

# ***DENSO***

Crafting the Core

## “Green” Strategy

MAY 26, 2021

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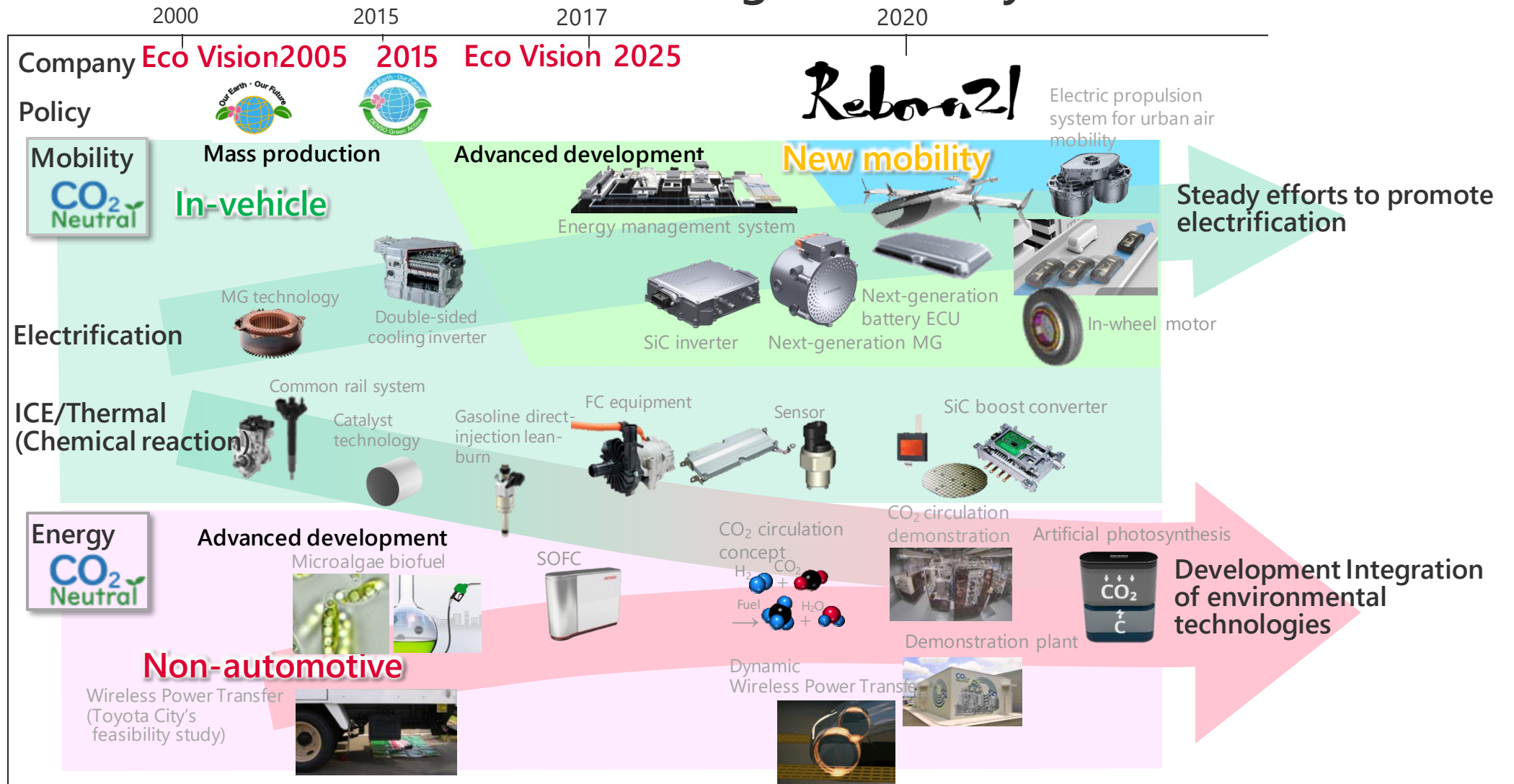
DENSO Corporation



DENSO supports the Sustainable Development Goals (SDGs).



# Past Efforts to Achieve a Sustainable Region/Society



DENSO has promoted efforts to reduce CO<sub>2</sub> emissions throughout its business operations around the world.

