

CSR Report 2013 Aiming to be a trustworthy company in harmony with society





Aiming to be a trustworthy company in harmony with society

To ensure people's happiness and welfare, facilitate the sustainable growth of society and create an advanced automotive society, each of our associates is striving to put into practice the principles embodied in the DENSO Philosophy and the DENSO Group Declaration of Corporate Behavior in order to meet the expectations and earn the trust of our stakeholders.

DENSO Philosophy

This basic philosophy expresses the reason for DENSO's existence, what our mission is and the policies we will implement to achieve this mission.

Mission

Contributing to a better world by creating value together with a vision for the future

Management Principles

- 1. Customer satisfaction through high-quality products and services
- 2. Global growth through anticipation of change
- 3. Environmental preservation and harmony with society
- 4. Corporate vitality and respect for individuality

Individual Spirit

- 1. To be creative in thought and steady in action
- 2. To be cooperative and pioneering
- 3. To be trustworthy by improving ourselves

DENSO Group Declaration of Corporate Behavior

This CSR policy codifies the DENSO Philosophy and corporate behavior from the perspective of contributing to the sustainable development of society.

Text of declaration

We, DENSO Corporation and its Group companies*, will actively contribute toward the sustainable development of society through sincere business activities in each country and region.

We hope that our suppliers will support this objective and reflect it in their business operations.

- * Consolidated management companies, and companies in which DENSO is the primary shareholder
- DENSO Group Declaration of Corporate Behavior (all text) http://www.globaldenso.com/en/csr/csrpolicy/csrcharter/index.html

DENSO Philosophy



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Mechanisms for implementing CSR management

In working to realize its philosophy, DENSO formulated the Long-term Policy, a management compass indicating the directions we will pursue over the next five to 10 years, and the Mid-term Policy/Mid-term Plan, which are strategies that give concrete shape to our objectives and activities for the next three-to-five-year period. We are linking these to the Annual Plan and the daily work of each associate.

Within these processes, there are two points that associates must be constantly aware of and put into practice. The first is the DENSO Spirit, a set of values to be shared by all DENSO associates, and the second is the Code of Conduct for DENSO Group Associates, a behavioral charter to earn the trust and meet the expectations of society.

Long-term Policy (DENSO Group Long-term Policy 2020)

The policy draws the image of an ideal society and expresses the roles we must fulfil and our path for change to realize such a society in 2020.

Slogan

As our mission, we will bring the convenience and joy of automobiles to people worldwide to ensure that automobiles continue to be appreciated by people around the world, while attaching utmost importance to "preserving the Earth's environment" and "security and safety."

DENSO Group Long-term Policy 2020 http://www.globaldenso.com/en/aboutdenso/vision/index.html

Code of Conduct for DENSO Group Associates



The Code of Conduct for DENSO Group Associates provides guidelines expressing the attitude, behaviorand desired stance expected of each stakeholder as members of the DENSO Group.

Contents

- I. Your conduct as a member of the DENSO Group
- II. Creating a vibrant workplace
- III. Earning trust and meeting the expectations of customers
- IV. Building win-win relationships with our suppliers
- V. Living up to the trust and expectations of our shareholders
- VI. Upholding the best interests of society

Appropriate revisions made as society changes and distributed to all associates

The Code of Conduct applies to all associates, including executives, temporary associates, non-regular associates, part-time and contract associates, and others engaged in an employment relationship with DENSO Corporation, its domestic consolidated companies and other companies of which DENSO is the largest shareholder. The content is revised at DENSO Corporation's CSR Promotion Meeting as deemed necessary when changes in society occur. Since the first issue in 1998, revisions were made in 2009 and 2010.

. Code of Conduct for DENSO Group Associates http://www.globaldenso.com/en/csr/csrpolicy/csrcharter/index.html

DENSO Spirit

The DENSO Spirit specifies the values and beliefs that should be shared throughout the Group so that we can grow and develop as a truly global corporation.

Driving force behind corporate growth: Foresight, Credibility, Collaboration



The DENSO Spirit clearly expresses our stance regarding the values of "Foresight, Credibility and Collaboration," which continuously have been tacit values since the foundation of DENSO Corporation, and were formally writtendown in 2004. We are focusing on sharing these values on a global basis through translation into 17 languages so that they becomethe driving force behind activities in all fi elds.

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DENSO Spirit

| Foresight | Credibility | Collaboration | |
|--|--|--|--|
| Providing surprises and impressions in a way that only DENSO can | Providing quality and reliability beyond customer expectations | Achieving the highest results by working as a team | |
| [Vision] | [Quality First] | [Communication] | |
| Anticipating change | Ensuring the best quality for our customers | Understanding one another completely | |
| [Creativity] | [On-site verification] | [Teamw ork] | |
| Creating new values | Grasping the facts firmly | Doing your best as a team | |
| [Challenging] | [Kaizen] | [Human Resource Development] | |
| Overcoming difficulties | Striving to reach higher levels | Developing yourself and the next generation | |

Aiming to personify the DENSO Spirit in each associate worldwide

In 2003, as we expanded rapidly through dramatic overseas development, DENSO was faced with a sense of impending crisis. How could we effectively pass on our DNA inherent in production and work practices while the number of foreign associates was rising so sharply? Inadequately passing on our DNA could lessen the trust in the organization that had been established and built up over the years by our predecessors. DENSO Corporation formed a project team and formally wrote down the DENSO Spirit that each associate around the world can refer to and started taking steps to make sure this spirit was refl ected in daily actions.

However, it is not easy for associates with different cultural and social backgrounds to understand the Japan-nurtured DENSO Spirit. As such, we chose to increase understanding while trying to learn from each other through conversations, sharing experiences and dialogue on an ongoing basis rather than the old-style top-down method of imposing action.

To begin with, we distributed a booklet incorporating examples of past successes and failures as well as words of wisdom that have been passed down by past members of management concerning "Foresight," "Credibility" and "Collaboration." We also made a video with young associates taking central roles. Using this as a reference, we held continuous dialogues that included relaying experiences in the workplace in different countries and regions. We conducted a survey to ascertain the level of understanding of the DENSO Spirit and the extent to which it was being implemented and then made improvements and revisions as necessary to educational tools.

In 2010, we handed out to each associate a compilation of practices embodying the DENSO Spirit. Through continuous efforts such as these, many associates came to realize the connection between their own experiences and values and the DENSO Spirit, and incorporated it into their behavior.

DENSO Spirit



Quality First: Customers only buy one car, so it must be the best out of dozens (words of wisdom passed down)

Examples of the DENSO Spirit



Genchi genbutsu (on-site verifi cation): This process takes time, but it results infaster work (associate comment)

Kaizen (continuous improvement): Improvement comes from genuine dissatisfaction that may include diffi culties or unfamiliarity indaily operations (associate comment)

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Business Overview

The DENSO Group aims to contribute to sustainable global motorization for an automotive society and contribute to the environment and security and safety for society.

The adverse impact of greenhouse gas emissions on the Earth's environment and the increase in tragic traffic accident fatalities are problems shared in common by the international community. As a member of the automotive industry in particular, the DENSO Group regards its mission as minimizing the environmental impacts of automobiles and preventing the occurrence of traffic accidents, and to fulfil this mission undertakes various initiatives focused on society as a whole. Additionally, the DENSO Group believes it can further enhance the joy and pleasure of owning an automobile and is thus continuing its efforts to widely offer the comfort and convenience of automobiles to people around the world.

Product overview

DENSO focuses on minimizing environmental impacts of vehicles and reducing fatal accidents. Concurrently, to deliver positive value of automobiles all over the world, our four business groups, namely Powertrain Control Systems, Thermal Systems, Information and Safety Systems, and Electronic Systems, collaborate in product development in the fields of environment, security and safety, and comfort and convenience.



Making contributions in non-automotive fields

The DENSO Group is adapting our automotive technologies and know-how for lifestyle-related equipment and industrial equipment fields and is carrying out business in a broad range of areas. In the future, DENSO will go beyond the mere application of technologies and know-how and will actively collaborate with new partners and promote initiatives in new technologies and fields, such as in microgrids and healthcare, to contribute to society.

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Related Information

2020 Goal regarding the "environment" and "security and safety" #

<u>Automotive Products</u> <u>http://www.globaldenso.com</u>/en/products/oem/index.html

Products in non-automotive fields #
Initiatives in new businesses #



CSR Management

The DENSO Group promotes corporate behavior that displays DENSO's unique identity in accordance with the DENSO Philosophy.

President's Message

We invite visitors to our website to read the Message from the President.

DENSO CSR

We introduce the basic stance, promotion structure and long-term activity plan for the DENSO Group's corporate social responsibility (CSR).

DENSO Group Declaration of Corporate Behavior and Code of Conduct for DENSO GroupAssociates.

We introduce the DENSO Group Declaration of Corporate Behavior and the Code of Conduct for DENSO Group Associates.

Fiscal 2013 Results and Future Issues/Goals

We introduce results and future issues/goals for CSR Management, the Report on Social Responsibility and CSR communication.

Corporate Governance

We introduce the basic policies, promotion structure, principal bodies and auditing functions of the DENSO Group's corporate governance structure.

Highlights and Lowlights of CSR Activities in Fiscal 2013

We introduce performance reports (highlights) as well as disclose negative information (lowlights) to raise the transparency of initiatives and improve CSR management.

Compliance

We introduce the basic stance, promotion structure, education/enlightenment, the internal whistle-blowing system and other aspects of compliance.

Risk Management

We introduce the basic stance, promotion structure and disaster risk response measures for the DENSO Group's risk management.

Information Security

We introduce initiatives for our promotion structure, audits and other areas based on the DENSO Group Basic Principles of Information Security.

DENSO Group Information Disclosure Policy

We introduce the DENSO Group Information Disclosure Policy.

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President's Message



DENSO

We aim to become a global company with high aspirations to contribute to the world and be trusted by people.

DENSO's initiatives in fiscal 2013

During fiscal 2013, the automotive market was strong, most notably in the United States and Asia, amid moderate economic growth in emerging countries. Automakers developed cars matched to diverse market needs around the world while making further efforts to improve environmental and safety performance.

Anticipating these needs, DENSO carried out extensive development of products that contribute to the environment and safety, including electronic control systems for hybrid vehicles, engine management systems for gasoline engine cars, idling stop systems and sensors for collision avoidance systems.

On a different front, the DENSO Group held DENSO Group Community Service Day in 29 countries and regions around the world. Under this project, DENSO, its associates and members of local communities joined together in promoting various social contribution activities, focusing mainly on the areas of harmony with the environment, welfare for persons with disabilities and the development of youth.

In Japan, we continued to implement support measures for restoration after the Great East Japan Earthquake. These included collaborating with assistance organizations in supporting the employment of persons affected by the disaster as well as the lives and schooling of children who were orphaned. We also implemented fundraising drives and dispatched associates to participate in local volunteer activities in the disaster-stricken areas.

Becoming a company that can make even greater contributions to society

The DENSO Group has formulated guidelines and visions at each stage of management and has continued to achieve growth while responding to changes in the business environment. With DENSO VISION 2015 serving as our guideline, since 2004 we have addressed various business and corporate social responsibility (CSR) issues. In my own mind, however, the question of "what DENSO must do to ensure it remains a company essential to society in the future" is one theme that has gradually become increasingly important

Each and every DENSO associate, myself included, wishes to see DENSO become a company that plays a leading role in helping to solve a variety of issues in society as well as a trustworthy company in harmony with people in local communities. To become such a company, we must focus closely on long-term social changes, create our ideal images of society and the Company, clarify issues that need to be solved and boldly take on new challenges toward attaining our targets. For these reasons, I have asked associates in each region of the world to consider various issues and the Goal of the DENSO Group in 2020 based on the expected social changes in the future.

"The Road to Sustainable Growth"?To build a society that maintains the global environment and a good quality of life

"The Road to Respected Individual Life"?To create a society that respects every person of every generation as an individual, and free from pain or worry about accidents

In the near future, the global population is projected to reach 8.0 billion while the amount of CO₂ emissions resulting from human activities is expected to increase to 3.5 times (2.5 times in 2011) the planet's absorption capabilities. Additionally, in today's automotive society, the number of cars owned has climbed to 1.5 billion (1.5 times the number in 2010). At this rate, the number of traffic accidents will also rise and two million people are expected to lose their lives each year.

I believe that a sustainable society capable of solving issues such as these is a society that does not push the planet to the brink and where people can live enriched lives. In working to achieve this, we have created our image of an ideal society in 2020 that envisions "Preserve the planet" and "Security and Safety."

We have positioned these ideals as global common watchwords. Accordingly, the DENSO Group has declared that we will take our utmost efforts in environmental fields to reduce environmental impacts on society as a whole by focusing on fuel efficiency, CO₂ reductions and energy saving, energy creation and energy storage technologies. Meanwhile, in the field of security and safety, the DENSO Group is committed to developing driving safety technologies that protect human lives while creating a society that ensures security and safety in peripheral domains of automobiles.

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<u>DENSO Philosophy</u> <u>http://www.globaldenso.com</u> /en/aboutdenso/philosophy/index.html

DENSO Vision http://www.globaldenso.com /en/aboutdenso/vision/index.html

Valuing relationships with stakeholders and growing and developing together with society as the DENSO Group

The ideal company image we formulated for 2020 is to value relationships with all stakeholders and grow and develop together with society as the DENSO Group. In creating new value while solving major issues, we must continually possess our own set of values that emphasize fulfilling our social responsibilities, proactively engaging with society around the world and sharing aspirations with our many stakeholders more than ever before.

To enable the DENSO Group to become a company that creates a new automotive society and social systems as well as a trustworthy company in harmony with society in both local communities and the international community, I believe that, above all, it is important to possess high aspirations for proactively creating a better society and to put these aspirations into practice.

In January 2013, we formulated the DENSO Group Long-term Policy 2020, which embodies the image of the company that we aspire to become and the key points for changes we must make to become such a company. We have conveyed the ideas contained in our long-term policy to the approximately 130,000 associates at 219 bases in 35 countries that make up the DENSO Group and called upon them to carry out the tasks that will be undertaken by the Group as a whole.

In the future, every associate in the DENSO Group will take to heart our slogan of "Protecting lives, Preserving the planet, and Preparing a bright future for generations to come" and directly tackle a host of issues facing society while actively being involved in finding solutions.

As we strive to attain these objectives, I ask for your continued support and guidance.

August 2013
DENSO Corporation
President and CEO
Nobuaki Katoh



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DENSO CSR

Basic stance

In its corporate philosophy, the DENSO Group describes its mission as "contributing to a better world by creating value together with a vision for the future." Cooperating, collaborating and sharing values with our many stakeholders are indispensable to realizing our mission based on corporate behavior that "earns the trust and support of society." To ensure that all Group companies conducting business worldwide put this philosophy into practice, we adopted the DENSO Group Declaration of Corporate Behavior in April 2006, making clear our responsibility to stakeholders. Since then, we have placed corporate social responsibility (CSR) at the core of our management and are working to contribute to building a sustainable society through our business activities.

The DENSO Group Long-term Policy 2020, the DENSO Group's long-term management policy formulated in 2013, declares that we will accelerate the implementation of CSR management in response to society's rising expectations of the DENSO Group along with the expanding the scale and scope of our business activities.

DENSO Group Long-term Policy 2020 http://www.globaldenso.com/en/aboutdenso/vision/index.html

Promotion structure

In 2006, we established the CSR Promotion Meeting (secretariat: CSR Promotion Center), which is chaired by the president and in which the basic policies behind CSR activities are discussed and examined. The meeting is held twice yearly to set the directio and make decisions on CSR management and to confirm the progress of CSR-related activities.

To lead the way in promoting CSR at workplaces and Group companies, we select one CSR leader at each department and company in line with efforts to permeate and firmly establish CSR.

CSR framework



Promotion of activities designed to increase involvement and raise awareness





A CSR workshop targeting Group companies

Clear guidelines must be established describing the necessary behavior for ensuring that each associate accepts the Code of Conduct for DENSO Group Associates and demonstrates desirable conduct.

The DENSO Group formulated a *Code of Conduct for DENSO Group Associates* for Japan, North America, Europe and China that takes into consideration the culture and history of each region. It is being used as a tool to examine one's own behavior at every opportunity. In October 2010, DENSO distributed around 70,000 copies (including to domestic Group companies) of the revised version (Japanese) with added information about the antitrust law and conservation of biodiversity. DENSO associates use this to reconfirm expected behavior.

With the aim of promoting associate CSR awareness and enlightenment, DENSO Corporation carries out various enlightenment activities that include associate education and information dissemination activities.

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<u>DENSO Philosophy</u> <u>http://www.globaldenso.com</u> /en/aboutdenso/philosophy/index.html

Picture book entitled Building
Happiness with DEN and SO (in
Japanese) http://www.denso.co.jp
/ja/csr/report/index.html#ehon

Principal enlightenment activities

| Enlightenment activities | Date commenced | Overview |
|--|----------------|--|
| Educational programs by employment level | FY2006 | Implement training for new associates and newly appointed managers |
| Workshops for CSR leaders | FY2011 | Hold "World Cafe" format training workshops for CSR leaders at domestic Group companies and each department who serve as the core of efforts to promote CSR at workplaces. |
| Disseminate CSR information to associates. | FY2010 | Issue monthly publication of CSR News (English, Japanese) that includes information on CSR as well as a message from top management. Implement workplace discussions using this publication as a tool. |
| Others | FY2010 | As part of CSR awareness and enlightenment activities, we utilize DENSO's knowledge and technologies and plan and implement activities and events that enable associates to express their aspirations and spirit. (Examples) Green Curtain Contest featuring the participation of associates from each workplace Micro-hydro Power Generation Idea Contest utilizing DENSO alternators (an automobile-use generator) |

Review of progress

We have conducted a CSR Survey every year since 2006 to review and assess progress in the implementation of activities and understanding among associates of DENSO Corporation.

Regarding results for fiscal 2013, there were no categories that noticeably worsened and we confirmed that each associate maintains a high awareness of CSR.

However, based on results of interviews with and surveys of CSR leaders in each department, although awareness is improving, we confirmed several issues that are necessary for every individual to implement CSR activities on a day-to-day basis. In the future, we will channel our efforts toward fostering a corporate culture in which associates actively focus attention on social issues and regard CSR as their own personal matter and put CSR into practice. At overseas Group companies, we strive to share information on issues in other countries and recognize the need to create a system to support improvements in activities.

Results from CSR Survey (excerpt)

| Item | Question content | FY 2010 | FY 2011 | FY 2012 | FY 2013 |
|----------------------------|---|------------|------------|------------|------------|
| Guidelines | Pay attention to application of the code of conduct | 68% | 81% | 80% | 81% |
| Spread of CSR in workplace | Increased interest in CSR in the workplace | 52% | 76% | 71% | 72% |
| Environmental conservation | Work to reduce CO2 on the job | 73% | 83% | 82% | 82% |

Dialogue with society

To ensure that it does not engage in self-righteous activities biased toward its own logic and notions, DENSO Corporation emphasizes dialogue with stakeholders, and since 2003, has implemented various types of Stakeholder Dialogue activities in Japan and overseas. We consider the discussions as well as opinions and suggestions received at these dialogues to be society's expectations of the DENSO Group and try to reflect these in our activities.

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DENSO's responsibility to key stakeholders

DENSO Group Declaration of Corporate Behavior

Text of declaration

We, DENSO Corporation and its Group companies*, will actively contribute toward the sustainable development of society through sincere business activities in each country and region.

We sincerely hope that all of our business partners will support our concept and take due action.

- * Consolidated management companies, and companies in which DENSO is the primary shareholder
- We will honor the culture and history of each country and region. We will strive trustworthily to operate with respect for people, and promote business activities to earn the trust of our stakeholders, under the leadership of our management of each company.
- We will comply with both the letter and the spirit of the law and promote ethical behavior. We will promote open and fair information disclosure and dialogue.
- We will anticipate changes and challenge in order to create new values. Also we will work to ensure the best quality by focusing upon on-site verification and implementing "Kaizen" (continuous improvement).
- " We will work toward the development of our employees by encouraging communication and teamwork.

Responsibility to customers

For customers' trust and satisfaction, we will create "new values"

- Based on our "Customer First" policy, we will develop and provide fascinating, safe products and services of high quality with advanced technology to respond to customers' expectations.
- We will properly manage our intellectual property rights and strive not to infringe others, and protect personal information of customers and everyone else we are engaged in business.

Responsibility to employees

We will respect our employees and provide a work environment that encourages each individual's dynamic work.

- We will maintain and improve a safe and healthy working environment for all our employees.
- " We will build and share a sense of "mutual trust and responsibility" with employees through sincere communication and dialogue.
- We will support fair work conditions and employment opportunities to encourage success within a diverse workforce. Also, we will honor human rights and will not tolerate any form of forced or child labor.

Responsibility to shareholders

We will strive to enhance corporate value and encourage dialogue with shareholders.

- " We will strive to enhance corporate value while achieving stable and long-term growth.
- " We will strive for transparency through timely and fair disclosure and dialogue regarding our operating and financial conditions.

Responsibility to business partners

We will maintain open, fair and transparent dealings.

- Our doors will be open to the suppliers throughout the world as we pursue fairness in all business transactions.
- " We will respect our business partners including suppliers, as good partners and aim for mutual growth based on mutual trust.

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DENSO Philosophy http://www.globaldenso.com /en/aboutdenso/philosophy/index.html



Responsibility to international and local communities

We will aim for harmonious growth with society by proactively working toward environmental protection and enhancement of security and safety throughout all areas of business activities.

We will seek an optimal balance between society such as climate change, biodiversity, and traffic safety, and economy in the way we develop technologies, operate our facilities and act as individual employees.

We will work toward philanthropic activities that contribute to the harmony and well-being of each regional society in which we conduct business operations.

We will promote activities aimed at building a better future for each region, both independently and in partnership with community organizations.

We will comply with each country's competition laws and endeavor to maintain sound and fair business operations.

- We will strive to ensure free and fair competition and will not tolerate behavior that violates competition laws such as cartels.
- We will not tolerate collusion and bribery, and will maintain honest and fair relationships with government agencies and public authorities.

Code of Conduct for DENSO Group Associates



Each individual plays a main role in ensuring corporate behavior that earns the trust of all stakeholders and meets their expectations. With this in mind, we formulated the *Code of Conduct for DENSO Group Associates*, which codifies the DENSO Group Declaration of Corporate Behavior in terms of specific conduct of individual associates. We will work to permeate the Code to ensure that every associate is continually aware of and acts in accordance with the roles they play in society.

Code of Conduct for DENSO Group Associates (in Japanese) http://www.denso.co.jp/ja/csr/denso/csrcharter/files/shishin.pdf

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 $@All \ targets \ attained \quad \bigcirc Most \ targets \ attained \quad \triangle Challenges \ remain \ judging \ from \ results \quad \times No \ progress$

| Sustainability theme | | | Fiscal 2012 results and remaining issues (\bullet goals achieved, \bullet outstanding issues) | Overall assessment* |
|-------------------------|--|--|--|------------------------|
| Compliance | Raising awareness of compliance to the fullest in each associate | Expand and upgrade compliance programs at overseas bases Strengthen structure for compliance with antitrust laws in regions around the world | Held compliance tests fform fiscal 2011, for people without a PC) Conducted interactive education at work sites for all associates [DENSO Corporation] Upgraded and expanded compliance programs at overseas bases Strengthened and thoroughly refocused on programs for compliance with antitrust laws in regions around the work. | 0 |
| | Strengthening the Group's ability to respond when crises occur | -Develop and enhance a Business Continuity Plan (BCP) | \blacksquare Formulated a Business Continuity Plan (BCP) that assumes the simultaneous occurrence of the Tokal earthquake | |
| Risk management | Building awareness of risk management among workplace leaders | -Continue risk management training for newly appointed department manag- ers -Spread awareness of provisions of Crisis Communication Manual and improve ability to put these into practice | Systematically fostered an understanding of risk management and rules and the ability to put these into practice through training for newly appointed managerial-level personnel, plant managers and associates scheduled for assignment as managers at overseas bases | 0 |
| | Reinforcement of risk management system at Group companies | •Enhance risk management system at Group companies | Strengthened responses by level of risk management item from the perspective of global Group management Strengthened response measures (formulated Business Continuity Plan (BCP)) for earthquake disaster risk for the entire DENSO Group | |
| Information security | Strengthening information security and raising associate awareness | -Strengthening activities for improving security level at Group companies and domestic suppliers f-urther enhance awareness of confidentiality controls among DENSO Corporation associates | Continuously promoted self-assessment and improvement activities based on the DENSO Grou Information Security Guidelines targeting domestic and overseas Group companies Strengthen activities to improve security level at overseas and domestic suppliers | 0 |

Report on Social Responsivility

| | | | | Overall assessment |
|---|---|--|--|--------------------|
| Responsibility | Promotion of education, training and enlightenment activities throughout the Group | -Redouble measures for improving quality awareness -Continue promoting QC Circle activities | Held exhibitions to show cases of quality improvement to Group companies and suppliers - Exhibition for quality improvement activities (11/12): 6,000 visitors Vitalized QC Circle activities Conducted activities with around 7,000 teams worldwide (Japan 3,450, Overseas 3,300) Won two Union of Japanese Scientists and Engineers Quality Control Circle Department Manager Award Gold Prizes Foster quality and human resource development at overseas sites | 0 |
| to customers | Dealing quickly with product defects | →Continue to implement activities to improve recall rate of infrared heaters | ▲ Continue activities to further improve recall rate | 0 |
| | Enhancement of after-sales service structure | •Expand number of stores, improve quality and assure business viability | Established DENSO Diag-Stations Expanded number of stations from 28 (end of FY09) to 70 (end of FY13) in line with plan, and promoted cooperation in used cars and leasing, etc. | 0 |
| | Enhancement of customer service center for end users | •Continue with point of contact for customer response | Maintained and continued swift response to customer inquiries | 0 |
| | Continuation of stable employment over the long term | -Further improve retention rate by increasing appeal of workplace | Increased the number of non-regular associates hired in Japan as production volume recovered due to the implementation of subsidies for eco-car purchases (first half of fiscal 2013) Responded to a revision of Act on Stabilization of Employment of Elderly Persons. (April 2013) | |
| | Maintenance of stable labor relations | •Strengthen initiatives to prevent labor issues | and employed all relevant associates desiring employment except for those who were termi- nated or resigned as prescribed by employment regulations | 0 |
| | Assurance of respect for human rights throughout organization | •Continue enlightenment and education to prevent harassment | Strengthened activities for securing diverse human resources in our hiring activities with a view toward further global business development in the future | |
| | Promotion of human resource development | •Rebuild education system in line with a review of skill-based standards | Earned the Fiscal 2012 Career Support Company Award and Japan Vocational Ability Development Association Chairman's Award Firmly established career development that respects self-initiative | 0 |
| Responsibility to associates | Promotion of workforce diversity | -Expand program and mechanisms for promoting diversity and create a corporate culture conductive to diversity through a transformation in associates' awareness - Develop measures to support the utilization of older associates - Steadily raise employment ratio of persons with disabilities and strengthen support measures | Ensured that infants are accepted at Tacchicchi House infant daycare centers on holidays in accordance with the Company's business calendar as well as in early morning and evening hours (can be used in accordance with the circumstances of individuals) Introduced structure to quickly provide opportunities for thinking of ways to live and work in the future and to promote systematic preparations for moving toward desired career tracks Released the Shuwachikun video dictionary for learning sign language via the corporate intranet | ٥ |
| | Promotion of occupational safety | -Create workplaces that enable self-initiated safety behavior | Promoted activities such as "Think and Act," in which all associates participate and play leading roles, and implemented drills to teach basic conduct for curtailing operational dangers with the overriding aim of raising "safety sensitivity" | 0 |
| | Promotion of associates' health | -Strengthen and expand mental health measures | Conducted mental health training (held 26 times with 1,014 attendees) and Kokoro no Kenko Shindan mental health checkups (1,200 associates) Implemented self-care education for new associates (expanded scope of coverage) Expanded self-care education for general associates | 0 |
| Responsibility to share- holders and investors | Enhancement of corporate value and information disclosure | -Continue proactive efforts for investor relation activities | Held quarterly financial results briefings and individual interviews [for domestic institutional investors] Participated in Motor Show conference and provided individual interviews Issued business report [for individual investors] | 0 |
| Responsibility | Practice of open, fair and transparent transactions | •Clarify and thoroughly implement compliance conformity items | Distributed Compliance Cards, which clarify compliance items for business transactions, to suppliers and internal procurement departments and thoroughly reinforced compliance. | |
| to business partners | Practice of CSR activities throughout the supply chain | Conduct improvement activities based on self-diagnosis results for suppliers of DENSO Corporation and domestic Group companies | supported and internal productive the departments and analogy of removed companies internally and externally Supported improvement activities based on the results of self-assessments conducted at suppliers | 0 |
| | | Implement the DENSO YOUTH for EARTH Action (DYEA) program | Conducted steadily in line with plans Held the Local Program (LP) and Action Plan Announcement Meeting) (AP Announcement Meeting), which were discontinued because of the Great East Japan Earthquake in fiscal 2012, for the first time in Japan. As a result, all processes of the LP/Global Program/AP Announcement Meeting Javas been Held in a total of seven countries | |
| | Promotion of activities unique to DENSO | -Get internal consensus for the direction of improvements for the DYEA program and complete formula- tion in fiscal 2014 | ▲ Formed internal consensus for the direction of improvements for the program and will complete formulation in fiscal 2014 Although the program has been held for five years, the recognition level by internal stakeholders is low | 0 |
| | | Increase interest in the environment and community, and continue using DECO School to promote participation (integrated, internal) | Name changed to DENSO Compassoionate Fesitival and implementation continued 2,574 visitors; 80% of participants expressed satisfaction in a questionnaire | |

Environmental Report

- Activity results http://www.globaldenso.com/en/csr/environment_report/management/plan/
- Entire report http://www.globaldenso.com/en/csr/environment_report/

| Sustainability theme | Fiscal 2012 activity items | Fiscal 2012 results and remaining issues (●goals achieved, ▲outstanding issues) | Overall assessment* |
|----------------------|---|---|---------------------|
| CSR communication | -Utilize communication tools with stakeholders -Strengthen internal communication | Publication of CSR Report (English and Japanese) Held company tous using a CSR picture book for students from elementary schools (about 500 students, 5 schools) Issued CSR News (English, Japanese) monthly to maintain awareness of CSR practices internally (81%) Held a dialogue with experts | 0 |

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Corporate Governance

Basic stance

DENSO believes that establishing a corporate governance system designed to strengthen Group competitiveness is the key to maintaining and improving long-term corporate performance in a quickly changing global marketplace. It is also essential to promoting CSR management that is essential for sustainable growth on an ongoing basis. We are working to strengthen our corporate governance in accordance with this belief.

Promotion structure

DENSO Corporation has adopted a corporate auditor system. In addition to statutory bodies such as the General Meeting of Shareholders, Board of Directors, Board of Corporate Auditors and Accounting Auditor, DENSO Corporation has developed various internal control mechanisms. In addition, we have adopted a managing officer system consisting of 30 managing officers to oversee business execution while ensuring a lean Board of Directors structure to facilitate expeditious decision-making and operational execution (term of directors: one year).

Roles and results of principal board meetings

Board of Directors:

The Board of Directors acts as the decision-making body for management policies and important operational issues. Decisions are made by the chairman based on the collective opinions of all Board members. Instructions deriving from decisions made concerning legal matters and important issues that relate to the entire Group are implemented through the Executive Meeting, and individual directors ensure that the necessary actions are taken in their areas of responsibility by issuing instructions to managing officers or department managers. Attendance by directors and auditors at the 16 Board of Directors meetings held in fiscal 2013 was 92% and 95%, respectively.

Top Management Meeting:

The Top Management Meeting is a deliberative body charged with discussing issues to be decided by the Board of Directors and other important issues that have a bearing on overall corporate management (corporate business plans, investment issues, important transaction formats and collaborative projects and other important management matters) and gives direction to corporate policy. Decisions are made by the chairperson after aggregating the opinions of all meeting members and results of the group's deliberations are reported to the Board of Directors for final decision-making. In fiscal 2013, the Top Management Meeting convened 37 times

Compensation for executives, directors and auditors:

The monthly amount of compensation for executives shall be within the upper limit for the total amount of compensation (directors: 80 million yen; auditors: 7 million yen) prescribed by a resolution at the General Meeting of Shareholders. The monthly amount of compensation for each individual director is decided by a representative director who has received authorization from the Board of Directors and is in accordance with standards prescribed by the Company, while the amount of compensation for each individual auditor is decided through cooperative consultation among auditors. Bonuses are decided upon receiving authorization for total amounts to be paid to directors and auditors, respectively, through a resolution at the Ordinary General Meeting of Shareholders. The amount of the bonus for each director takes into consideration the level of individual contribution and is decided by a representative director who has received authorization from the Board of Directors, while the amount of the bonus for each auditor is decided through cooperative consultation among auditors.

Management oversight function

Two standing corporate auditors and three external auditors with dedicated staff are responsible for monitoring the execution of duties by directors as well as the business operations and financial conditions of DENSO Corporation and its domestic and overseas subsidiaries. Under the Company's audit system, corporate auditors, who implement legally mandated functions, are augmented by specialized internal audit departments in key Group companies in Japan and overseas, who conduct ongoing on-site audits not only of administration, business practices and legal compliance but also of the appropriateness of management and operational procedures.

In addition to attending important meetings such as Board of Directors and Top Management meetings, corporate auditors fulfill their management oversight function by auditing directors' business execution through information exchange with internal audit departments, departments related to internal controls and the Accounting Auditor.

Developing and strengthening internal controls

Starting in fiscal 2009, in order to ensure the reliability of financial reporting, the Financial Instruments and Exchange Law requires an audit of the internal control reporting system (where companies assess the effectiveness of their internal controls pertaining to financial reporting and have those controls audited by an auditing firm). In fiscal 2009, an auditing firm gave our internal controls a fair assessment based on pertinent legal procedures, and we submitted a report on our internal controls to the Financial Services Agency, which determines whether the Group's internal controls are effective.

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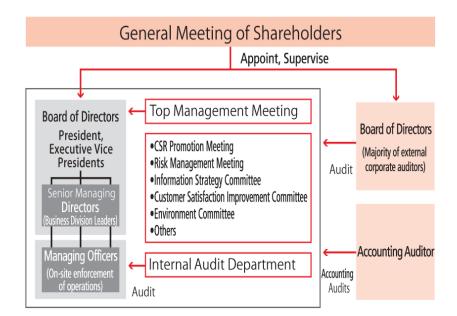
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Executive Management http://www.globaldenso.com/en/aboutdenso/directors/index.html



Corporate governance system



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Highlights and Lowlights of CSR Activities in Fiscal 2013

In aiming to enhance the level of CSR management, DENSO believes in the importance of increasing management transparency by proactively disclosing negative information along with performance reports and making ongoing improvements after ascertaining new challenges. Since fiscal 2009, we have listed highlights and lowlights from an objective standpoint to increase visibility and report these to all stakeholders.

2012

April

May

June

July

August

September

October

Highlights

First DENSO Compassionate Festival held

(July 2012)

This festival was held at DENSO headquarters with the aim of providing associates and residents of the local community with "opportunities to discover ways of easily making social contributions, moving into action and connecting with their colleagues." With a focus largely on supporting reconstruction after the Great East Japan Earthquake, associates, student volunteers and approximately 40 NPOs planned and operated panel discussions.

monozukuri (manufacturing) courses, general merchandise sales, hula dance performances and other events. The festival attracted approximately 2,500



DENSO Compassionate Festiva

Earning the Companies Providing Career Support Award and the Japan Vocational Ability Development Association Chairman's Award (November 2012)

DENSO Corporation won the Minister of Health, Labour and Welfare Award at the Companies Providing Career Support in 2012 Awards (Ministry of Health, Labour and Welfare) in recognition of its wider-anging career support initiatives for associates based on its policy of "respect for people." Additionally, DENSO E & TS Training Center Corporation earned the Fiscal 2012 Japan Vocational Ability Development Association Chairman's Award (Japan Vocational Ability Development Association).

Formulation and announcement of DENSO-Group Long-term Policy 2020

(January 2013)

With the aim of becoming a global company with high aspirations to contribute to and be trusted by people around the world, we carried out repeated discussions throughout the world, formulated the ideal image of society and our company for 2020 and clarified our path for making changes. We announced the DENSO Group Long-term Policy 2020 at the Global Conference 2013 as our long-term policy centered on making contributions to "preserve the planet" and "create a society that provides a sense of security and safety" and shared this policy with associates throughout the world (announced in April).



Global Conference 2013

Attained all targets of the fifth phase of the Environmental Action Plan (March 2013)

(March 2013)

In working to realize DENSO EcoVision 2015, we formulated the fifth phase of the Environmental Action Plan (fiscal 2012 to fiscal 2016) and 165 Group companies have implemented this plan. As a culmination of the special activities undertaken during the past five years by the CO: Special Project, a company-wide cross-sectional organization, we achieved our tragets in all 25 areas of the plan during fiscal 2013, also the last year of the commitment period (five years) of the Kyoto Protoco. Specifically, we achieved our CO: reduction target for factories, and amid an increase in production volume, we also promoted the development of environmentally friendly products and boosted efficiency in production and logistics, and reduced environmental impacts. Additionally, we attained all action objectives focused on "strengthening development of products that contribute to the environment," ascertaining and reducing CO: emissions in all corporate behavior," "steadily reducing the Group's consolidated environmental impact" and "strengthening consolidated environmental impact" and "strengthening consolidated environmental impact" and "strengthening consolidated environmental management."

Awards received successively for contributing to the advance and diffusion of clean diesel vehicles (fiscal 2013) (May 2013)

DENSO was the first company in the world to commercialize a common rail system for trucks. Since then, DENSO has also developed systems for passenger cars and focused on promoting the advance of clean diesel engines (balance between high power/low fuel consumption and exhaust purification). In recognition of these achievements, DENSO earned the Fiscal 2012 Society of Automotive Engineers of Japan Award (Technology Contribution Award) and the Fiscal 2012 Japan Society of Mechanical Engineers (JSME) Award (JSME Medal for New Technology).

These awards are presented by engineers who are at the forefront of development in this field.



