

1. Consolidated Financial Results

- Sales and Income increased from the previous year
- Downward revision of FY2013 full year forecast

Income Statements

(Ratio to Sales)

(Unit:Billions of Yen,%)

Account	FY2013 2Q YTD		FY2012 2Q YTD		Change		FY2013 Forecast		Change from FY12			
	Amount	Percent	Amount	Percent	Amount	Percent	Forecast as of Jul. 31	Forecast as of Oct. 31	Amount	Percent		
Net Sales	(100.0)	1,733.1	(100.0)	1,409.1	324.0	23.0	(100.0)	3,480.0	(100.0)	3,410.0	255.4	8.1
Cost of Sales	(84.3)	1,460.9	(88.5)	1,247.6	213.3							
SGA Expenses	(7.8)	136.0	(9.2)	129.7	6.3							
Operating Income	(7.9)	136.3	(2.3)	31.9	104.4	327.7	(7.2)	250.0	(6.6)	225.0	64.3	40.0
Non-Operating Income		13.0		7.5	5.5			12.0		18.0	-2.0	
Extraordinary Income (Loss)		-11.9		-0.0	-11.8			0.5		-11.9	5.4	
Income Before Income Taxes	(7.9)	137.4	(2.8)	39.3	98.1	249.4	(7.5)	262.5	(6.8)	231.1	67.6	41.4
Net Income	(4.5)	78.1	(1.7)	23.3	54.8	235.3	(4.9)	172.0	(4.0)	138.0	48.7	54.5
Foreign Exchange Rate (US\$)		79 Yen		80 Yen				80 Yen		80 Yen		
Foreign Exchange Rate (Euro)		101 Yen		114 Yen				103 Yen		100 Yen		
Domestic Car Production		4.74 Mil units		3.73 Mil units				9.56 Mil units		9.31 Mil units		
Overseas Car Production of Japanese Manufacturers		8.24 Mil units		6.79 Mil units				16.47 Mil units		16.28 Mil units		
Consolidated Subsidiaries		184		188				-		-		
Affiliates under Equity Method		32		31				-		-		

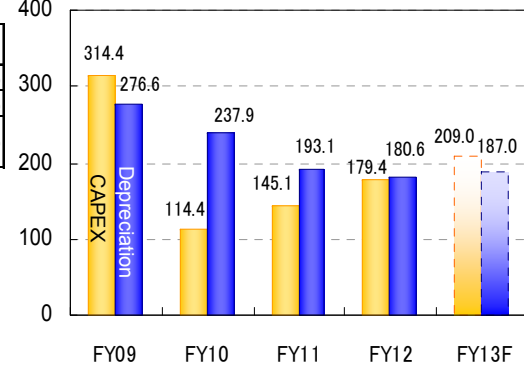
Capital Expenditures, Depreciation and R&D Expenditures

(Unit:Billions of Yen,%)

	FY09	FY10	FY11	FY12	2Q YTD	FY13F	Progress to FY13F
Capital Expenditures	314.4	114.4	145.1	179.4	102.6	209.0	49.1%
Depreciation	276.6	237.9	193.1	180.6	82.5	187.0	44.1%
R&D Expenditures (Ratio to Sales)	297.1 (9.5)	270.1 (9.1)	290.1 (9.3)	298.4 (9.5)	161.7 (9.3)	310.0 (9.1)	52.2%

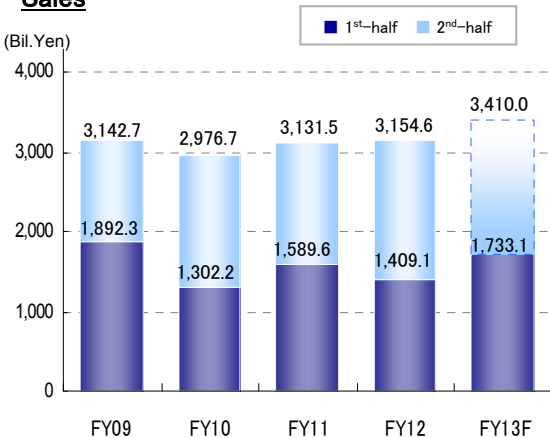
Capital Expenditures and Depreciation

(Bil. Yen)



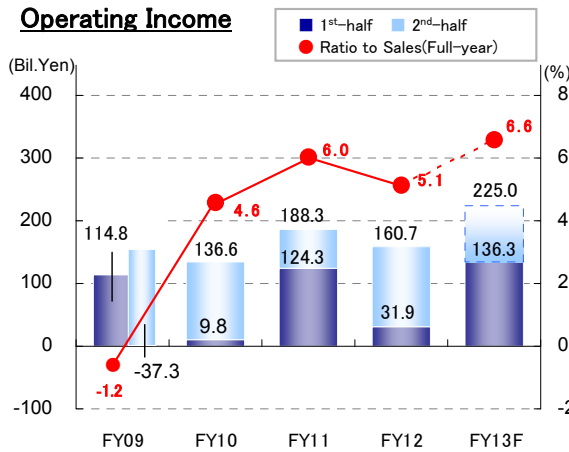
Sales

(Bil. Yen)