# Global Developments Related to Carbon Neutrality



- **Invest €1 trillion in Green Deal (10 years)**  
Tens of billions of euros to be invested by respective countries
- Introduce a carbon border tax
- Expand renewable energy, reduce costs, and terminate coal-fired thermal power generation (U.K., France, Netherlands, etc.: by 2030)
- Introduce CP\*<sup>1</sup> and improve and promote EU-ETS\*<sup>2</sup>
- Capture CO<sub>2</sub> on a large scale and demonstrate usage

\*1 Carbon Price  
\*2 EU-Emission Trade System



- Many Chinese renewable energy companies ranked among the top 10 in the world (Nine photovoltaic power companies and four wind power companies are Chinese.)
- **Strengthen the EV industry**
- Increase nuclear power generation five- or six-fold



- Carbon neutrality by 2050 declared by President Biden
- **Invest \$2 trillion in clean energy (four years)**
- Capture CO<sub>2</sub> on a large scale and demonstrate usage  
Example: Capture CO<sub>2</sub> in the atmosphere and turn it into liquid fuel



- Carbon neutrality by 2050 declared by Prime Minister Suga
- **Invest two trillion yen in the Green Innovation Fund**
- **Reduce CO<sub>2</sub> by 46% by 2030**
- Cost of renewable energy: high, supply amount: small

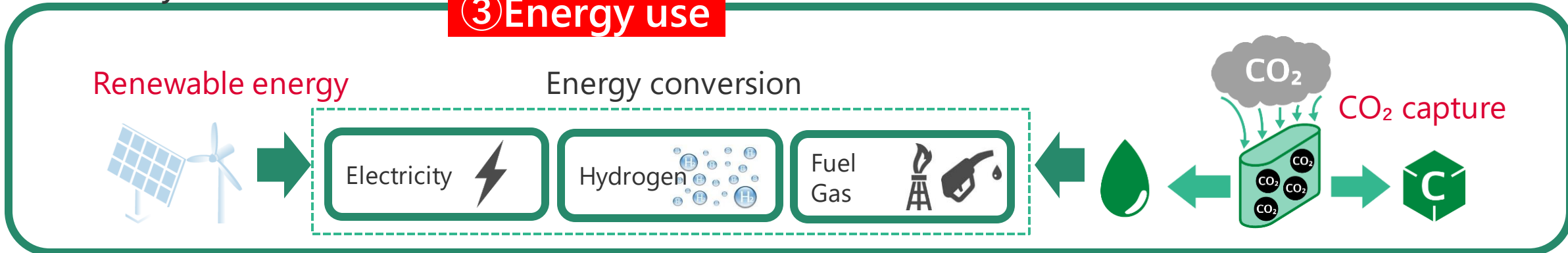


The global community has been shifting focus from “low” carbon → “zero” carbon.  
DENSO will promote technology innovation and solve social issues through its business.

# Carbon Neutral Society Envisioned by DENSO and Three Important Fields

## Life cycle of vehicles

### ③ Energy use



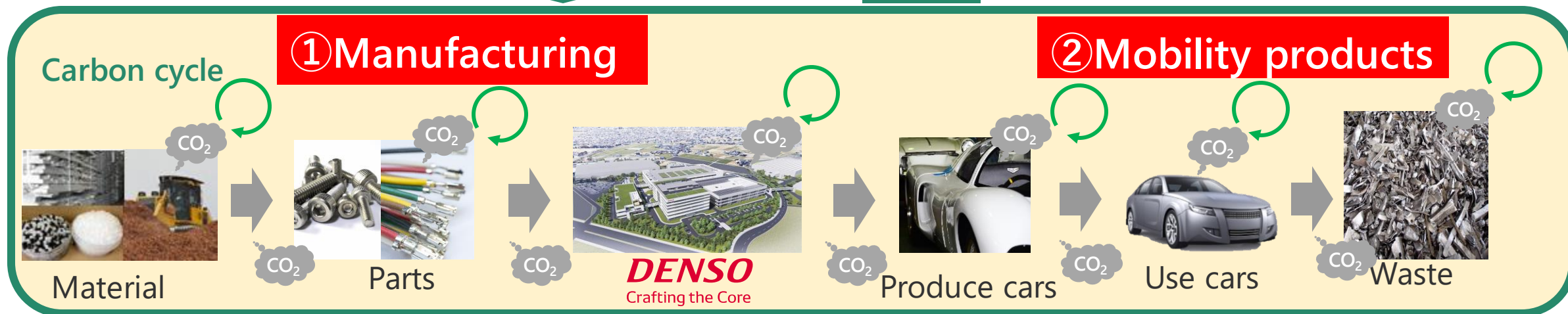
Green Energy • Recycle Material

CO<sub>2</sub> • Waste

## Carbon cycle

### ① Manufacturing

### ② Mobility products



Achieve carbon neutrality by taking full advantage of renewable energy and capturing and using CO<sub>2</sub>