Society of Automotive Engineers of Japan Award (Technology Contribution Award)

Lowlights

Case concerning the antitrust law related to certain automotive components

(November 2012)

The Japan Fair Trade Commission ("the JFTC") issued Cease and Desist Orders and Surcharge Payment Orders to certain automotive suppliers that violated the antitrust law in connection with sales of automotive alternators, starters and other components. The JFTC's announcement also named DENSO as one of the suppliers that violated the antitrust law. However, DENSO was exempted from all of the above orders because the company had completely eliminated the conduct that was suspected to be in violation before the authority's onsite investigation and because it applied for the leniency program, which was granted by the JFTC. The DENSO Group will further strengthen its antitrust law compliance structure that has been in operation to date and thoroughly implement measures to prevent a

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Compliance

Basic stance

We believe that key actions to earn the trust and understanding of society pertain to the DENSO Group's observance of all applicable national and regional laws and all Group associates' fair and faithful conduct with the highest ethical standards. We see compliance as not only the observance of laws but also a responsibility to meet the expectations of stakeholders. In this sense, we consider it to be the cornerstone of all conduct.

Based on this recognition, in 2006 we adopted the *Code of Conduct for DENSO Group Associates*, which clearly indicates the standards of conduct for each and every associate. While developing the *Code of Conduct for DENSO Group Associates*, we consulted the United Nations Universal Declaration of Human Rights, United Nations Global Compact, OECD Guidelines for Multinational Enterprises and the Charter of Corporate Behavior formulated by Nippon Keidanren (Japan Business Federation). Since the Code was adopted, we confirm the Code in training and workplace activities and utilize it for raising CSR awareness of associates.

Overseas Group companies use a regional version of the Code of Conduct for DENSO Group Associates formulated by their regional headquarters in accordance with national and regional laws and customs.

Key items in the Code of Conduct for DENSO Group Associates

I.Your conduct as a member of the DENSO Group

Recognizing your role in society / Integrity as the foundation of trust / Compliance with laws and ethical principles

II.Creating a vibrant workplace

Understanding DENSO's philosophy and values and pursuing personal development / Respecting human rights, ensuring open communication and respecting the privacy of others / Maintaining mental and physical health and maintaining a healthy workplace / Maintaining order and ethics in the workplace / Maintaining a clear distinction between public and private matters

III.Earning trust and meeting the expectations of customers

Remembering to express appreciation, providing ureshisa (consideration) and yasashisa (fulfillment), and providing timely and sincere solutions / Transactions based on free and fair competition

IV.Building win-win relationships with our suppliers

Adherence to laws related to competition such as antitrust laws and subcontracting laws as well as the contract conditions of agreements with suppliers and affiliated service stores / Respecting intellectual property rights

V.Living up to the trust and expectations of our shareholders

Managing corporate assets effectively and preventing risk / Practicing proper accounting / Managing inside information

VI.Upholding the best interests of society

Pursuing eco-friendly practices / Serving as a member of your community / Taking a forceful stand against anti-social organizations and ensuring moderate relationships with governmental authorities / Serving as a member of the automotive industry

*Scope: The Code applies to all executives and associates (including contract associates, temporary associates, part-time associates and all other individuals engaged in an employment relationship with DENSO Corporation) at DENSO Corporation, domestic companies subject to our managerial consolidation rules and companies in which DENSO is the largest shareholder.

Promotion structure

In 1997, DENSO Corporation created a Business Ethics and Compliance Committee chaired by a director to provide oversight in that area (now integrated into the CSR Promotion Meeting). The committee works to develop frameworks in each country and region to contribute to law-abiding structures and pursue related activities. In 2003, DENSO Corporation established an internal whistle-blowing system in the form of the Business Ethics Hotline, which places associates in contact with outside attorneys and the Legal Department. In fiscal 2007, the Company appointed CSR leaders to spearhead initiatives in each workplace as part of its education and enlightenment activities. Domestic Group companies use promotion structures based on DENSO Corporation's system.

For overseas Group companies, regional headquarters develop organizational systems, introduce and operate reporting systems, and pursue enlightenment activities that take into consideration the characteristics of their country and region. In North America, Group companies are working to prevent unlawful conduct by assigning compliance officers to each operating base and administering a 24-hour helpline (reporting system) and audit system. Meanwhile in China, Europe, India and Australasia, we are setting up key activities for compliance that are appropriate to the unique circumstances of each country as well as operating suggestion boxes and hotline systems. The status of these activities is regularly reported to base managers and used in efforts to prevent recurrences and improve activities.

In addition, regional headquarters associates responsible for legal affairs in Japan, North America, Europe, China and Southeast Asia regularly share information and issues. The gatherings seek to ensure and maintain compliance by sharing information and issues.

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Education and enlightenment

DENSO Corporation continuously implements various types of education and enlightenment activities aimed at raising the awareness of each associate. Some of these education and enlightenment activities are also used as associate education/enlightenment tools at companies within the DENSO Group in Japan.

Principal associate enlightenment activities

- Education by employment level <FY2003~>
- Education/enlightenment activities led by CSR leaders at each individual workplace (part-time and other associates) (including contract, temporary and other associates).
- <FY2007~>

Example: Compliance education at each workplace in the form of case study based discussions that utilized original visual educational materials

- e-learning courses targeting associates with PCs. <FY2009~>
 - * We provide the same exam on paper to associates without PCs. <FY2011 \sim >
- Others

We also promote enlightenment by means of publishing the Business Ethics Newsletter and providing information via the corporate intranet.

[Reference] Associate enlightenment activities results [DENSO Corporation]

| | FY2010 | FY2011 | FY2012 | FY2013 |
|---|--------------------------------|--------------------------------|-----------------------------|-----------------------------|
| Education by employment level (total associates for all employment levels) | approx. 3,400 participants | approx. 2,600 participants | approx. 2,500 participants | approx. 2,400 participants |
| e-learning courses (total number of persons taking courses) *Includes persons taking paper tests | approx. 23,000 participants | approx. 32,000 participants | approx. 37,000 participants | approx. 38,000 participants |

Internal whistle-blowing system

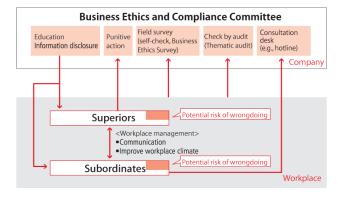
DENSO Corporation's internal whistle-blowing system (in the form of the Business Ethics Hotline), which allows anonymous reporting, is independent from the normal chain of command at the Company and is administered by outside attorneys and the Legal Department in accordance with Japan's Whistleblower Protection Act.This system can be used by all persons working at DENSO Corporation, including associates, temporary associates and associates from contract companies. We passed out cards listing the hotline number and expanded the scope of the program in May 2006 to include principal suppliers (300 companies).

In fiscal 2013, the hotline received 193 reports and requests for advice in areas such as employment, labor, work environment, information management, business transactions and accounting, all of which were addressed after staff investigated the situation and confirmed the facts.

Number of consultation calls to hotline

| | FY2009 | FY2010 | FY2011 | FY2012 | FY2013 |
|------------------|--------|--------|--------|--------|--------|
| External hotline | 65 | 61 | 49 | 58 | 58 |
| Internal hotline | 123 | 107 | 120 | 197 | 135 |
| Total | 188 | 168 | 169 | 255 | 193 |

Overall procedure for business ethics activities



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Activity reviews and improvements

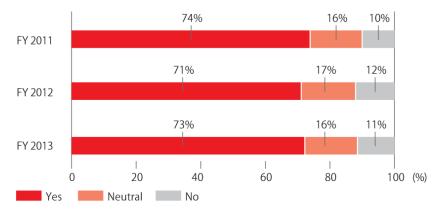
Since 2003, we have set aside each October as DENSO Group Business Ethics Month. We organize awareness-raising activities such as workplace discussions and conduct a CSR Survey to assess awareness of policies and latent risks. The number of respondents who thought that it was easy to consult with superiors at work, indicating good communication in the workplace, was generally at the same level as in the previous fiscal year. This result enables us to confirm that efforts to enhance communication are firmly rooted.

In a survey of all Company associates following compliance education, there were many opinions similar to the ones below. Therefore, in fiscal 2014 we will further improve and strengthen our education and enlightenment activities.

Training survey

- " The education using images was easy to understand and there was also lively discussion.
- The education covered familiar real case examples and this allowed me to understand problems as though they were my own.
- " I would like education such as this to be implemented on a regular basis.

Result of fiscal 2011 Business Ethics Survey (integrated into CSR Survey in January 2011)



Response to antitrust laws

After the onsite United States Department of Justice (DOJ) investigation of DENSO International America, Inc. (DIAM), a U.S.-based DENSO subsidiary, the DENSO Group has taken this matter seriously and launched the Antitrust Law Compliance Committee, chaired by the president, with the aim of thoroughly reinforcing its previous compliance with antitrust laws. Additionally, under the direction and supervision of the Committee, we will thoroughly reinforce compliance with antitrust laws across the entire DENSO Group with measures that include implementing even more stringent antitrust law compliance rules and strengthening compliance education. In the future as well, the DENSO Group will further strengthen its compliance with antitrust laws and make thoroughgoing efforts to prevent recurrences while working to restore trust.

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Risk Management

Basic stance

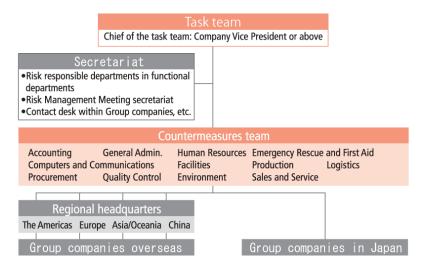
In keeping with the global expansion of business, the DENSO Group is striving to strengthen risk management as part of its internal control system to help minimize risk. Specifically, emergence of circumstances with the potential to cause damage to corporate management are classified as risks (situations in which risks have not yet been realized) and crises (emergency situations in which risks have already been realized). For the former, efforts focus on nipping risks in the bud before they have the chance to manifest themselves; for the latter, DENSO strives to make an initial response and response for restoring business operations in a prompt and appropriate manner.

Promotion structure

We selected 55 risk items with the potential to impact life, credit, business activities or property; and designated a responsible department for each. Activities for ongoing improvement in the risk management system and structure and permeation of risk management are now the domain of the CSR Promotion Meeting, while the Risk Management Meeting deals with initial response when a crisis or emergency situation arises. We also form specialized contingency organizations depending on the extent of the situation and degree of urgency, which facilitates agile response to minimize damage.

We integrated the traditional roles of the general risk manager into those of the CSR leader at domestic and overseas companies subject to our managerial consolidation rules as well as Group companies in which DENSO Corporation is the largest shareholder, and appointed risk managers for each risk item under that umbrella. We are constantly working to upgrade our risk management based on support from key functional departments and regional headquarters.

Crises countermeasures structure



We have established procedures for setting up a crisis countermeasures committee for earthquake, typhoon and heavy rainfall to ensure swift response when a crisis arises.

Established procedures

| Earthquake | Typhoon | Heavy rainfall |
|---|--|---|
| In cases of an earthquake above level 5.0 on the Japanese scale in a city, town or village that DENSO has production facilities | In cases when the secretariat holds a meeting and recommends setting up a committee to a general manager if the typhoon looks set to strike land | In cases when the secretariat holds a meeting and recommends setting up a committee to a general manager after assuming the amount of rain will exceed 50mm an hour and a warning has been issued |

Expanding activities to spread and raise awareness

Since the awareness and conduct of the managers who are our workplace leaders are essential in risk management and crisis response, in fiscal 2013 we also conducted risk management training directed toward newly-appointed department managers as well as factory managers, section managers of production department. The training was attended by 55 managers. In addition, we continued to provide risk management education for associates scheduled for transfer as president of local corporations in order to strengthen risk management at overseas sites. A total of 11 associates took the course.

We also sought to ensure proper responses to fires, traffic accidents and earthquakes by requiring that all associates carry the Risk Management Handbook (first version formulated in 2004) with them at all times. The content of the handbook has been revised and distributed to all associates to further stimulate awareness at the individual level.

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Responding to increasing risk along with the development of our global business

We learned that along with the globalization of the supply chain, the impact of a risk occurring in one region, such as the 2011 Great East Japan Earthquake and flooding in Thailand, can spread to other regions and become a major risk. On this basis, from the perspective of Group global management we are stratifying our risk management items in the following manner and strengthening our risk responses.

- (1) Major risks shared in common globally
- Items requiring response across the Group via company-wide cross-sectional functions because the impact of a risk occurring in one region spreads to all regions.
- " Uniform management globally led by DENSO headquarters.
- (2) Major risks specific to particular regions
- Regional headquarters identify major risks within the region based on the frequency of occurrence and the level of impact on businesses continuity.
- Activities toward the 2015 targets

Strengthening earthquake disaster risk response (formulate Business Continuity Plan)

Commence strengthening of earthquake disaster risk response measures (formulate Business Continuity Plan (BCP)* for the entire DENSO Group from the perspective of business continuity management. Ascertain areas subject to the BCP in the following manner and prepare an emergency situation manual and complete countermeasures for disaster reduction.

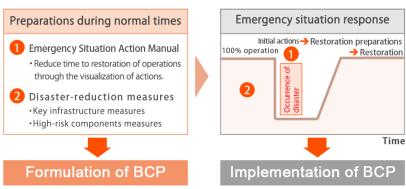
- (1) Visualization of actions ranging from "initial actions to restoration" in the event of an emergency situation.
- (2) Countermeasures for reducing disasters

(Devise countermeasures for key infrastructure and countermeasures for high-risk components in terms of procurement from the perspectives of substitutability and plant locations.)

* Business Continuity Plan (BCP)

A plan for restoring business operations within a target time frame and minimizing damage to business in the event that business is interrupted due to a major disaster such as an earthquake

BCP formulation and implementation



Fiscal 2013 activities

Strengthen responses to the Tokai Earthquake

| es | Initial action | Restoration preparations/ restoration of operations | Disaster reduction |
|---------------------|--|--|---|
| etails of activitie | Evacuation guidance Confirm safety of associates (and their families) Strengthen headquarters functions Community support | Identify high-risk components, implement risk-reduction measures Identify crucial operations, devise measures for continuation | Seismic strengthening of buildings and facilities Prevent explosions and fires as well as prevent the leakage of hazardous substances |
| Det | Formulate E | mergency Situation | Information systems data backup |

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Information Security

Basic stance

We formulated the DENSO Group Basic Principles of Information Security in 2003 and have since worked to strengthen data protection and management. We have established the DENSO Group Information Security Standards, which define 142 areas of management based on the globally recognized ISMS*. The standards have been adopted by 45 domestic Group companies and 62 overseas Group bases. To protect information assets and facilitate prompt and proper operations, we also have developed a new policy in fiscal 2008 requiring that security measures take into account not only confidentiality but also integrity and availability (system robustness and resilience). We are currently working to develop such measures that meet this mandate.

*Information Security Management System

DENSO Group Basic Principles of Information Security (outline)

Vision

All DENSO Group companies must build and continuously improve a world-class information security system in order to provide suitable protection for the information assets that serve as a valuable management resource for each company and actively utilize those assets.

Company initiatives

DENSO Group companies must implement the following measures in order to fulfill the vision described above:

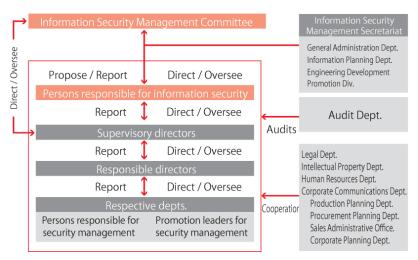
- 1. Assessment of the risks inherent in information assets (assessment of risk types and reduction levels)
- 2. Implementation of information security measures (development, documentation and dissemination of methods)
- 3. Building of a management system (shared responsibilities and roles of departments, establishment of audit section and separation of authority)
- 4. Explicit articulation of management processes (evaluation of risks, development of countermeasures, education, auditing, understanding exceptions and ongoing improvements)

Structures and audits

Under the Information Security Management Committee, DENSO Corporation established the Information Security Management Secretariat as a special organizational unit, and assigned security management promotion officers and leaders to each Company department. To promote associated activities, we built a management structure based on international information management system standards (ISO/IEC 27001, etc.), and we are continuously working to enhance our approach through measures that include conducting annual security management audits and self-reviews within DENSO Corporation. Moreover, for part of the domestic Group (hereafter: functional companies), we are introducing management systems equivalent to the system at DENSO Corporation as we implement annual monitoring surveys to ascertain actual conditions at these functional companies.

Also, we are expanding the scope of our shared guidelines to include domestic and overseas Group companies with the exception of these functional companies and pursuing regular follow-up activities. We are reviewing our shared guidelines, in particular, so that we can make detailed evaluations according to the type of business, business formats and the information that we hold.

Security control structure



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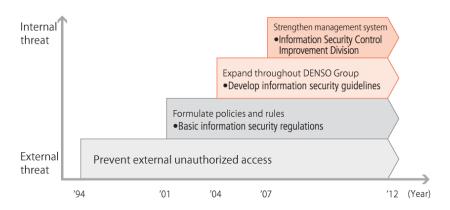
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Approach to information security initiatives



Specific initiatives

High management awareness on the part of individual associates is the foundation of information security. DENSO Corporation implements such security measures as restricting the removal of computers from DENSO facilities to units provided specifically for that purpose, tightening access to shared servers and placing restrictions on the use of recordable media. At the same time, it promotes various enlightenment activities for associates.

Prompted by an incident in February 2007 involving the theft by a DENSO technician of a PC containing design drawing data, every March we hold Security Management Month during which time we intensively implement enlightenment activities.

| Initiatives | Implementation items |
|---------------------------------|--|
| Associate education | Training for managers, new associates' training and training by employment level |
| Security Management Month | Security management education programs, inspections of computers and recordable media taken out of DENSO facilities, security management audits and e-learning (from 2009) on information security for all associates with computers, etc. |

Activities in fiscal 2013

Besides activities carried out to the present, in associate enlightenment activities, DENSO Corporation held normal training for managers, new associates' training and training by employment level. Additionally, in March 2013 DENSO Corporation held training for all departmental security management officers, in which we requested that they redouble their efforts to adhere to the special measures and confirm that these measures are firmly established. Also, we commenced monitoring for information management of outside staff (temporary associates, associates from contract companies) and suppliers.

In fiscal 2013, there were no incidents or accidents involving the unauthorized disclosure of information.

In the future, the information security circumstances surrounding DENSO are expected to change and we will continually review and strengthen our information management structure in response to the changing environment.

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DENSO Group Information Disclosure Policy

Philosophy of Corporate Information Disclosure

The DENSO Group (hereinafter referred to as "the Group") states in the "DENSO Group Declaration of Corporate Behavior (http://www.globaldenso.com/en/csr/vision/index.html) ," developed for the Group's practice of Corporate Social Responsibility (CSR) activities, to promote open and fair information disclosure and dialogue.

Based on this declaration, the Group will disclose corporate information, such as management strategies and business activities, in a timely, fair and appropriate manner to ensure the transparency of its management, to help all stakeholders better understand the Group, and to establish and maintain trusted relationships.

In addition, we actively pursue communication with all stakeholders, and we will ensure that we accept the opinions regarding the Group and reflect them on our corporate activities.

Basic policies

The content, method and system of disclosure are defined based on the DENSO Group's Philosophy of Corporate Information Disclosure.

Content of Disclosure

The Group promptly discloses information as required by relevant laws and regulations, including corporate and securities exchange laws.

The Group also actively discloses corporate information that is commercially, environmentally and socially important, that may influence stakeholders and that is helpful in raising understanding toward the DENSO Group.

Methods of Disclosure

Regarding information disclosure defined by stock market regulations, the Group discloses information through designated systems, distributes news releases and posts the information on the DENSO Group or company website in accordance with the regulations.

For information disclosure that does not apply to stock market regulations, the Group chooses the optimum methods, including news releases, disclosures at press conferences and presentation meetings, or publishing on the company website, to disclose corporate information in a timely, fair and appropriate manner.

System of Disclosure

The Group assigns executives who will be in charge of collecting, managing and disclosing corporate information, and individuals to execute these activities.

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Report on Social Responsibility

Cooperation and working hand-in-hand with many stakeholders while sharing value are indispensable for realizing a sustainable society. By clarifying its social responsibilities under the DENSO Group Declaration of Corporate Behavior, the DENSO Group promotes initiatives that should be fulfilled according to respective stakeholders.

Responsibility to Customers

DENSO is committed to further advancing a Customer First principle in creating products and after-sales services in order to provide reliable, safe and high-quality products and services that will satisfy customers and earn their trust.

Responsibility to Associates

When associates are fulfilled professionally and personally, companies grow. Based on this belief, DENSO is promoting "hitozukuri, or human resource development, development of our organization and the creation of a positive environment."

Responsibility to Shareholders and Investors

DENSO is enhancing corporate value through stable long-term growth and improving the transparency of management through the timely and appropriate disclosure of business and financial information and dialogues.

Responsibility to Business Partners

Based on the principle of open, fair and transparent transactions, DENSO is committed to its open door policy, mutual growth that is based on mutual trust, and permeation of compliance with laws and regulations and confidentiality.

Responsibility to Global and Local Communities

To become a good corporate citizen, DENSO is promoting initiatives to enhance original programs pursued by the entire Group on a volunteer basis and creating an organizational culture conducive to participation in society while focusing on the areas of DENSO has identified as priorities harmony with the environment, traffic safety and hitozukuri(human resource development).

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Responsibility to Customers

Basic stance

Since its foundation, the DENSO Group has been dedicated to providing reliable, safe and high-quality services that will satisfy customers and earn their trust based on a commitment under the DENSO Group Declaration of Corporate Behavior. We have designated the thorough implementation of the Quality First principle, the practice of quality assurance from the beginning of production and the promotion of quality control with full associate participation as basic quality assurance policies, and we are committed to carrying out a Customer First principle in creating products.

Additionally, based on information collected by sales and technology departments from customers, we are continuously making efforts to enhance customer satisfaction in terms of quality, cost and delivery.

Promotion structure

For the quality assurance process of new products, we are thoroughly carrying out early stage control. In terms of early stage control, the degree of product completion and product risks are visualized via a total of nine phases, with specialized departments including quality control and production technology also undertaking concerted initiatives in unison to strictly check quality. The design stage in particular benefits from a rigorous quality confirmation process. This includes not only the assurance of individual products but also a series of tests. In order to assure high reliability and durability in a vehicle system, we conduct in-vehicle testing under a range of conditions such as high-speed driving, rough roads, low temperatures and icing on our test course, as well as various tests in our environmental testing room.

We have also newly established Technical Centers in India and Brazil in addition to the United States, Germany, Thailand and China for conducting evaluation tests and product development corresponding to regional characteristics, thereby reinforcing a structure capable of conducting global quality assessment.

Additionally, the DENSO Group has completed the acquisition of ISO/TS16949 certification.





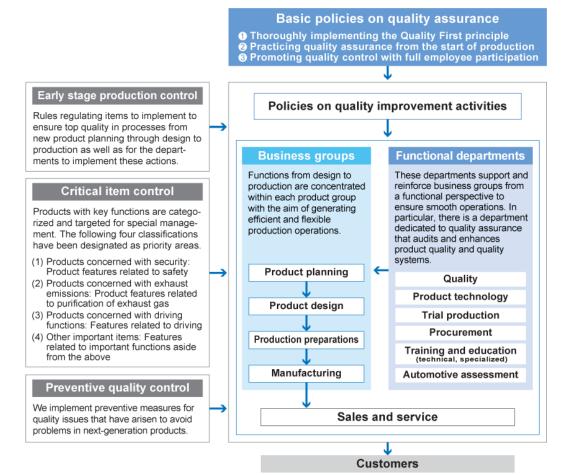


In-vehicle testing on DENSO's test course



Technical Center (India)

Quality assurance policies and systems



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Related Information

DENSO Products http://www.globaldenso.com/ en/products/index.html



Improving customer satisfaction

Ensuring product safety

As a means of ensuring safety for our customers, design departments conduct safety evaluations and meticulously implement fail-safe* designs in response to problems, and engineering administration departments undertake procedures to clearly specify operational guidelines and departmental responsibilities to ensure full legal compliance from product planning to production and shipment. Additionally, we are currently promoting product development pursuant to ISO 26262 certification for functional safety. which was established in November 2011. Moreover, the departments responsible are required to conduct safety evaluations based on internal regulations and to report confirmation results in accordance with legal regulations when launching new products.

In order to reduce road accidents as one of our missions as a company engaged in the automobile industry, we are also focusing on developing preventive safety systems to support the prevention of accidents. To realize this, we are promoting measures to ensure the safety of preventive safety systems by analyzing various traffic conditions such as road accidents and road environments around the world and repeating and assessing road accident scenes on our test course.

Furthermore, we conducted surveys to obtain opinions from internal users and dealers in order to appropriately identify the potential needs of customers and reflect these needs in products. Feedback on information that has been collected was provided to engineers to improve products from a customer standpoint.

* A design philosophy requiring products to be controlled in a safe manner in the event of an accident or erroneous operation



Detecting drowsiness through image recognition technology



Detecting pedestrians through image sensing technology

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Education, training and awareness-raising activities

The Denso Group considers hitozukuri (human resource development) to be the foundation of our business and thus nurtures technical and skilled associates in a systematic and ongoing manner while also handing down DENSO-style monozukuri (manufacturing) through hands-on practical education and training.

Quality Control (QC) Circle activities have played an essential role in the maintenance and improvement of quality at manufacturing bases since they were launched in 1964. As of the end of fiscal 2013, approximately 7,000 teams (3,450 Japanese, 3,300 overseas; including engineering and clerical departments) have been actively setting annual goals and striving to mutually raise awareness through Groupwide QC Circle Presentation Meetings and overseas regional friendship competitions.

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Education, training and awareness-raising activities

| Training activities | E-learning and satellite training for Group companies located in remote regions in Japan and overseas, including education by employment level, skill enhancement training by area of specialization and technical/skill tests. |
|--|---|
| Practical education Circle activities | Technology <i>Dojo</i> (DENSO headquarters), Manufacturing <i>Dojo</i> (manufacturing bases in Japan and around the world) Qualitative Skill Competition, in which competitors utilize their five senses to detect defects Quality Circle (QC) activities (technical and skills related), Active Meeting (clerical related), etc. |
| Information sharing and mutual study | Quality Improvement Exhibition, to which subsidiaries and affiliates are invited, and the DENSO TQM Competition (held in Japan and overseas) Past Trouble Exhibition Hall for learning lessons from examples of troubles in the past, Company-wide QC Circle Competition participated in by domestic and overseas suppliers, etc. |

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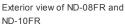
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Response to defects

In the event that a defect is discovered in a product, we promptly report the information to customers and relevant organizations through a variety of mediums and have put in place structures for recalling the product in question. We continue activities to recall and address infrared heaters, which from 2007 and 2011 were found to be at risk of causing a smoke or fire hazard, by promptly announcing this information publicly via newspaper advertisements and via our website, and setting up a dedicated toll-free phone number.







Exterior view of Skinny Ceramic Heater

Recall status of far infrared heaters (As of April 2013)

ENSEKI 7FX, 12F, 12FD 43,325 units / Recovery rate: 40.2%
 ENSEKI 10FA, 10FC 80,146 units / Recovery rate: 28.7%
 ENSEKI DZR-08FR, 10FR 4,696 units / Recovery rate: 11.9%
 ENSEKI ND-08FR, 10FR 15 units / Recovery rate: 20.0%

Enhancing after-sales service

Basic stance

Since its founding, the DENSO Group has been committed to the policy that "products and services are integral." Based on this policy, DENSO not only pursues product quality but also offers global service based on a commitment to provide the best possible service from the customer's perspective by three policies.

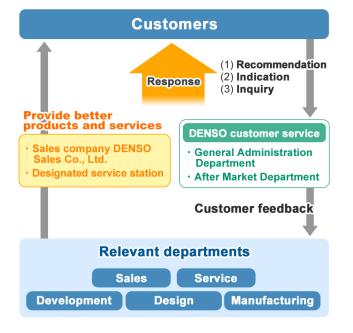
- (1) Offering products that satisfy customers and can be used safely and as intended
- (2) Ensuring products can be repaired precisely and promptly at a reasonable cost in the event that they fail
- (3) Bringing customer feedback to bear on product development and improvement efforts and minimizing customer inconvenience

Customer (end users) service center

DENSO has established a customer service center in order to respond quickly and appropriately to comments and suggestions from customers. This information is fed back to the relevant departments as quickly as possible, while strictly adhering to secure management of personal information, and DENSO works to address customer concerns and improve our operations.

For issues of quality and guarantee of OEM products (which are branded by our business partners) such as car air conditioners and engine components that are supplied to automakers, DENSO asks that automakers' dealers and service centers provide advice and response to inquiries.

Detailed flow of customer service



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Status of inquiries

The number of inquiries regarding products increased from the second half of fiscal 2012. This was attributable to a rise in the repurchase of vehicles resulting from the revival of subsidies in addition to the eco-car tax reduction program.

Inquiries and comments regarding DENSO products

| Content | Fiscal 2010 | Fiscal 2011 | Fiscal 2012 | Fiscal 2013 |
|------------------------------------|-------------|-------------|-------------|-------------|
| ETC | 56% | 38% | 39% | 39% |
| Spark plugs | 13% | 18% | 19% | 17% |
| Car navigation system | 6% | 5% | 5% | 4% |
| Environmental systems | 2% | 1% | 1% | 1% |
| Environmental systems | 2% | 2% | 3% | 3% |
| Communication devices | 1% | 1% | 0% | 0% |
| Ionic air purifiers, Plasmacluster | 3% | 11% | 11% | 11% |
| Others | 17% | 24% | 22% | 25% |
| Total | 100% | 100% | 100% | 100% |
| Number of inquiries | 11,495 | 7,210 | 7,055 | 7,808 |

Protection of customers' privacy

DENSO recognizes its obligation to protect the privacy of everyone who provides personal information and has set a privacy policy to ensure this occurs. General rules relate to the acquisition and intended use of personal information, restrictions on use, non-disclosure to third parties and other key matters in the strict management and handling of such data.

Strengthening of after-sales service

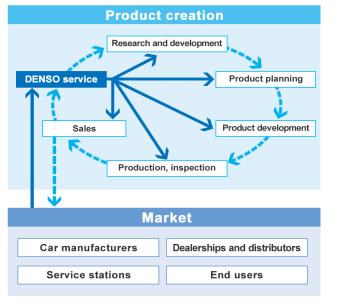
Vehicle safety, environmental friendliness and comfort are constantly advancing owing to the use of state-of-the-art electronic control technologies, which call for high-tech service and maintenance facilities that have more advanced diagnostic and repair technologies. In fiscal 2007, in cooperation with regional sales companies, DENSO sought to respond to this trend in a timely manner by launching DENSO Diag-Stations that provide the equipment, personnel and information necessary to promptly diagnose faults in vehicles equipped with advanced technology. These stations are equipped with proprietary DENSO analytical equipment, such as fault diagnosis testers and data recorders, and possess expert staff who have received proprietary DENSO training and education and been certified via a DENSO internal examination.

From April 2012, we integrated nine domestic sales companies and established DENSO Sales Co., Ltd. in order to pursue business expansion in the automobile aftermarket business and non-automotive fields. With the integration of sales companies by region, we will further strengthen our customer response capabilities by providing a nationwide sales and service system while also maintaining our conventional regional-based system. Additionally, we will enhance our marketing functions with the aim of providing new products and services that address customer needs.

Number of sites established with Diag-Stations (Japan)

| Fiscal 2012 | Fiscal 2013 | Fiscal 2014(Plan) |
|------------------------|------------------------|-------------------|
| 61 (expert staff: 105) | 70 (expert staff: 110) | More than 80 |

DENSO service activities



Cycle from product creation to market

Feedback of quality information and market needs

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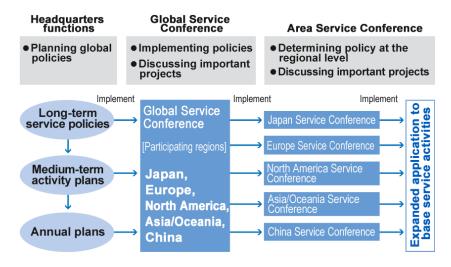
Global expansion of after-sales service

To ensure our customers receive seamless service, DENSO has established service and a network of sales companies in respective countries and regions worldwide. We continuously monitor and evaluate quality in the market. Additionally, DENSO quickly provides feedback, including needs and information, to the necessary departments so that market needs can be brought to bear on product development and improvement.

Our designated service station system, which was launched in Japan in 1954, today consists of a network of 827 service stations (designated service stations and dealerships) under DENSO Sales Co., Ltd.

Overseas, we have established core bases in Europe, North America, Asia/Oceania and China. Also, a total of 3,888 service stations operated by 25 overseas sales companies.

Global service promotion structure



Number of service stations by region

| Region | | Number of service stations | | | | |
|---------------------------|---------------|----------------------------|-------------|-------------|-------------|--|
| | | Fiscal 2010 | Fiscal 2011 | Fiscal 2012 | Fiscal 2013 | |
| Japan | | 1,789 | 1,958 | 1,978 | 1,894 | |
| The Americas | North America | 1,137 | 1,160 | 1,188 | 1,214 | |
| | Latin America | 360 | 383 | 397 | 441 | |
| Europe | | 1,101 | 1,260 | 1,395 | 1,482 | |
| Asia Oceania Others China | | 292 | 326 | 335 | 343 | |
| | Asia | 1,271 | 1,252 | 1,321 | 1,350 | |
| | Oceania | 345 | 381 | 382 | 382 | |
| | Middle East | 57 | 61 | 74 | 78 | |
| | Africa | 141 | 148 | 160 | 167 | |
| Total | | 6,493 | 6,929 | 7,230 | 7,351 | |

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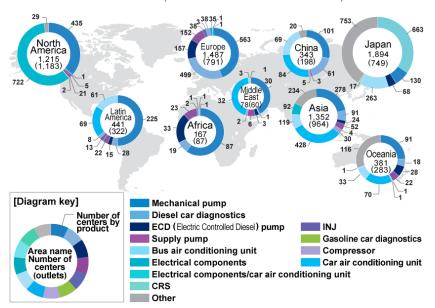
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DENSO's Global Service Network(Numbers refer to results in fiscal 2013)



Number of sites established

| Domestic | Overseas |
|---|--|
| 749 | 3,888 (115 countries) |
| Designated service stations: 148Dealerships: 490Others: 111 | Central distributors: 173Central distributor and service dealers: 53Service dealers: 3,662 |









hailand

China

Brazil

Vladivostok

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Responsibility to Associates

DENSO has established the Human Resource Management Philosophy and is undertaking efforts with regard to "hitozukuri, (human resource development), developing our organization and creating a positive environment" so that each and every associate can fully exert his or her capabilities and lead a vibrant life.

Long-term stable employment

The DENSO Group places importance on stable employment and valuing the development of associates from a long-term perspective. Based on this fundamental policy, both DENSO and associates are mutually working together to ensure employment security.

Stable labor relations

DENSO is further deepening the bonds of mutual trust and mutual responsibility between each Group company and its associates by sharing throughout the Group the concept that the "development of the whole Group and improvements in associates' lives ultimately have the same goals."

Total respect for human rights

In the DENSO Group Declaration of Corporate Behavior and the *Code of Conduct for DENSO Group Associates, DENSO* clearly prohibits discrimination and harassment based on race, gender, age, nationality, religion, disability, injury or illness, as well as child labor and forced labor.

Promoting human resource development

DENSO promotes skill development and is working to develop fair and impartial evaluation systems so that all Group associates worldwide, each of whom possesses a unique character, can take active roles while deriving a sense of growth and achievement in their work

Encouraging diversity

DENSO is promoting various initiatives in order to become a truly global corporation where a diverse group of associates can work energetically in an organizational culture that transcends individual attributes such as gender, age and nationality.

Initiatives to enhance associate satisfaction

DENSO Corporation assesses information such as associates' motivation and workplace satisfaction. The results are shared with managers to encourage autonomous improvements in the workplace and used as reference for developing specific company-wide initiatives.

Promoting safety and health

Since the Safety Philosophy was adopted in 1969, DENSO is continuously working to enhance measures that will promote a workplace where associates can work in safety as the best way to respect humanity and achieve high productivity.

Promoting associate health

The DENSO Group Declaration of Corporate Behavior includes a clear statement to enable all associates to work in a healthy and energetic manner. DENSO devotes considerable energy and resources to appropriate health management, giving due consideration to the laws, cultures and customs of the countries and regions in which it operates.

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Long-term stable employment

Basic stance

When associates are fulfilled professionally and personally, companies grow. This belief, which forms the foundation of our associate-focused initiatives, is reflected in the DENSO Philosophy, the Human Resource Management Philosophy and the DENSO Group Declaration of Corporate Behavior.

The Human Resource Management Philosophy provides a global expression of our human resources mission and policies in addition to defining our responsibility to our associates in the form of management practices that value people, specifically:

- (1) Hitozukuri, or human resource development, increasing individual associates' motivation and providing opportunities for growth
- (2) Developing our organization by fostering an open, dynamic and unified workplace culture through promoting dialogue and full associate participation
- (3) Creating a positive environment providing a setting where associates can work with assurance in terms of their safety and health.

Human Resource Management Philosophy

Mission

To realize the growth and prosperity of both DENSO and its associates by creating a culture where all associates can contribute to DENSO's business goals to the best of their ability

Policies

- 1. To create among associates a sense of both unity and individual motivation to actively participate in business activities
- 2. To recruit, assign, retain and develop associates who are creative and have the willingness and ability to contribute to continuous business growth
- 3. To establish and implement fair management policies and systems, which are highly evaluated by both associates and society

Promotion structure

We are developing a global promotion structure based on the slogan "One DENSO, One HR," and we continue to promote a variety of activities related to this concept.

Global human resource functions and promotion structures



| Responsibility | Approac | Basic context | Design and | | tems | |
|------------------------|---------|-----------------|------------|-------------|----------|---|
| HQ HR Dept. | | Core: | | | ← | Scope of responsibility of headquarters |
| Regional HR | | Global standard | Loca | ladaptation | | human resources Scope of |
| Locally based HR Dept. | | 7 | | K | _ | implementation of responsible HRs |
| | | | | | | responsible rins |

Building a shared foundation for global human resources together with regional and locally based human resources departments

DENSO Human Resource Management Philosophy, DENSO Spirit, spreading awareness of the DENSO approach to work, promotting measures for developing and posting executive candidates, etc. Developing various regional and corporate systems based on local circumstances

Technical qualification system, corporate officer system, wage system, various educational programs, recruitment measures, etc.

