

1. Consolidated Financial Results

- Sales and Income increased from the previous year
- Upward revision of FY2013 full year forecast

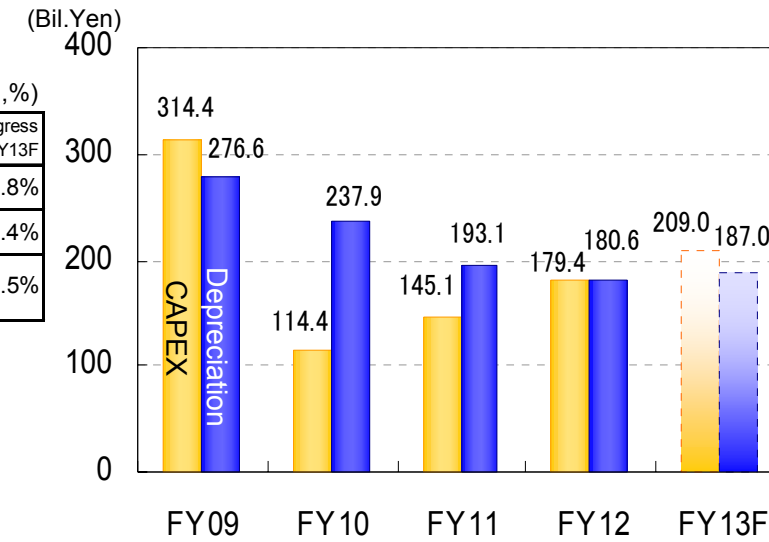
Income Statements

Account	(Ratio to Sales)				(Unit:Billions of Yen,%)							
	FY2013 3Q YTD		FY2012 3Q YTD		Change		FY2013 Forecast		Change from FY12			
	Amount	Percent	Amount	Percent	Amount	Percent	Forecast as of Oct. 31	Forecast as of Feb. 1	Amount	Percent	Amount	Percent
Net Sales	(100.0)	2,569.4	(100.0)	2,214.4	355.0	16.0	(100.0)	3,410.0	(100.0)	3,450.0	295.4	9.4
Cost of Sales	(84.5)	2,171.5	(87.4)	1,935.4	236.0							
SGA Expenses	(8.2)	210.0	(8.9)	196.8	13.1							
Operating Income	(7.3)	188.0	(3.7)	82.1	105.9	128.9	(6.6)	225.0	(7.0)	240.0	79.3	49.3
Non-Operating Income		23.5		14.2	9.3			18.0		23.0	3.0	
Extraordinary Income (Loss)		0.6		-6.2	6.8			-11.9		0.6	17.9	
Income Before Income Taxes	(8.3)	212.1	(4.1)	90.1	122.0	135.3	(6.8)	231.1	(7.6)	263.6	100.1	61.3
Net Income	(5.1)	130.8	(1.6)	36.4	94.4	259.7	(4.0)	138.0	(4.6)	160.0	70.7	79.2
Foreign Exchange Rate (US\$)		80 Yen		79 Yen				80 Yen		81 Yen		
Foreign Exchange Rate (Euro)		102 Yen		111 Yen				100 Yen		105 Yen		
Domestic Car Production		6.91 Mil units		6.22 Mil units				9.31 Mil units		9.22 Mil units		
Overseas Car Production of Japanese Manufacturers		12.37 Mil units		10.60 Mil units				16.28 Mil units		16.57 Mil units		
Consolidated Subsidiaries		184		188				-		-		
Affiliates under Equity Method		32		30				-		-		