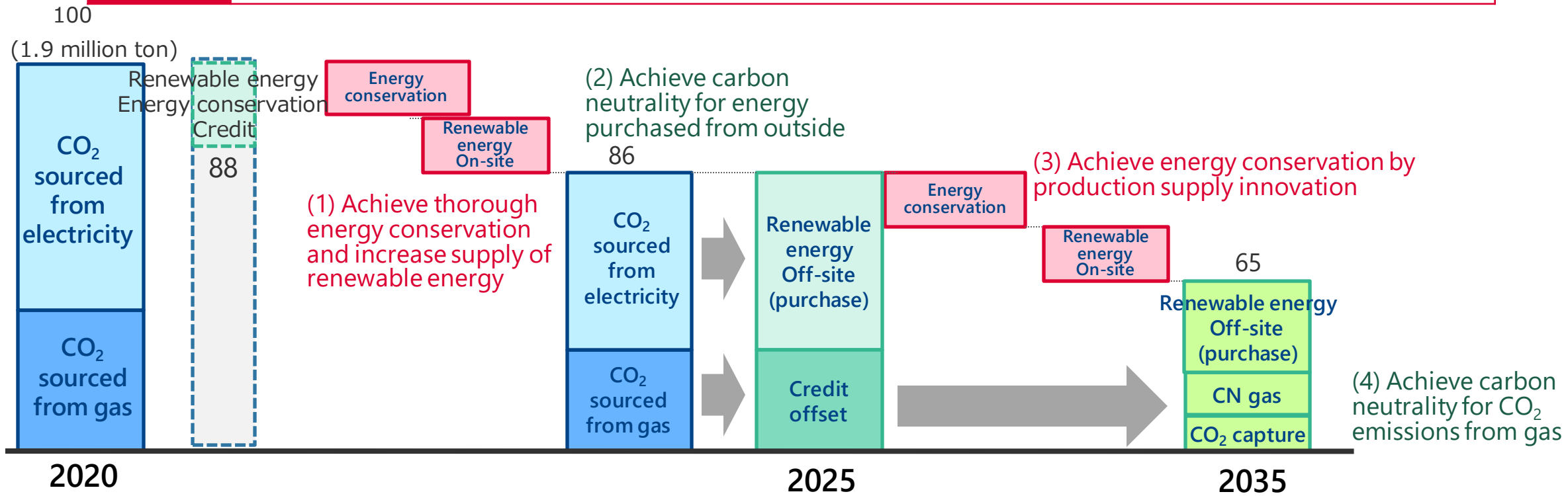
# 1

## Manufacturing

Efforts to achieve zero CO<sub>2</sub> emissions from factories

# Basic Strategy for Carbon Neutrality in Manufacturing: "Change Energy and Manufacturing"

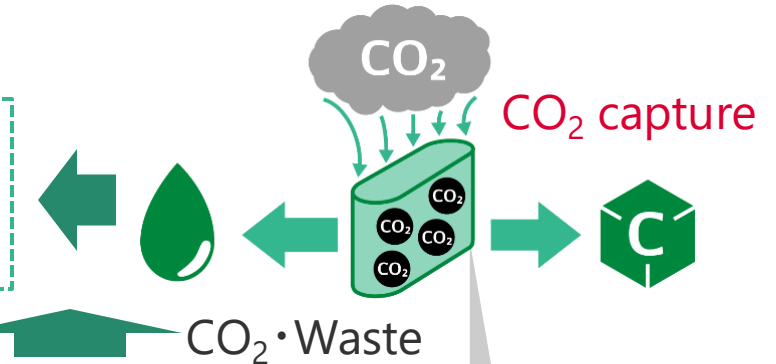
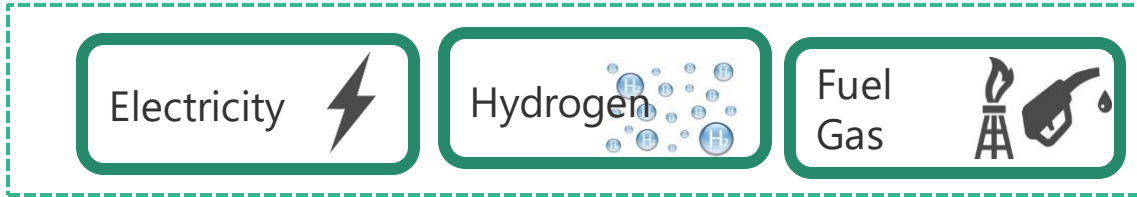
**Goal** 2025: Achieve carbon neutrality for electricity (use credits for gas)  
 2035: Achieve full carbon neutrality for manufacturing