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Long-term stable employment

Basic stance

We believe that maintaining stable employment and valuing the development of our associates from a long-term perspective is of the utmost importance. Both DENSO and its associates work together to ensure employment security. DENSO Group companies comply with labor laws and regulations as well as the work practices of each country and region. The headquarters collects information of actions for stable employment from each Group company. DENSO Group companies also share this information regionally in accordance with laws and regulations in a timely manner.

Employment status

In Japan, thanks to the positive impact of the eco-car tax reduction program, production volume recovered from the first half of fiscal 2013 as the historically strong yen continued. Additionally, during the previous fiscal year, we revised our internal system in view of the revision to the Law for the Stability of Empleyment of the Aged. (enacted in April 2013), whereby all associates who wished to be re-employed were rehired except for those who were terminated or resigned as prescribed by employment regulations.

As for employment activities, we are strengthening our efforts to obtain diverse human resources to further realize global expansion in the future. Specifically, we are implementing activities such as visiting universities to actively promote DENSO to foreign students studying in Japan and conducting corporate seminars overseas for Japanese students studying abroad.

Number of associates by region

(unit: person)

| | Fiscal 2011 | Fiscal 2012 | Fiscal 2013 |
|------------------|-------------|-------------|-------------|
| Japan | 63,616 | 63,936 | 64,751 |
| Asia and Oceania | 29,985 | 31,316 | 34,779 |
| North America | 13,124 | 14,205 | 15,420 |
| Europe | 13,034 | 13,152 | 13,157 |
| Others | 3,406 | 3,427 | 4,169 |
| Total | 123,165 | 126,036 | 132,276 |

Composition of associates [DENSO Corporation] Fiscal 2011

(unit: person)

| | | | Male | Female |
|-------------------------|--|--------------------|--------|--------|
| Full-time employment *4 | Associates | General associates | 19,676 | 4,443 |
| | | Managers | 17,071 | 137 |
| | | Executive officers | 15 | 0 |
| | Average age | | 41.9 | 33.2 |
| | Average service years | | 21.71 | 13.54 |
| | Turnover rate*1 | | 0.28% | 2.18% |
| | Retention rate*2 | | 97.79% | 95.61% |
| | Union membership*3 Paid vacation time*3 | | 100% | |
| | | | 81.4% | |
| Part-time employment | Associates | | 64 | 28 |

Composition of associates [DENSO Corporation] Fiscal 2012

(unit: person)

| | | | Male | Female |
|-------------------------|--|--------------------|--------|--------|
| Full-time employment *4 | Associates | General associates | 19,218 | 4,523 |
| | | Managers | 17,515 | 156 |
| | | Executive officers | 16 | 0 |
| | Average age | | 42.2 | 33.7 |
| | Average service years | | 21.98 | 13.94 |
| | Turnover rate*1 | | 0.26% | 1.87% |
| | Retention rate*2 | | 98.23% | 91.97% |
| | Union membership*3 Paid vacation time*3 | | 100% | |
| | | | 84.4% | |
| Part-time employment | Associates | | 78 | 33 |

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Composition of associates [DENSO Corporation] Fiscal 2013

(unit: person)

| | | | Male | Female |
|-------------------------|--|--------------------|--------|--------|
| Full-time employment *4 | Associates | General associates | 18,717 | 4,549 |
| | | Managers | 17,843 | 179 |
| | | Executive officers | 16 | 0 |
| | Average age | | 42.6 | 34.3 |
| | Average service years Turnover rate*1 Retention rate*2 Union membership*3 Paid vacation time*3 | | 22.26 | 14.46 |
| | | | 0.30% | 2.14% |
| | | | 97.5% | 95.58% |
| | | | 100% | |
| | | | 83.5% | |
| Part-time employment | Associates | | 96 | 36 |

- *1 Turnover rate: Resignation due to personal reasons
- *2 Retention rate: Figures taken from turnover rate of associates in their third year since joining company (Average retention rate of listed companies: 82%)
- *3 Union membership: Denominator used is general associates (Union members)
- *4 Paid vacation time: Including temporary associates

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Stable labor relations

Basic stance

DENSO has deepened the bonds of mutual trust and mutual responsibility between each Group company and its associates based on the recognition that we share the same goals, which are the development of the whole Group and delivering improvements in our associates' lives.

DENSO has consistently worked to resolve issues through open communication and discussion with associates. This approach was developed while overcoming the challenges of labor disputes shortly after the Company's founding in 1950, and today, is shared throughout the Group.

Open communication

DENSO promotes a policy of dialogue between associates and management to resolve various issues. At DENSO Corporation, labor-management conferences are held regularly, working together on policies and issues. DENSO's financial and business situation is communicated at company-wide associates-management dialogues to enhance awareness of participation as company members. We also hold dialogues among the Function Center, Product Group, Sales Group and each division. In addition, we share company information such as the business situation and latest news related to DENSO through president messages, daily after-lunch meetings held at each department and other communication channels.



A dialogue between associates and management

Domestic and overseas Group efforts

DENSO has made a commitment to be a company known for its dedication to its associates, customers and community. We have established policies and practices that support this commitment. Our goal is to have a solid working relationship with every member of the DENSO team and to provide the best possible working environment for everyone to enjoy.

We have made a sincere commitment to open-door communication - where every associate has the opportunity to discuss issues directly with their manager or the organization. We firmly believe working together, on a person-to-person basis, is vital to maintaining a positive work environment.

DENSO uses communication audits, focus groups and other surveys to gather associate feedback and make any necessary changes or adjustment to ensure that we continue to maintain a positive work environment for all associates.

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Total respect for human rights

Basic stance

In the DENSO Group Declaration of Corporate Behavior and the *Code of Conduct for DENSO Group Associates*, DENSO clearly prohibits discrimination and harassment based on race, gender, age, nationality, religion, disability, injury or illness, as well as child labor and forced labor. The United Nations Universal Declaration of Human Rights and other international standards were consulted in the development of these policies, and in fiscal 2008 DENSO asked suppliers to put them into practice as CSR Procurement Standards.

DENSO has also established a global policy concerning equal opportunity in employment, prohibiting all discrimination of applicants or associates in terms of job offers, employment or working conditions.

Education and enlightenment

DENSO Corporation's education programs by employment level (for new associates, newly appointed managers and contract associates) incorporate human rights educational content. The Company's focus on educating associates to prevent harassment is evident particularly in activities to strengthen awareness during Human Rights Week and Constitution Week in Japan. DENSO actively participates in external training courses with domestic Group companies. In addition to verifying the appropriate implementation of policies by means of a company-wide standardized self-review, the Company is working to prevent incidents by creating an internal whistle-blowing system (including domestic Group companies).

Overseas Group companies are also involved in a variety of initiatives. In North America, DENSO companies have adopted internal policies prohibiting harassment, and they provide education on mutual respect and preventing sexual harassment as part of broader efforts to strengthen compliance and risk management from management levels to new associates.

Individuals taking a seminar on human rights [DENSO Corporation]

| | Fiscal 2011 | Fiscal 2012 | Fiscal 2013 |
|---|-------------|-------------|-------------|
| New associates | 799 (100%) | - * | - * |
| Newly appointed managers | 781 | 719 | 693 |
| | (100%) | (100%) | (100%) |
| Temporary associates shifted to full-time | 49 | 67 | 83 |
| | (100%) | (100%) | (100%) |

^{*} The seminar was excluded from the program for newly appointed managers from fiscal 2012.

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Promoting human resource development

Basic stance

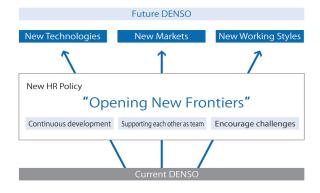
DENSO is working to provide a range of opportunities for skill development and to develop fair and impartial evaluation systems so that all Group associates worldwide, each of whom possesses a unique character, can share common values and take active roles while deriving a sense of growth and achievement in their work.

Introduction of new HR policy

DENSO has formulated and introduced its new HR policy in fiscal 2011 under the keywords "Opening New Frontiers" as a human resource development policy to support cultivating new domains of the automobile industry toward realizing sustainable corporate growth. With this policy, the Company aims to further promote the growth of individuals and teams by creating a corporate culture in which associates support each other as a team, thereby cultivating and establishing new technologies, new markets and new working styles.

To this end, DENSO is promoting the development of structures and systems by placing an emphasis on the three key measures of "continuous development," "supporting each other as a team" and "encourage challenges."

Aspired image of new HR policy



Developing a global standardized educational system and management processes for human resources

As a truly global corporation with approximately half of the Group's workforce made up of local overseas staff, proactive programs to develop and promote local human resources are essential in our efforts to practice management that reflects local conditions in the countries and regions in which we conduct business. Consequently, critical to our efforts to develop local human resources is having trainees learn the DENSO approach and learn work habits, methods for resolving issues and management techniques. To accomplish these goals, we are augmenting activities to share the DENSO Spirit with initiatives to develop a global standardized educational system, and we are gradually extending the scope of this system to include Group companies worldwide.

In addition, we are striving to accelerate the promotion of local staff to management positions both by creating and deploying development programs for executive candidates and by working to share human resource management processes such as management by objective, evaluations, job rotation and promotions.

In fiscal 2011, in line with the introduction of a new HR system, we have built a structure for conducting evaluations using the same system in Japan for associates at the section manager level or above at overseas subsidiaries. In addition to global policies and measures like these, Group companies are implementing a variety of initiatives based on regional conditions. Group companies in North America, Europe and Asia/Oceania are developing and rolling out their human resource development programs for executive candidates of the future, while Group companies in locations such as China are focusing on core human resource development mainly for manufacturing departments.

Proportion of local associates in overseas Group company management positions

| Fiscal 2012 result | Fiscal 2013 result | Fiscal 2016 plan |
|------------------------------|------------------------------|------------------|
| 26% (19parsons / 73posts) | 30% (22parsons / 73posts) | 33% |

Enhancing career growth and training that respect autonomy

At the DENSO Group, associates set voluntary targets each year and participate in an evaluation process that emphasizes professional growth of their abilities and work processes through regular interviews with supervisors. Not only managers but also all associates select goals that relate to "younger associates' development" to foster an organizational culture that emphasizes human resource development. To gain a broad range of practical experience, associates report on their career vision each year (both short and long term) and participate in a human resource Developmental Rotation System on which both the supervisor and associate

In fiscal 2011, as part of our new HR policy, we have introduced a skill enhancement guide as development guidelines for improving individual expertise conducted in tandem with conventional career path interviews. In off-site job training (OFF-JT), based on our new HR policy introduced in fiscal 2011, we have worked to enhance our development measures by reviewing various aspects, including the improvement or elimination of training, in order to develop personnel who will learn and think independently and continuously take on challenges. We offer a range of advanced programs for technical and skilled associates at the DENSO Engineering and Technical Skills Training Center.

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Number of applicants for company-wide seminars [DENSO Corporation]

| | Fiscal 2011 | Fiscal 2012 | Fiscal 2013 |
|---|-------------|-------------|-------------|
| Number of company-wide seminar participants | 72,000 | 71,000 | 76,000 |
| Total hours | 900,000 | 890,000 | 900,000 |
| Annual average of seminar hours per associate | 24 | 24 | 24 |

^{*} Figures for fiscal 2011 were corrected due to errors found in certain areas.

Number of overseas trainees dispatched from DENSO Corporation[DENSO Corporation]

| | Fiscal 2011 | Fiscal 2012 | Fiscal 2013 |
|--|-------------|-------------|-------------|
| Number of overseas trainees dispatched | 35 | 65 | 90 |

Main awards and certifications received

| November 2012 | Received the Minister's Award for "Companies Providing Career Support in 2012 ~Companies committed to human resources development ~", which was established by the Ministry of Health, Labour and Welfare from 2012. (Award recipient company: DENSO Corporation) |
|------------------|---|
| November 2012 | Received Fiscal 2012 Japan Vocational Ability Development Association Chairman's Award from Japan Vocational Ability Development Association. (Award recipient company: DENSO E&TS Training Center Corporation) |
| | Japan Vocational Ability Development Association Chairman's Award: The Japan Vocational Ability Development Association Chairman's Award by the Japan Vocational Ability Development Association is presented to companies, including business offices, that are recognized as a role model of other organizations by achieving significant performance in business related to vocational ability development, technical and skill tests and technical and skills development, and international cooperation relations. |

Fostering the development of young technical and skilled associates

The DENSO Group believes that the development of highly capable technical and skilled associates who can develop and produce creative products is critical to corporate growth. To achieve this, in continuing the traditions of the Technical Training Center that opened in 1954, DENSO operates DENSO Technical College, which offers technical high school, technical college and junior college curriculums. The College has produced many young graduates who have won medals at the WorldSkills International Competition, a tournament in which world-class technicians compete.

In October 2011, DENSO technicians representing Japan and Thailand won gold medals in two categories at the 41st WorldSkills International Competition held in London. With these awards, the number of medals totaled 26 gold medals, 16 silver medals and 12 bronze medals.

Comments of National Skills Competition participant (Mould Making category: Yuya Okada)

In training for the National Skills Competition, I was able to achieve growth by acquiring skills to handle mistakes and troubles. There were occasions in which I repeated same mistakes without knowing the true cause of problems related to various mistakes. However, I was able to properly understand the causes through training and to consider the means and procedures to address the causes and take appropriate actions. I also hope to utilize this experience after I am assigned to a workplace.



Shifting from temporary production associates to permanent associates

As a measure seeking to advance the careers of our diverse associates, in fiscal 2006 DENSO Corporation has established a system that allows temporary production associates to shift to permanent associates. In fiscal 2013, 83 temporary production associates (67 temporary production associates in fiscal 2012) have shifted to permanent associates. In the fiscal year under review, the Company had a total of 4,350 temporary associates.

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Encouraging diversity

Basic stance

DENSO believes that its most important challenge for ensuring continued growth as a truly global corporation lies in providing an environment where a diverse group of associates can work energetically in an organizational culture that transcends individual attributes such as gender, age and nationality. DENSO continues to strive to meet this challenge.

Overview of initiatives

At DENSO Corporation, we have established an organization exclusively for promoting diversity within the Human Resources Department to promote enhancements to our systems and change internal awareness of these issues. In this way, we are working to facilitate contributions by female associates, senior associates, persons with disabilities and foreign associates.

Furthermore, from the perspectives of promoting diversity and enhancing competitiveness throughout the Group, we are implementing policies designed to promote the development and promotion of local associates at Group companies outside Japan.

Encouraging diversity [DENSO Corporation]*1

| | | Fiscal 2011 | Fis cal 2012 | Fis cal 2013 |
|--|-----------------------------|----------------|----------------|----------------|
| Female associates | | 4,580 | 4,679 | 4,728 |
| Senior associates (re-employed after retirement) | | 996 | 1,087 | 1,200 |
| Challenged persons (Persons with disabilities) | DENSO Corporation*2 | 543 <1.98%> | 554 <2.06%> | 551 <2.00%> |
| | Domestic Group companies | 293 <1.78%> | 307 <1.78%> | 319 <1.76%> |
| Foreign associates*3 | | 74 | 96 | 136 |

- *1 Figures for fiscal 2012 and fiscal 2013 were corrected due to mistakes found in some figures.
- *2 Total of DENSO Corporation and DENSO TAIYO Co., Ltd.
- *3 Total employed by DENSO Corporation and assigned from overseas Group companies

Promoting female participation

DENSO Corporation is committed to promoting work/life balance and has introduced a series of measures which focus on helping female associates successfully manage the balancing of family and career advancement.

Career development

DENSO conducts training for female associates and their supervisors to consider women's career paths and work styles. While deepening understanding toward women's careers through lectures presented by females who are actively involved on the frontline outside the company or interviewing female managers within the company, this training also contributes to creating a network internally by meeting and having candid discussions about individual career paths among women.

DENSO also established a counseling center to enable female associates to freely talk about their concerns and get advice and support on issues such as their career plan, childbirth and resuming work. Associates from the Human Resources Department and other experienced female associates provide face-to-face advice.

Work-life balance support

DENSO has a flexible system in place centered on childcare support. Associates can take childcare leave, up to a total of three years, and make use of a reduced work hour system for up to four years, which can be taken in separate increments until the child graduates from elementary school.

Additionally, a smooth return to work is also supported by organizing a network event for female associates? returning to work from maternity leave to enable associates to get an idea of their work styles after resuming work while they are on childcare leave.

Additionally, Tacchicchi House infant daycare centers, which are jointly operated by five Toyota Group companies, are not only open according to companies' business days but also early in the morning and late in the evening to provide various options to meet various work styles according to an individual's particular circumstances.

We will continue to actively support initiatives that expand opportunities for female associates.



A network event for female associates returning to work from maternity leave





Tacchicchi House infant daycare center

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Principal policies for promoting female participation [DENSO Corporation]

| Fiscal 2007- | Introduced a reduced work hour system for associates with childcare responsibilities Expanded re-employment system for retired associates accompanying spousal transfers Launched Women's Forum Expanded number of departments with female associates |
|--------------|--|
| Fiscal 2008- | Introduced diversity training for newly appointed managersOperated Tacchicchi House infant daycare centers in 5 locationsLaunched networking group for associates on childcare leave |
| Fiscal 2009- | " Held diversity forums |
| Fiscal 2010- | Expanded measures to promote participation of female associates in clerical positions |
| Fiscal 2011- | Expanded childcare and nursing care support systems Established counseling center for female associates |
| Fiscal 2012- | _ Established 6th Tacchicchi House infant daycare center |
| Fiscal 2013- | . Conducting career development training for female associates |

Major awards and certifications

| October 2008 | DENSO won an award from the Aichi Labour Bureau in the category recognizing our efforts to promote gender equality, an area advocated by the Ministry of Health, Labour and Welfare. |
|-----------------|---|
| June 2009 | The Ministry of Health, Labour and Welfare recognized DENSO as a company that proactively seeks to help associates fulfill both their work and childcare responsibilities. |



Number of female new recruits and managers [DENSO Corporation]

| | | Fiscal 2011 | Fiscal 2012 | Fiscal 2013 |
|--------------------|------------------------------|-------------|---------------|---------------|
| Recruitment | Administrative staff | 16 (34.0%) | 11 (20.8%) | 12 (23.1%) |
| | Engineer | 5 (1.8%) | 9 (3.2%) | 155 (6.2%) |
| | Technical and skilled worker | 71 (31.7%) | 61 (29.0%) | 43 (27.7%) |
| | Clerical worker | 54 | 35 | 38 |
| Number of managers | Above team leaders | 191 (1.0%) | 214 (1.2%) | 249 (1.3%) |

^{*} Percentage figures are the ratio of female associates versus the overall employment number for respective job categories.

Number of applicants of childcare and nursing care leave [DENSO Corporation]

| | | Fiscal 2011 | Fiscal 2012 | Fiscal 2013 |
|----------------------------------|--------|-------------|-------------|-------------|
| Childcare leave | Female | 231 | 215 | 228 |
| | Male | 13 | 12 | 13 |
| Nursing care leave | Female | 2 | 5 | 3 |
| | Male | 4 | 3 | 4 |
| Reduced work hours for childcare | Female | 127 | 221 | 231 |
| ioi ciiiucare | Male | 2 | 0 | 1 |

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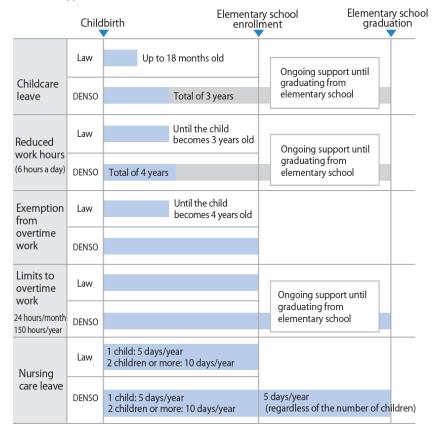
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Childcare support



Nursing care support

| Nursing care leave* | Law | 93 days |
|--|-----------------|--|
| care leave" | Current | Total of one year |
| | Before revision | None |
| Short nursing care leave (up to 10 days) | Law | Special leave is granted for associates with family members requiring nursing care. Per one family member requiring nursing care: 5 days/year Per two family members requiring nursing care: 10 days/year |
| | Current | As per legal requirements |

^{*}No revision

Supporting participation by senior associates

DENSO Corporation is also promoting initiatives to enable our senior associates to continue to share their extensive experience and abilities along with supporting their desire to continue working.

Creating opportunities for taking active roles

The following systems are introduced as a means to take active roles after retirement.

| Systems | Launch period | System overview |
|-------------------------------|------------------|--|
| Career Associate System | Fiscal 2007 | Re-employment opportunities for all retired associates Introduced short work hours and reduced working days in order to respond to various employment requests [Note] Based on the revision to the Law for the Stability of Empleyment of the Aged, the system was revised to rehire all associates who wish to be re-employed from 2013. |
| Senior Challenge System | | Provide work opportunities outside the Company |

Career development

DENSO is introducing a system to provide opportunities to consider future life styles and work styles from an early stage as well as to promote preparations toward realizing a desired career path according to plan. The following measures are organically linked to encourage the active participation of senior associates.

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| Systems | Launch period | System overview |
|---------------------------------------|------------------|--|
| Career Life Management Training | Fiscal 2012 | Independently consider about a future life plan and aspired image for taking active roles. |
| Career Counseling Interview | Fiscal 2012 | Consult with specialists regarding such matters as individual future career plan. |
| Career Discussion System | Fiscal 2012 | Continuous discussions are held with supervisors so that associates can prepare to take active roles in the future according to their plans. Additionally, associates' expertise, performance and other relevant matters are duly recognized in a tangible form, thereby enhancing motivation and strengthening associates expertise. |

| Syste ms | Launch period | System overview |
|----------------------------|------------------|---|
| Certified professionals | Fiscal 2011 | A system, in which personnel with extremely high expertise and achievements who are also capable of contributing to business expansion in the future and become a model for young people are designated as "certified professionals." Target: Technical related associates (engineer) who are assuming the position of section manager or higher Skill related associates (technician) [Note] Two persons were certified in fiscal 2013 (Total number of certified persons: 13 persons) |

Encouraging employment of persons with disabilities

Since 1978, DENSO Corporation has actively worked to expand employment and occupational opportunities and educational and training programs for persons with disabilities. Human Resources at DENSO Corporation and at each plant provide various support after hire.



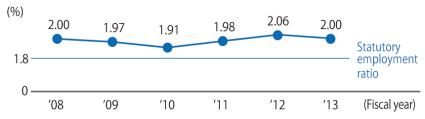
DENSO TAIYO

DENSO TAIYO Co., Ltd., our special-purpose subsidiary*, was established in 1984 and produces mainly vehicle instrument clusters. DENSO TAIYO is designed to be a barrier-free environment where associates with physical challenges can work independently.

DENSO's goal for 2015 is for an employment ratio of 2.1 percent for challenged persons. In fiscal year 2013, the employment ratio for those with disabilities was 2.00 percent or 551 people with a disability being employed as regular associates, including those at DENSO TAIYO Co., Ltd.

* Subsidiary established to promote the employment of persons with disabilities.

Employment ratio of persons with disabilities [DENSO Corporation]



Note: Including special-purpose subsidiary DENSO TAIYO Co., Ltd $\,$

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Promoting safety and health

Safety Philosophy and promotion structure

In 1969, DENSO Corporation adopted fundamental principles of safety, health and environment based on the premise that creating safe and ideal working conditions is the best way to realize both human dignity and high productivity. At the same time, the Company established the DENSO Safety, Health and Environment Standards (DAS) and committees for each business group, workplace and Group company under the Safety and Health Committee (chairperson: vice president with oversight; vice chairperson: labor union representative). Managers, industrial physicians and the labor union are working together under this organizational structure to achieve continuous improvements in safety and health.

1. Fundamental principles of safety, health and environment

Human beings should never lose their life, health, or physical function due to work

- 1. Thorough observation of policies "creating safe and ideal working conditions is the best way to realize both human dignity and high productivity."
- 2. Pay attention to environmental protection and the preservation of ecological systems/resources in all business activities. Furthermore, live in harmony with local communities through environmental protection.
- Each organization, managerial person, and associate in each workplace should participate in all such activities fully applying their creativeness and ideas.
- 2. Behavior Guidelines for Implementing the Basic Philosophy
- Safety and health are fundamental for carrying out our business activities and each and every person will thoroughly take
 actions based on the "Safety First" policy.
- 2. We will comply with laws and regulations as well as corporate regulations and DAS.
- 3. We will steadily operate a safety, health and environmental management system and continuously promote initiatives to maintain and improve workplaces where associates can work in safety and undertake efforts toward environmental preservation.
- 4. In environmental preservation activities, we will promote technical development and plant management as well as ensure that the behavior of each and every associate will contribute to "building a plentiful, recycling-oriented society that will grow in harmony with the environment."
- In order to create a better future for communities, we will promote activities either independently or cooperatively with local communities that will gain empathy from society.
- 6. Based on "DENSO safety and quality first" as our motto, we will actively promote safety, health and environment activities in which all associates participate with the aim of realizing "zero accidents" through various measures such as kaizen (continuous improvement) activities that utilize the creativity and ingenuity of each and every person.

Occupational safety and health management

The DENSO Group practices the PDCA (Plan, Do, Check, Action) cycle based on domestic and international occupational safety and health management system (OSHMS) standards. The Company also holds Group Safety Meetings on a regular basis to review policies and progress on issues targeted for improvement. As of fiscal 2013, 30 overseas Group companies have been certified under the OHSAS 18001 standard as defined by the British Standards Institution.

DENSO's safety and health management system



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Fiscal 2013 activity results

During fiscal 2013, we promoted initiatives to identify serious accident risks and strengthen measures, including at Group companies, based on our key policy of "Strengthening the PDCA cycle to prevent serious accidents through close cooperation on a global basis." At the same time, activities were also carried out to enhance the level of safety sensitivity to develop workplaces and personnel capable of engaging in safe behavior.

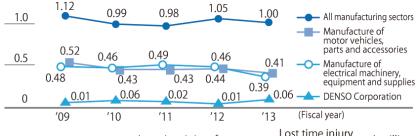
In fiscal 2014, we will focus on following through with measures to prevent serious accidents and promoting safe behavior with each individual taking the initiative. In this respect, in addition to the successful completion of measures to reduce serious accidents that have been identified, we will also reassess the risks of high-risk facilities and tasks, including press machines, and promote improvements. As for initiatives to enhance the level of safety sensitivity, workplace activities will be reviewed and enhanced by issuing and distributing case study examples and vitalizing activities.

Control items and results (Fiscal 2013)

| Control items | DENSO Corporation | | Group companies in Japan | | | Group companies overseas | | | |
|----------------------------|---------------------------------------|-----------|--------------------------|--------|-------------|--------------------------|--------|-------------|---|
| | Target Result Assess-ment | | Target | Result | Assess-ment | Target | Result | Assess-ment | |
| Safety marks | 60 | 43.5 (16) | 0 | 60 | 31 (7) | 0 | 84 | 67 (16) | 0 |
| Lost time injury frequency | 0.05 | 0.03 | 0 | 0.06 | 0.06 | 0 | 0.10 | 0.06 | 0 |
| | [Consolidated DENSO Group companies] | | | | | | | | |
| | Target: 0.08 Result: 0.05 Assessment: | | | | | | | | |

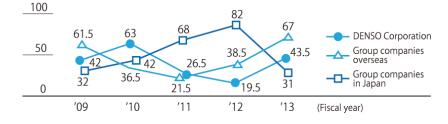
[O] achieved [X] not achieved

Work-related accident ratio (Lost time injury frequency)



Lost time injury frequency= $\frac{\text{Lost time injury}}{\text{Total work hours}} \times 1 \text{ million}$

Safety marks (Scoring depending on scale and type of accidents. Lower number is better.)



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Promoting associate health

Basic stance

The DENSO Group Declaration of Corporate Behavior includes a clear statement of our responsibility to enable all of our associates to work in a healthy and energetic manner. DENSO devotes considerable energy and resources to appropriate health management, giving due consideration to the laws, cultures and customs of the countries and regions in which it operates. In Japan, where companies are expected to provide comprehensive care that facilitates the physical as well as the mental well-being of associates, the Company's health management staff work closely with other departments to help associates maintain their physical and mental health, including the prevention of lifestyle-related diseases, through a comprehensive system encompassing prevention and awareness-raising, consultation and early discovery, treatment and recovery.

Health-building initiatives of associates [DENSO Corporation]

| | | 2010 | 2011 | 2012 |
|---|---------------------------|---------------------------|---------------------------|-------------------------|
| Associates receiving medical checkups | | 100% | 100% | 100% |
| CSR survey (survey of mental fatigue)* | | 47% | 51% | 42% |
| Attended mental health seminars | Management positions | 1,806 (33 sessions) | 1,110 (24 sessions) | 520 (18 sessions) |
| | Non-managerial associates | 343 (18 sessions) | 590 (15 sessions) | 494 (8 sessions) |
| Participants in classes for preventing and improving metabolic syndrome | | 1,082 | 2,089 | 2,035 |
| Participants in health improvement activities | | 2,515 | 2,413 | 2,772 |

^{*} Proportion of people who felt mentally fatigued related to work based on a CSR-related survey of 1,000 associates

Mental health

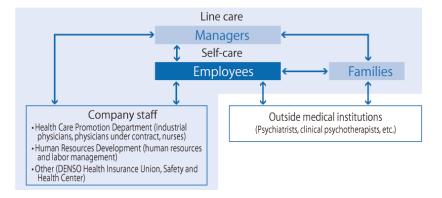
Consistent with the policy that good workplace communication is critical to the prevention of stress-induced physical and mental health problems, DENSO Corporation has worked to revitalize workplaces by promoting counseling systems and introducing measures designed to help improve communication. At the same time, full-time medical personnel operate counseling rooms at all plants in Japan, where their responsibilities include working closely with associates to helping recovering associates return to work.

Additionally, each year, we are enhancing the support system for work resumption that was initially introduced in fiscal 2007 and making considerations so that associates can smoothly resume their work after taking leave.

In fiscal 2013, we provided mental health checkups through the Research and Development Institute for Mental Health, Japan Productivity Center, in which 1,200 associates took the examination and individuals and work sites received advice. With this initiative, all associates received mental health checkups, which were initiated from fiscal 2009.

DENSO facilities in Europe and the United States have Associate Assistance Programs (EAPs) that use outside organizations to provide physical and mental healthcare support to associates. The Company continuously encourages associate mental health education and training via its intranet and other means at all associate levels.

Mental healthcare framework



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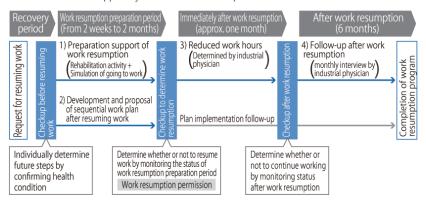
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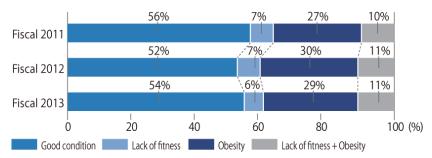
Mental healthcare support system for work resumption



Health improvement activities

In an effort to prevent the increasing prevalence of lifestyle-related diseases such as dyslipidemia, high blood pressure and diabetes, DENSO Corporation offers group classes and one-on-one instruction to help associates improve their eating habits and maintain a healthier lifestyle. The Company has expanded health improvement activities to include all job categories in an effort to lower the incidence of metabolic syndrome and visceral-fat-type obesity, and to maintain and improve physical fitness for good health.

Physical fitness and obesity [DENSO Corporation]



Multifaceted health promotion programs

DENSO Corporation, the DENSO Health Insurance Union and the DENSO Well Corporation hold of the "Do! Healthy Living Promotion Committee." The committee plans and provides multi-faceted health promotion programs that are open to participation by associates' family members. These programs address prevention of obesity and disease, exercise habits and other health issues.

Additionally, we are designating the first day of each month as a "non-smoking day," whereby we are actively calling for non-smoking via putting up posters or through making internal announcements.

In fiscal 2012 we launched a specific program of measures to help our associates quit smoking across the Company. Our approach works from the three directions of the smoking environment, the workplace and the individual to reduce the risk of health disorders and prevent passive smoking through unified labor-management efforts.





Non-smoking day poster

Class for developing physical strength

Principal programs [DENSO Corporation]

 Program name
 Description
 Participants

 Fitness Course
 Aerobics, yoga, etc.
 2,146

 Smile Walk
 Self-directed walking using a pedometer
 632

 Class for building health
 Program to improve lifestyle habits (6 months)
 724

 Support to stop smoking
 Helping people to quit smoking via communications (3 months)
 634

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(Fiscal 2013)



Responsibility to Shareholders and Investors

Basic stance

The DENSO Group Declaration of Corporate Behavior describes DENSO's responsibility to shareholders and investors to increase corporate value through stable long-term growth and improve the transparency of management through the timely and appropriate disclosure of business and financial information and dialogues. Based on this policy, in addition to disseminating corporate information such as management strategy and financial information with an emphasis on timeliness, fairness, accuracy and sustainability, the DENSO Group is developing investor relations (IR) activities to realize mutually beneficial communication through general shareholders meetings and via its corporate website.

Disclosure policy and IR activities

In order to ensure fairness and transparency in the disclosure of IR information, DENSO strives not only to observe all legal disclosure standards but also to publish information domestically and overseas without time lags by concurrently compiling Japanese and English versions of reports. DENSO also releases financial information quarterly via its website and holds briefings for institutional investors and financial analysts to promote investment opportunities. DENSO is working to further enhance information disclosure such as video streaming of the General Meeting of Shareholders held each June on its website and plant tours utilizing the occasions of general meetings.



General Meeting of Shareholders (June 2013)

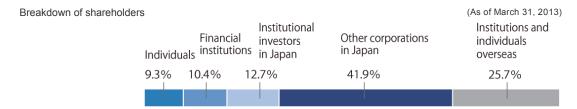
Content of IR activities

| Target | IR activities |
|--|---|
| Institutional investors in Japan Financial analysts | Quarterly financial results briefing, "One-on-one meeting"/ individual interviews, small meetings, publication of annual report |
| Institutional investors overseas | "One-on-one meeting"/ individual interviews, telephone conferences, participation in conferences organized by securities companies IR conferences at major moter shows, publication of annual report |
| Individual investors and shareholders | Plant tour (after General Meeting of Shareholders) Publication of business reports |

Dividend policies and shareholders status

Regarding dividend policies, DENSO is striving to increase dividends per share, giving due consideration to a comprehensive range of factors that include consolidated business performance and the dividend payout ratio. At the same time, DENSO is examining an appropriate benchmark for shareholder return by securing sufficient retained earnings to ensure minimally required business investment and development, while making efforts to reduce costs across the board amid business conditions that remain difficult.

In fiscal 2013, based on business performance and the operating environment to date, DENSO paid a year-end dividend of 64 yen per share, an increase of 18 yen per share versus the previous fiscal year. Going forward, DENSO will strive to realize a dividend payout ratio of 30%.



Evaluation by outside institutions

The DENSO Group is highly regarded by outside institutions when judged by the socially responsible investment (SRI*1) standard, a fact that is indicated by its inclusion in the Asia Pacific Index of the Dow Jones Sustainability Indexes*2 consecutively for the last 10 years and in the Ethibel Sustainability Index*3, an important European indicator.

- *1 SRI: Socially Responsible Investing
- *2 Dow Jones Sustainability Indexes (DJSI): The top 10% of approximately 2,500 major companies are selected for indexes by Dow Jones & Company, Inc. and the SAM Group, a Swiss research company. In the Dow Jones Sustainability Asia Pacific Index, a socially responsible investing (SRI) survey is conducted for approximately 600 major companies in the Asia and Pacific region, in which 154 companies (of which 74 were Japanese companies) were selected in fiscal 2013.
 >> DJSI (http://www.sustainability-indices.com/index.jsp)
- *3 Ethibel Sustainability Index (ESI): A Belgian non-profit organization (NPO), Forum ETHIBEL, evaluates the S&P Global 1,500 companies in terms of sustainability. As of November 13, 2007, 338 companies, including DENSO Corporation, were selected for inclusion in the ESI Excellence Global indice.
 - >> ESI(http://forumethibel.org/content/home.html?lang=en)_

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Related Information

DENSO Investors http://www.globaldenso.com/ en/investors/index.html



Responsibility to Business Partners

Initiatives with suppliers will be introduced among our business partners.

Basic stance

As a global corporation with operations in 35 countries and regions, DENSO procures components, materials and equipment worth 2,000 billion yen from some 5,000 suppliers each year (with a local procurement rate of 70%). DENSO has established five policies based on the principle of open, fair and transparent transactions in the DENSO Group Declaration of Corporate Behavior. Accordingly, DENSO has made an explicit commitment to an "open door policy" that provides opportunities for suppliers to participate in its business in a fair manner without regard to national origin, company size or previous transaction history; undertake efforts to realize mutual development by designating suppliers as equal business partners; and compliance with Japan's Act against Delay in Payment of Subcontract Proceeds, Etc. to Subcontractors and the laws and regulations of each country and region in which DENSO is active. All Group companies share basic policies, which are available on the Group website (in Japanese and English) along with a description of the procedures for becoming a supplier and related contact information.

Five policies of procurement

- 1. Open door policy
- 2. Mutual growth based on mutual trust
- 3. Promotion of green procurement in consideration of the environment
- 4. Promotion of local procurement aiming to be a "good corporate citizen"
- 5. Permeation of compliance with laws and regulations and confidentiality

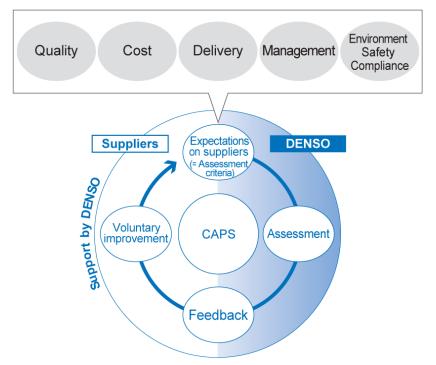
Promotion structure and assessment mechanisms

Each year, DENSO Corporation holds a General Meeting of Suppliers in which the Company explains its procurement policies to about 300 principal suppliers. The Company has also created the Constitution Assessment Program for Suppliers (CAPS)*, which defines assessment standards in the areas of quality, cost, delivery, management, the environment, safety and compliance in order to facilitate mutual growth in the midst of global competition. The program, which is operated by DENSO Corporation and its domestic Group production companies, seeks to strengthen partnerships by enhancing suppliers' constitution, assisting in support activities and by recognizing outstanding supplier performance. Group production companies in the Americas, Europe, Asia/Oceania and China began implementing CAPS, and they are working to establish and extend the program while giving due consideration to unique national and regional characteristics.