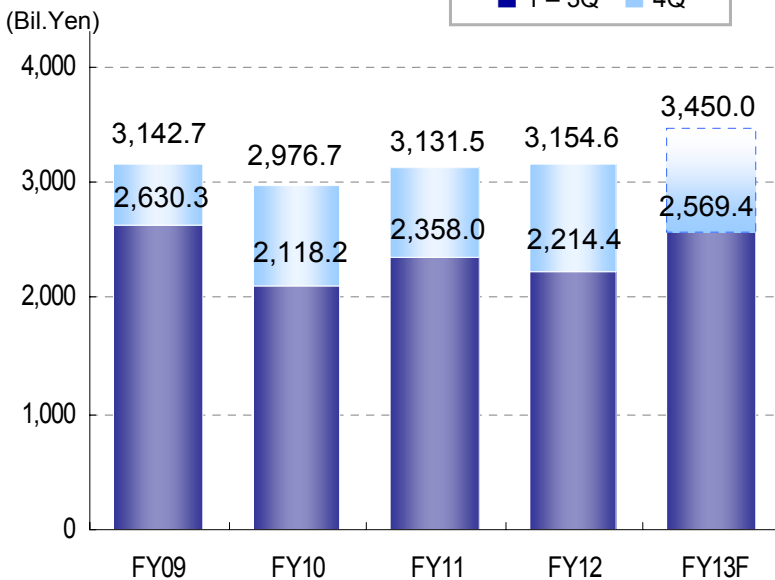
Capital Expenditures, Depreciation and R&D Expenditures

Capital Expenditures and Depreciation

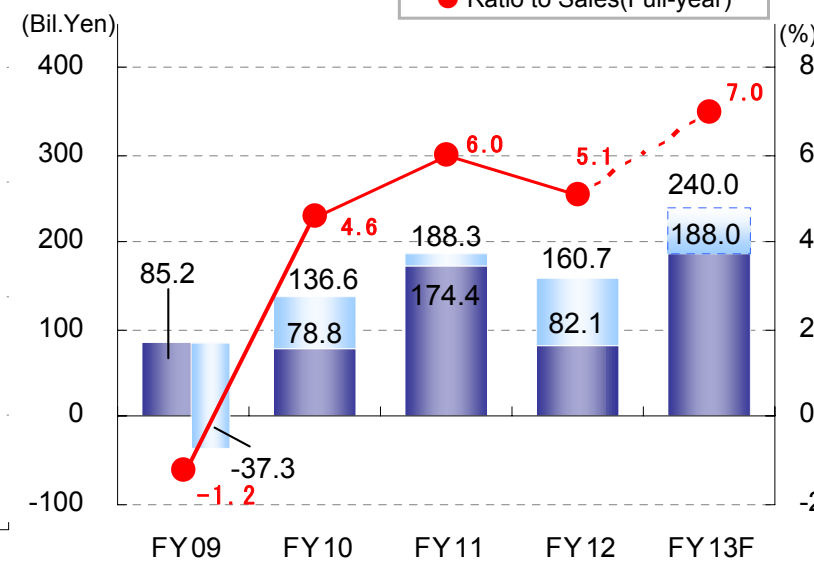
	(Unit:Billions of Yen,%)						
	FY09	FY10	FY11	FY12	3Q YTD	FY13F	Progress to FY13F
Capital Expenditures	314.4	114.4	145.1	179.4	160.5	209.0	76.8%
Depreciation	276.6	237.9	193.1	180.6	129.7	187.0	69.4%
R&D Expenditures (Ratio to Sales)	297.1 (9.5)	270.1 (9.1)	290.1 (9.3)	298.4 (9.5)	245.5 (9.6)	325.0 (9.4)	75.5%