- Thoroughly accomplish energy conservation at factories to eliminate waste
- Secure renewable energy (including credits) and achieve carbon neutrality of energy purchased from outside
- Promote factory reorganization/innovation and promote carbon neutrality of gas

# Carbon-Neutral Factory Initiative

Renewable energy



Green Energy • Recycle Material

CO<sub>2</sub> • Waste

## (1) Develop energy-saving techniques/low-C materials

- Thermal binding → Molecular binding
- Die casting → Bio resins



## Factory



Continue and strengthen energy conservation activities

## (3) Achieve zero production loss/waste

- Fully utilize F-IoT

## (2) Develop super-eco-friendly equipment

- Modularize Heating, processing/assembly
- Production control platform



Deployment and support for achieving carbon neutrality of the entire supply chain

Become factories that carbon neutral manufacturing by continuous energy conservation and developing technologies

# 2

## Mobility products

Development of diverse technologies for EVs, HVs, FCVs, and e-VTOL



# Basic Strategy for Mobility Products

Achieve energy management from vehicles to infrastructure and contribute to carbon neutrality by offering powertrain and thermal systems

FCEV energy management system

e-VTOL Electric propulsion system

Expanded freedom of movement

Increased flexibility of energy (including e-Fuel and hydrogen burning)

BEV energy management system

HV energy management system

Evolution of fun to drive

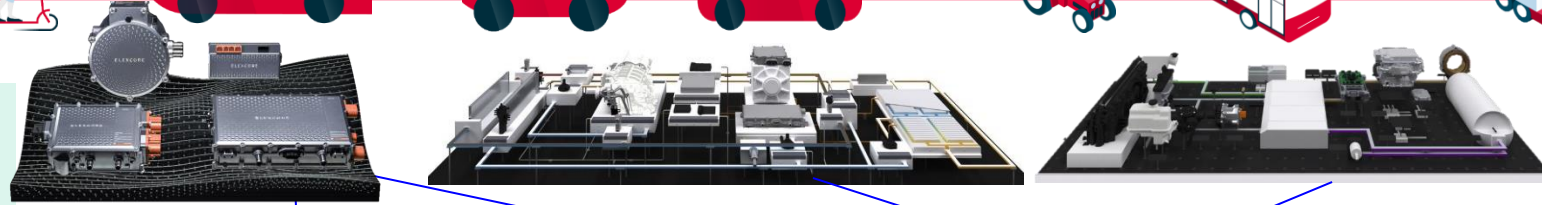
Achievement of reasonable mobility by using renewable energy

Develop diverse technologies in anticipation of future needs, including HEVs, BEVs, FCEVs, and e-VTOL aircraft (air mobility)