In January 2009, we integrated procurement functions and established a Procurement Group to give shape to our "One Policy" and "One Voice" concepts for suppliers and vitalize mutual communication. We also conducted a partial review of work allocation in each department. The Procurement Department now handles the overall procurement functions of the organization (plans procurement measures and policies, supports suppliers, etc.) and the centralized purchasing of processing parts, raw materials and equipment, while respective purchasing departments are responsible for purchasing components specific to each of the other business groups. Additionally, organizational restructuring (including that of the business category-based purchasing system) was implemented within the Procurement Group. Accordingly, the Supplier Support Office (name changed to the Procurement Technology Office from January 2012) was newly established to handle overall control of support functions for suppliers, which were previously split between each business group, thereby strengthening our support framework.

* Constitution Assessment Program for Suppliers

CAPS mechanisms and operation



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Related Information

Procurement information http://www.globaldenso.com /en/aboutdenso/activities/procurement /act/index.html

Procurement organizations and main procurement items http://www.globaldenso.com /en/aboutdenso/activities/procurement /item/index.html



Promoting CSR throughout the supply chain

CSR procurement stance

Due to the extent of their influence on society, multinational corporations involved in businesses in the global market are expected to implement policies and measures for promoting corporate conduct that take into consideration responsibilities such as legal compliance, protection of human rights and labor, the environment and business ethics, both in their own operations and in those of their suppliers. We believe that DENSO's mission of aiming to be a trustworthy company in harmony with society specifically involves promoting CSR in procurement, an approach that practices social responsibility throughout the supply chain.

To this end, we requested following initiatives to all suppliers (about 1,400 companies), including the suppliers of parts, raw materials and facilities.

- 1. Embrace the DENSO Group Declaration of Corporate Behavior
- 2. Assign a person to oversee CSR desks
- 3. Conclude a basic contract addressing issues such as compliance, protection of human rights, environmental conservation and occupational safety (By March 2008, DENSO had concluded that contract with all suppliers.)

Development to date

During fiscal 2010, in addition to strengthening CSR activities together with its suppliers, DENSO Corporation consolidated and unified the details of requests from industry organizations and customers, as well as promoted the following initiatives to enable suppliers to efficiently promote CSR activities.

- Newly formulated Supplier CSR Guidelines
- Introduced its Commentary Handbook
- Provided self-diagnostic sheets (update of existing format in fiscal 2011)

Accordingly, the scope of activity was expanded from primary suppliers to secondary suppliers.

Details on these activities were disseminated by consecutively holding and developing a Briefing Session for Suppliers starting in April 2010. Accordingly, we have completed the development of CSR-related tools by March 2011 in Japan and overseas (North and South America, Europe, Asia and Oceania, China and Korea). Additionally, suppliers are requested to expand these CSR-related tools to their suppliers (secondary suppliers for the DENSO Group).

Additionally, feedback of DENSO Corporation's diagnosis results is consecutively provided to suppliers for comprehending strengths and weaknesses at each company, and the Company is also holding study sessions (including those concerning compliance, protection of intellectual properties and management of working hours) instructed by internal and external specialists in order to support improvement activities of suppliers. DENSO Corporation will work together with suppliers in order to advance on-going efforts toward establishing a cycle of self-diagnosis, review and improvements.

Supplier CSR Guidelines (Japanese and English PDF)

- Supplier CSR Guidelines (Japanses PDF 4.0MB) pdf/Supplier_CSR_guidelines(japanese).pdf
- " Supplier CSR Guidelines (English PDF 2.0MB) pdf/Supplier_CSR_guidelines(English).pdf



Main content of Supplier CSR Guidelines

- 1. Safety and product quality
- 2. Human rights and labor
- 3. Environment
- 4. Compliance
- 5. Disclosure
- 6. Risk management
- 7. Social contribution
- 8. Development for all suppliers

Development tools for CSR procurement

| Tools | Overview |
|------------------------|---|
| CSR guidelines | Clearly identify the rationale of DENSO Corporation's initiatives and items to be observed by suppliers |
| Handbook | In order to adhere to guidelines, this handbook explains specifically what to do and how to take action with regard to priorities including compliance, human rights and labor. |
| Self-diagnostic sheets | Enables self-diagnosis regarding status of current priority initiatives. |

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Development status of CSR procurement and future plan

| Aim | Implementation items | | | | | |
|------------------------------------|---|---|---|--|--|--|
| | | Primary suppliers of DENSO Corporation* | Primary suppliers of domestic Group companies | Primary suppliers of overseas Group companies | | |
| Publicity | Distribute CSR guidelines | Completed in April 2010 | Completed in June 2010 | Completed in March 2011 | | |
| Visualize strengths and weaknesses | Self-diagnosis by distributing handbook and diagnostic sheets | Completed development at 430 companies Completed development at 300 companies | | Completed development at 300 companies | | |
| | Collect and analyze diagnostic sheets andprovide feedback | Provided feedback | Provided feedback | Under implementation | | |
| Improvement | Holding study sessions (including lectures) | Appropriately being implemented | | | | |
| Inspection | Visit by DENSO personnel to conduct checks to verify | Appropriately being implemented | | | | |

^{*} With regard to secondary suppliers, initiatives will be developed via primary suppliers on a voluntary basis.

Interaction with suppliers and support activities

At DENSO, as part of measures to deepen exchange with suppliers, we are implementing the General Meeting of Suppliers and Business Trends Explanatory Meeting, which provide information about procurement policy and details of initiatives carried out by respective business divisions, meetings by business category and meetings by respective companies and incorporating these events into an annual plan.

Supplier awards (fiscal 2013)

Awards were presented to excellent suppliers (award recipients: 39 companies) during the fiscal 2014 General Meeting of Suppliers held on May 20. Exhibition booths were also set up to introduce the award-winning details of respective companies as a means of sharing information.

Additionally, many connections were created during fiscal 2013 through the General Meeting of Suppliers by introducing various initiatives, including fundraising and a Tohoku product fair based on the theme "Let's Support Tohoku," as well as a recovery support activity by hula dancers made up of female DENSO Group employees in Japan.



Tohoku product fair set up at the venue



Supplier awards presentation ceremony

[Comments from supplier award recipient]

President Shigenori Yamauchi, Sumitomo Light Metal Industries, Ltd.*

We have been promoting joint development with a primary emphasis on the development of aluminum materials for heat exchangers. We are delighted and honored to receive the award at this time. Going forward, we hope to further become a company that can be of help from a global perspective.

* Sumitomo Light Metal Industries, Ltd. was merged and established as UACJ Corporation on October 1, 2013. Mr. Shigenori Yamauchi was appointed Chairman and CEO



Karl-Hugo Schick, CEO of Burgmaier Metalltechnik GmbH + Co. KG

Our parts business started from 2002 with a focus on machin and die-casting products and we are truly honored to have received the overseas excellent supplier award on this occasion. We are learning many things through business and hope to continue our relationship as a good partner in the future as well.



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Green Procurement Guidelines

In keeping with DENSO EcoVision 2015, DENSO has established the DENSO Group's Green Procurement Guidelines designed to reduce the use and emissions of environmentally hazardous substances on an ongoing basis. To this end, we reguested following intiatives to our suppliers.

- (1) establish an environmental management system
- (2) manage and reduce environmentally hazardous substances
- (3) reduce environmental loads during the production stage
- (4) conduct lifecycle assessments (LCA)
- (5) reduce CO2 emissions associated with logistics, packing and packaging materials.

Ensuring procurement departments practice open, fair and transparent transactions

DENSO Corporation is working to promote CSR throughout the supply chain and to strengthen inspection and validation systems to ensure that procurement departments practice open, fair and transparent transactions. The *Code of Conduct for DENSO Group Associates* and Business Etiquette for Buyers, which outline our philosophy and standards of behavior, have been distributed to all associates involved with procurement. Employees have also been encouraging suppliers to use the Business Ethics Hotline (internal reporting system)

Additionally, in April 2012, we distributed compliance cards, which clarify items to be observed in conducting business, to suppliers and procurement departments internally. By sharing such information, we aim to thoroughly review and reinforce compliance both internally and externally.

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Responsibility to Global and Local Communities

Basic stance

To contribute to the sustainable development of society, the DENSO Group seeks to earn the trust and understanding of stakeholders as a good corporate citizen by actively promoting corporate citizenship activities that take advantage of the Group companies' various resources. In fiscal 2007, DENSO established the Basic Policy of Corporate Citizenship. All Group companies and associates have since focused their abilities on enhancing original programs pursued by the entire Group on a volunteer basis and creating an organizational culture conducive to participation in society while focusing on the areas DENSO has identified as priorities-hitozukuri (human resource development) and harmony with the environment.

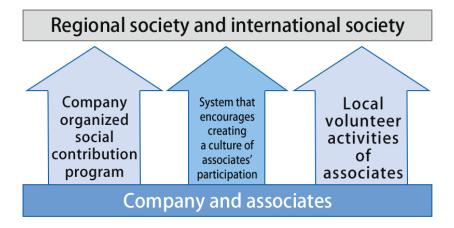
Priority Areas of Corporate Citizenship

The DENSO Group aims to become a company admired by the regions in which we operate through the following key areas of social contribution activities that will lead to solving issues of regional society.

- 1. Harmony with the environment
- 2. Traffic safety
- 3. Hitozukuri (human resource development)

Composition image of DENSO social contribution activities

- We will strive to be a company earning trust and empathy from regional society by promoting social contribution activities unique to DENSO.
- We will support the bonds of our associates and regional society through supporting the local volunteer activities of associates.



History of DENSO Group social contribution activities

The DENSO Group has promoted various social contribution activities by placing importance on a sense of gratitude toward regional society. Over the course of time, we have promoted initiatives to support the growth of children while also supporting persons with disabilities in striving to realize social contribution that is unique to DENSO.

| | 1970s~1980s | 1990s | 2000s | 2010s |
|----------------------|--------------------|---------------------------|---------------------------------|--------------------------------|
| Harmony | | | 01 DENSO Eco-Ranger | 21 |
| with the | | | 07 DENSO | Green Project |
| environment | | | 11 Micro-hydro Power | Generation Idea Contest |
| | 73 Young Invention | Club | | |
| Development of youth | 84-88 Operatio | n Raleigh | 08 DYE | (DENSO YOUTH for EARTH Action) |
| | | 93 DENSO Scho | ol of <i>Monozukuri</i> (manufa | octuring) |
| | | | 1 | DENSO Science School |
| Welfare | 84 Establishme | ent of DENSO TAIYO Co., L | td. | |
| for persons | | 91 Sponsorship of Oita | International Wheelchair | |
| with disabilities | | 99 | Establishment of Wheelcl | nairs and Friendship |
| | | 92 Collection of clo | othing for overseas | |
| Others | | 97 Chob | ora (small volunteer activ | ities) |
| | | | 04 Special fund | |

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Promoting distinctive activities unique to DENSO Harmony with the environment

In the area of social contribution activities, DENSO has also been promoting environmental management through environmental preservation activities. We do not inherit the earth from our ancestors; we borrow it from our descendants. On that basis, DENSO will continue to support various programs to realize harmony with the environment to serve as an opportunity for each and every associate to consider the future of regional society.

DENSO Eco-Ranger 21



DENSO Eco-Ranger 21 is an environmental education program launched in 2001. Various experts are invited each time to provide children with opportunities to directly experience and think about the actual physical environment so as to enable children to understand the importance of environmental preservation.

A total of 2,400 children have taken part in this program as of 2012.

Micro-hydro Power Generation Idea Contest



The Micro-hydro Power Generation Idea Contest is the newest program initiated in 2011 with the aim of realizing harmony with the environment and the development of youth.

Nine specialized technical colleges in the Tokai and Hokuriku regions compete by applying their ideas of micro-hydro power generation, which directly takes in water from water channels. This program allows students of respective schools studying electricity, machinery and construction to collaborate beyond the framework of academic coursework.

Traffic safety

DENSO accompanies its continuing work in advancing automotive safety through R&D and manufacturing with a broad portfolio of traffic-safety initiatives. Spearheading those initiatives is the company's Traffic Safety Association. Established in 1970, that group plans and conducts employee-participation activities aimed at raising awareness of traffic-safety issues and at implementing measures for preventing accidents.

In another undertaking, DENSO works with the police in the company's hometown of Kariya, Aichi, Japan, in producing a traffic-safety map. The map highlights Kariya locations working with the police where the drive recorders in company vehicles indicate a high frequency of sudden braking. They include photos of intersections and other sites that warrant special caution. DENSO distributes the Kariya Traffic-Safety Map to elementary schools through the police and municipal authorities.

DENSO Traffic Safety Initiatives

| | Workplace small-group meetings | Employee gatherings for reviewing traffic-safety information and traffic-accident news circulated by the company's traffic-safety secretariat |
|-----------|--|---|
| | Evaluation of commuting routes | Safety evaluations of employees' commuting routes by the employees' supervisors in reference to maps of accident near-misses; safer-routing suggestions and safe-driving tips by the supervisors |
| Awareness | Recurrence prevention | Employee participation in exploring the underlying causes of colleagues' traffic accidents and in developing countermeasures for preventing the recurrence of such accidents |
| raising | Participation in periodic traffic-safety campaigns | Companywide broadcasts of traffic-safety messages from senior executives, circulation of accident documentation in departments of employees who have been involved in serious traffic accidents, and safety messages on vending machine cups and on desktop computer start-up screens |
| | Cautionary warnings for suspected safety violations in company vehicles | Warnings and guidance for employee drivers based on drive-recorder evidence of unsafe or illegal driving |
| Safety | Safety-patrol duty three days a month | Street-side safety-patrol duty at principal worksites on the 10th, 20th, and 30th day of each month |
| patrols | Executive participation in safety-patrol duty | Participation by senior executives in summer and year-end street-side safety-patrol duty at principal worksites |
| | Behind-the-wheel training for new employees | Driving-school training for all new employees that includes experiencing eyes-off-the-road driving and sudden braking and receiving overall evaluations of driving competence |
| Education | Safety workshops for managers | Workshops conducted by third-party trainers to teach middle-level managers and team leaders about their role in promoting traffic safety |
| | Driver safety training for individuals who have caused personal-injury accidents | Recurrence-prevention training based on drive recorder data for individuals who have caused personal-injury traffic accidents and for their supervisors |

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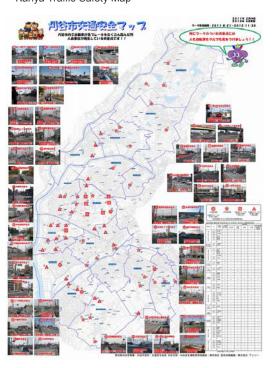
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Kariya Traffic-Safety Map



Hitozukuri (human resource development)

Development of youth

The DENSO Group has promoted the development of youth early on from the initial stage of its foundation. In company business, a training center for technicians was established five years following the Company's establishment in 1954. In order to respond to regional society, we also supported the development of local children who will be leading Japan as a technology-oriented nation in the future through various initiatives such as supporting the Young Invention Club in Kariya city.

Support initiatives for Young Invention Club in Kariya city



DENSO Corporation is continuing to provide active support such as sending instructors and providing equipment. The Company has encouraged the creative development of more than 5,000 children to date.

Nurturing young children who enjoy learning science



DENSO Corporation holds the DENSO Science School, in which associates and retired associates of the company visit local elementary schools to conduct experimental lessons using electromagnets and motors.

Welfare for persons with disabilities

There are many barriers obstructing the actions of persons with disabilities that able-bodied persons are not conscious of as they go about living their daily life. The DENSO Group's concept of welfare for persons with disabilities is focused on supporting their self-reliance rather than taking care of them. Accordingly, the DENSO Group has been placing an emphasis on support activities to encourage the autonomy of DENSO TAIYO Co., Ltd. since its establishment.

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Establishment of DENSO TAIYO



DENSO TAIYO Co., Ltd. was established in 1984 as a joint venture of DENSO and Japan Sun Industries (Oita City) with the aim of supporting the self-reliance of persons with disabilities through *monozukuri* (manufacturing). The company has resourcefully created a workplace to enable persons with disabilities to comfortably and safely carry out their work.

Wheelchairs and Friendship Center of Asia (WAFCA) support



In Asian countries, there are many children who are unable to attend school because they cannot purchase wheelchairs. To improve the situation even in some small way, DENSO Corporation has established a non-profit organization, Wheelchairs and Friendship Center of Asia (WAFCA), as a commemorative project of its 50th anniversary of foundation in 1999 and has since conducted wheelchair donation activities centering on Thailand.

Support of associate volunteer activities

A special fund, which was established in 2004, is a program under which multiples of 100 yen are deducted and set aside from the monthly salaries of registered associates and used to contribute to various social contribution activities. Donations are made twice a year to welfare organizations or environmental conservation organizations based on associates' recommendations. Donations to organizations affected by the Great East Japan Earthquake also started from 2011.

Under the compensation point system, which started in 2006, points are granted from the company according to volunteer activities, in which accumulated points can be exchanged for various products. Although exchange was initially limited to eco products only, products were expanded to products of vocational aid centers as well and products supporting East Japan were also added to the scope from 2011.

The circle of social contribution is expanding with a unique system in which more points are added by conducting volunteer activity once and earning more points by exchanging points for products.

Breakdown of monetary donations via social contribution activities

(Million of Yen)

| Breakdown of activity expenses | Fiscal 2010 | Fiscal 2011 | Fiscal 2012 | Fiscal 2013 |
|--------------------------------|--------------|-----------------|----------------|----------------|
| Welfare | 136.47 (14%) | 160.39 (14.8%) | 135.32 (15.1%) | 132.43 (11.3%) |
| Development of youth | 146.22 (15%) | 214.18 (19.8%) | 121.04 (13.5%) | 123.57 (10.5%) |
| Environment | 68.24 (7%) | 177.26 (16.4%) | 93.95 (10.5%) | 91.20 (7.7%) |
| Art and culture | 185.21 (19%) | 60.43 (5.6%) | 156.84 (17.5%) | 158.93 (13.5%) |
| Local communities and others | 438.67 (45%) | 470.50 (43.4%)* | 390.78 (43.5%) | 670.28 (57%) |
| Total | 974.81 | 1,082.76 | 897.92 | 1,176.41 |

*Including 120 million yen contributed by the Company as relief money for the Great East Japan Earthquake

Breakdown of activities

| Breakdown of activity expenses | Fiscal 2010 | Fiscal 2011 | Fiscal 2012 | Fiscal 2013 |
|--|----------------|----------------|----------------|----------------|
| Compassionate Point users (previously DECOPON) | 10,000 | 12,000 | 14,000 | 18,000 |
| Compassionate Festival participants (including families and citizens) (previously DECO School) | 1,990 | 2,035 | 1,564 | 2,574 |
| Smile Yu Net membership | 2,770 | 3,027 | 3,120 | 3,283 |
| Special fund membership | 5,378 | 5,763 | 6,297 | 6,912 |
| Matching Gift applications | 153 | 164 | 148 | 139 |
| Volunteer activity award recipients /President Awards | 4 | 4 | 2 | 4 |
| Most Compassionate Volunteer Award | _ | 9 | 5 | 6 |

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Support from special fund

| | Fis cal 2010 | Fis cal 2011 | Fis cal 2012 | Fis cal 2013 |
|--|------------------|-----------------|--------------------------|------------------------------|
| Donations to NPOs and others | 22 cases | 21 cases | 23 cases | 29 cases |
| | 10.5 million yen | 7.7 million yen | 11.3 million yen | 8.44 million yen |
| Natural disaster relief money | 4 cases | 4 cases | 3 cases | 1 cases |
| | 1.1 million yen | 1.9 million yen | 0.6 million yen | 0.3 million yen |
| Support to areas affected by the Great East Japan Earthquake | _ | _ | 6 cases 8 million yen | 14 cases 8.71 million yen |
| Associate participation program aid (previously DECOPON aid) | 8 organizations | 8 organizations | 8 organizations | 4 organizations |
| | 0.8 million yen | 0.8 million yen | 0.8 million yen | 0.4 million yen |

On-going disaster-affected area support activities

The DENSO Group has been engaged in reconstruction assistance, including fundraising activities immediately after the occurrence of the Great East Japan Earthquake, sending volunteers and providing relief supplies. As part of ongoing recovery support measures, over the next 10 years starting from fiscal 2012, DENSO will contribute half of the reserve amount of its special fund for various purposes with a focus on the daily lives and schooling of children who became orphans as a result of the earthquake disaster and facilities for persons with disabilities. In fiscal 2012, DENSO donated a total of 8 million yen.

Additionally, in December 2011 we introduced the Heartful Menu as a system for realizing social contribution on a daily basis through lunch at the associate cafeteria. Under this system, 10 yen will be automatically donated to the special fund by purchasing Heartful Menu items and all proceeds will be donated to support orphans in the disaster-affected areas.



Volunteer members sorting bellmark coupons during lunchtime



On-going disaster-affected area support activities

Even though it is difficult for them to visit the disaster-affected areas, volunteer members in Aichi Prefecture were wondering how to help reconstruction initiatives. They realized that bellmark coupons can be applied toward purchasing supplies of elementary schools in the Tohoku region affected by the earthquake disaster and started a collection activity. With this initiative, members found out that an elementary school in Ishinomaki was hoping to restore its large clock at its field and donated a large clock in March 2013.

DENSO Group Community Service Day

DENSO Group companies in each country and region around the world take a proactive stance toward social contribution activities aimed at resolving social issues endemic to each area.

DENSO Group Community Service Day http://www.globaldenso.com/community_service_day/ http://www.globaldenso.com/community_service_day/



Motor creation class for elementary school students (Asmo Co., Ltd.)



Activity of protecting upstream forests (DENSO Unity Service Corporation)



Event of purchasing products created by the socially vulnerable/DNHA (India)



Activity of setting up nest boxes on the premises/DMUK (UK)



Mangrove planting and cleanup activities /DNMY(Malaysia)



Donation of toys to children/DNAZ (Brazil)

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Environmental Report

DENSO strives to develop automobiles that have minimal effect on the environment and that are essential to society.

Environmental Management

DENSO aims to be a corporate group that contributes to the "creation of an advanced automotive society" through the realization of cars that are kind to people and the Earth.

Prevention of Global Warming

We are promoting advanced "improvements of fuel efficiency and less power consumption" through control that links systems installed in vehicles such as engine management systems, car air conditioners and safety equipment.

Resource Recycling

We are pursuing high resource efficiency using Factor Delta environmental factors for products especially during the design stage, the first phase of the product lifecycle.

Control and Reduction of Environmentally Hazardous Substances

The DENSO Group is working to create products and strengthen controls in line with our basic policy to "minimize to the extent possible the use of harmful chemical substances throughout a product' s lifecycle."

Cooperation with Society

The DENSO Group pursues environmental action consisting of external collaboration that transcends business domains and the dissemination of information in the form of its Eco Friendly activities. Further, annual goals have been established in the fifth phase of the Environmental Action Plan 2012.

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Environmental Management

The DENSO Group aims to be a corporate group that contributes to the "creation of an advanced automotive society" through the realization of cars that are kind to people and the Earth. As such, we must work to achieve world-class environmental efficiency and high resource productivity as we reduce the environmental impact of our operations. This applies not only to products and production but also to all aspects of our business activities. We are also promoting environmental management-an approach that creates economic value through environmental conservation activities.

In 2005, we formulated and announced DENSO EcoVision 2015. The objectives of EcoVision 2015 are based on reduction targets laid out by the Kyoto Protocol and associated groups. They also conform to the IPCC's* goal of "beginning to reduce greenhouse gases by 2015 and halving them by 2050 compared with 2000 levels."

*Intergovernmental Panel on Climate Change

DENSO EcoVision

DENSO EcoVision

Management of environmental factors for products

Initiatives related to eco products toward minimizing the environmental impact of DENSO products.

Environmental management in production

DENSO Group initiatives directed toward reducing environmental loads in production activities.

Measures for ISO 14001

Results of and responses to environmental audits as well as other relevant matters concerning DENSO environmental conservation activities.

Environmental risk management

DENSO Group activities and other relevant matters concerning environmental risk.

Environmental education

DENSO Group environmental education activities.

Utilizing environmental accounting

DENSO environmental accounting results.

Environmental accounting guidelines

DENSO Group stance on environmental accounting.

Overview of environmental impact

DENSO's status of material input and environmental impact of output in business activities.

Fifth phase of the Environmental Action Plan and Fiscal 2013 results

DENSO Group environmental plan and results for fiscal 2013

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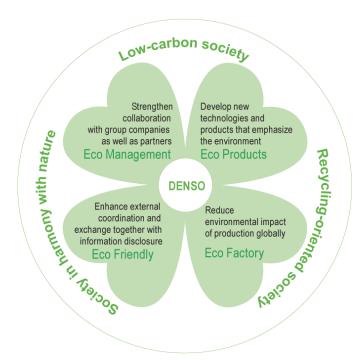
DENSO EcoVision

Basic stance

Under DENSO EcoVision 2015, we have established the goals of promoting the prevention of global warming, resources recycling (reducing the use of resources) and control and reduction of environmentally hazardous substances (pollution prevention) in a targeted manner throughout all business activities. We have also established a series of 2015 Long-term Environmental Goals and the fifth phase of Environmental Action Plan 2015 for this purpose. Group companies share these objectives, and we are implementing initiatives throughout the Group through an ongoing program of verification and review based on the PDCA cycle*.

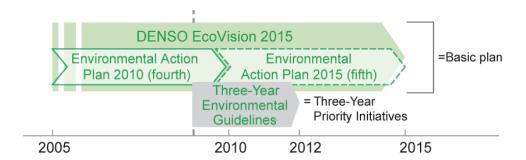
*A management technique consisting of repeated Plan, Do, Check and Action steps

DENSO EcoVision 2015



DENSO EcoVision 2015 Environmental Policies (Summary)

- Eco Management: Strive to strengthen environmental management through DENSO Group collaboration from a global perspective.
- 2. Eco Products & Eco Factory: Pursue development, design and production activities that emphasize the environment from a holistic perspective at every stage of the product lifecycle from manufacture to market use and disposal.
- 3. Eco Friendly: Actively disseminate information and coordinate with outside entities in a way that transcends industry borders while working to communicate with all stakeholders.



Fifth phase of the Environmental Action Plan

In the fifth phase of the Environmental Action Plan, which covers the five-year period from fiscal 2012 to fiscal 2016, DENSO will strengthen initiatives based on the keywords "low carbon, recycling and coexistence," which includes bolstering environmental efforts and enhancing measures in emerging countries. Specific initiatives include further strengthening research and development into environmental technologies and products and reduction of environmental impact on a global scale. We will also broaden environmental activities in diverse areas to help realize the goals of the international community, which include halving greenhouse gases by 2050 compared with 2000 levels.

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Fifth phase of Environmental Action Plan 2015 (Summary)

- 1. Expanding environmental management (Eco management)
 - (1) Promote consolidated environmental management
 - (2) Manage greenhouse gas reduction in all business fields
 - (3) Reinforce global chemical management
 - (4) Reinforce global environmental risk management
 - (5) Reinforce environmental preservation management at all production sites
 - (6) Reinforce environmental partnerships with business partners

2. Development and design that takes into consideration performance improvement as well as the environment (Eco products)

- (7) Promote the development of new technology and products which contribute to industry-leading fuel consumption performance
- (8) Promote the development of parts for clean energy vehicles
- (9) Promote the development of new technology for diversified energy
- (10) Promote measures against global warming related to vehicle air conditioning systems
- (11) Promote the development of technology related to micro grids
- (12) Promote the development of technology for the effective use and recycling of resources
- (13) Reduce environmentally hazardous substances in products
- (14) Establish an environmental assessment in the product design and development stages
- (15) Activities to contribute to realizing a sustainable society, such as research and development of bio-fuels using algae

3. Steady reduction of environmental impact in global production (Eco factory)

- (16) Reduce CO₂ emissions in production and logistics
- (17) Reduce greenhouse gas in production
- (18) Promote the effective usage of resources toward a recycle-oriented society
- (19) Undertake efforts responding to regional needs
- (20) Reduce environmentally hazardous substances in production

4. Enhancement of external relationships and information transmission regarding environmental actions (Eco friendly)

- (21) Contribute to the creation of a sustainable society that is vibrant and full of hope
- (22) Undertake efforts toward the conservation of biodiversity
- (23) Enhance environmental education
- (24) Transmit information proactively and enhance mutual communication and cooperation
- (25) Contribute to the field of road traffic and develop awareness activities

Promotion structure

The DENSO Group established the Environment Committee in December 1992. Chaired by the Executive Vice President responsible for environmental management and attended by directors, managing officers, presidents of overseas regional headquarters and persons who are responsible for environmental management at Group companies, the committee meets twice a year to formulate policies, examine the state of progress in related activities and discuss specific issues and their solutions. From fiscal 2008, the committee launched the REACH* Project associated with chemical substances and the CO2 Project to address global warming as a way to strengthen the Group's response to key issues and accelerate these initiatives.

These projects were completed in fiscal 2013 and discontinued. We are revamping the framework in fiscal 2014 and accelerating promotion under the structure outlined below.

In addition, the Environment Committee has convened at DENSO plants during the interim period (September) since fiscal 2013 to conduct on-site environmental reviews. The committee chair, group heads, center managers and executives take the lead in observing the site and its equipment and working to promote and vitalize environmental activities through dialogue.

*Registration, Evaluation, Authorisation and Restriction of Chemicals A law requiring the registration, evaluation and authorization of all chemical substances placed on the market in the European Union (EU) (in volumes of 1 ton per year or greater) by producers or importers

Environment Committee (held at Anjo Plant in September 2012)









Environment Committee Energy management

Energy management department(JIT energy)

Waste-water treatment facility

Awards ceremony for associates that have contributed to the environment

Promotion structure



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Promoting consolidated environmental management

The DENSO Group shares environmental policies and guidelines with consolidated companies*, identifying common issues and expanding consolidated environmental management. Each consolidated company formulates five-year environmental plans. In fiscal 2013, we conducted an environmental compliance audit aimed at minimizing environmental risk in light of stricter regulations in China.

[Priority issues]

- (1) Reinforce understanding and responsiveness to new laws and legal revisions
- (2) Be vigilant about implementing projects for improvement in consideration of current conditions

*Companies that were newly established in the current year or those in which DENSO management has only recently become involved are excluded from the scope of consolidated environmental management. Therefore, the number of consolidated companies for environmental management differs from the number applicable for financial reporting purposes.

Policies and guidelines shared within DENSO Group

- Share basic policies and action guidelines
- Formulate and expand action plans
- Acquire ISO 14001 certification
- Organize the Environment Committee
- A shared system for environmental information
- Environmental accounting

Seven items to make common efforts

- 1. Reduce waste materials
- 2. Reduce environmental waste materials from factories
- 3. Prevent global warming (reduce CO2)
- 4. Establish an environmental management system (ISO 14001)
- 5. Implement preliminary environmental assessment for products
- 6. Expand green procurement
- 7. Streamline logistics

Status of efforts to build a consolidated environmental management system

The Ikeda Plant obtained ISO 14001 certification in 1996, followed by all core manufacturing sites worldwide by 2003. In October 2010, DENSO attained integrated certification upon combining the existing environmental management systems of 12 business sites in Japan with the aim to reinforce control and boost efficiency.

By fiscal 2013, 154 (62 domestic and 92 overseas subsidiaries) out of a total of 168 companies consisting of 62 domestic and 106 overseas subsidiaries had obtained ISO 14001 certification and implemented environmental management systems. Going forward, we will strengthen environmental activities and environmental compliance company-wide based on an integrated environmental management system.

Building green partnerships

Under its Green Procurement Guidelines, the Group requests that suppliers deliver raw materials, components and products with low environmental impact that are manufactured at factories with advanced environmental conservation measures in place. In this way, DENSO is working to lower the environmental impact of its products throughout their lifecycle while facilitating the effective utilization of resources and energy by DENSO, as well as suppliers.

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Management of environmental factors for products

Improving environmental friendliness and efficiency in product functions

In consideration of the environment, DENSO Corporation believes that an advanced automotive society firmly maintains a balance between caring for the environment and enjoying the full potential of the vehicle. To realize an advanced automotive society, DENSO seeks to enhance functions (safety, maneuverability, comfort, etc.) while working to reduce the environmental impact throughout a vehicle's life.

Specifically, we: (1) develop products that contribute to enhanced fuel efficiency in vehicles, such as hybrid systems, engine management systems and idling stop systems; and (2) develop telematics* products that contribute to enhanced fuel efficiency in harmony with social infrastructures, such as car navigation systems. All DENSO products aim to create new value that provides enhanced comfort and convenience for customers while minimizing greenhouse gas emissions, resource consumption and the risk of chemical substance pollution.

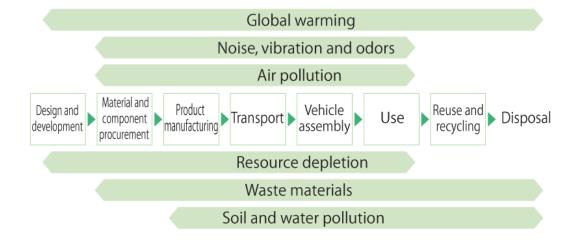
This rationale is based on the approach to environmental efficiency recommended at the 1992 Earth Summit.

*Telematics refers to the provision of information services in real time through the integration of telecommunication systems in cars and other forms of transportation. It is a compound word of telecommunications and informatics.

Product development techniques that anticipate the entire lifecycle

Since 1995, DENSO Corporation has employed a product environmental management system that evaluates the environmental impact of a product in advance during the planning and design stages in order to minimize this impact. We ascertain the balance between product value and environmental impact using Factor Delta environmental factors and set targets for each product (Plan step). We then conduct a lifecycle assessment (LCA) to determine environmental friendliness and impact at the design stage (Do step). The extent to which these targets are met is checked at a Quality Assurance Meeting, a milestone in the design process (Check step), and the results are reflected in the development of upcoming models (Action step).

Environmental impact during the automotive component lifecycle



Operation of Factor Delta

The multiplier at which environmental efficiency for evaluated products is increased relative to standard products is known as an "improvement factor." DENSO has collaborated with the Japan Auto Parts Industries Association from 2005 to 2008 to develop a reasonable method for calculating this factor for automotive components, and these efforts have been summarized in a series of Guidelines for Environmental Factors for Products. Based on Japan's Basic Environmental Law, these guidelines provide a means for calculating indices linked to product value in the form of positive factors and negative factors related to global warming, resource depletion and emissions of environmentally hazardous substances throughout the automotive part lifecycle.

In fiscal 2013, in conjunction with the Japan Auto Parts Industries Association (JAPIA), we formulated JAPIA LCI calculation guidelines and developed a calculation tool to enable more efficient calculation of environmental impacts during the production phase in the extremely complex supply chain for the automotive parts industry. Using this in combination with the above indices provides clearer evaluations.

We began using these evaluation indices in 2007 as Factor Delta environmental factors for products. We have begun applying them to successive areas of our operations as a means of promoting reductions in greenhouse gases, resource consumption and environmentally hazardous substances while improving functionality.

In fiscal 2013, we calculated 10 environmental factors (sum total 60) for new products and visualized the direction of improvements by clarifying the extent of progress. In the future, we aim to realize a verification system for eco-products (Green Products) that indicates improvement rates in an easy-to-understand manner.

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Calculation of Factor Delta indices

Environmental efficiency

The degree of improvement over previous product generations is expressed as a factor.

'Factor Delta', environmental factors for products

Product performance (positive elements) Environmental impact (negative elements)

Environmental efficiency of new products Environmental efficiency of previous product generations

Environmental efficiency of new products Environmental efficiency of previous product generations

New products Previous Performance products Impact

Performance New product performance Previous product performance Product performance factor New product impact Environmental impact factor Previous product impact

*Indices must be calculated in an objective manner so that they can be accepted by a majority of people. DENSO has based its method on the concept of factors proposed in the 1990s by researchers worldwide and the World Business Council for Sustainable Development (WBCSD). Indices are calculated in a positive way by calculating the environmental efficiency of the product or service in question and evaluating technological progress in a forward-looking manner by means of the improvement factor.

Enhancement of environmental performance by utilizing Factor Delta

| Overview of key product and function | Enhancement of environmental performance | Value improvement and impact on environment | |
|---|--|--|---|
| | | Value improvement | Impact on environment |
| Motor coil for small hybrid cars | Global warming 1.3 Resource depletion 1.5 Environmentally hazardous substances 1.8 | Contributed to smaller hybrid engine through the use of a newly shaped coil as well as a new insulating structure and winding structure | Achieved compactness and weight reduction |
| Fuel injection system for diesel engines | Global warming 2.1 Resource depletion substances 1.8 Global warming 2.1 Environmentally hazardous substances 3.0 | Corrected variation in fuel injection amount through combination with a pressure sensor | Improved fuel efficiency and purified exhaust gas |
| New millimeter-wave radar for detecting the distance between vehicles | Global warming 2.3 Resource depletion dazardous substances 2.3 Control of the c | Increased detection distance from the vehicle in front (by 1.35 times) | Made smaller and lighter through integration of component parts |
| Pedestrian detection sensor | Global warming 1,6 Resource depletion substances 4.5 Global warming 1,6 Environmentally hazardous substances 2.2 | Made collision detection more accurate than the conventional acceleration sensor system by combining a pressure sensor with a hollow structure | Shifted from multiple acceleration sensors to two pressure sensors |

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Environmental management in production

Initiatives to reduce environmental load

Aiming to reduce environmental load in its factories, DENSO has worked to implement measures against global warming, reduce the loss of resources and decrease the use of chemical substances by means of various proprietary techniques. In particular, we believe in the importance of energy conservation and energy conversion as measures to counter global warming. Specifically, this means reducing fossil fuel consumption and promoting a shift to renewable energy sources over the long term.

Based on this concept, the DENSO Group charges departments according to their energy consumption (direct-charge system) and implements a system of Just-In-Time (JIT) energy to supply only the required amount of energy when required.

In addition, we created the Denso-Environmental Performance Communicator (D-EPC) that can swiftly tabulate environmental data from production sites worldwide and are using it as a management tool from the perspective of environmental governance.