Sales



Operating Income



2. Non-Consolidated Financial Results

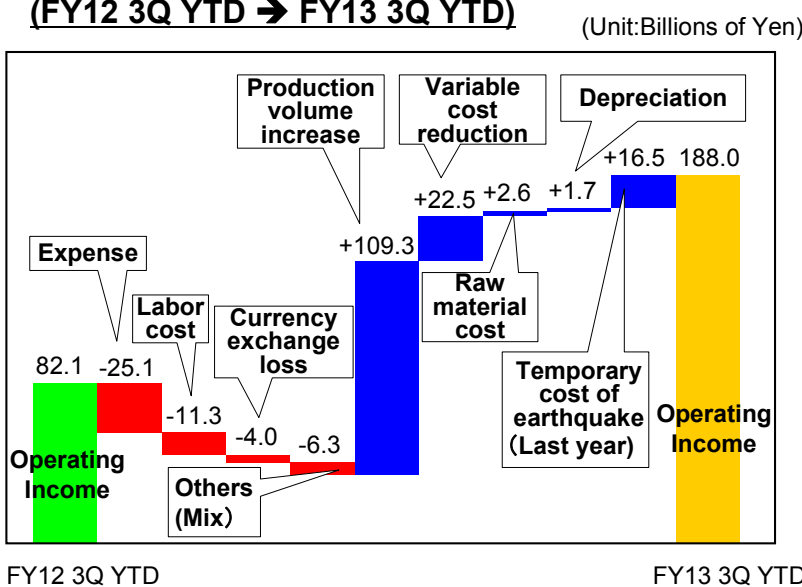
Income Statements

Account	(Ratio to Sales)				(Unit:Billions of Yen,%)							
	FY2013 3Q YTD		FY2012 3Q YTD		Change		FY2013 Forecast		Change from FY12			
	Amount	Percent	Amount	Percent	Amount	Percent	Forecast as of Oct. 31	Forecast as of Feb. 1	Amount	Percent	Amount	Percent
Net Sales	(100.0)	1,684.5	(100.0)	1,436.5	248.0	17.3	(100.0)	2,255.0	(100.0)	2,252.0	220.4	10.9
Cost of Sales	(88.8)	1,496.5	(92.1)	1,322.9	173.5							
SGA Expenses	(5.8)	97.6	(6.4)	92.1	5.4							
Operating Income	(5.4)	90.4	(1.5)	21.4	69.0	321.7	(4.7)	106.0	(5.2)	116.0	64.1	123.5
Non-Operating Income		61.1		57.4	3.7			56.0		61.0	-1.1	
Extraordinary Income (Loss)		0.6		-6.7	7.3			-11.9		0.6	1.7	
Income Before Income Taxes	(9.0)	152.2	(5.0)	72.2	80.0	110.9	(6.7)	150.1	(7.9)	177.6	64.7	57.3
Net Income	(6.6)	110.6	(3.1)	45.0	65.6	145.7	(4.6)	104.0	(5.7)	128.0	48.8	61.7

Geographic Segments By Company Location

	(Unit:Billions of Yen)				Change	Local Currency	FY2013 Forecast
	FY2013 3Q YTD	Margin	FY2012 3Q YTD	Margin			
Japan	1,818.0		1,555.5		16.9%	16.9%	2,449.0
North America	450.3		350.3		28.5%	27.2%	618.0
Europe	259.5		286.5		-9.4%	-2.6%	358.0
Asia & Oceania	540.5	-	444.2	-	21.7%	23.2%	726.0
Others	45.8		43.8		4.5%	23.3%	61.0
Eliminations	-544.7		-466.0		-	-	-762.0
Sales	2,569.4		2,214.4		16.0%	17.4%	3,450.0
Japan	125.4	6.9%	36.1	2.3%	247.3%	247.3%	159.5
North America	9.2	2.1%	1.4	0.4%	581.1%	575.2%	13.0
Europe	0.8	0.3%	4.9	1.7%	-83.3%	-83.4%	3.5
Asia & Oceania	53.1	9.8%	37.5	8.4%	41.5%	42.0%	64.0
Others	2.6	5.6%	2.4	5.5%	6.8%	26.3%	3.5
Eliminations	-3.1	-	-0.2	-	-	-	-3.5
Operating Income	188.0	7.3%	82.1	3.7%	128.9%	129.6%	240.0

Changes in Income Before Income Taxes (FY12 3Q YTD → FY13 3Q YTD)



3. Financial Indices

	(Unit:Yen,%)				
	FY09	FY10	FY11	FY12	FY13 Forecast
ROE	-4.3	4.0	7.4	4.5	7.5
EPS	-104.13	91.11	177.49	110.81	201.28
Dividends per Share	40	27	46	46	54
Pay-out Ratio (Consolidated)	-	29.6	25.9	41.5	26.8

ROE and EPS