Operating Income

(Bil. Yen)



2. Non-Consolidated Financial Results

Income Statements

(Ratio to Sales)

(Unit:Billions of Yen,%)

Account	FY2013 2Q YTD		FY2012 2Q YTD		Change		FY2013 Forecast		Change from FY12			
	Amount	Percent	Amount	Percent	Amount	Percent	Forecast as of Jul. 31	Forecast as of Oct. 31	Amount	Percent		
Net Sales	(100.0)	1,145.2	(100.0)	886.0	259.2	29.3	(100.0)	2,293.0	(100.0)	2,255.0	223.4	11.0
Cost of Sales	(88.5)	1,013.5	(93.7)	829.8	183.7							
SGA Expenses	(5.5)	63.5	(6.7)	59.6	3.9							
Operating Income	(6.0)	68.2	(-0.4)	-3.4	71.6	-	(5.1)	118.0	(4.7)	106.0	54.1	104.2
Non-Operating Income		41.1		40.7	0.4			52.0		56.0	-6.1	
Extraordinary Income (Loss)		-11.9		-0.0	-11.8			0.5		-11.9	-10.8	
Income Before Income Taxes	(8.5)	97.5	(4.2)	37.3	60.2	161.5	(7.4)	170.5	(6.7)	150.1	37.2	33.0
Net Income	(5.7)	65.1	(4.2)	37.2	27.9	75.0	(5.2)	120.0	(4.6)	104.0	24.8	31.3

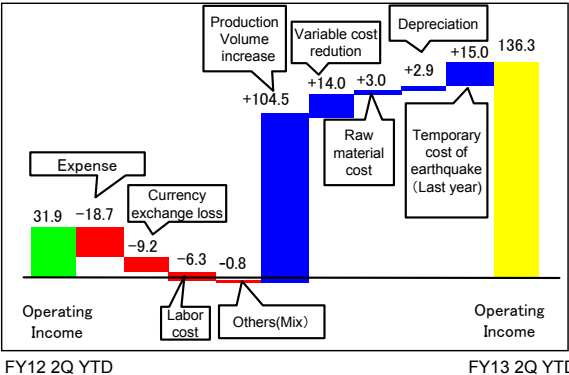
Geographic Segments By Company Location

(Unit:Billions of Yen)

	FY2013 2Q YTD		FY2012 2Q YTD		Change	Local Currency	FY2013 Forecast
	Margin	Margin	Margin	Margin			
Japan	1,234.0		983.5		28.1%	28.1%	2,462.0
North America	300.8		217.5		38.3%	39.6%	596.0
Europe	173.1		198.7		-12.9%	-2.2%	361.0
Asia & Oceania	355.3		299.7		18.5%	23.1%	701.0
Others	30.1		30.4		-1.2%	20.8%	63.0
Eliminations	-360.2		-300.7		-	-	-773.0
Sales	1,733.1		1,409.1		23.0%	26.2%	3,410.0
Japan	94.0	7.6%	1.7	0.2%	5,417.4%	5,417.4%	149.0
North America	6.9	2.3%	-3.0	-1.4%	-	-	12.0
Europe	1.4	0.8%	3.3	1.7%	-59.0%	-55.9%	7.5
Asia & Oceania	33.9	9.5%	26.3	8.8%	29.0%	33.0%	56.5
Others	1.8	5.8%	2.0	6.5%	-11.9%	8.3%	3.5
Eliminations	-1.7	-	1.6	-	-	-	-3.5
Operating Income	136.3	7.9%	31.9	2.3%	327.7%	332.8%	225.0

Changes in Income Before Income Taxes (FY12 2Q YTD → FY13 2Q YTD)

(Unit:Billions of Yen)



3. Financial Indices

ROE and EPS

EPS ■ 1st-half ■ 2nd-half
ROE ————

	FY09	FY10	FY11	FY12		FY13 Forecast	
				2Q YTD	2Q YTD	2Q YTD	Forecast
ROE	-4.3	4.0	7.4	1.2	4.5	3.9	6.7
EPS	-104.13	91.11	177.49	28.89	110.81	96.88	171.24
Dividends per Share	40	27	46	23	46	27	54
Pay-out Ratio (Consolidated)	-	29.6	25.9	79.6	41.5	27.9	31.5