Evolution of the Eco Factory

DENSO developed the Eco Factory concept in 2006, which clarifies the requirements of factories in order to realize a sustainable factory, and rolled it out across the Group. Based on these evaluation guidelines, we clearly assess the strengths and weaknesses of factories in all countries and regions and apply the results to the ongoing process of enhancement and improvement.

We started this activity by designating the Daian Plant (Mie Prefecture), which was expanded in August 2007, and DENSO Electronics Corporation (DNEL), which started operations in April 2009, as model factories. We will continue to transform each plant around the world into an Eco Factory, identifying challenges at these two plants as part of the first real litmus test.

Eco Factory concept

- (1) Legal compliance and minimization of environmental risk
- Confirmation of water quality before discharge
- Rainwater management system (oil-water separation tank, detection sensors)
- Regular monitoring and data management system (DECS)
- Voluntary wastewater standards (hazardous materials: 1/5 of legal limits, etc.)



(2) Improvement of environmental performance

- Zero emissions
- EcoVision, 2010 targets
- 100% associate participation, helping associates to develop a strong environmental skill set
- Visualization of performance



(3) Coexistence with communities and nature

- Creation of wooded areas that will become "green assets" for communities
- Informal gatherings with community residents
- Environmental facilities that are open to the community



Basic approach

 Legal compliance and minimization of environmental risk

2. Improvement of environmental performance

3. Coexistence with communities and nature

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Assessment guidelines



Initiatives by Group Companies Overseas

DENSO do Brasil Ltda. (DNBR) receives environmental conservation award



Members of DNBR receive environmental conservation award

DNBR (Brazil) received an environmental conservation award from Curitiba City in June 2012. This award was presented in recognition of DNBR's contribution to a sustainable city, in particular, through energy conservation activities from 2011 to 2012.

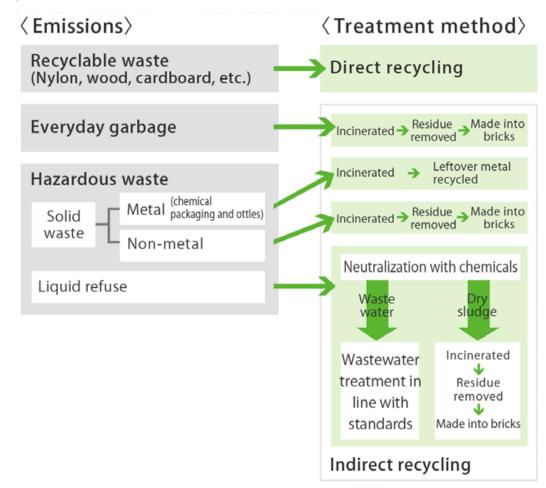
DNBR will continue implementing environmental initiatives going forward.

DENSO Manufacturing Vietnam Co., Ltd. (DMVN) achieves zero emissions

DMVN achieved its target of zero emissions in March 2012.

DMVN has promoted comprehensive efforts to separate recyclable waste, everyday garbage and hazardous waste and has implemented activities to achieve zero waste at landfill since April 2011, thus realizing zero emissions. Going forward, DMVN will strive to maintain zero emissions and improve related initiatives.

Activities aimed at zero emissions at DMVN



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Measures for ISO 14001

DENSO actively promotes the acquisition of ISO 14001 certification together with enhancing the transparency of its environmental management outside the company.

DENSO Corporation (Ikeda Plant) was the first in the automobile parts industry to acquire ISO 14001 in 1996 and has since independently renewed the acquisition of certification at 12 business sites. Consequently, on October 1, 2010, DENSO Corporation acquired companywide integrated certification by consolidating the environmental management systems of the 12 business sites with the aim of strengthening control and increasing efficiency.

ISO 14001 registration certificate(Japanses) http://www.globaldenso.com/en/csr/environment_report/management/iso/pdf/iso14001.pdf



* Headquarters, Ikeda Plant, Anjo Plant, Nishio Plant, Takatana Plant, Daian Plant, Koda Plant, Toyohashi Plant, Agui Plant, Research Laboratories, Nukata Test Center, Zenmyo Plant

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Environmental risk management

Response to environmental risk

We have established DENSO Safety, Health and Environmental Standards (DAS) that extend beyond the environmental regulations of the countries and regions in which we operate and apply them to environmental management both in Japan and overseas. We have identified environmental risks, which include environmental accidents, pollution and violations of applicable laws, based on the location and business scope of each of our plants. This information is used to prevent and minimize risk.

In particular, we emphasize risks such as wastewater and gas emissions in excess of voluntary criteria, leaks of oils and chemical substances, pollution of soil and groundwater, noise and bad odors, and compliance with laws and regulations related to waste disposal and recycling. At the same time, we have reformulated operating and management regulations for industrial specialty gases (specified high pressure gases and semiconductor gases), and chemical substances and chemicals, and are working to prevent accidents affecting associates and the region.

For complaints from surrounding areas, we strive to prevent any abnormalities, and in the event that an abnormality occurs, to minimize the impact and accurately disclose information. Further, we conduct annual emergency response drills in addition to maintaining daily inspection, monitoring and measurements.

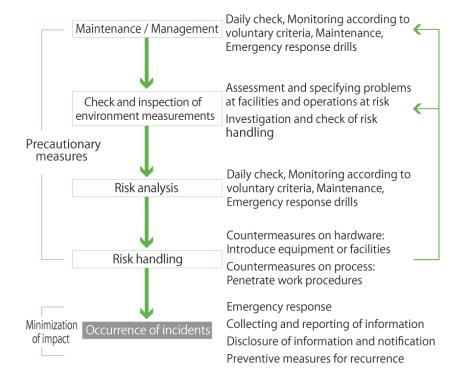


Audit of an overseas base, DMG. (China)



An emergency response drill

Environmental risk management system



Fiscal 2013 activities

At the DENSO Group, we incorporate a Group Mutual Environmental Audit at group production companies into global QC diagnosis that includes environmental auditing and patrols as a means to comprehensively reduce risk. In fiscal 2013, we performed a Group Mutual Environmental Audit at 11 companies as the third step coupled with global QC diagnosis.

Corrective action has been completed in each case. DENSO did not incur any fines, penalties or environmental lawsuits in Japan or overseas.

Environmental incidents and complaints

(cases)

| | | | (cases) |
|----------------------------|-------------------|--------------------------|--------------------------|
| Category | DENSO Corporation | Group companies in Japan | Group companies overseas |
| Legal violations | 0 | 0 | 0 |
| Fines, penalties, lawsuits | 0 | 0 | 0 |
| Incidents | 0 | 0 | 0 |
| Complaints | 0 | 0 | 0 |

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Expansion of Group mutual audits and improvement activities



ISO 14001 environmental auditing

As part of the environmental management system's PDCA cycle, we employ internal and external audits to inspect ongoing improvements of activities and the reliability of environmental data. We are working to increase the accuracy of inspections carried out under the internal audit system through self-audits with approximately 400 items, as well as a system of mutual audits by which plants can check one another's operations.

We also extract best practices when performing audits and post outstanding examples on the corporate intranet to improve such activities.

ISO 14001 environmental audit results [DENSO Corporation]

| Target (12 business locations) | | Number |
|--------------------------------|------------------------------|--------|
| External audits | Nonconformity (minor) | 0 |
| | Observation | 12 |
| Internal audits | Improvement guidance issued | 6 |
| | Points noted for improvement | 78 |
| Internal auditors (in total) | | 59 |

Soil and groundwater purification and conservation

Aggressive action is required to prevent soil and groundwater contamination from the perspectives of corporate social responsibility and environmental risk management. DENSO Corporation has conducted surveys of all factories and business sites based on the history of hazardous substance use at each site since the 1980s. The Company compiled a Soil and Groundwater Pollution Prevention Manual in 1991 and eliminated use of chlorine-based organic solvents in the Group in 1995. The Company has also adopted a basic policy as well as risk management standards for soil and groundwater pollution. From fiscal 2005 to 2007, DENSO surveyed the history of land use at all business locations of global consolidated companies (including non-production bases).

This process revealed the presence of organic chlorine substances in excess of environmental limits at four sites in 1998, since which time DENSO has been implementing purification measures. In line with tighter controls, we commenced resurveys of volatile organic compounds (VOCs) and heavy metal contamination in fiscal 2002. We immediately started purification activities at sites that exceeded standard values. We have completed soil decontamination and are continuing to purify groundwater.

Measurement results and progress are being reported and explained through local government and community forums.

Measured value of trichloroethylene

Environmental standard level: 0.03 mg/l or less

| Environmental diandard level. 0.00 mg/r or | | |
|--|--|--------------------------|
| Location | Groundwater concentration at site (mg/l) | Current status |
| Headquarters | Less than 0.002 up to 1.037 | Purification in progress |
| lkeda Plant | Less than 0.002 up to 0.983 | Purification in progress |
| Anjo Plant | Less than 0.002 up to 0.124 | Purification in progress |
| Nishio Plant | Less than 0.002 up to 1.053 | Purification in progress |

*The substances were detected only at the locations listed above.

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Early treatment of PCB waste

The Stockholm Convention classified polychloride biphenyls (PCBs), a group of substances widely used in dielectrical oil and heating media, as persistent organic pollutants, introducing restrictions on the manufacture, use and disposal of stored stocks and mandating reductions in emissions. Japan introduced storage and reporting requirements the same year with the enactment of the Law for the Promotion of Environmentally Sound Destruction of PCB Waste. DENSO Corporation had been storing the substances in accordance with relevant laws since 1974 but began disposing of them at a specialized disposal company for high-voltage capacitors in 2006. This process had been completed for 145 of a total of 154 units by fiscal 2013.

We are working to quickly dispose of PCB waste from the remaining units in collaboration with the specialized disposal company.

Future initiatives

We have made adequate progress in environmental risk management assuming a major earthquake in Tokai, Tonankai or Nankai near Aichi, Mie and Shizuoka prefectures, where the key sites of DENSO and our Group companies are concentrated. However, preparations were inadequate for the massive tsunami and liquefaction that occurred with the Great East Japan Earthquake. Going forward, we will work to further strengthen our environmental risk management system assuming diverse risks.

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Environmental education

Fostering environment-conscious personnel

To promote environmental management with full associate participation, it is essential for individual associates to have a strong awareness as global citizens and to serve as environmental specialists. Based on this idea, the DENSO Group provides environmental training by employment level and job classification, environmental technology basic training for associates responsible for product development and specialized training to develop internal environmental auditors. In order to encourage immediate and effective action, a basic tenet of the curriculum is to expand on-site verification activities, which involves visiting departments at DENSO Corporation that have achieved outstanding results in realizing environmental improvements.

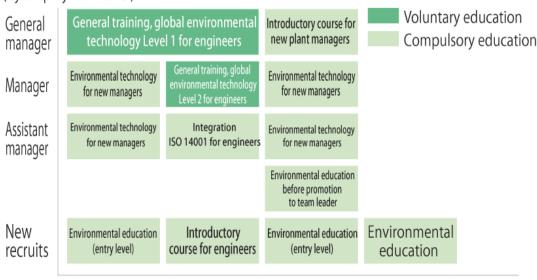
Furthermore, to expand environmental improvement activities to the home and different regions, we held events for associates' families and local communities in June. These events provided the opportunity to explain in simple terms environmental issues on a global scale as well as those affecting us at a more local level.

Participants of environmental education [DENSO Corporation]

| Employment level | Total participants |
|---|--------------------|
| New recruits, part-time associates | 1,123 |
| Mid-level skilled workers | 2,110 |
| Assistant managers, team leaders | 1,697 |
| Managers (engineering) | 96 |
| Managerial level (e.g., managers, general managers, plant managers) | 397 |
| Total seminar hours: 8,824 Total participants: 5,423 | |

Environmental education system

(by employment level)



Engineering jobsSkilled jobs Administrative jobs (by job function)

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Utilizing environmental accounting

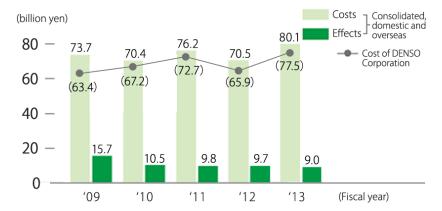
Utilizing environmental accounting

At DENSO Corporation, since 1999 we have employed environmental accounting based on guidelines developed by the Japanese Ministry of the Environment. Subsequently, we have practiced corporate environmental accounting to assess the status of environmental management and disclose relevant information. We have also utilized segment environmental accounting to verify whether targets are being met. This is useful in formulating environmental action plans and deciding on environmental measures. In pursuing higher quality environmental management, it is necessary to translate a reduction in environmental loads into profit generation. Going forward, DENSO will duly consider methods for making effective use of environmental accounting.

Fiscal 2013 results

Product development costs (including personnel costs) related to environmental preservation for fiscal 2013 increased by approximately 9.6 billion yen compared with the previous fiscal year.

Environmental accounting (Environmental conservation costs and value of environmental effects)



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Related Information

Environmental accounting guidelines http://www.globaldenso.com/en/ csr/environment_report/ management/guideline/index.html



Environmental accounting guidelines

DENSO's Concept of Environmental Accounting

1. Targets:

<Basic activities>

- 1. Establish a system to assure the appropriate accuracy and consistency of data for compiling business management indices
- 2. Compile and follow up effectively and efficiently focusing on the data of Environmental preservation
- 3. Begin compiling data wherever possible

2. Purposes:

| | Internal | Reduce environmental impact Effective environmental investment and cost reductions | -Evaluate economic impact of Environmental preservation and improve the quality of business decisions - Develop cost-consciousness and promote cost reduction activities -Heighten associates' motivation for the promotion of Environmental preservation |
|--|----------|--|---|
| | External | Improve transparency with full disclosure policies | -Disclose the economic efficiencies of Environmental preservation to stakeholders by publishing information |

3. Activity policies:

- Calculate data using the guidelines of the Environmental Accounting Guidebook published by the Japanese Environment Agency (presently, the Environment Ministry)
- 2. Give first priority to utilization in business management; environment conservation costs to be disclosed externally include capital investment and expenses (personnel costs, operating costs, etc.)
- 3. Results include the real, actual effects; other effects such as estimates will be interpolated from data derived after definitive calculations

The Effect Index indicates expenditure amounts and quantities. 'Real effects' refers to gross revenue, not the net balance after deducting related costs.

4. Effects:

- 1. Reduction of current costs (cost reductions due to activities)
- 2. Reduction of future costs (avoiding environmental risks)
- 3. Effects of Eco-Fund; SRI (Socially Responsible Investment)
- 4. Contribution to product revenues (eco-friendly products)
- 5. Corporate image improvement (improvement of how we are evaluated by society)
- 6. Comparison with other corporations using standardized data

Basics of Environmental Accounting Calculations

1. Basic principles:

- 1. Include environmental and other business balances for which we attempted to reduce the environmental impact
- 2. Include the range of activities that mainly aim to reduce environmental impact
- 3. Compile all amounts of capital investment in the fiscal year of implementation
- 4. Effects are limited to calculations based on specific verification

Application of Calculation Methods of Conservation Costs

- -Calculate for the current fiscal year
- -Facilities are accounted for as a lump-sum cost in the fiscal year placed in service, and depreciation costs are not included

2. Basic Concepts for Application of Calculation Methods of Preservation Costs

-Production or non-production facilities that contribute to pollution prevention or environmental preservation in business activities

- 1. Resource saving or energy saving equipment
- 2. Ancillary devices for pollution prevention
- Production equipment of eco-friendly products (estimate the extent of contributions individually, and allocate costs on a pro-rata basis)
- 4. Research facilities of eco-friendly products (estimate the extent of contributions individually, and allocate costs on a pro-rata basis)
- 5. All production equipment (estimate the extent of contributions individually, and allocate costs on a pro-rata basis)

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Related Information

Environmental accounting of fiscal 2013

2013

http://www.globaldenso.com/en/csr/environment_report/global_warming/activity_performance/index.html



-Environmental preservation costs generated in every division of development and design, manufacturing, and logistics control

- 1. Development and design divisions of eco-friendly products
- 2. Expenses and personnel cost of environmental preservation
- 3. Expenses and personnel cost related to Environment Committee and management systems
- 4. Research expenses of eco-friendly products
- 5. All design divisions for products (estimate the extent of contributions individually, and allocate costs on a pro-rata basis)

3. Basic Concepts of Application of Calculation Methods of the Effects

Verify the relevant effect corresponding to environmental preservation costs and calculate both effects and costs in terms of monetary amounts and quantities

-Real effects

'Real effects' refers to gross revenue, not the net balance after deducting related costs.

- 1. Operating revenues
- 2. Cost reductions and savings
- -Estimated effects

'Estimated effects' includes only objective and specific items of the following:

- 1. Benefit contribution (added value contribution, awareness-raising contribution, and advertising)
- 2. Accident risk aversion (renovation avoidance, regulations)

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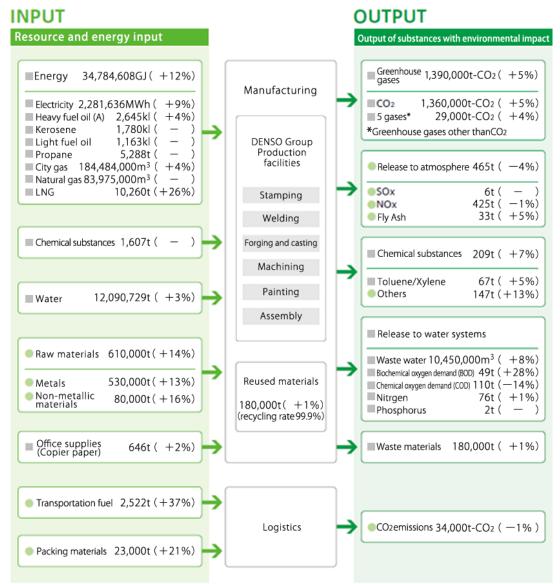
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Overview of environmental impact

Material input and environmental impact of output in business activities

We quantitatively assess input and output of materials and energy, and utilize the resulting information to pursue comprehensive and efficient activities for reducing the environmental impact of our operations.



Legend DENSO Corporation and Group companies in Japan DENSO Corporation and Group companies in Japan and overseas

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Year-on-year change shown in parentheses

^{*}Year-on-year changes are recalculated and shown because the number of Group companies has changed.

^{*}Year-on-year changes are not included for items marked with (?) since boundaries differ due to revision to laws or equipment.



Fifth phase of the Environmental Action Plan and Fiscal 2013 results

Fiscal 2013 results

To achieve the goals laid out in DENSO EcoVision 2015, we developed the fifth phase of the Environmental Action Plan (from fiscal 2012 to fiscal 2016), and all 165 Group companies worked to achieve the plan's goals.

In fiscal 2013, amid an increase in production volume, we promoted the development of environmentally friendly products and boosted efficiency in production and logistics. As a result, we achieved targets in all 25 areas. We also achieved all action objectives focused on "strengthening development of products that contribute to the environment," "ascertaining and reducing CO₂ emissions in all corporate behavior," "steadily reducing the Group's consolidated environmental impact" and "strengthening consolidated environmental management," as set down in the fifth phase of the Environmental Action Plan.

Fifth phase of the Environmental Action Plan and Fiscal 2013 results

| Pr | rincipal initiatives | Fifth phase of Environmental Actio | | | | |
|--|---|---|--|---|------------|--|
| | | Fiscal 2016 targets | Fiscal 2013 plan | Fiscal 2013 results | Assessment | Fiscal 2014 targets |
| friendly products | Development of environmentally friendly products | Develop and manufacture products with technology to reduce CO emissions from cars (enhance average fuel consumption) | Cooperate with automakers to develop new technologies and products that conform to regulations in each country or region on fuel consumption and exhaust gas as well as to DENSO's voluntary targets | Established energy management for hybrid cars and developed technology for and commercialized power control components and motor generaters for hybrid cars, battery packs, etc. that contribute to greater fuel economy | 0 | Cooperate with automakers to develop new technologies and products that conform to regulations on fuel consumptio and exhaust gas in each country and regin as well as to DENSO's voluntary targets |
| Providing environmentally fr | Reduction and elimination of chemical substances | Promote switch to specified brominated flame retardant and do not use phthalatic esters in new products | Obtain information on regulations early on and promote analysis of impact Advance steady shift to controlled substances | Completed establishment of system for REACH regulation preliminary registration Promoted shift from phthalate esters | 0 | Obtain information on regulations early on through public relations activities and promote analysis of impact Advance steady shift to controlled substance |
| Providing e | Use of environmental assessments at the design and development stages | Establish and expand standard LCA method at Japan Auto Parts Industries Association led by DENSO | Establish and expand standard LCA method at Japan Auto Parts Industries Association led by DENSO | Set targets using environmental indices and conducted assessments in design and development of new products | 0 | Establish and expand standard LCA method at Japan Auto Parts Industries Association led by DENSO |
| global warming | Reduction of energy- source CO ₂ emissions | Consolidated: Basic unit: 96 or less compared with 2010 levels Non-consolidated: Emissions: 93 or less compared with 1990 levels Basic unit: 40 or less compared with 1990 levels | Innovate production technology and expand Just-In-Time (JIT) energy activities (air, water, steam; idling stop) as well as experimentation to realize energy saving | Consolidated: Basic unit: 95 VS target of 96 or less compared with 2010 levels Non-consolidated: Basic unit: 36 vs target of 40 or less compared with 1990 levels Emission: 87 vs target of 93 or less compared with 1990 levels (2008-2012 average) | 0 | Innovate production technology, expand J energy and develop energy saving technology Non-consolidated: Basic unit: 36 or less compared with 1990 levels |
| Preventing global | Reduction of emissions of the five targeted greenhouse gases | Emissions: 50 or less compared with 2003 levels | Reduce the five targeted gases by replacing, recovering and removing gases for semiconductor manufacturing, etc. | Emissions: 48 vs target of 50 or less compared with 2003 levels | 0 | Reduce by substituting gases for semiconductor manufacturing Emissions: 50 or less compared with 2003 levels |
| | Reduction of CO 2 emissions associated with product logistics | Consolidated: Basic unit: 91 or less compared with 2010 levels Non-consolidated: Basic unit: 91 or less compared with 2006 levels | Reduce globally through transport improvements and eco-driving Adjust number of deliveries in line with load amount and produce near the customer, etc. | Non-consolidated: Basic unit: 84 vs target of 94 or less compared with 2006 levels | 0 | Reduce globally through transportation improvements and eco-driving Adjust number of deliveries in line with load amount and produce near the customer, etc. Non-consolidated: Basic unit: 84 or less compared with 2006 levels |
| Managing environmentally hazardous subst ances | Reduction of emissions of Pollutant Release and Transfer Register (PRTR) substances to atmosphere and water Reduction of Volatile Organic Compount (VOC) emissions | Domestic: Emissions: 65 or less compared with 2000 levels Non-consolidated: Emissions: 60 or less compared with 2000 levels Overseas: Basic unit: 85 or less compared with 2010 levels (Including VOC and PRTR shubstances) | Reduce emissions by optimizing usage, recovery and reuse, and substituting with alternative materials, etc. | Reduced emissions by optimizing usage, recovery and reuse and substituting alternative materials Domestic: Emissions: 53 vs target of 65 or less compared with 2000 levels Non-consolidated: Emissions: 52 vs target of 60 or less Compared with 2000 levels Overseas: | 0 | Reduce emissions by optimizing usage, recovery and reuse, and substituting with alternative materials, etc. Domestic: Emissions: 65 or less compared with 2000 (levels) Non-consolidated: Emissions: 60 or less compared with 2000 (levels) Overseas: Basic unit: 91 or less compared with |
| | Reduction of emissions (Reduction of waste) | Emissions: Domestic: Basic unit: 73 or less compared with 2003 levels Non-consolidated: Basic unit: 56 or less compared with 2003 levels Overseas: 91 or less compared with 2012 levels Waste: Overseas: Basically promote zero emissions | Promote waste reduction on a global scale aimed at minimizing resource loss | compared with 2010 levels Emissions: Domestic: Basic unit: 64 vs target of 75 or less compared with 2003 levels Non-consolidated: Basic unit: 55 vs target of 75 or less compared with 2003 levels Waste: Overseas: Basically promote zero emissions | 0 | 2010 levels Promote waste reduction on a global scale aimed at minimizing resource loss and continue to active zero waste at landfill Emissions: Domestic: Basic unit: 74 or less compared with 2003 levels Non-consolidated: Basic unit: 57 or less compared with 2003 levels Overseas: 97 or less compared with 2012 levels |
| Using resources effectively | Reduction of water consumption | Overseas: Implement initiatives in each country or region with high need Overseas: Basic unit: 90 or less compared with 2010 levels | Designate initiatives for each country or region with high need and set individual targets | Designate initiatives for each country or region with high need and set individual targets Promote reducing water usage Overseas: Basic unit: 94 vs target of 96 or less compared with 2010 levels | 0 | Reduce water usage to a world-leading level based on need in each country or region, etc. |
| | Reduction of packing material usage in logistics | Consolidated: Basic unit: 99 or less compared with 2010 levels Non-consolidated: Basic unit: 91t or less compared with 2006 levels | Reduce packaging material purchase volume by simplifying packing and expanding use of returnable containers, etc. | Standardize packaging material and switch to returnable containers Non-consolidates Basic unit: 92 VS target of 94 or less compared with 2006 levels | 0 | Reduce packaging material purchase volume by simplifying packing and expanding use of returnable containers, et Continue with activities to improve filling rate and expand use of returnable containers, etc. Non-consolidated: Basic unit: 92 or less compared with 2006 levels |

[o] Goal achieved

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Prevention of Global Warming

DENSO promotes activities to prevent global warming through technological development and commercialization processes as well as production activities, associates' behavior and other initiatives.

Contributing to CO₂ emission reductions in products

Concepts and activities for reducing CO2 emissions in DENSO products.

Contributing to the reduction of CO₂ emissions in production activities

Concepts and activities for reducing CO2 emissions in DENSO Group production activities.

Fiscal 2013 activities

DENSO activity results for fiscal 2013.

Priority initiatives

Priority initiatives, including in-house power generation deploying co-generation and Just-In-Time energy activities.

Reducing CO₂ emissions through the Eco Factory Plan

Reduction of CO₂ emissions through the Eco Factory Plan and initiatives to reduce CO₂ emissions in service, logistics and associate behavior.

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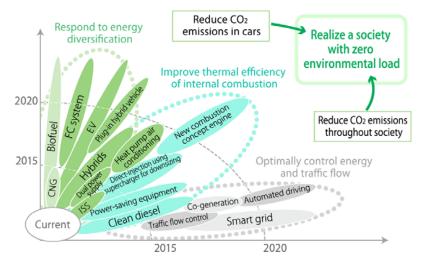


Contributing to CO₂ emission reductions in products

Basic stance

Since product use represents the stage with the highest CO₂ emissions in the automobile lifecycle, to help prevent global warming in terms of automotive parts it is important to increase fuel efficiency through lightweight designs and high combustion efficiency. In DENSO-related product areas, we are promoting advanced "improvements of fuel efficiency and less power consumption" through control that links systems installed in vehicles, such as engine management systems, car air conditioners and safety equipment.

In addition to improving fuel efficiency and reducing power consumption, which minimizes energy loss, we are implementing energy management activities for the efficient use of energy pertaining to the recovery and reuse of heat energy emitted from cars and kinetic energy lost when decelerating.



Fiscal 2013 activities

Based on the theme of contributing to the prevention of global warming, DENSO is progressing with technology development and commercialization, with a focus on "electrification, fuel economy improvements and CO₂ reductions."

intelligent-Accuracy Refinement Technology (i-ART) contributes to improved fuel efficiency and output power

A common rail system is a key component in the fuel injection system for clean diesel engines. DENSO's world-first technology is used to control the fuel injection quantity and timing of each injector more accurately owing to a sensor built into the injector that measures fuel injection pressure as opposed to the traditional single pressure sensor method. This technology, known as intelligent-Accuracy Refinement Technology (i-ART), reduces particulate matter (PM) and nitrogen oxides (NOx) while increasing fuel efficiency and output power. It also helps reduce after treatment costs.



Common rail system and injector

i-ART

Battery pack for idling stop mechanism contributes to increased fuel efficiency

It is possible to further improve fuel efficiency by adding a mechanism to the idling stop system that regenerates energy when a car decelerates. DENSO has developed a battery pack that combines a traditional lead-acid battery with a high-performance lithium-ion battery to efficiently regenerate energy.

DENSO's battery pack stores regenerated power and then supplies it in a stable manner to call navigation and audio systems on the car's instruction. The regenerated power stored while driving can also be supplied to electrical and electronic components on the car's instruction. This reduces the power generation required by the alternator, resulting in improved fuel economy. DENSO's new battery pack allows the stop/start system to use more regenerative power than current conventional systems that use a single lead-acid battery.



Battery pack for idling stop mechanism

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Third Party Opinion on DENSO CSR Report 2013

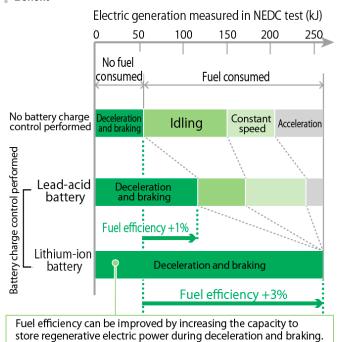
Related Information

Products Technology http://www.globaldenso.com /en/technology/products/index.html

News Release http://www.globaldenso.com/ /en/newsreleases/120424-01.htm

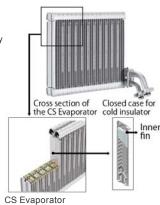


Benefit

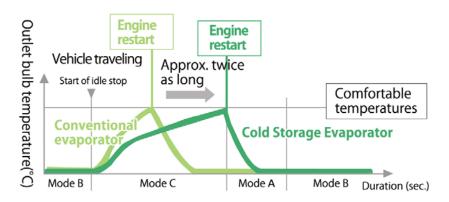


Cold Storage Evaporator improves both comfort and fuel efficiency

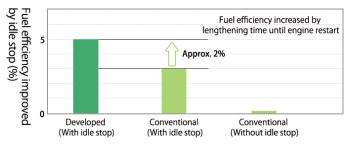
DENSO has developed a Cold Storage (CS) Evaporator, which limits the increase in vehicle cabin temperature during an idle stop even when the engine has stopped. The CS Evaporator is equipped with a cold insulator, located in the heat exchanging area, which stores cold energy to be used to cool in-vehicle cabin air while the engine and air conditioning cycle is off in the idle-stop state. Limiting the rise in cabin temperature helps maintain occupant comfort while also increasing the vehicle's fuel efficiency.



Comfort: Doubling the time for which thermal comfort is maintained



Fuel efficiency: Improved by approx. 2%



Note: Fuel efficiency changes depending on driving conditions

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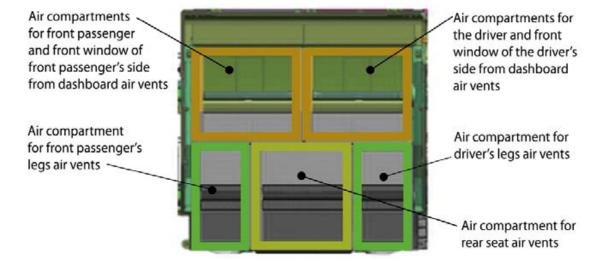
New car A/C system capable of controlling the heating/cooling of the driver's area only

DENSO has developed the world's first car air conditioning (A/C) system that is capable of heating/cooling the driver's area only. DENSO's new system can separately control the climate in three different cabin zones: the driver, front passenger and rear seat areas. When the driver side A/C is being used only, the A/C system can save up to approximately 20% energy consumption on an annual basis compared with conventional models (based on in-vehicle testing conducted by DENSO). The new system increases both comfort and fuel efficiency, and has been equipped in certain models of Toyota's new Lexus GS series.



A/C system capable of controlling the heating/cooling of the driver's area only

Internal structure of A/C unit for right-handled vehicles



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Contributing to the reduction of CO₂ emissions in production activities

Basic stance

Of the greenhouse gases emitted as a result of the DENSO Group's production activities, 82% is accounted for by CO2 associated with energy consumption. For that reason, the reduction of greenhouse gas emissions throughout the supply chain has been positioned as a priority issue in the Eco Factory concept and we are promoting Group-wide energy conservation activities. The following two points are features of our energy-saving activities.

- (1) Promote energy conservation in equipment through development of proprietary production technology
- (2) Devise ways for all associates to save energy with equipment and share these ideas across the Company

Initiatives for reducing CO2 emissions in production processes

Making innovations in production processes

Introducing high-efficiency facilities and equipment

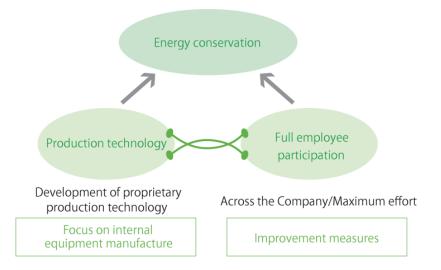
Utilizing renewable energy sources

Reducing total emissions by 7% by an average of fiscal 2009 to 2013 (compared with fiscal 1991: DENSO Corporation)

Reducing emissions basic unit by 60% by fiscal 2013 (compared with fiscal 1991: DENSO Corporation)

Reducing the global consolidated emissions basic unit by 4% by fiscal 2013 (compared with fiscal 2011)

DENSO's energy-saving activity flow



Promotion structures

In 2008, we created the CO₂ Project Office under the aegis of the Environment Committee and under the direct control of an executive officer in order to prioritize energy conservation among our environmental challenges. This office formulates the long-term CO₂ reduction plan and manages CO₂ related matters inside the Company and at Group companies, as well as decides on overall management of the energy conservation budget and investment conditions, and provides guidance on developing technologies to conserve energy in production processes and equipment. Three groups have been placed under the office to promote various activities.

Three groups

- Energy Group (redouble efforts to improve energy conservation Company-wide, including at factories and experimental and office related divisions)
- Energy-saving Technologies Group (develop proprietary energy-saving equipment) Public
- Relations Group (publicly promote effectiveness of energy-saving technology, systems and co-generation)

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Fiscal 2013 activities

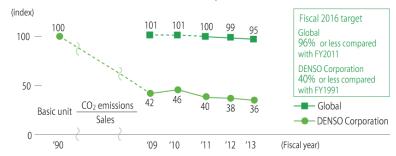
Fiscal 2013 activities

CO₂ emissions

We have established targets that call for a reduction in DENSO Corporation's average CO₂ emissions by 7% (from fiscal 2009 to 2013) as well as a reduction of 60% in the basic unit compared with fiscal 1991 levels by fiscal 2011; and a reduction in global consolidated production emissions basic unit encompassing all domestic and overseas Group companies by 4% compared with fiscal 2011 levels by fiscal 2011. Additionally, the Japan Auto Parts Industries Association, of which DENSO is a member, has put forth the voluntary target of reducing average CO₂ emissions by 7% compared with fiscal 1991 levels from 2008 to 2012.

DENSO Corporation formulated an energy reduction plan for each business location and company aimed at achieving these goals based primarily on innovating production processes, introducing highly efficient equipment and utilizing natural energy. The plan was examined and revised each year and initiatives were subsequently implemented. As a result, CO₂ emissions for DENSO Corporation amounted to 89 in fiscal 2013 (compared with fiscal 1991) and we achieved our long-term CO₂ reduction target based on the Kyoto Protocol with a 13% reduction versus 1990 for the average of fiscal 2009 to fiscal 2013. In addition, we achieved our target for the basic unit with a result of 36 (compared with 1990), which marked a reduction of 5% on a global basis (compared with fiscal 2011).

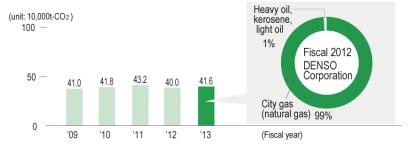
CO2 emissions basic unit of the DENSO Group



CO2 emissions of the DENSO Group

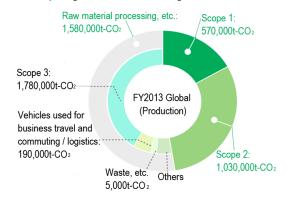


CO₂ Reduction (Scope 1)



Proportion of total CO₂ emissions throughout value chain

The proportions expressed in the graph are based on the international guideline "GHG Protocol Scope 3 Standard" related to the calculation and reporting of CO₂ emissions throughout the value chain.



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*Of the "scopes" (scope of emissions) for greenhouse gases: (a) Scope 1 emissions are direct GHG emissions from the entity such as gasoline or the combustion of heavy oil; (b) Scope 2 emissions are indirect GHG emissions resulting from the generation of electricity; and (c) Scope 3 emissions include indirect GHG emissions from related activities undertaken outside of the entity such as raw material procurement, production, disposal, logistics and sales. Figures for scope 1 and scope 2 are accumulative figures that include business sites in non-production fields.

Basic rationale on the calculation of total greenhouse gas emissions at DENSO

At DENSO, all greenhouse gases defined in the Kyoto Protocol are cumulatively calculated, specifically, CO2, five gases (energy-related greenhouse gases) and PFC, HFC, SF6, N2O and CH4 (non-energy-related greenhouse gases). The emission coefficient set by region is the conversion factor for CO2 at DENSO. In Japan, the Company uses the conversion factors shown in the table below. Outside Japan, DENSO uses the factors publicly announced in each global region. Please note that in this report the reduction effect of CO2 by co-generation is converted by the average of conversion factors for different types of thermal power generation. The effect of co-generation is included in the CO2 emissions of the Company. As for the emissions of the five gases, from fiscal 2007, the Company began using the instructions of the Law Concerning the Promotion of the Measures to Cope with Global Warming enacted and enforced in Japan.

Conversion factors for CO2 used in the calculation of CO2 emissions

| Electricity | 0.2966kg-CO2/kWh |
|--------------------|--|
| Heavy fuel oil (A) | 2.7093kg-CO2/L |
| Kerosene | 2.4907kg-CO2/L |
| Propane | 3.0404kg-CO2/kg |
| City gas | 2.2702kg-CO ₂ /m ³ |

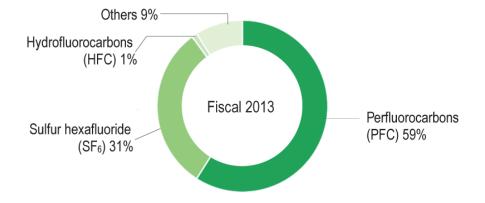
^{*}Reference of conversion factor for CO2: Japan Auto Parts Industries Association

Reducing greenhouse gases other than CO2

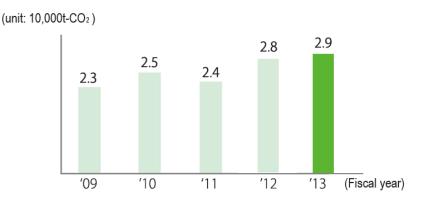
We formulated a plan to reduce emissions of these gases by 50% by fiscal 2016 through the installation of detoxifying equipment in new production lines and improving the capacity utilization rate of lines with detoxifying equipment.

We improved the recovery rate for experimental refrigerant used in air-conditioning experiments, and in fiscal 2013 we reduced emissions by 29,000t-CO2 and thus attained the target of DENSO EcoVision.

Breakdown of greenhouse gas emissions (excluding energy-source CO2) [DENSO Corporation]



Total CO2 emissions of five gases



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Priority initiatives

Energy conservation activities

Based on a belief in the importance of minimizing energy loss close to zero, we are undertaking concerted efforts to reduce electricity use, which accounts for 60% of the DENSO Group's energy consumption. The basis of these efforts is to identify latent issues by visualizing the energy consumption of individual production lines and by scoring progress in activities, as well as to comprehensively undertake improvement measures.

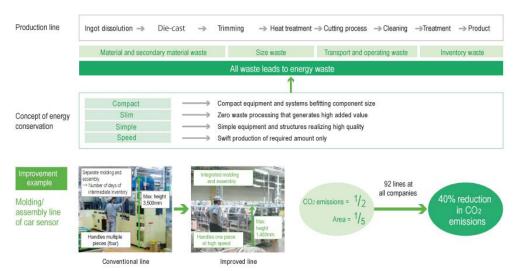
The Energy Savings Processes Research Group (currently, the Energy-saving Technologies Group) was organized in 2001. This Group is working on 30 different areas of development aimed at reducing CO₂ over the long term. Also, since 2003, we have been working to thoroughly eliminate waste in all equipment and processes (transport, operation, inventory) and make other necessary improvements (CS3 (Compact, Slim, Simple, Speed) activities). This has produced a variety of results, such as a 50% reduction in CO₂ emissions, and we are currently rolling out improved initiatives as "1/n activities."

Domestic and overseas Group companies have expanded improvement activities with a focus on diagnosing the status of energy conservation. In particular, we have sought to strengthen Perfect Energy Factory (PEF) activities as all associates strive to make improvements and visualize energy consumption. We are cross developing and putting into practice 115 improvement methods.

Measures to reduce CO2 emissions

Announce concept of DENSO Eco Factory **Procedures** Expand Global PEF in Japan and overseas PEF activities Expand energy-saving air Thoroughly implement turning ~Completely redouble blowers throughout the Group equipment off between efforts to conserve operating times Expand JIT air related activities *Reduction measures energy by all and JIT air conditioner related Educate all employees on employees~ saving energy JIT energy Check and repair compressed air related activities leaks ~Use energy only in the amount required • Idling stop when required~ Development of Miniaturize equipment for machining and heating energy-saving Introduce machining machines for dry processing technologies for Circulate waste heat and cold energy processing

Approach to improvements to equipment and processes



Introducing high-efficiency facilities

We have actively introduced co-generation facilities at domestic factories given an extremely effective means of promoting energy savings due to their ability to generate electricity using natural gas, a fuel that generates less CO₂ emissions, and utilize waste heat.

Currently, our in-house power generation ratio is 40% (total power generation of 515,000MWh). We expect an annual reduction of 150,000t-CO2 through our 15 co-generation facilities. Co-generation facilities are effective as dispersed power systems even during a power outage so we will continue to strive to operate them as efficiently as possible.



Co-generation facilities at Daian Plant

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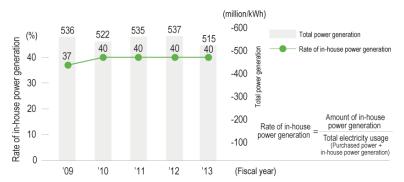
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^{*}Related URLs for reduction measures



Co-generation facilities at Daian Plant [DENSO Corporation]



Saving energy with Just-In-Time system

DENSO Group is working to establish a system for the utilization and supply of just the right amount of energy at the necessary time based on the idea that "energy for production is not fixed infrastructure but another component to be controlled." This is known as Just-In-Time (JIT) energy activities. In fiscal 2010, the Manufacturing Department, Production Engineering Department, Machinery and Tools Department, Facilities Department and DENSO Facilities Corporation came up with this concept together aimed at creating an energy conservation system impervious to changes in production volume. We are optimizing both JIT supply that provides energy and JIT production that uses energy.

JIT supply

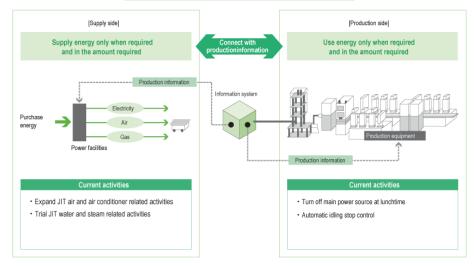
The Energy Supply Division is working to optimize the supply of compressed air to each process by using an "energy signboard" that displays information on orders for compressed air sent from the Manufacturing Department. A PC screen displays equipment and times not requiring supply, enabling personnel to estimate the amount of consumption in a single day and arrange the best combination of air compressors for optimal supply efficiency. JIT supply is being expanded across the organization using JIT activities for compressed air as the model with the aim of shifting to JIT for air conditioning, steam, water and all forms of energy supply.

JIT production

On production lines during break times, we shifted to automatic idling stops on the equipment to save further energy when products are not on the line. This feature has become standard on our production lines.

Concept of JIT energy

Point of focus: Energy for production is not infrastructure, but a component



Received Chairman's Award at Energy Conservation Grand Awards for fiscal 2013

DENSO Corporation won the Chairman's Award, at the Energy Conservation Grand Awards (Successful Case of Energy Conservation Category) for fiscal 2013. The awards, sponsored by The Energy Conservation Center, Japan, recognize advanced energy-saving products based on outstanding activities or technological development aimed at conserving energy by a company or local municipality.

This was the second consecutive year that DENSO received this award following fiscal 2012. The award recognizes concerted efforts by the production department, including the fostering of core human resources serving as energy conservation leaders and the development of units with pulsed blowing that can be adjusted easily and are affordable and convenient as they can be regulated only with air.



Awards ceremony (January 2013)



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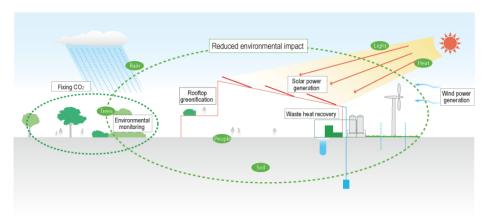
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CO₂ emissions through the Eco Factory Plan

Because we consider the reduction of CO₂ emissions to be one of the most important tasks in transforming all of our production plants into Eco Factories, we have established model factories and developed plans to construct new facilities and renovate existing facilities. For example, the plant expansion at the Daian Plant (Mie Prefecture) includes using baking furnace waste heat, electrifying air compressors by drive motor, disclosing our progress in meeting energy-saving goals and introducing solar- and wind-powered electric vehicles. We stepped up efforts in fiscal 2009 by turning off air conditioning systems during breaks to ensure the emission factor does not deteriorate even when production volume changes and by conducting patrols. Elsewhere, we are deploying an energy-saving system designed to take advantage of local characteristics by using stored snow to cool the facility during summer at DENSO Electronics Corporation (Hokkaido), where we started producing electronic components in April 2009.

Contribution of Eco Factories to reduce CO2 emissions

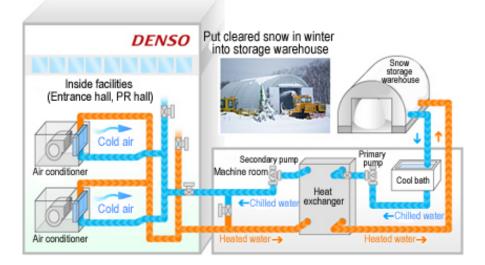


Example of natural energy utilization (DENSO Electronics Corporation)

Installed a system using snow to cool facilities, a DENSO Group first, by taking advantage of local characteristics in Chitose, Hokkaido

| Snow storage warehouse | Steel construction Floor area: 161.5m ² Height: 7m (center part) Stockpile: 327t (674m ³) |
|---------------------------|---|
| Usage period | June~September (550~580hour/year) |
| Energy-saving effects | 1,390L/year (Crude oil equivalent) (3.68t-CO2/year based on CO2 conversion) |





Promoting associate "Eco Life" activities

DENSO works to raise awareness of associates about how they can practice an "Eco Life" and to provide a foundation for doing so based on a belief that environmentally responsible conduct on the part of its approximately 130,000 associates can make a significant contribution to the prevention of global warming. The fifth phase of the Environmental Action Plan sets forth the following four priority initiatives to serve as guidelines in these efforts. In Japan, in addition to launching a shuttle bus service in the vicinity of DENSO Corporation's headquarters in November 2006 (,Compassionate Point Park & Ride) and promoting tree-planting activities, environmental activities have been linked to the eco-point system in which associates are actively encouraged to participate.

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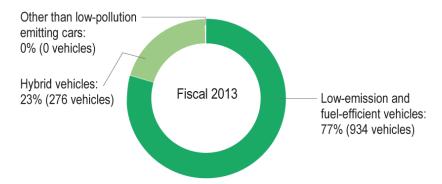
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Priority initiatives

- (1) Expand the use of clean energy vehicles and low-pollution emitting cars in the Company's fleet
- (2) Further improve and promote commuting programs like Park & Ride
- (3) Raise awareness to promote widespread adoption of eco-driving practices
- (4) Promote greening activities around factories

Percentage of clean energy vehicles and low-pollution emitting cars comprising the Company's fleet [DENSO Corporation]



Reducing CO₂ emissions at dealerships and service stores

Dealerships and service stores that repair DENSO products and sell reconditioned (rebuilt) and environmentally friendly products are also actively working to reduce the amount of electricity used in their offices and repair shops under the DENSO Corporation-approved Eco Service Station program.

To further promote these efforts, we are raising awareness of Group-wide initiatives by visualizing and quantitatively realizing CO2 reductions in repair and mounting as well as product sales from fiscal 2009.

CO₂ reductions from the Eco Station program

| | Target | | CO ₂ reductions (calculated based on information from DENSO and the Ministry of Land, Infrastructure, Transport and Tourism, etc.) | | |
|----------------|--------------------------|--------------------------------|---|-------------------|----------------------------------|
| Rebuilt | Alternators/ starters | Difference between | 8.2kg-CO ₂ per vehicle | Volume 290,000 | 0.5404.00 |
| products | Injection pumps | new and reconditioned products | 22kg-CO ₂ per vehicle | 25,000 | 3,542t-CO ₂ reduction |
| | Compressors | | 8.3kg-CO ₂ per vehicle | 70,000 | |
| Eco Product | Digital tachometers | Annual comparative | 231kg-CO ₂ per vehicle | 12,000 | 4,668t-CO ₂ reduction |
| sales | ETC equipment | reduction | 11kg-CO ₂ per vehicle | 170,000 | |

Reducing CO₂ emissions from logistics activities

DENSO Corporation ships approximately 20,000m³ of products each day to domestic and overseas destinations by truck, railway and ship. We consign distribution operations to DENSO Logitem Corporation, a subsidiary, and work together to promote CO₂ reductions at specified shippers in order to fulfill our social responsibility.

Specifically, we are helping promote a composite program that includes the following measures;

- (1) Improve loading ratios
- (2) Promote modal shift (to rail or ship transport to Tohoku Region)
- (3) Practice energy-saving shipping by means of optimal routes
- (4) Ship directly to suppliers
- (5) Increase efficiency in logistics between intermediary warehouses
- (6) Support the introduction of Eco-Tours
- (7) Introduce tools to enhance fuel efficiency.

In fiscal 2013, production recovered strongly from the decline caused by the Great East Japan Earthquake that struck in the previous year, and we were able to improve efficiency by adjusting the number of truck deliveries. In addition, we added certain functions to logistics sites operated by DENSO East Japan Corporation that started in October 2011 and shortened delivery distances. As a result, overall emissions were reduced by 34,400t-CO₂ compared with the previous year and we achieved our target for the fiscal year.

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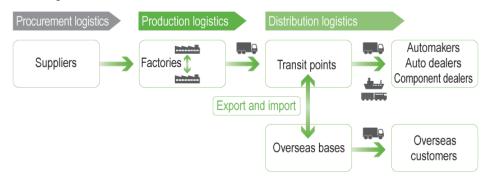
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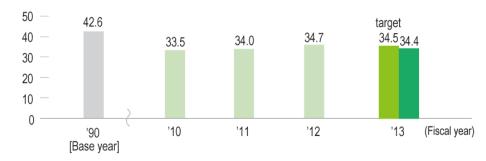


DENSO logistics



CO₂ emissions from logistics [DENSO Corporation]

(1,000t-CO₂)



Amount of CO₂ emissions in logistics / Physical production and sales (Unit: \100 million)

Basic unit



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Resource Recycling

Effective use of resources by products

Basic stance

In an effort to effectively utilize resources, the DENSO Group set the following measures as priority initiatives in the fifth phase of the Environmental Action Plan. Specifically, we are pursuing high resource efficiency using Factor Delta environmental factors for products especially during the design stage, the first phase of the product lifecycle.

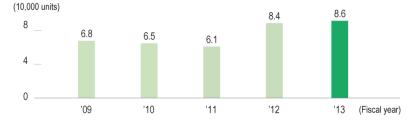
- (1) Reduce material use through smaller and more lightweight designs (product development stage)
- (2) Rebuild and recondition products (product usage stage)
- (3) Develop materials that break down easily or are easy to recycle and calculate the recyclable ratio (product development stage)
- (4) Strive to recycle resources throughout the product lifecycle

Increasing resource recycling via parts rebuilding business by the Group

In creating collection and recycling systems for used products, the DENSO Group believes in the importance of ensuring effectiveness and efficiency.

At the same time, DENSO is working to expand its parts rebuilding business by practicing recycling with the following priorities in order to minimize environmental impact: product reconditioning (rebuilding) > parts reuse > material recycling. Many alternators (electric generators) and starters taken from used automobiles can be restored to an adequate level of functionality if consumables such as brushes and bearings are replaced and serviced. DENSO REMANI Corporation (Anjo City, Aichi, Japan) recovers, reconditions and ships such parts, assuring their quality via rigorous performance inspections comparable to that used for new products. Group companies are increasing the distribution of reconditioned products by setting up similar parts rebuilding businesses in Europe, the United States and China.

Product reconditioning volumes at DENSO REMANI



Effective use of resources in production

Basic stance

For the DENSO Group, "promoting the effective use of resources aimed at creating a recycling-oriented society" has been set as a priority task for maximizing resource productivity. By doing so, we seek to realize zero emissions (zero waste at landfill).

We have established the target at DENSO Corporation of cutting the disposal amount basic unit by 42% and at domestic manufacturing companies by 25% compared with fiscal 2004 levels by fiscal 2013, along with creating a system to promote reduction activities at overseas manufacturing companies. Further, we worked to reduce waste and the disposal amount of main materials (metals and plastics) and subsidiary materials (fats, oil and chemicals) by developing processing methods that take resource conservation into account and designing products that generate less waste, achieved the targets.

Fiscal 2013 results

Zero emissions of waste and emissions reduction

A total of 20 domestic Group companies have joined DENSO Corporation in achieving and continuing to practice zero emissions since fiscal 2004, and in fiscal 2013, 25 out of 45 principal facilities have achieved and continue to practice zero emissions. We also have established an auditing system for domestic waste treatment operators as a means to ensure the most appropriate disposal.

In an effort to reduce waste generation, we focused on increasing the yield ratio by curbing metal and plastic material waste through the reuse of runner* residual materials, extending the useful life of processing oil and minimizing waste treatment chemicals. Regarding emission results, the basic unit was 4.33, which surpassed our target of 5.04 or below.

*Path for plastic and metal material from molding machine nozzle to mold that shapes the product

Positioning of zero emissions and activities for reducing waste and emissions

Reduce waste materials with the three Rs



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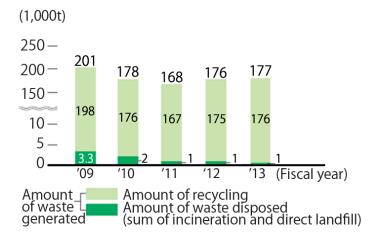
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Related Information

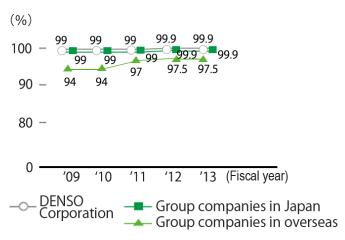
<u>DENSO REMANI(Japanese)</u> <u>http://www.densoremani.co.jp</u> /ia/index.html



Recycling and waste processing amounts



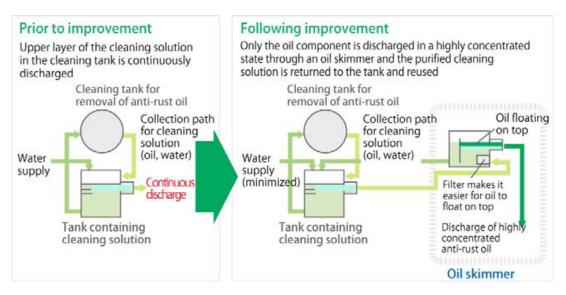
Recycling rates



Case of effective resource utilization: Extended life of cleaning solution by installing an oil skimmer

Products requiring a high level of cleanliness are washed thoroughly to remove anti-rust oil, which is applied to products that are supplied prior to assembly. Previously, the upper layer of liquid in the cleaning tank was continuously removed as waste oil to avoid sludge building up or sticking to the tank in line with an increase (decrease) in the amount of oil contained within.

By introducing a device to recover the oil floating on top of the water in the tank, we are now able to discharge just the oil component in a highly concentrated state. This has helped to extend the life of the cleaning solution and eliminate the need to constantly drain the liquid, thus significantly reducing the amount of waste oil.



Reducing packing material usage in distribution

DENSO corporation is promoting the use of more simple and returnable packing materials in accordance with the 3R (reduce, reuse, recycle). Specific efforts to simplify packing materials include the use of less cushioning, which was made more compact and lighter in accordance with the structure of each product, and using more lightweight packing materials. Wide-ranging efforts also include promoting a switch from cardboard to plastic returnable containers and from cardboard pallets to plastic sheets, as well as reusable

In fiscal 2013, we reduced material usage by 18,400t and achieved our fiscal year target for the basic unit.

packing in transportation between factories. We are continuing to implement these initiatives

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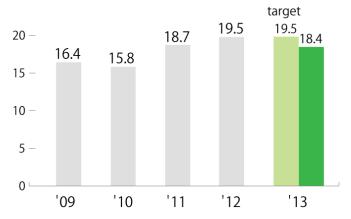
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Amount of packing materials used (1,000t)

(basic unit)



Material usage (t) / Physical production and sales (Unit: \100 million)



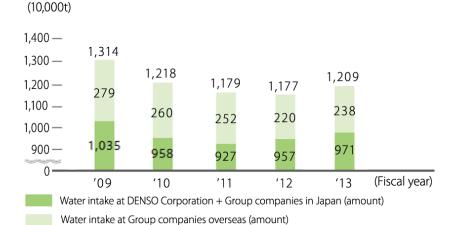
Reducing water consumption

The DENSO Group has formulated a policy aimed at effective utilization of water resources and minimizing water consumption as part of the Environmental Action Plan and identified intake sources with the most impact. We have set regional guidelines and targets for the reduction of water consumption.

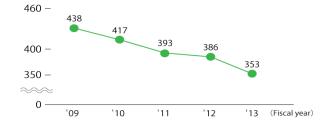
Besides striving to conserve and recycle water, we have set voluntary standards for the quality of discharge water that are stricter than legal requirements and carefully manage the quality and temperature of water during discharge.

Water consumption in fiscal 2013 amounted to 12.09 million tons, a 3% increase compared with the previous fiscal year. This was achieved through such means as utilizing a closed system for cleaning with alkali ion water for degreasing at DENSO, utilizing rainwater for daily-use water at DMUK (UK), using rainwater for watering greenery at DNHA and DNIN (India), and treating sewage water to enable use for watering greenery and various other non-drinking applications at DMGZ (China).

Water consumption



Water consumption(basic unit) DENSO Corporation + Group companies in Japan



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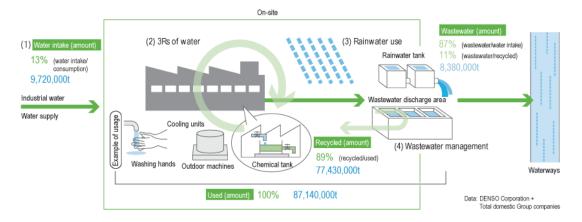
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Key initiatives



Reduce intake amount

A large quantity of water is used to clean components and for cooling in the production process. As such, we have set reduction targets for the amount of water intake for industrial purposes at each factory and are working to effectively reuse and recycle water through various techniques.

2. Enhance the 3Rs of water

We aim to enhance the 3Rs of water when selecting equipment to use. This means minimizing water consumption (Reduce), using spent water again (Reuse) and treating and re-circulating water (Recycle).

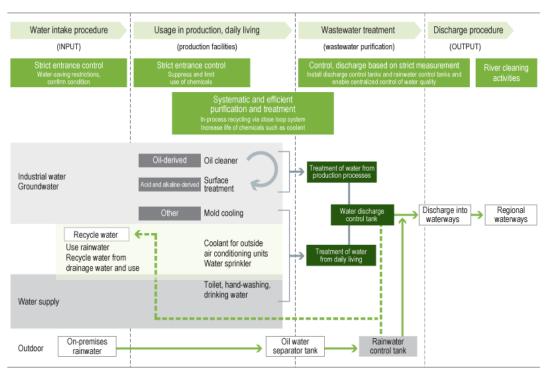
3. Effectively use rainwater

Rainwater is collected and stored in tanks at production sites in Japan, where rainfall is high, as well as overseas. This water is then used for watering greenbelts and as coolant for air conditioning units.

4. Manage wastewater and reduce risk through a closed loop system

DENSO has set voluntary standards for wastewater treatment processes that are even stricter than legal requirements as a means to enhance quality management for wastewater. We are promoting a closed loop system through systematic processing at the concentrated level, reuse and high-quality management. Sewage water from factories is treated and processed using anaerobic microorganisms. This helps cut sludge to one-third and required power consumption to one-half compared with aerobic microorganisms. Also, the methane gas generated is effectively utilized as fuel.

DENSO Corporation's water resource management system



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Main water systems impacted by water intake

| Iviairi | water systems impacted | by water make | |
|--------------------------|----------------------------|--|--|
| | Region | Main water system | |
| | | Kiso River water system (Aichi Prefecture) | |
| | | Yahagi River water system (Aichi Prefecture) | |
| | | Tenryu River / Toyo River water system (Aichi/Shizuoka Prefecture) | |
| | laman | Chikuma River / Azusa River water system (Nagano Prefecture) | |
| / | Japan DENSO Corporation | Onga River water system (Fukuoka Prefecture) | |
| | and domestic | Tone River water system (Ibaraki/saitama Prefecture) | |
| / | Group companies / | Shikotsu Lake (Hokkaido) | |
| | | Takahashi River water system (Okayama Prefecture) | |
| | | Inaba / Suzuka River water system (Mie Prefecture) | |
| | | Abashiri River water system (Hokkaido) | |
| | | Rouge River (USA) | |
| | | Kalamazoo River (USA) | |
| | | Hiwassee River (USA) | |
| | | Tennessee River (USA) | |
| | | Ohio River (USA) | |
| | | Mississippi River (USA) | |
| | The Americas | Detroit River (USA) | |
| | | Colorado River (USA) | |
| | | Sacramento River (USA) | |
| | | Bravo River (Mexico) | |
| es | | Pesqueria River (Mexico) | |
| pani | _ | Speed River (Canada) | |
| COM | | Grand River (Canada) | |
| Oversees Group companies | | Trent River (UK) | |
| s Gre | Europe | Humber River (UK) | |
| rsee | | Gaja River (Hungary) | |
| Ove | | Danube River (Hungary) | |
| | | Hindon River (India) | |
| | Asia | Yamuna River (India) | |
| | | Bangpakong River (Thailand) | |
| | | Chaophraya River (Thailand) | |
| | | Yangtze River | |
| | | Balhae Sea | |
| | Ch: | Dong Jiang River | |
| | China | Dagu River | |
| | | Pearl River | |
| | | Lao Tong Yang Canal | |
| | | | |

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Control and Reduction of Environmentally Hazardous Substances

Controlling and reducing harmful chemical substances in products

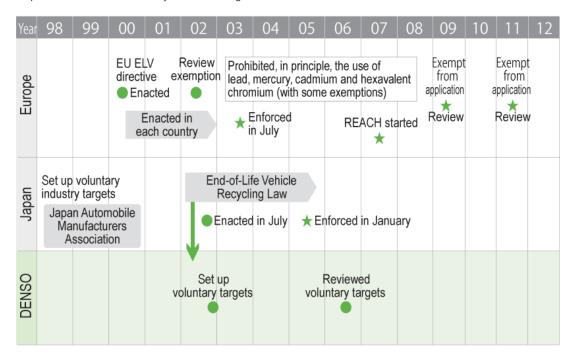
Basic stance

The DENSO Group seeks to strengthen production and management systems in line with a basic policy to reduce the use of harmful chemical substances throughout a product's lifecycle to the greatest extent possible.

In particular, we have taken advantage of the implementation of the European Union ELV directive*1 in 2000 to move forward with efforts to eliminate use of the four targeted substances of lead, mercury, cadmium and hexavalent chromium by 2008 (excluding exemptions*2) and meet the requirements of the REACH Regulation*3 for chemical substances in force in Europe.

- *1 ELV (End-of-Life Vehicles) directive: A series of regulations concerning used automobiles that entered into force in the European Union in October 2000. In principle, the regulations will be phased in to prohibit the use of harmful chemical substances in vehicle materials and components put on the market after July 2003.
- *2 Cases in which substitute materials or methods capable of securing the same performance are not available and are therefore exempted
- *3 REACH:Registration, Evaluation, Authorisation and Restriction of Chemicals

Response of DENSO and industry to laws and regulations



Fiscal 2013 results

Eliminating the use of lead

Along with revisions to the EU ELV directive and Annex II in mid-2009, as a measure for stronger responses to lead regulations, there was also a move to institute an implementation deadline for lead, etc. in high-melting point solder, glass, ceramics and metal alloys (iron and steel, aluminum, copper), which up to now have been exempted from application indefinitely. To steadily respond to such developments, the DENSO Group plans to conduct assessments of the appropriateness of alternative items.

Responding to REACH Regulation

Regarding substances and mixtures that are handled by production facilities and Group companies in the EU, the DENSO Group has verified the pre-registration of items at each company in the supply chain providing us with materials. The next step is for each company in the supply chain to actually register these items, which began in 2009. We are also utilizing an internal system (MACAS*1) and making responses concerning the communication of information about SVHC*2 in products and components.

We identified the impact of these substances on automobile parts from an early stage before they are desinated SVHC with the cooperation of the Japan Auto Parts Industries Association and Japan Automobile Manufacturers Association in response to an increase in SVHC subject to the REACH Regulation from 2011. In this way we are promoting activities that enable a timely response.

DENSO has promoted information exchanges with related industries in cooperation with the Japan Automobile Manufacturers
Association through the Japan Auto Parts Industries Association and intends to continue promoting a steady response in the future.

- *1 Material Chemical Assessment System (MACAS): DENSO's internal system for monitoring data on materials and elements that make up products and components
- *2 Substances of Very High Concern: A candidate list of around 1,500 substances such as endocrine-disrupting agents

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Controlling and reducing chemical substances during production

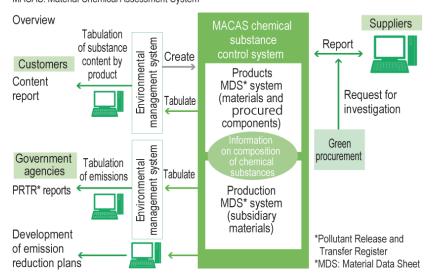
Basic stance

We classify chemical substances used at factories into "prohibited," "targeted for reduction" and "controlled" categories. Since fiscal 2002 we have sought to implement unified control of all chemical substances used in product materials, procured components and production processes by means of MACAS, a proprietary chemical substance control system. Also, we continue to develop alternative technologies and reduce usage and emissions of chemical substances on an ongoing basis. In terms of a management system, we have applied a weighting to each substance depending on the health risk, environmental impact, consumption and amount of emission, and are focusing on the reduction of substances with significant environmental impact.

We have established uniform group-wide standards aimed at preventing previous environmental risk, and are working to prevent the spread and outflow of harmful substances to the external environment and disclose information on chemical substances. Efforts are being concentrated on enhancing communication related to chemical substances and environmental matters directed toward local communities.

Chemical substance control system

MACAS: Material Chemical Assessment System



Fiscal 2013 results

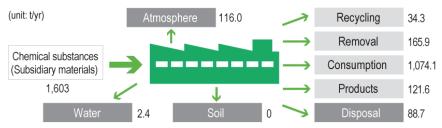
Responding to Pollutant Release and Transfer Register (PRTR)

DENSO achieved its target of a 75% reduction in PRTR*-listed substances by 2010.

In addition, we tabulated past targets under our Eco Vision up until fiscal 2011 and presented the trends. From fiscal 2012, we shifted to the new fifth phase of our EcoVision, where we have reviewed emission factor and designated chemical substances and are making calculations using data with modified and improved tabulation parameters.

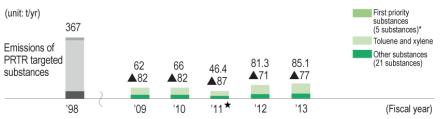
*PRTR:Pollutant Release and Transfer Register

Emissions of PRTR targeted substances



DENSO Corporation and domestic Group companies

Reduction of PRTR targeted substances [DENSO Corporation]



*Reviewed PRTR-listed substances, etc.

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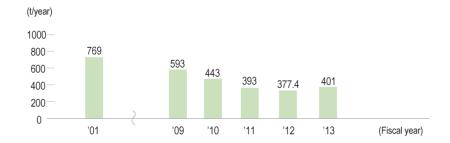


Reducing VOCs

Regarding emissions of volatile organic compounds (VOCs), DENSO has set the goals to promote initiatives for emissions to be reduced by 40% compared with fiscal 2004 levels by fiscal 2013 at DENSO Corporation and for overseas Group companies to implement top-tier measures for their country or region.

In fiscal 2013, we reduced emissions by 48% (compared with fiscal 2001 levels) by sealing up equipment, enhancing processes and management of emissions, collecting and reusing products, and shifting to water-based paint in addition to using traditional VOC collection and removal equipment. Currently, we are promoting redoubled efforts for improvement by switching to low VOC agents for cleaning solutions and flux solvents and by eliminating and consolidating production lines.

VOC emissions



Reduction of ozone depleting substances

International regulations regarding chlorofluorocarbons (CFCs) were introduced pursuant to the Montreal Protocol in July 1989 in light of their recognition as substances that deplete the ozone layer in the stratosphere. The production of CFCs was prohibited at the end of 1995, leading to a steady reduction in consumption.

The DENSO Group established the Special Committee in Response to Restrictions on CFCs in 1988 prior to the issuance of the international regulations, and conducted activities to reduce CFCs used in the cleaning of electronic components and the processing of machine components at factories as well as in refrigerants for car air conditioning systems. As a result, we completed the switch to HFC-134a, a fluorocarbon alternative for use in refrigerants for car air conditioners, by the end of 1995 and totally eliminated CFCs in manufacturing processes by August 1995.

We stipulate substances for which we prohibit the purchase and use of, including ozone-depleting substances, in the "DENSO Group Green Procurement Guideline" and have requested members throughout the supply chain not to use such substances.

DENSO actively engages in governmental projects and contributes to actions to combat CFCs in Japan as a leading manufacturer of car air conditioning systems in the industry.

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Cooperation with Society

DENSO is also committed to environmental activities through information dissemination and external coordination in addition to reducing environmental loads in business activities.

Environmental communication

Eco-friendly environmental actions conducted by the DENSO Group through information dissemination and external coordination.

Biodiversity initiatives

DENSO Group initiatives to maintain and preserve ecosystems.

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Environmental communication

Basic stance

The DENSO Group pursues environmental action consisting of external collaboration that transcends business domains and the release of information in the form of its Eco Friendly activities. Further, annual goals have been established in the fifth phase of the Environmental Action Plan. Priority initiatives are as follows.

- (1) Promote associate "Eco Life" activities (prevention of global warming)
- (2) Actively transmit information and enhance interactive communication with stakeholders
- (3) Enhance environmental education
- (4) Enhance environmental and social contributions
- (5) Foster external alliances toward the realization of a sustainable society (coordination with related organizations, activities devoted to protecting biodiversity, etc.)

Information dissemination and external coordination

Disclosure of CSR information

Since publishing our first environmental report in 1999, we have been progressively enhancing our disclosure of CSR-related information. We also recommend that overseas Group companies disseminate information, and DMHU (Hungary, since 2001), DNBA (Spain, since 2005) and DMUK (the United Kingdom, since 2006) now publish CSR reports on an ongoing basis.

Exhibiting at Eco Products

The DENSO Group has been an active participant in environmental exhibits, which it considers to be an opportunity for promoting a greater understanding of its environmental initiatives and encouraging exchanges with a variety of people. In Japan, DENSO exhibited environmentally friendly products and technologies and held a number of hands-on events at the Eco Products 2011 exhibit in Tokyo in December 2011. DENSO also introduced advanced environmental technologies at motor shows held in Frankfurt, Detroit, Beijing, Tokyo and other cities worldwide.



Eco Products 2011



Detroit Motor Show

Events held during Environment Month

DENSO holds numerous events during Environment Month in June that help raise environmental awareness among associates, their families and local residents at the headquarters and surrounding areas.

Compassionate Festival (July 2012)

Let's think about natural energy!



Participant looks at a hybrid car model.

Let's confirm the moving mechanisms of a hybrid car at the environmental *monozukuri* (manufacturing) booth.

Cheer for east Japan.



Participants write messages with their thoughts for east Japan.

Original fans that help save energy while communicating messages are presented.

DENSO and approximately 40 affiliated NPOs operate display booths.



Persons demonstrating the creation of a candle made from waste oil.

Each booth introduced environment-friendly *monozukuri* (manufacturing) and sold delicious boxed lunches made using locally produced ingredients.

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Environmental events held globally

From fiscal 2013, we held various environmental events globally as we support the development of people with high environmental awareness.

DMIT (Italy)



Associates and their families participated in the beautification and cleanup of coastlines and botanical gardens.

DNTW (Taiwan)



Associates and their families engaged in the cleanup of coastlines and carried out environmental enlightenment activities for the local community.

DMNS (China)



DENSO EcoVision 2015 public relations and environmental enlightenment activities were carried out through associate bicycle caravans.

DNJP (Japan)

Environment Month events were implemented and communicated simultaneously around the world, and environmental lectures by Mr. Hiroshi Komiyama, an environmental front-runner,



were held.





DMCZ (Czech Re-

public)

At DENSO Family Day, environmental public relations activities were held for associates' families and participants were able to interact closely with living creatures.





At DENSO Family Day, associates and their families are provided with environmental enlightenment and organic seedling cultivation courses were held by local specialists.

DNMY (Malaysia)



planting of over 200 species burned in a fire disaster, environmental preservation efforts and restoration in the local community, and environmental áwareness and enlightenment activities for associates were carried





Associates and their families participated in a zoo cleanup activity and donated trash cans.





A biotope is being built within the premises to preserve the local ecosystem.

Promoting coordination with related organizations

DENSO Corporation has been participating in the World Business Council for Sustainable Development as a representative of the automotive components industry since 2000. Executives from approximately 150 companies from 30 countries participate in this organization, which has the goal of reconciling the demands of environmental conservation, social justice and economic growth. Since 2000, DENSO has also been a charter member of the Environmental Partnership Organizing Club (EPOC), a private organization of 260 major companies from the Chubu region.

As a leading company behind working groups investigating matters related to the creation of a low carbon society, we have been examining and widely promoting advanced initiatives that address environmentally responsible design and energy conservation through these groups. From fiscal 2013, we will strive to promote coordination as a leading company behind working groups investigating the creation of a recycling-oriented society.





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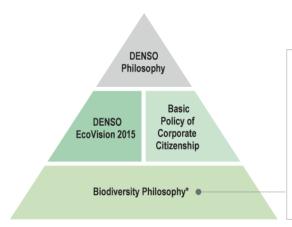


Biodiversity initiatives

Basic stance

We not only seek to reduce the environmental impact in our business activities but also to maintain, preserve and restore ecosystems to their original state in each region to the greatest extent possible. We view this as a global corporate mission and therefore have incorporated the policy for biodiversity into the DENSO EcoVision 2015. We will continue to implement projects to achieve this goal in collaboration with environmental non-profit organizations (NPOs) and local communities under the guidelines of the Declaration of Biodiversity issued by Nippon Keidanren.

Positioning of biodiversity at DENSO



In working toward solutions to global environmental problems such as global warming and threats to biodiversity, we aim for the realization of a sustainable earth and society and the development of enriched local communities. We are also striving to attain a balance between protecting biodiversity and ensuring sustainable use of natural resources through the development of technologies, the operation of our plants and the actions of each individual employee.

(Basic principles and desired shape

Mitigate the impact on endangered and rare species (preserve the current state)

Maintain and preserve ecosystems that have existed since our founding (around plants)

Development by minimizing risks (when setting up new plants)

Preserve and regenerate sustainable forests

Nurture next-generation environmental leaders

(Main initiatives in biodiversity)

| h itiatives | A in s |
|--|---|
| (1) Curtail CO ₂ emissions from energy sources (factories) and water consumption | Curb global warming, deter increase in species extinctions, reduce impact on living organisms |
| (2) Conduct environmental assessments | Evaluate environmental impact and potential impact on biodiversity when building new factories, clean up soil contamination, purify groundwater |
| (3) Enhance fuel efficiency and reduce exhaust gas | Curb global warming, deter impact on living organisms |
| (4) Attain balanced sustainable use of biological resources | Reduce consumption of natural materials for use in products, switch to alternative materials |
| (5) Build biotope at Zenmyo, Takatana, Daian plants | Preserve and restore mountain lowland ecosystems, protect endangered and rare species, curb global warming |
| (6)Conduct surveys of ecosystems around factories | Protect endangered and rare species |
| (7) Implement DENSO Green Project | Maintain and conserve mountain lowland ecosystems, plant trees |
| (8) Collaborate with Nippon Keidanren Committee on Nature Conservation | Plant trees (donate to emerging countries) |
| (9) Implement DENSO YOUTH for EARTH Action (New Earthlings Project), Eco-Ranger 21 | Develop human resources (foster ideals and technologies that contribute to environmental improvement) |
| (10) Protect the bluebird (U.S.) and conserve the Japanese Iris Habitat and Genji Firefly Village, etc | Protect endangered and rare species |

(Unique perspectives of DENSO's initiatives >

At the raw material extraction stage •Ensure sustainable ecosystems

- At the manufacturing, processing, transportation and sales stages
- Undertake site location and construction properly

 Obtain water and treat waste
- properly

 Carry out disposal of waste properly
- At the service provision and
- usage stages

 Ensure proper energy efficiency

 Strive for long-term use and re-use At the disposal and treatment
- stages •Raise reusability
- As a management system

 Continually ascertain impacts

Learn from the functions and powers of organisms

As new materials and products

As organic and engineering functions

Maximize the use of raw materials

tect precious ecosystems Maintain mountain lowlands For ensuring the continuation of our

Fiscal 2011 activities

Initiatives in our main business operations

DENSO is focusing on developing alternative fuels and raw materials that utilize biological resources that carefully take biodiversity into account in order to minimize environmental destruction from resource extraction. These initiatives include the commercialization of a plant-derived plastic radiator tank and expanding research on bio-fuels that utilize photosynthesis of micro-algae.

In procuring raw materials for products, DENSO promotes purchases from metals and chemicals manufacturers that work to coexist with and protect organisms and nature and strives to give priority to using recycled materials, including aluminum die-cast materials, rather than using virgin materials

Protecting locally endemic biodiversity and rare animal and plant life

Our factories worldwide implement activities befitting regional characteristics to protect locally endemic biodiversity and rare animal and plant life that include monitoring, surveying and establishing bird sanctuaries.

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^{*}Deliberation giving consideration to Convention on Biological Diversity



1. Eco Garden (DMUK: UK)

DENSO Manufacturing UK Ltd. (DMUK) opened an Eco Garden in September 2011.

The Eco Garden provides a space for local people to engage in environmental activities. Students can put the birds' nests they made there. It is also a place where associates can come and relax and have contact with a variety of wild animals.

DMUK takes every opportunity to introduce the Eco Garden, for example, by hosting a BESST* biodiversity event for other local businesses.

DMUK will continue with environmental activities such as this going forward.

* Business Environmental Support Scheme for Telford)



Local students set up birdhouse



Sapling planting

2. Wild Flower Garden (DMMI: Michigan, United States)



Wild Flower Garden Bluebird chick







in a garden

Garden maintenance Flowers blooming

DMMI established a Wildlife Conservation Committee in 1998. The Company continues to carry out activities with regard to conserving rare plants species at an on-site Wild Flower Garden (approximately 400m² area) and building nest boxes to support breeding of bluebirds in the Muscicapidae family.

3. Restoration of ecosystems via a biotope (Japan)

When Pseudorasbora pumila subsp., an endangered species of freshwater fish, was discovered in 1998, the Zenmyo Plant took the opportunity to build a biotope (approximately 3,000m² area) and is now creating a mountain lowland ecosystem for spot-billed ducks. In addition, efforts are being made to breed killifish and bring back the local takanata butterfly at a biotope (1,500m² area) at the Takatana Plant that was built with the cooperation of local elementary school students in 2004.

At the Daian Plant, Phragmites japonica Steud, which is grown on an artificial floating island, cleanses pond water as we work to create a hospitable environment for fish.

4. Activities to protect loggerhead turtles (Toyohashi Plant, Aichi Prefecture)

DENSO Corporation's Toyohashi Plant (Toyohashi City, Aichi Prefecture) has teamed up with the NPO Omotehama Network since 2007 in an effort to protect the environment along the Omotehama coast, an egg-laying area for loggerhead turtles, an endangered species. As part of the DENSO Eco-Ranger experimental environmental program for elementary school students and through coastal cleanup activities by local residents and DENSO associates, we built a barrier (sediment enclosure) to keep the area clean and protect the egg-laying site.

These activities received an award from the Chairman of Keidanren Committee on Nature Conservation in the 2nd Animal Habitat Protection Contest (Fiscal 2012) sponsored by the contest's executive committee, which recognizes activities to protect biodiversity by companies.



Creating a sediment enclosure to assist with turtle egg laying



There are concerns that loggerhead turtles will become extinct.

Principal rare species that have been confirmed to inhabit areas near DENSO sites in Japan

| Site | Site area | Species | Category |
|--|-------------------------|---|---|
| Zenmyo Plant (Nishio, Aichi Prefecture) | 320,000m ² | Pseudorasbora pumila subsp. (freshwater fish) | EN: Endangered (as designated by Ministry of the Environment) |
| Daian Plant (Inabe, Mie Prefecture) | 855,000m ² | Tanakia limbata (freshwater fish) | VU: Vulnerable* (as designated by Mie Prefecture and others) |
| Abashiri Test Center | 5,480,000m ² | (amphibian) N: Noteworthy | LP: Locally threatened population N: Noteworthy (as designated by Hokkaido) |
| (Abashiri, Hokkaido) | 3,400,000111 | Paeonia obovata Maxim (seed plant) | VU: Endangered species (as designated by Ministry of the Environment) |

^{*}Species considered to be moving toward extinction

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The DENSO Green Project

The DENSO Group has been working with local communities to promote the DENSO Green Project since 2006 with the goal of restoring and preserving ecosystems inhabited by a variety of plant and animal life, and creating greenery that is familiar to the people of local communities. The initiative has two components: tree-planting activities in the vicinity of the sites where products are manufactured; and tree-planting activities along the expressways where products are used. Associates, their families and members of NPOs and local residents are working together to thin, prune and plant trees.

Up to March 2012, these activities had been carried out a total of 24 times. Approximately 3.800 volunteers, including local residents as well as associates of DENSO Corporation and Group companies and their families, have participated and around 8,000 saplings have been planted. From fiscal 2011, we introduced "Green Partner," an associate leader system, to encourage the creation of forests by associates.

Further, we have been aiming to surround our factories and offices with greenery since fiscal 2011 and are expanding our "green oasis creation" program to the headquarters and manufacturing sites in order to make premises greener through hands-on associate participation.

We held the DENSO Green Curtain Contest in 2012. Through this initiative, the Zenmyo Plant, one of the participating teams, won the most outstanding award (Business Site category) in the Fiscal 2012 Aichi Green Curtain Contest implemented by Aichi Prefecture.



Example of Nishio Plant Planting of Japanese hydrangea macrophylla

Photo of a perpetual flowering hydrangea serrata



Example at the headquarters Seedlings that associates have nurtured at the office are replanted on the company premises in a recycling-oriented system of greening.

Fiscal 2012 activities (Aichi Prefecture)

| Location | Scale | Details |
|---------------------------------------|---|--|
| Kariya Highway Oasis (November 27) | 120 participants Planted 220 trees | Ranted spiraea thunbergii deciduous shrubs Cut grass and provided environment-related education in the forest |
| Zenmyo Plant (October 15) | 110 participants Planted 500 trees | Ranted deutzia crenata double-flow ered cultivar on embankments |
| Anjo Plant (November 20) | 600 participants Planted 350 trees | Planted cherry blossom trees and made a seedling nursery |
| Nishio Plant (March 17) | 410 participants Planted 3,050 trees | Planted cherry blossom trees along the prefectural highway Planted Japanese maples, etc., on embankments |

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History of social activities

- 1954 Established a training center for technicians (predecessor of DENSO Technical College)
- 1956 Established guiding precepts of DENSO
- 1961 Awarded Deming Prize
- 1963 Initially participated in the WorldSkills International Competition (International Professional Training Competition)
- 1964 Developed system of a labor relations forum for workplaces
 - Introduced QC Circle activities
- 1977 Won first gold medal at the WorldSkills International Competition
- 1978 Began regular employment of persons with hearing impairments
- 1980 Introduced QC Circle activities at overseas business locations
- 1984 " Established DENSO TAIYO Co., Ltd., a welfare factory for persons with disabilities
 - Began sponsorship for Operation Raleigh (youth development) (up to 1988)
- 1986 Established Technology Education Center
- 1987 Established DENSO Technical College
- 1990 Established Social Contribution Committee
 - Introduced a flextime system
- 1991 Established a basic code of conduct for corporate activities
- 1992 Began special sponsorship of DENSO CUP SOCCER (youth development)
 - Began sponsorship of Oita International Wheelchair Marathon
- 1994 Established DENSO Philosophy
 - Reorganized Quality Assurance Council to form the Consumer Satisfaction (CS) Improvement Committee
 - Established Volunteer Support Center
- 1997 Established DENSO Vision 2005
 - Acquired QS 9000/ISO 9001 certification at all automotive-related divisions of DENSO
 - Formulated basic policies for social contribution
 - Began supporting Young Invention Club
 - Established Corporate Ethics Committee
- 1998 Established Code of Conduct
 - Launched ACTIVE 21 human resource system reforms
 - Established corporate ethics consultation section
 - Launched a club for associate volunteers
- 1999 Established Wheelchairs and Friendship Center for Asia (WAFCA), a non-profit organization
 - Started the introduction of a compliance program for all U.S. Group companies
- 2001 Established DENSO North America Foundation
 - Launched DENSO Eco-Ranger 21 and Product Engineering Festival
 - Established DENSO Human Resources Philosophy
- 2002 Formulated "DENSO Way"
 - Revised Code of Conduct
 - Established Corporate Social Responsibility (CSR) working group
- 2003 Established Risk Management Conference
 - Established internal reporting system
 - Launched NPO Support Network Program
- 2004 Established DENSO Vision 2015
 - Adopted a managing officer system
 - Founded DENSO Group Community Service Day
 - Participated for the first time in Abilympics (competition for skilled technicians with disabilities) and won gold medals
 - Newly established volunteer activity awards and a special fund



Recognition of exceptional quality control ?Deming Application Prize (1961)



Operation Raleigh for youth development (1980s)



Volunteer activity repairing damaged houses of the socially disadvantaged (DIAM, U.S.A.)



Sponsorship of the Oita International Wheelchair

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History of social activities

- 2005 Established CSR Promotion Center
 - Participated in World Exposition of the 21st century, EXPO 2005 AICHI, JAPAN
 - Won the WorldSkills International Competition for the seven consecutive year (Polymechanics category)
 - Launched a system that allows temporary workers to shift to permanent employment
 - Established DENSO Training Academy (Thailand)
 - Introduced associate safety confirmation system at the time of a disaster
- 2006 Established DENSO Group Business Ethics Hotline
 - Announced DENSO Group Declaration of Corporate Behavior and formulated Code of Conduct for DENSO Group Associates
 - Held first Global Dialogue in Thailand
 - Started operation of DENSO's original eco-point system "DECOPON"
- 2007 Established Diversity Group within Human Resources Department
 - Started operation of Tacchicchi House infant daycare centers together with Toyota Group companies
 - WAFCA commenced production of wheelchairs in Beijing



- Completed the conclusion of a basic contract with primary suppliers that incorporated CSR promotion
- Production of meters for automobiles at DENSO TAIYO Co., Ltd. exceeded 20 million units
- Held 2nd Global Dialogue in Europe (Hungary)



DENSO Training Academy (Thailand)



Tacchicchi House infant daycare center



Global youth development

- 2009 Achieved associate participation rate of 26% in DENSO volunteer activity promotion system, including the club for associate volunteers (achieved target of 25%)
 - The Ministry of Health, Labour and Welfare recognized DENSO as a company that proactively seeks to help associates fulfill both their work and childcare responsibilities



- 2010 Introduced new HR policy and developed a globally shared training system and human resources management process
 - Expanded target of CRS procurement to secondary suppliers
 - Supported people affected by the major flood disaster in Pakistan through international cooperation
 - Held 3rd Global Dialogue in China
- 2011 DENSO Group collectively focused on Great East Japan Earthquake recovery support activities (including relief money, supplies, volunteer activities, housing and employment)
 - Began sponsorship of the Micro-hydro Power Generation Idea Contest
 - Donated relief money to people affected by major flooding in Thailand
 - Received Minister of Health, Labour and Welfare Award for volunteer activities



Associates carrying out recovery work at disasteraffected areas of the Great East Japan Earthquake

- 2012 Strengthened structure for compliance with antitrust laws in respective regions of the world
 - Formulated a Business Continuity Plan (BCP) that assumes the simultaneous occurrence of three earthquakes, the Tokai, Tonankai and Nankai earthquakes
 - Held first DENSO Group Compassionate Festival
 - Received the Ministry of Health, Labour and Welfare's "Companies Providing Career Support Award"
- 2013 Formulated and announced DENSO Group Long-term Policy 2020
 - Strengthened initiatives for "zero traffic accidents" in all fields "decreasing possibility of fatal traffic accidents to protect lives globally"



DENSO Group Compassionate Festival



Shared the Long-term Policy at the Global Conference

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History of environmental activities

- 1950 Developed electric car
- 1970 Established Automobile Part Research Center
 - Established Safety, Health and Pollution Department and formulated DENSO Safety, Health and Environmental Standards (DAS)
- 1971 Renamed Safety, Health and Pollution Department to Safety, Health and Environment
 - Department Established Management Resources Application Council (to promote waste reduction and energy efficiency)
- 1975 Developed electronic controlled fuel injection system (cleaner exhaust emissions and
 - improved fuel efficiency) Developed Wide U DENSO spark plug (cleaner exhaust emissions)
- 1977 Developed O2 sensor (cleaner exhaust emissions)
- 1979 Established Energy Committee
- 1980 Developed monolithic carrier (cleaner exhaust emissions)
- 1982 Established system for the prior toxicity evaluation of materials to be used for the first time
 - Developed diesel distribution-type fuel injection system (cleaner exhaust emissions and improved fuel efficiency)
- 1985 Developed anti-lock braking system (safety)
- 1988 Established Special Committee in Response to Restrictions on CFCs
- 1989 Developed airbag sensing system (safety)
- 1991 Established Recycling Committee
 - Installed cogeneration facilities (Nishio Plant)
- 1992 Established Environment Committee
- 1993 Formulated DENSO Environmental Charter and Initiatives Action Plan
- 1995 Halted use of ozone-depleting substances (excluding chlorofluorocarbons (CFC) substitute) (1990s)
 - Commercialized world's first electronically controlled common rail system
 - Developed electronic control unit (ECU) for vehicle stability control (VSC) system
 - Received Global Environmental Award
- 1996 Formulated Second Environmental Action Plan
 - Began procedure for acquisition of ISO 14001 certification
- 1998

 Completed acquisition of ISO 14001 certification at all business locations in Japan
- 1999 <a> Issued first Environmental Report
- 2000 Initially achieved zero emissions (Anjo Plant and Kitakyushu Plant)
 - Formulated DENSO Group Green Procurement Guidelines
 - Formulated DENSO EcoVision 2005
 - Established environmental committees for each of DENSO's overseas regions
- 2001 Developed Eco-Cute, the world's first natural refrigerant (CO2) heat pump hot water system (protection of ozone layer and energy efficiency)
 - Established DENSO Group environmental accounting guidelines
 - Introduced Eco Indicator environmental index
- 2002 Achieved zero emissions at all 14 facilities in Japan
 - Held first Environmental Forum
 - Developed world's first CFC-free car air conditioner (protection of ozone layer)
- 2003 Completed acquisition of ISO 14001 certification at 67 Group companies
 - Jointly launched EcoStage, a simpler environmental management system (EMS)
 - Achieved zero emissions at 18 domestic group companies
 - Developed pre-crash safety system (millimeter-wave radar) (safety)



'DENSO" electric car (1950)



Exhaust gas analysis in 1970s



Troubleshooting training at wastewater treatment plant



DENSO Environment Committee



DMHU (Hungary) won the European Commission's Business Award for the Environment

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History of environmental activities

- 2004 DENSO Manufacturing Hungary Ltd. (DMHU) received EU Environmental Award
 - Jointly developed world's first discharge head lamp that does not use mercury
 - DENSO Taiwan Corporation (DNTW) received Corporate Environmental Protection Award in China
 - Commenced wind power generation via alternator produced in-house
 - Developed new fuel-efficient bus cooling system
 - Energy-saving ejector cycle received "21st Century Invention and Innovation Encouragement Award"
 - Developed the world's first lead-free piezoelectric ceramic material
 - Received Minister of Economy, Trade and Industry Award in Fiscal 2004 National Competition of Excellent Examples of Energy Conservation for developing blower technology for compressed air
- 2005 Developed electric air-conditioning system for hybrid vehicles
 - Developed world's smallest and lightest alternator
 - Announced DENSO EcoVision 2015
- 2006 Ejector cycle received the Climate Conservation Award in 2006 (United States)
 - Developed world's first electric variable cam timing (VCT)
 - Started DENSO Green Project activities
 - Launched joint project for development of bio-fuel from algae as raw material
- 2007 Started operation of Factor Delta environmental factors for products
 - Developed and commercialized power element (exclusive parts for hybrid vehicles) through world's first double-sided cooling layer structure
 - Developed external power supply idle-stop air-conditioning equipment
 - CO2 reduction measures of DENSO (Malaysia) SDN. BHD. recognized as United Nations clean development mechanism (CDM)
- 2008 Established CO₂ Special Project in Environment Committee
 - $_{\hbox{\tiny m}}$ Developed palm-sized compact engine ECU
 - Developed ultra-compact car air conditioning unit for compact cars
 - Developed new model idle-stop starter
- 2009 Developed 2,000-bar piezo common rail system
 - Began Just-In-Time (JIT) energy activities
 - Developed car air-conditioning system equipped with ejector
 - Commercialized radiator tank made from plant-based resin
- 2010 Received Ministry of Economy, Trade and Industry Minister's Award of Energy Conservation Grand Prize (Organization Category)
 - CO2 heat pump won the Imperial Invention Award in the National Invention Award
 - Developed electric cooler for hybrid buses
 - Introduced new Environmental Action Plan 2015 (fifth)
 - Developed resource- and energy-saving heat exchanger for India market
- 2011 Developed world's lightest starter for 4WD vehicles (reduced weight by 40%)
 - Constructed facilities showing viability of Home Energy Management System (HEMS) for using natural energy
 - Started to create a green oasis with the aim of surrounding plants and offices with greenery
- 2012 Received Ministry of Economic, Trade and Industry Minister's Award of Energy Conservation Grand Prize in recognition of Just-In-Time (JIT) energy activities
 - Developed compact, high-performance Exhaust Gas Recirculation (EGR) cooler for gasoline engines
 - Developed new model radiator that became smaller and lighter in weight by 40% compared with conventional products
 - Developed a battery pack system that contributes to improved fuel efficiency of idling
 - stop systems
 - Developed a mutual electric power supply system for electric vehicles (EVs) that connects with Home Energy Management Systems (HEMS)
 - Developed car air conditioning system that allows air control around the driver's seat only
- 2013 Won the Medal for New Technology (Japan Society of Mechanical Engineers) and the Technology Contribution Award (Society of Automotive Engineers of Japan) for developing and promoting the spread of clean diesel engines
 - Developed a common rail system with maximum injection pressure of 2,500 bar



World's smallest and lightest alternator



Research of developing bio-fuel using micro-algae



Radiator tank made from plant-based resin



Eco-Cute, natural refrigerant (CO₂) heat pump hot water system



Jointly developed a home energy management system (HEMS) for the efficient integrated control of home energy



Won the Economy, Trade and Industry Minister's Award, the top prize at the Energy Conservation Grand Awards (Successful Case of Energy Conservation Category)



Commercialized i-ART (intelligent-Accuracy Refinement Technology), a basic control component for common rail systems

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Origins of CSR: Customers

DENSO Quality First

The words of Sakichi Toyoda, the founder of Toyota, that "true value cannot be questioned by the world unless products are thoroughly tested" continue to be handed down and have become the basis of developing safe and comfortable cars for people engaged in the automobile industry.

DENSO's first president Torao Hayashi always stressed to associates the fundamental mindset: "Our work has a direct bearing on people's lives. If a car has an accident, the lives of people are endangered. It is our responsibility to engineer parts that we can guarantee as having an absolute level of quality."

These concepts led DENSO to enhance its technology through cooperation with Robert Bosch GmbH (Germany) and receive the Deming Prize in recognition of establishing Total Quality Management (TQM), which involves organizational control of product quality. This became the foundation for DENSO's advanced quality assurance system through which the Company became recognized as being synonymous with quality.



Production Technology Section in 1950s

Origins of CSR: Associates

Monozukuri (manufacturing) is hitozukuri (human resource development)

Fostering high-caliber technicians requires high-caliber mentors, the right environment and plenty of time. Establishing this inside a corporate environment requires a system in which the act of improving technology and skills is a rewarding experience.

Soon after its foundation, DENSO established a training school for technicians (predecessor to the DENSO Technical College) in 1954 by designating human resource development as a critical investment for the future. Since that time, the Company has continuously achieved many technical innovations that were considered impossible through promoting various initiatives such as participating in the WorldSkills International Competition, a world-class skills competition; original product development; and developing core technologies and manufacturing in-house.

Today as well, each and every associate is imbued with the genes of "DENSO-style monozukuri (manufacturing)" based on the idea of "hitozukuri (human resource development) sets the precedent for monozukuri."

Training school for technicians (around 1955)

DENSO Safety First

DENSO has been focusing on safety and health management based on its Safety Philosophy that promotes a workplace where associates can work in safety as the best way to respect humanity and achieve high productivity. In September 1969, however, an explosion accident occurred at the die-casting factory of the Anjo Plant in which six associates were casualties. DENSO immediately set up a task force to focus its entire efforts on the rescue of and provision of medical treatment to injured persons, respond ing to the families of affected personnel, identifying the cause and restoring the facilities.

Additionally, DENSO established "DENSO Safety First" as a slogan in October 1969 by imbuing our determination to never cause such accidents. At the same time, the Company established the DENSO Safety, Health and Environment Standards (DAS) the following year based on inspections and measures that were concurrently carried out throughout the workplace.

Thereafter, DAS was improved by adding measures to be taken in case of a disaster and safety aspects when introducing new technologies. Today, DAS is designated as the foundation for supporting "occupational safety, health management and environmental preservation."



Scene at a workplace in 1969

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Origins of CSR: Shareholders and Investors

Enhancement of corporate value

In 1949, at the time it was spun off from Toyota Motor Co., Ltd. (currently, Toyota Motor Corporation) and established as Nippondenso Co., Ltd. (currently, DENSO Corporation; capital: 15 million yen), DENSO incurred a payback obligation of 140 million yen as debt payable from Toyota Motor Co., Ltd., which was attributable to the cumulative losses recorded by the electrical components and radiator departments. Additionally, with the economic downturn caused by fiscal austerity, the Company's situation was extremely harsh from the beginning in terms of financing.

The circumstances changed when the Korean War began in 1950. Large amounts of supplies ordered from the United States to Japan created a special procurement boom. As a result, DENSO's business performance expanded significantly and its cumulative losses were eliminated. At the same time, the Company's repeated capital increases led to its listing on the Tokyo Stock Exchange in 1953.

Nonetheless, the Company's top management kept in mind the hardships that they faced at the time of establishment, whereby steady and sound management was promoted to the extent that the Company was recognized as "DENSO Shinkin Bank" and focused on modernizing production facilities and technology development while strengthening its financial foundation. Even today, as it grew and became a global company, under the DENSO Group Declaration of Corporate Behavior, DENSO states its responsibility to stakeholders and investors to increase corporate value through stable long-term growth and improve the transparency of management through the timely and appropriate disclosure of business and financial information and dialogues.



Main office building of Nippondenso at the time of foundation

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Origins of CSR : Suppliers

Mutual development based on mutual trust

Groups by type of business named the "Cutting association" and "Press association" were established among suppliers in 1955 and have since continuously promoted measures for mass production, high quality and low cost, and shorter delivery times. In 1959, the two associations were integrated and formed the DENSO Cooperative association (subsequently named "DENSO HISHO-KAI" association). DENSO also spared no effort in providing support for member companies, including lending funds for modernizing facilities, workshops for improving production management and skills and technical education. Underpinned by the spirit of "mutual development" to grow together while sharing hardships, these initiatives ultimately became a driving force that supported motorization in Japan.

Even today, amid the circumstances in which DENSO grew and became a global company and expanded its procurement activities throughout the world, the Company's concept toward realizing mutual development by designating suppliers as equal partners remains resolute. Along with its "Open Door Policy" that provides opportunities for suppliers to participate in its business in a fair manner, this has become the foundation that supports DENSO's procurement activities.



Award presented for outstanding improvement proposals of suppliers (1987)



Origins of CSR: Global and Local Communities

As a global corporate citizen

Sponsorship of Operation Raleigh in 1984 is representative incident in terms of DENSO social contribution activities. Launched in commemoration of the achievements of English adventurer Sir Walter Raleigh, Operation Raleigh is an international program for young people in the world to conduct ecosystem surveys and volunteer activities while sailing around the world on ships over a three-month period.

As a global company recognizing its social responsibility, a total of 110 Japanese young people have participated in this event over a five-year period and broadened their knowledge. Subsequently, by developing its original activities through the establishment of the Social Contribution Committee, DENSO Corporation has focused its efforts on the development of youth, who will be taking active roles in the next generation.



Young people who participated in Operation Raleigh

Aiming to realize a barrier-free society

Since 1978, when DENSO began regular employment of persons with hearing impairments and was promoting the improvement of the workplace environment, there was a movement to attract the social welfare corporation Japan Sun Industries(Oita Prefecture) in Aichi Prefecture. Upon receiving a request for cooperation in this initiative, DENSO empathized with the concept of providing a place to work for persons with disabilities and opening the path to society. In 1984, DENSO TAIYO Co., Ltd. was established in Gamagori City, Aichi Prefecture, through joint investment. The company is engaged in the production of meters for light motor vehicles on consignment.

Getting all associates according to the different degrees of disability to work together to realize the stable production of high quality products is not easily achieved. Conversely, these associates are eager to acquire skills that even amaze instructors from DENSO. Additionally, with their creativity in devising fixing tools and facilities to compensate for their disabilities, they have managed to put the production on track in a short period of time

In this way, DENSO TAIYO Co., Ltd. became the top company for light motor vehicle instrument clusters and achieved cumulative production of 20 million units in 2008.

These associates' efforts have been a catalyst to accelerate initiatives toward realizing a barrier-free society and have led to the promotion of various initiatives, including the establishment of the Wheelchairs and Friendship Center for Asia (WAFCA) in 1999 and Oita International Wheel Chair Marathon support.



Enhancing work efficiency using auxiliary equipment according to the level of disability (Work scene in 1998)

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Origins of CSR: Environment

Starting point of eco cars

In 1950 when there was an ongoing severe lack of gasoline, DENSO made collective efforts in promoting the development of the "DENSO" electric car amid a lack of supplies and stringent cash flow. Everything was made in-house except for the battery and chassis. A 6-seat car with a maximum speed of 43 km/h and capable of running 195 km per a single battery charge was truly distinctive at a time in which charcoal-powered cars were the mainstream in Tokyo during the post-war period.

Soon after its release, however, production was discontinued after producing 50 electric cars as a result of receiving orders for a large amount of parts due to military procurement for the Korean War, relief due to the import of gasoline and a rise in lead prices, all of which occurred around the same time. A challenging spirit and technologies accumulated through the development of an electric car were subsequently utilized for the development of a battery-powered lift truck. Moreover, these aspects have been handed down in developing and manufacturing core parts for recent electric cars and hybrid cars and successfully utilized as DENSO eco products (environment-conscious products).



"DENSO" electric car

Environmental management and Eco Factory

With the construction of production plants in Japan and overseas in the 1960s, DENSO stated that the fundamental principles underpinning its business operations were "observing the environmental standards of respective regions" and "giving due consideration to local communities." Accordingly, the Company started reviewing all of its plants prior to the enactment of the Basic Law for Environmental Pollution and the Water Pollution Control Law in Japan. In 1972, aspects pertaining to environmental preservation were incorporated into the DENSO Safety, Health and Environment Standards (DAS), thereby improving the foundation of environmental management by establishing internal standards that are more stringent than laws and regulations in terms of facilities and management.

In the 1980s, environmental issues expanded from regional pollution measures to global-scale issues. Accordingly, DENSO focused on initiatives, including water quality and the prevention of soil contamination and air pollution as well as protection of the ozone layer through abolishing the use of chlorofluorocarbons (CFC) at all plants. In the 1990s, the prevention of global warming became a major issue, whereby our plants have undertaken collective efforts to reduce CO2 emissions. All initiatives, including the visualization of energy consumption by facilities, a direct-charge system in which the departments are charged according to their energy consumption, diagnostics and improvements conducted by a special energy saving team, the development of energy-saving facilities via in-house technology and the participation of all associates in these efforts, signify the implementation of environmental management as prescribed by the DENSO Philosophy (established in 1994). These initiatives were also our first step toward realizing Eco Factories befitting being "an environmental top runner."



Production scene in the early 1970s when DENSO began full-fledged initiatives for environmental preservation

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Selection of content (degree of importance/completeness)

- In addition to the guidelines listed below, a questionnaire on socially responsible investment (SRI) and opinions and recommendations solicited during dialogues with stakeholders played a role in the selection of the report's content.
- Our basic stance outlined in each section remains unchanged from fiscal 2009 in order to provide valuable information for understanding each activity

Scope of the report

Companies and business locations covered:

DENSO Group refers to DENSO Corporation and its domestic and overseas Group companies (comprising 183 consolidated companies), except certain sections where notes indicate that a more narrow scope applies.

Period covered:

This report focuses on activities carried out in fiscal 2013 (April 1, 2012 to March 31, 2013), but also includes some information about past and recent activities to help readers develop a more complete understanding of the content.

Guidelines used as reference

- GRI (Global Reporting Initiative) Sustainability Reporting Guidelines 3rd edition (G3)
- Japanese Ministry of the Environment Environmental Reporting Guidelines 2012
 - * Comparative tables for this report and the GRI Guidelines are available on our CSR Report site.
- Please refer to our Annual Reports and financial statements in the "Investors http://www.globaldenso.com/en/investors/" section of our website for details of our economic report.

Ease of understanding (clarity, comparability)

- This report has been designed primarily for an audience with a high degree of interest in CSR.
- For the purpose of comparability, data is provided on a year-by-year basis.
- There were no changes with a significant impact on comparability in fiscal 2013
- Denso's unique terms and technical terms used for particular fields are explained in the "Glossary".
 http://www.globaldenso.com/en/csr/glossary/index.html

Credibility

- In a section introducing "CSR Highlights & Lowlights http://www.globaldenso.com/en/csr/csrpolicy/hi_low/index.html", DENSO lists negative as well as positive information concerning CSR in fiscal 2013.
- DENSO has not included a third-party assurance on our CSR activities and data since there is still no established procedure or global standard for such assessment. However, we continue to receive the opinions of third parties and other experts via dialogue to increase the transparency and credibility of our CSR activities.

Issued by: Nobuaki Katoh, President and CEO

Editor: Kenichiro Ito, Managing Officer

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previous report: November 2012)

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www.globaldenso.com http://www.globaldenso.com/

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Related Link

Corporate Profile
http://www.globaldenso.com/en/
aboutdenso/



Group Companies / External Recognition for Social and Environmental Activities

Group Companies Overseas (As of June 2013) *1

DENSO Corporation or regional headquarters' investing companies

| Country/region | Abbreviation | Company name | | | | |
|----------------|--------------|---|--|--|--|--|
| U.S.A. | DIAM | DENSO INTERNATIONAL AMERICA, INC. | | | | |
| | DPAM | DENSO PRODUCTS AND SERVICES AMERICAS, INC. | | | | |
| | DMMI | DENSO MANUFACTURING MICHIGAN, INC. | | | | |
| | DMTN | DENSO MANUFACTURING TENNESSEE, INC. | | | | |
| | DMAT | DENSO MANUFACTURING ATHENS TENNESSEE, INC. | | | | |
| | MACI | MICHIGAN AUTOMOTIVE COMPRESSOR, INC. | | | | |
| | TBDN | TBDN TENNESSEE COMPANY | | | | |
| | AFCO | ASSOCIATED FUEL PUMP SYSTEMS CORPORATION | | | | |
| | DWAM | DENSO WIRELESS SYSTEMS AMERICA, INC. | | | | |
| | DMAR | DENSO MANUFACTURING ARKANSAS, INC. | | | | |
| | TACG | TD AUTOMOTIVE COMPRESSOR GEORGIA, LLC | | | | |
| | DRAM | DENSO REINSURANCE AMERICA, INC. | | | | |
| | ANAM | | | | | |
| | AMI | A SMO NORTH AMERICA LLC. | | | | |
| | | ASMO MANUFACTURING, INC. | | | | |
| | ANC | ASMO NORTH CAROLINA, INC. | | | | |
| | ADI | ASMO DETROIT, INC. | | | | |
| | GNC | ASMO GREENVILLE OF NORTH CAROLINA, INC. | | | | |
| | KYDA | KYOSAN DENKI AMERICA, INC. | | | | |
| | KDMK | KYOSAN DENSO MANUFACTURING KENTUCKY,LLC | | | | |
| | S.P.C | SYSTEX PRODUCTS CORPORATION | | | | |
| | SPARC | SYSTEX PRODUCTS ARKANSAS COMPANY | | | | |
| | ASMI | DENSO AIR SYSTEVIS MICHIGAN, INC. | | | | |
| | NWBA | NWB USA, INC. | | | | |
| Canada | DMCN | DENSO MANUFACTURING CANADA, INC. | | | | |
| | DSCN | DENSO SALES CANADA, INC. | | | | |
| Mexico | DNMX | DENSO MEXICO S.A. DE C.V. | | | | |
| | ASMX | DENSO AIR SYSTEMS DE MEXICO S.A.DE C.V. | | | | |
| Brazil | DNBR | DENSO DO BRASIL LTDA. | | | | |
| | DNAZ | DENSO INDUSTRIAL DA AMAZONIA LTDA. | | | | |
| | DMBR | DENSO INDUSTRIAL DA AWAZONIA L'IDA. DENSO MAQUINAS ROTANTES do BRASIL L'IDA. | | | | |
| | DTBR | DENSO SISTEMAS TERMICOS do BRASIL LTDA. | | | | |
| | | | | | | |
| | PECVAL | PECVAL INDUSTRIA LTDA. | | | | |
| Argentina | DNAR | DENSO MANUFACTURING ARGENTINA S.A. | | | | |
| Netherlands | DIEU | DENSO INTERNATIONAL EUROPE B.V. | | | | |
| | DNEU | DENSO EUROPE B.V. | | | | |
| | DFHO | DENSO FINANCE HOLLAND B.V. | | | | |
| United Kingdom | DIUK | DENSO INTERNATIONAL UK LTD. | | | | |
| | DSUK | DENSO SALES UK LTD. | | | | |
| | DNMN | DENSO MARSTON LTD. | | | | |
| | DMUK | DENSO MANUFACTURING UK LTD. | | | | |
| | SI-UK | SHIMIZU INDUSTRY UK. LTD. | | | | |
| Germany | DNDE | DENSO AUTOMOTIVE Deutschland GmbH | | | | |
| | TDDK | TD Deutsche Klimakompressor GmbH | | | | |
| Spain | DNBA | DENSO BARCELONA S.A. | | | | |
| | DTSP | DENSO SISTEMAS TERMICOS ESPANA S.A. | | | | |
| Italy | DSIT | DENSO SALES ITALIA S.R.L. | | | | |
| , | DNTS | DENSO THERMAL SYSTEMS S.p.A. | | | | |
| | DMIT | | | | | |
| | - | DENSO MANUFACTURING ITALIA S.p.A. | | | | |
| Po | CTR | CTR S.R.L | | | | |
| France | DSFR | DENSO SALES FRANCE S.A.R.L. | | | | |
| Hungary | DMHU | DENSO MANUFACTURING HUNGARY LTD. | | | | |
| Sweden | DSSE | DENSO SALES SWEDEN AB | | | | |
| Poland | DTPO | DENSO THERMAL SYSTEMS POLSKA Sp.zo.o. | | | | |
| | DNPO | DENSO POLAND Sp.zo.o | | | | |
| | TBMECA | TBMECA Poland Sp.zo.o | | | | |
| Belgium | DSBE | DENSO SALES BELGIUM N.V. | | | | |
| Portugal | J.DEUS | JOAO DE DEUS & FILHOS S.A. *2 | | | | |
| | | | | | | |

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*2 There are other six J.DEUS's subsidiaries.

^{*1} DENSO Corporation or regional headguarters' investing companies and DENSO domestic subsidiaries' investing companies



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|-------------------|--------------|---|--|--|--|--|
| Australia | DIAU | DENSO INTERNATIONAL AUSTRALIA PTY. LTD. | | | | |
| | DNAU | DENSO AUTOMOTIVE SYSTEMS AUSTRALIA PTY. LTD. | | | | |
| Singapore | DIAS | DENSO INTERNATIONAL ASIA PTE. LTD. | | | | |
| Thailand | DIAT | DENSO INTERNATIONAL ASIA CO., LTD. | | | | |
| | DNTH | DENSO (THAILAND) CO., LTD. | | | | |
| | DTTH | DENSO TOOL & DIE (THAILAND) CO., LTD. | | | | |
| | SDM | SIAM DENSO MANUFACTURING CO., LTD. | | | | |
| | TBFST | TOYOTA BOSHOKU FILTRATION SYSTEM (THAILAND) CO., LTD. | | | | |
| | DSTH | DENSO SALES (THAILAND) CO., LTD. | | | | |
| | ADTH | ANDEN(THAILAND) CO., LTD. | | | | |
| | SKD | SIAM KYOSAN DENSO CO.,LTD. | | | | |
| | ASTH | AIR SYSTEWS (THAILAND) CO., LTD. | | | | |
| Indonesia | DNIA | PT. DENSO INDONESIA | | | | |
| | DSIA | PT. DENSO SALES INDONESIA | | | | |
| | TACI | PT. TD AUTOMOTIVE COMPRESSOR INDONESIA | | | | |
| | AINE | PT.ASMO INDONESIA | | | | |
| | HDI | P.T.HAMADEN INDONESIA MANUFACTURING | | | | |
| Republic of Korea | DNPE | DENSO PS ELECTRONICS CORPORATION | | | | |
| | DSKR | DENSO SALES KOREA CORPORATION | | | | |
| | DNPS | DENSO PS CORPORATION | | | | |
| | KWB | KOREA WIPER BLADE CO.,LTD. | | | | |
| Cambosia | DNKH | DENSO CAMBODIA CO.,LTD. | | | | |
| Malaysia | DNMY | DENSO (MALAYSIA) SDN. BHD. | | | | |
| malayota | NWBM | NIPPON WIPER BLADE (M) SDN. BHD. | | | | |
| India | DIIN | DENSO INTERNATIONAL INDIA PVT. LTD. | | | | |
| iliula | DNIN | | | | | |
| | | DENSO INDIA LTD. | | | | |
| | DNHA | DENSO HARYANA PVT. LTD. | | | | |
| | DNKI | DENSO KIRLOSKAR INDUSTRIES PVT. LTD. | | | | |
| | DTPU | DENSO THERWAL SYSTEMS PUNE PVT. LTD. | | | | |
| | DSEC | DENSO SUBROS THERMAL ENGINEERING CENTRE INDIA LIMITED | | | | |
| 01:11 | DPIN | DENSO PRICOL INDIA LIMITED | | | | |
| China | DICH | DENSO (CHINA) INVESTMENT CO., LTD. | | | | |
| | YSD | YANTAI SHOUGANG DENSO CO., LTD. | | | | |
| | TDS | TIANJIN DENSO ENGINE ELECTRICAL PRODUCTS CO., LTD. | | | | |
| | GCDN | GONGCHENG DENSO (CHONGQING) CO., LTD. | | | | |
| | TDE | TIANJIN DENSO ELECTRONICS CO., LTD. | | | | |
| | TDA | TIANJIN DENSO AIR-CONDITIONER CO., LTD. | | | | |
| | DNSS | DENSO SOFTWARE SHANGHAI CO., LIMITED | | | | |
| | DMGZ | GUANGZHOU DENSO CO., LTD. | | | | |
| | SDFI | SHANGHAI DENSO FUEL INJECTION CO., LTD. | | | | |
| | TFDA | TIANJIN FAWER DENSO AIR-CONDITIONER CO., LTD. | | | | |
| | ТТВ | TIANJIN TOYOTA BOSHOKU AUTOMOTIVE PARTS CO., LTD. | | | | |
| | DMNS | DENSO (GUANGZHOU NANSHA) CO., LTD. | | | | |
| | JWCH | J-WORKS PARTS SALES (TIANJIN) CO., LTD. | | | | |
| | DMTT | DENSO (TIANJIN) THERMAL PRODUCTS CO., LTD. | | | | |
| | DMWX | WUXI DENSO AUTOMOTIVE PRODUCTS CO.,LTD. | | | | |
| | TBFC | TOYOTA BOSHOKU FOSHAN CO., LTD. | | | | |
| | DMTI | DENSO TIANJIN ITS CO., LTD. | | | | |
| | TACK | TD Automotive Compressor Kunshan, Co., Ltd. | | | | |
| | TPE | TIANJIN POON SUNG ELECTRONICS CO., LTD. | | | | |
| | DMCF | DENSO (CHANGZHOU) FUEL INJECTION SYSTEM CO., LTD. | | | | |
| | DMYJ | YANGZHOU JIEXIN DENSO AIR-CONDITIONER CO., LTD. | | | | |
| | TAMC | TIANJIN ASMO AUTOMOTIVE SMALL MOTOR CO., LTD. | | | | |
| | AGU | ASMO GUANGZHOU SMALL MOTOR CO., LTD. | | | | |
| | AHX | ASMO HANGZHOU XIAOSHAN SMALL MOTOR CO., LTD. | | | | |
| | TSK | TIANJIN SHIMIZU PENG YENG PLASTICS CO., LTD. | | | | |
| | ASTJ | DENSO AIR SYSTEMS TIANJIN CORPORATION | | | | |
| Taiwan | | | | | | |
| Taiwan | DNTW | DENSO TARWAN CORP. | | | | |
| The Philippines | PAC | PHILIPPINE AUTO COMPONENTS, INC. | | | | |
| | DTPH | DENSO TECHNO PHILIPPINES, INC. | | | | |
| Vietnam | DMVN | DENSO MANUFACTURING VIETNAM CO., LTD. | | | | |

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Domestic Group Companies (As of June 2013)

Consolidated subsidiaries (62 companies)

| Company name | Company name | | | |
|--|---|--|--|--|
| ASMO CO., LTD. | IPICS CORPORATION | | | |
| ANDEN CO., LTD. | 3D Incorporated | | | |
| HAMANAKODENSO CO., LTD. | DENSO EVIC ENGINEERING SERVICE CORPORATION | | | |
| DAISHINSEIKI CO., LTD. | DENSO IT SOLUTIONS CORPORATION | | | |
| KYOSANDENKI CO., LTD. | DENSO IT LABORATORY, INC. | | | |
| GAC CORPORATION | DENSO ABASHIRI TEST CENTER CORPORATION | | | |
| ASAHI MANUFACTURING CO., LTD. | DENSO WAVE INC. | | | |
| SANKYO RADIATOR CO., LTD. | DENSO WELL CORPORATION | | | |
| SHIMIZU INDUSTRY CO., LTD. | DENSO SI CORPORATION | | | |
| TECHMA CORPORATION | DENSO MTEC CORPORATION | | | |
| DENSO IWATE CORPORATION | DENSO E & TS TRAINING CENTER CORPORATION | | | |
| DENSO AIRS SYSTEMS CO., LTD. | DENSO CREATE INC. | | | |
| DENSO ELECTRONICS CORPORATION | DENSO COMMUNICATIONS CORPORATION | | | |
| DENSO ELECS CO., LTD. | DENSO FINANCE & ACCOUNTING CENTER CO., LTD. | | | |
| DENSO KATSUYAMA CO., LTD. | DENSO SEIBI CO., LTD. | | | |
| DENSO KIKO CO., LTD. | DENSO TECHNO CO., LTD. | | | |
| DENSO MANUFACTURING KITAKYUSHU CO., LTD. | DENSO POWERTRAIN TECHNOLOGIES CORPORATION | | | |
| DENSO TAIYO CO., LTD. | DENSO FACILITIES CORPORATION | | | |
| DENSOTRIM CO., LTD. | DENSO YUSEN TRAVEL CORPORATION | | | |
| DENSO EAST JAPAN CORPORATION | DENSO UNITY SERVICE CORPORATION | | | |
| DENSO PREAS CORPORATION | DENSO LOGITEM CORPORATION | | | |
| DENSO REWANI CORPORATION | NIPPON SOKEN, INC. MOBILE MEDIANET INC. | | | |
| NIPPON WIPER BLADE CO., LTD. | | | | |
| MARCON DENSO CO., LTD. | DENSO SALES CO., LTD. | | | |
| | DENSO SERVICE OKINAWA CO., LTD. | | | |
| | MIYAZAKI ASMO CO., LTD. | | | |
| | APINES INC. | | | |
| | SUAB CO., LTD. | | | |
| | HAMADEN P & S CO., LTD. | | | |
| | KYOSAN TECS CO., LTD. | | | |
| | KYOSAN SERVICE CORPORATION | | | |
| | OTARI GAC CO., LTD. | | | |
| | GAC HUMAN CO., LTD. | | | |
| | SYSTEX JAPAN INC. | | | |
| | MAULTECH CORPORATION | | | |
| | DENSO AIR SYSTEMS TOYOSHINA CO., LTD. | | | |
| | DENSO AIR SYSTEMS YASAKA CO., LTD. | | | |
| | DENSO SERVICE NISHISAITAMA CO., LTD. | | | |
| | L | | | |

Affiliates under the equity method (13 companies)

| Company name | Company name |
|--|------------------------------|
| ADVANCED DRIVER INFORMATION TECHNOLOGY CORPORATION | TD MOBILE KANSAI CORPORATION |
| ADVICS CO., LTD. | ITOH SEIKO CO., LTD. |
| G. S. ELECTECH., INC. | JECO CO., LTD. |
| TOMEI BRAZING CO., LTD. | SHINSEI INDUSTRIAL CO., LTD. |
| SHOWA & SOPHIA TECHNOLOGIES INC. *3 | TOUCHCARE CO., LTD. |
| TSUDA INDUSTRIES CO., LTD. | NIPPA CORPORATION |
| UNEX CORPORATION | |

^{*3} Former SOHWA CORPORATION, chanded the name on April 1, 2013.

External Recognition for Social and Environmental Activities

| Title | Conducted by | 2012 | 2011 | 2010 | 2009 | 2008 |
|---|---|---------------------------------|-----------------------------|---------------------------------|-----------------------------|----------------------------|
| Best 200 in CSR | Toyo Keizai Inc. | 8th of 300 | 6th of 300 | 8th of 200 | 5th of 200 | 8th of 200 |
| Environmental Management Ranking | Nikkei Inc. | 3rd of 438 (manu- facturing) | 10th of 449 (manufacturing) | 8th of 475 (manu- facturing) | 12th of 480 (manufacturing) | 6th of 510 (manufacturing) |
| Dow Jones Sustainability Indexes (DJSI) | Dow Jones & Company (U.S.A.), SAM Group Holding AG (Switzerland) | 13 years in a row | 12 years in a row | 11 years in a row | 10 years in a row | Conse- cutively |
| Ethibel Sustainability Index | Forum ETHIBEL (Belgium) | 9 years in a row | 8 years in a row | 7 years in a row | 6 years in a row | Conse- cutively |
| Morningstar Socially Responsible Investment Index | Center for Public Resources Development, Morningstar Japan K.K. (Japan) | 10 years in a row | 9 years in a row | 8 years in a row | 7 years in a row | Conse- cutively |

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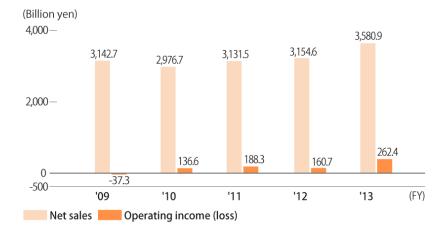
Financial Report

(As of March 31, 2013)

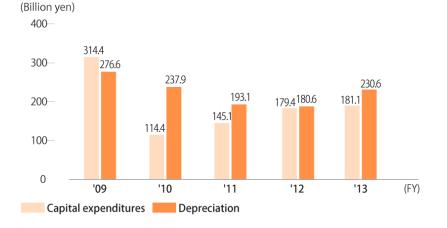
| Capital | 187.4 billion yen | | |
|---------------------------------------|---|--|--|
| Associates | 132,276 (Consolidated, +5.0% yoy) | | |
| Consolidated subsidiaries | 183 companies(Japan 62, The Americas 28, Europe 34, Asia/Oceania 53, Other areas 6) | | |
| Affiliates under equity method | 32 companies (Japan 13, The Americas 4, Europe 2, Asia/Oceania 11, Other areas 2) | | |
| Net sales | 3,580.9 billion yen (Consolidated, +13.5% yoy) | | |
| Ordinary income | 296.0 billion yen (Consolidated, +63.8% yoy) | | |
| Capital expenditures | 230.6 billion yen (+28.5% yoy) | | |
| Research and development expenditures | 335.5 billion yen (+12.4% yoy) | | |
| Cost of sales | 3,007.6 billion yen (+10.6% yoy) | | |
| Overseas sales ratio | 49.5% (+1.5% yoy) | | |
| Corporate tax paid | 53.2 billion yen (+10.5% yoy) | | |
| Internal reserves* | 141.4 billion yen (+175.1% yoy) | | |
| | r e e e e e e e e e e e e e e e e e e e | | |

^{*} Net income for the current year, excluding dividends

Net sales / Operating income (loss)



Capital expenditures / Depreciation



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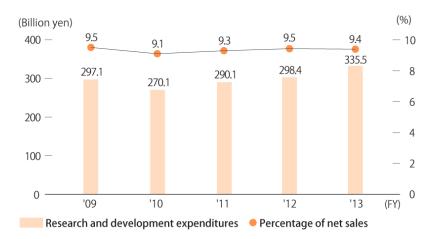
Third Party Opinion on DENSO CSR Report 2013

Related Link

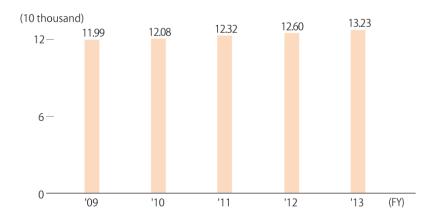
For more detailed economic information http://www.globaldenso.com/en/investors/



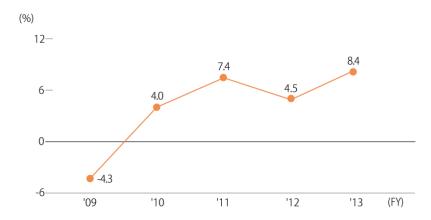
Research and development expenditures



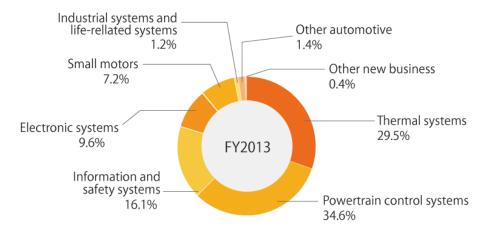
Associates



Return on equity (ROE)



Sales by Business segment (consolidated) (from April 2012 to March 2013)



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В

Basic unit

The basic unit indicates the amount of energy, CO₂ or emissions required in the sale of a product or per unit of production over the course of a year in order to objectively determine production efficiency and environmental burden.

Biodiversity

Biodiversity generally refers to the variety of life in a particular habitat, including differences in form and mode of living. Based on the idea that all living creatures mutually impact each other and maintaining a balance, it is important to protect biodiversity in ecosystems, species and DNA. The Convention on Biological Diversity was concluded at the Earth Summit in 1992 amid concerns over the impending extinction of various species.

Bio-fuel

This refers to alcohol fuel and synthetic gas that uses energy derived from biomass. Since it absorbs CO₂ from the atmosphere as the plants (raw materials) grow, biomass is recognized as not adding to the amount of CO₂ even after combustion unlike fossil fuels such as oil, coal and natural gas.

Business continuity management

Business continuity management (BCM), otherwise known as business continuity planning (BCP), is one method of risk management. It refers to a set of activities to be done during ordinary times as well as responses and measures in an emergency that aim to minimize damage to business assets when an emergency strikes such as a natural disaster, major accident or terrorist attack and to ensure that core businesses continue operating or are restored to operating status as swiftly as possible.

С

Clean energy vehicles

In Japan, clean energy vehicles apply to hybrid vehicles and vehicles that run on compressed natural gas (CNG), diesel-alternative liquefied petroleum gas (LPG) and electricity. The number of these vehicles has been increasing due to their ability to reduce CO₂ emissions and purify exhaust gas.

Club for associate volunteers

This club was inaugurated in 1998 as an associate volunteer group. It is independently run by volunteer associates with a structural organization within each production site that plans and runs volunteer events.

Co-generation

This is a system to extract multiple forms of energy (electricity, heat, etc.) from a single fuel source and supply both heat and power. DENSO generates electricity using turbines and engines that run on city gas and produces steam from the heat generated in the process to use in engines as well as for cooling and heating. Energy efficiency is high at 70-80% while CO₂ emissions can be reduced by 20-30%.

Compassionate Point System

Points are given for environmental actions taken by associates and their families. Points accumulated can be exchanged for eco-products or used for donations for environmental protection activities undertaken by local groups. The "Expo Eco-Money Project" at the "Exposition of Global Harmony" in 2005 was used as the model for DENSO to introduce its own similar initiative in December 2006. The name changed from DECOPON to the "Compassionate Point System" in 2012.

Compliance

This refers to the adherence to laws, regulations and corporate ethics that form the basis of CSR activities and CSR management. Compliance leaders are the driving force behind permeating understanding and boosting awareness of compliance in the workplace. DENSO first assigned one compliance leader per work site that also doubles as a CSR leader in fiscal 2007. The same system has since been expanded to DENSO Group companies. A compliance officer fulfills the same role at sites in North America.

Compressed air

This refers to high-pressure air that has been compressed with a large compressor in order to provide power to remove water and foreign matter from products. Low-pressure air is derived from a blower (such as an electric fan).

Corporate governance

This refers to the system by which a company's management is monitored and controlled, including disciplinary action. Learning the lesson from cases of corporate misconduct, the United States introduced a series of controls in the 1990s. The need for monitoring and auditing corporate management in the same manner subsequently was deemed necessary in Japan. The Organisation for Economic Co-operation and Development (OECD) formulated the Principles of Corporate Governance in 1999 (revised in 2004) that have become an international indicator for building internal controls.

CSR leaders

CSR leaders promote awareness of CSR in the workplace. One leader is assigned to each division and also at domestic and overseas DENSO Group companies.

CSR surveys

DENSO has conducted surveys since 2006 to examine the degree of awareness and understanding of CSR among associates. DENSO selects around 1,000 associates at random to take part.

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DENSO Eco-Ranger 21

This is a hands-on environmental education program that started in 2001 for elementary and junior high school students, the leaders of the next generation, in response to calls from the local community. Environmental and local experts are invited to lecture on different topics and DENSO associates take part in the operation of the program as volunteers.

DENSO EcoVision 2015

This medium- to long-term guideline formulated in 2005 expresses the environmental focus of DENSO Group management. It sets a commitment and environmental policy (eco-management, eco-product, eco-factory, eco-friendly) within its framework.

DENSO Heartful Day

Group companies in countries and regions around the world have established a day for volunteering as Heartful Day and carry out activities with the participation of associates focused on community contributions based on the slogan "Turn Compassion into Action." DENSO Heartful Day was established in 2004 on the occasion of DENSO's 55th anniversary.

DENSO Safety, Health and Environment Standards (DAS)

These are internal standards stipulating items that associates must adhere to in terms of safety and health and environmental preservation. In addition to compliance with DAS, personnel are also obligated to work to prevent accidents, promote well-being, create a comfortable work environment and protect the social environment, as stated in associate labor regulations.

DENSO TAIYO Co., Ltd.

A special subsidiary established in 1984 together with Japan Sun Industries, a social welfare corporation, in order to support the participation in society and independence of persons with disabilities. The company, which is entirely barrier-free, mainly produces combination meters for automobiles.

DENSO Technical College

This is an internal junior college authorized by the Ministry of Health, Labour and Welfare that is run by DENSO Corporation. Although it was started in 1987, its roots stretch back to a training center for technicians that was set up in 1954 just after the Company's establishment. While being treated as a full member of society (allowance, bonus, benefits package, etc.), members learn from the standpoint of trainees.

DENSO Vision 2015

This refers to DENSO's long-term management policy formulated in 2004. The vision expresses DENSO's direction as a global corporation in 2015 in order to achieve its fundamental philosophy. It includes three strategies (technological development, business operations, management and human resources) and six key challenges.

Dojo (Training area)

This refers to a training facility used mainly for skills training that is set up within DENSO production sites and factories. Here, experts in specific fields provide education about the environment, maintenance, quality control, design and technology and other matters.

Ε

Eco-Diagnosis

This refers to an environmental audit conducted at DENSO. It has a broader scope than general audits since it also involves training, information sharing and expansion to other departments together with the audit.

Endangered species

This refers to species of animals and plants on the verge of extinction due to dwindling numbers. Causes include sudden environmental changes, introduced organisms and overexploitation. The International Union for Conservation of Nature and Natural Resources has released a "Red List" of species at the critical level while the Ministry of the Environment and prefectural and city governments have compiled a "Red Data Book" to sound a warning in Japan.

Environmental accounting

This is implemented to efficiently promote environmental improvements and environmental management upon quantitatively assessing the costs and benefits of environmental preservation activities at a company. It also provides important information and data for a company to fulfill its accountability to stakeholders. Methods of calculation and the public release of such information are made pursuant to the Environmental Accounting Guidelines issued by the Ministry of the Environment.

Environmental compliance

This means complying with environmental laws and adhering to environment-related social agreements such as environmental treaties and environmental systems. Environmental compliance also aims not just to observe laws and agreements but also to adhere to the spirit underlying these laws and agreements.

F

Fair trade

Fair trade is a global trading movement that began to alleviate the north-south economic gap based on an awareness of the problem of growing inequality and poverty for people in developing countries that are economically and socially vulnerable. The aim is to provide better trading conditions to marginalized producers and workers based on dialogue, transparency and respect to ensure sustainable development.

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Five gases

The five gases refer to those greenhouse gases aside from CO₂ to be reduced under the Kyoto Protocol, namely methane, nitrous oxide, hydrofluorocarbons, perfluorocarbons and sulfur hexafluoride.

G

GRI

Global Reporting Initiative: An international organization established in 1997 to formulate and proliferate international guidelines on sustainability reporting by businesses and groups.

н

"Heartful" Fund System

DENSO collects donations from associates by deducting units of 100 yen from the monthly salaries or bonuses of participating executives and associates. The funds are donated to non-profit organizations and volunteer groups for use in their activities or as disaster relief money. It was established in 2004.

HEMS

Home Energy Management System: Supports the management of energy in the home. Energy-consuming devices in the home are connected via a network, making it possible to monitor, remotely operate and automatically control the operating status of the devices as well as energy consumption.

Hiyari (near-miss) Map

This map compiles and indicates areas of traffic hazards in our daily lives, such as those where "we almost collided with cars or people." Because the maps are created based on an abundance of information, these maps enable people to discover locations that are dangerous and are useful in preventing traffic accidents.

ī

Idle-stop system

This system automatically shuts down and restarts the engine when a car is stopped at the traffic light, for example, without the need for any special operation, in order to reduce fuel consumption and emissions.

Information Security Management System (ISMS)

An ISMS is a comprehensive mechanism for the appropriate management of information and protection of confidentiality by an organization such as a company. The governing principle behind an ISMS is that an organization should design, implement, operate and revise a coherent set of basic policies for the handling of information and to make continuous improvements in order to manage risks. There are also ISO international standards.

IR

Investor Relations: Corporate activities that provide the required information on investment decisions on a regular basis and in a fair manner to shareholders and investors. Businesses deepen mutual understanding and create relationships of trust with investors by exchanging ideas through IR activities. This enables a fair evaluation of the company to be made in the capital market.

ISO/TS 16949

This is a technical specification that adds particular requirements for the automobile industry to ISO 9001, an international standard for quality management systems.

ITS

Intelligent Transport Systems: This refers to systems that send and receive information among people, roads and cars to resolve issues such as traffic accidents, congestion and environmental problems.

.ı

Just-In-Time (JIT) energy

This concept aims to reduce energy consumption by supplying just the right amount of energy at the necessary time. The term can be likened to the Just-In-Time (JIT) system used in the Toyota Production System. DENSO has introduced the JIT system to enhance efficiency of electrical and other energy in logistics, manufacturing and production with good results.

L

LCA

LCA stands for lifecycle assessment. This is a method for assessing the environmental impacts throughout the entire lifecycle of a product or service, from the extraction of raw materials to manufacture, assembly, distribution, usage and disposal of components. It is stipulated as the international standard ISO 14040/JISQ 14040.

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Low-carbon society

Carbon dioxide (CO₂) accounts for a large proportion of the greenhouse gases that cause global warming. This movement seeks to create a society where CO₂ emissions are low. The ultimate aim is for a carbon neutral society in which greenhouse gas emissions fall within an amount that can be absorbed by nature. To achieve this it is necessary to minimize CO₂ emissions by improving resource productivity through the promotion of energy conservation, low-carbon energy and 3R in all areas, including industrial and lifestyle spheres.

М

Major accident

This refers to a fatal accident in occupational safety and health activities.

Modal shift

This refers to a shift to modes of transport that have less impact on the environment. In general, it means switching from high-frequency shipments by truck to bulk shipments by rail or ship in order to reduce energy consumption (CO₂ emissions), nitrogen oxide emissions and traffic congestion.

N

NPO and NGO

Non-profit organization and non-governmental organization: Both NPOs and NGOs are run by ordinary citizens and work independently to resolve social issues without seeking profit.

O

OECD Guidelines for Multinational Enterprises

This refers to guidelines on responsible social conduct for multinational enterprises operating in Organisation for Economic Co-operation and Development (OECD) member countries and supporting countries. Although the guidelines are legally non-binding, they are emphasized as international guidelines related to corporate ethics in such areas as human rights, employment and labor-management relations, the environment, corruption prevention, consumer protection and information disclosure.

OHSAS 18001 (Occupational safety and health)

OHSAS 18001 is an international standard for occupational health and safety management systems (OHSMS) issued in 1999 that is based on the BS8800 standard developed by the British Standards Institution. Certifying bodies and model local government bodies from around 30 countries came together to formulate the standard. OHSAS 18001 promotes occupational health and safety related activities through the PDCA (Plan, Do, Check, Action) cycle in which policies and plans are made, implemented, evaluated and improved upon.

Р

Perfect Energy Factories (PEF) activities

These activities aim to come close to zero in terms of energy loss in each stage of factory operations while also raising production efficiency. Minimizing energy consumption, making it more visible, full associate participation and initiatives aimed at making improvements are the driving forces behind PEF.

Picture book entitled Building Happiness with DEN and SO

This brochure in picture book format (issued in fiscal 2010) outlines in an easy-to-understand manner DENSO's CSR activities in the fields of *monozukuri* (manufacturing), environmental preservation, respect for associates and social contribution. It is possible to obtain it from the CSR Library.

Plug-in Hybrid Vehicle (PHV)

This refers to a hybrid car in which the battery can be directly recharged by connecting a plug to an external power source. The features of a PHV are similar to an electric vehicle while retaining the long-distance cruising function of gasoline-engine cars.

Powertrain

A collective term for components that deliver power to the wheels. Powertrain components include engines, clutches, transmissions, propeller shafts, differential gears, drive shafts (axle) and others.

Q

QC Circle activities

These activities aim to improve quality control and are conducted by small groups. In particular, teams are formed at the production workplace level, with ideas put forward on a range of topics from processing to work environment in order to make continuous improvements. These activities have been highly regarded globally as being the driving force behind the high quality of Japan's products.

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D

Regenerative braking system

This is an energy recovery system that converts the vehicle's kinetic energy into electric energy as it decelerates via a generator and stores it in a secondary battery for later use. By recharging the battery using electricity generated during deceleration it is possible to inhibit the amount of energy discharged under certain driving conditions such as idling, acceleration and cruising, thereby lightening the engine burden and enhancing fuel economy (CO₂ reduction).

Regional Headquarters

Multinational companies divide their operations into several regions (Europe, the Americas, Asia and others) and formulate and execute strategies for each individual region, and regional headquarters (RHQ) thus control, coordinate and support local subsidiaries.

Reliability Center

This is a research and development facility established in a corner of the DENSO headquarters in 2006. Research is conducted at the facility based on evaluation tests and advanced analysis under extreme weather conditions and rough roads that have been artificially produced. The aims of the research are to evaluate and enhance the reliability of products.

Risk Response Handbook

Each associate carries this handbook on a daily basis to deepen understanding of various risks and to ensure appropriate response after encountering risk. It includes initial response measures to risks that could occur at anytime such as fires, earthquakes and traffic accidents.

S

Safety confirmation system for associates and their families

Taskforce members and workplace managers can determine and confirm the safety of associates who have registered with this system through PC or mobile phone when a large earthquake strikes.

Safety marks (Occupational safety and health)

This is an independent index assessing potential accidents in the workplace. Grades are given depending on the scale and type of accident. Each accident is assessed in terms of the impact on operations, equipment and management, with scores assigned accordingly. The aim is to prevent accidents before they occur.

Service stations

Since the inauguration of the Assigned Service Station System in Japan in 1954, around 700 assigned service stations and specified agents contracted with DENSO conduct inspections and repairs of DENSO products, sell replacement parts and recover Freon refrigerant from car air conditioners. Overseas, more than 3,000 service stations run by or linked to local sales stores and agents perform the same tasks.

Smart grid

Smart grids utilize IT for monitoring the state of power generation and power usage and optimally maintain a balance between electricity supply and demand. There are hopes that these grids can be utilized as systems for efficiently using unstable types of natural energy such as solar and wind power.

Smile Yu Net

This website contains information on volunteering and is operated by nine Toyota Group companies for the purpose of promoting the volunteer activities of associates.

Stakeholder dialogue

Stakeholders are persons or groups that in some way exert influence on a company's activities either directly or indirectly. In addition to customers (end users, buyers, distributors, service stores, etc.), shareholders, investors, associates, suppliers, government, non-profit organizations, non-governmental organizations and ordinary citizens, the majority of companies also include the Earth itself as an important stakeholder in environmental management. Dialogue is a way to build strong relationships with stakeholders and directly exchange ideas. Briefing sessions and questionnaires are also used to gather opinions.

Subcontract Act

This stands for Act Against Delay in Payment, etc. to Subcontractors and is a special law under the Act on Prohibition of Private Monopolization and Maintenance of Fair Trade. The act was formulated in 1956 to ensure fair transactions with subcontractors and to protect the interest of subcontractors. The act was revised in 2003 and applied in April 2004.

Т

3R

This catchphrase is used to refer to the appropriate treatment of waste with an order of priority of Reduce, Reuse and Recycle. The concept is key to creating a recycling-oriented society.

Trainee

This refers to trainees. For the purpose of developing global human resources, associates are dispatched and training is carried out through practical work experience amid diverse values and different business customs to raise capabilities for smoothly executing business operations.

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Training Academy

This training facility was established in Thailand in 2005 mainly for skills training. "*Monozukuri* (manufacturing) is *hitozukuri* (human resource development)" was adopted as the motto for the facility, which focuses on teaching local trainees in diverse areas from practical training such as in production, maintenance, safety and technology to management (academic) and education on discipline.

Trichlorethylene

This is one type of organochlorine solvent along with tetrachloroethylene. This clear and colorless fluid is volatile, non-combustible and very insoluble in water. It is outstanding for degreasing metals, machinery and other items. On the other hand, it is a causative substance of contamination of groundwater and its discharge is regulated by the Water Quality Pollution Control Act and Air Pollution Control Act.

U

United Nations Global Compact

An international framework initiated by the United Nations that encourages businesses worldwide to work toward the realization of a sustainable society. Businesses that have pledged participation support and implement 10 principles in the four areas of human rights, labor, the environment and anti-corruption. It was established in 2000.

Universal Declaration of Human Rights

This was a universal declaration related to human rights that was adopted by the United Nations General Assembly in 1948. It is based on the principle of respecting fundamental human rights and stipulates the right to freedom as well as economic and social rights, among others. It aims to ensure that all people of the world enjoy these rights.

ν

Value chain

A value chain is a chain of activities for a company such as procurement, development, production, sales and service in which value and cost are added at each stage. The concept assumes that "ultimate value" will be provided to the customer through this chain of activities.

Visualization

This refers to when information, data, challenges or degree of progress, among others, are objectively quantified using indices or scoring to enable more easily comprehensible presentation. DENSO promotes such "visualization" at every stage of the PDCA (Plan, Do, Check, Action) cycle of environmental initiatives while also working to continuously raise the level by applying techniques to improve operations from technological and administrative perspectives.

w

WAFCA

Wheelchairs and Friendship Center of Asia: A wheelchair exchange center in Asia.

Workplace capability

This is an indicator that aims to improve management in offices and sections. A questionnaire is filled out mainly by personnel in administrative and technical departments once every six months regarding supervisors and workplace environments. The results are fed back to office and section managers and improvements made.

World Cafe

This is a method for discussions based on the idea that knowledge and wisdom are not born inside a functional conference room but are instead created in spaces such as a cafe where people can engage in open discussions and freely build networks.

WorldSkills International Competition

This competition is for skilled professionals up to the age of 22 to compete on skills in around 40 different professions, from machine processing to furniture, landscaping, beauty and confectionaries. Participants are selected via national tournaments held every two years with the aims of promoting job training, spreading goodwill and encouraging interchange. Based on similar principles, the International Abilympics is held for skilled professionals with disabilities. DENSO first took part in the WorldSkills International Competition in 1963 and won its first gold medal in 1977.

Υ

Young Invention Club

This club was established in 1974 with the aim of fostering dreams in science and technology and developing young persons full of creativity. Since starting to support the club in 1997, DENSO has provided creative learning through manufacturing with associates acting as volunteer instructors to elementary students from respective clubs in Kariya, Nishio and Anjo cities (Aichi Prefecture) and Inabe City (Mie Prefecture).

Z

Zero emissions

This is a concept advocated by the United Nations University in 1994, in which the aim is to reduce the level of emissions throughout society to zero by making use of industrial waste as other industrial material. Based on a narrower definition, it also means to realize zero waste at landfill and zero incinerated waste, to which DENSO also adheres.

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Third Party Opinion on DENSO CSR Report 2013

Third Party Opinion on DENSO CSR Report 2013

DENSO already sets quantitative targets for a wide range of items for the entire Group based on its long-term action plan for corporate social responsibility (CSR) formulated in fiscal 2007. DENSO establishes and deploys a PDCA (Plan, Do, Check, Act) management cycle in Japan and overseas to clearly manage the progress of the plan and identify new issues. Although these serve as a global model for other companies around the world, besides this, DENSO distributes guidelines and a handbook to create foundations for CSR management and completes self-evaluations using a diagnostic sheet at 183 consolidated subsidiaries and more than 1,000 primary suppliers for the Group worldwide. I commend the fact that CSR is incorporated onsite into everyday management throughout the Group in Japan and overseas.

In order to incorporate CSR promotion into management onsite on a daily basis, it is necessary to set quantitative targets for essential items no matter how broad the range and clearly grasp the progress and issues (so-called visualization). By realizing this, DENSO has become globally outstanding in terms of continuously generating new initiatives from development and production workplaces. Underpinning these efforts is an organizational culture that encourages a bottom-up approach and follow-through on decisions, which in itself is a source of DENSO's sustainable growth that other companies should learn from.

DENSO initiatives to conserve energy provide an apt example. These efforts have continued to evolve and grow into the Perfect Energy Factory (PEF) initiative, Just-In-Time (JIT) energy activities and *Enekanban*, which optimizes deployment and operations by predicting the use of compressors in advance. Full associate participation in these efforts coupled with the in-house development of production technology has resulted in an approximately 30% reduction in basic units compared with 2009 even during the period of reduced production due to the impact of the Great East Japan Earthquake as well as reductions in electricity costs and CO₂ emissions. A chief feature of DENSO is that facilities operation departments play a key role in these endeavors, which have been expanded to include testing departments as well. This has demonstrated that energy saving is something to be practiced both mentally and physically by each associate in all departments rather than depending on technological development or the introduction of equipment from outside the Company.

Moreover, I also give high marks to DENSO's efforts to raise customer satisfaction by thoroughly focusing on "designs that enable disassembly at 50,000 yen or less when making repairs" despite demands for raising the speed of assembly and reducing costs.

Steady evolution in social contribution activities also deserves special mention. Over 40% of executives and associates, equivalent to 18,000 people, participate in the DECOPON Eco-Point System, which was launched in 2006 and has been expanded into the "Compassionate Point System." I also give high marks for the Micro-hydro Power Generation Idea Contest for technical school students in the Chubu region, which makes the best of the characteristics of DENSO's business. At the same time, I have strong expectations that such programs will also be implemented at overseas bases, including those in Southeast Asia. Additionally, as I have pointed out previously, I hope DENSO will build a foundation that will contribute to nurturing *monozukuri* (manufacturing) human resources by taking into consideration human diversity in respective regions around the world. Such initiatives include proactively holding sessions of the DENSO School of Product Engineering for foreign students living in the Tokai region, many of whom come from South American and Asian countries.

As for infrastructure development aimed at fostering various management personnel, DENSO also sets globally shared personnel evaluation criteria. While local associates now hold nearly 30% of president positions of overseas Group companies and the employment ratio of persons with disabilities exceeds 2%, the number of associates who use childcare and nursing care leave and reduced work hour systems is still only slightly more than 1% of DENSO Corporation associates. I would like to see further development of an environment in which associates can continue working while supporting their families. At the same time, I also expect DENSO to further promote interaction with upper level management candidates and the use of multilingual notifications and public relations information so that more associates working in different parts of the world can understand the Company's philosophies, values and initiatives in their native tongue.

During the recent discussions with associates responsible for relevant areas, precisely because DENSO is promoting its activities ahead of other companies, I felt that some divisions were less proactive or that their rate of acceleration was waning. However, I also sensed that in reaction to the new Long-term Vision unveiled in spring 2013, all divisions were beginning to take on the challenge of moving toward the next phase. I am hoping for further acceleration in the future.

*These comments were written with reference to the contents of this report and discussions with DENSO associates responsible for the environment, facilities operation, procurement, human resources, health promotion, safety and health, and corporate citizenship.

Hideto Kawakita



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Founded in 1994 for "Democratic and Balanced Development for All the Lives on Earth," IIHOE has served as a management consultant for NPOs and social entrepreneurs while supporting CSR engagement of major Japanese companies.

http://blog.canpan.info/iihoe/ (in Japanese)

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Editor's comments

We have been asking Mr. Hideto Kawakita to provide a third party opinion since the *Environmental and Social Report* was issued in 2003, making this the eleventh year. In fiscal 2013, DENSO had an excellent opportunity to refocus its involvement with society through the formulation of its Long-term Vision 2020, which expresses the directions in which the DENSO Group should proceed going forward. During this process, we received opinions and suggestions filled with advice from our stakeholders, beginning with key figures, as well as business partners, non-profit organizations/non-governmental organizations and people from local communities.

Concurrently, we reaffirmed the high expectations of the DENSO Group. At the announcement of the Long-term Vision, the president stressed that "all associates sharing the ideas embodied in the vision with each individual actively interacting with society is essential for resonating with people around the world." On this note, I can truly feel the determination to further raise the level of our CSR activities while deepening our collaboration and dialogue with stakeholders more than ever before. In the future as well, we would like to further advance our CSR report to ensure this becomes a driving force for enhancing our CSR activities. We look forward to receiving open and honest opinions on our CSR Report and CSR activities from stakeholders

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