# Electric Vehicle System Strategy

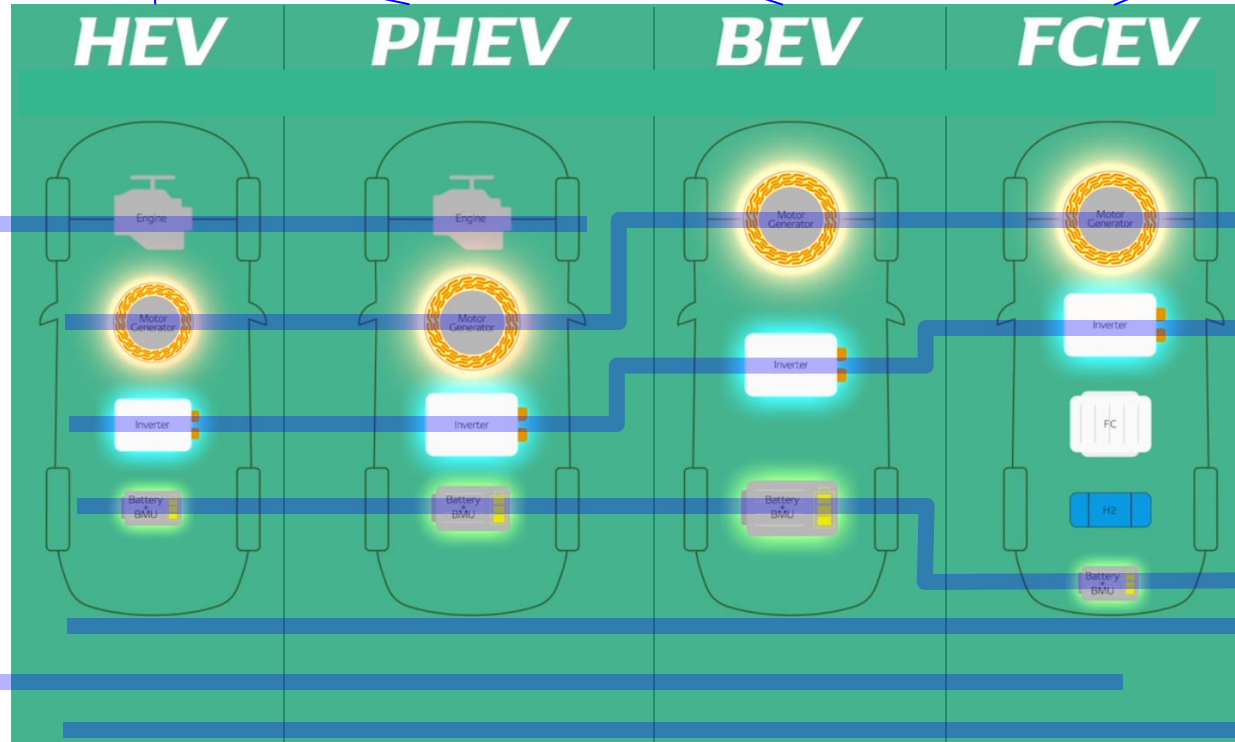


Energy management system



Offer a lineup of systems and products based on the Core & Customization Strategy

High-efficiency engine management system (including e-Fuel and hydrogen burning)



**ELEXCORE**  
DENSO Electrification Product Brand

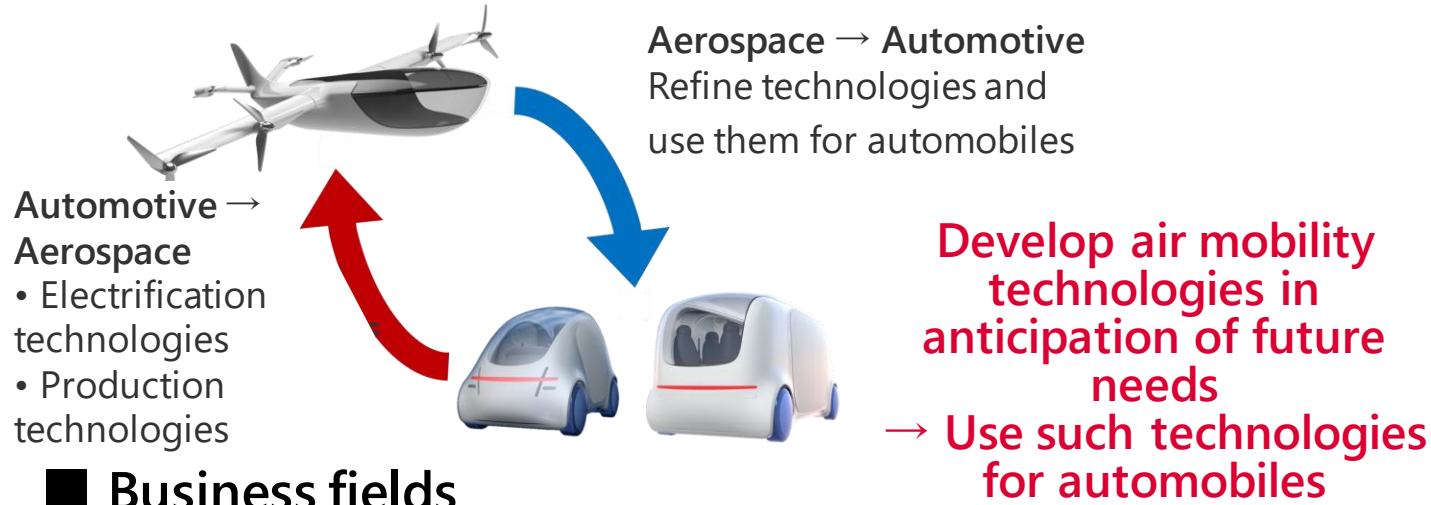
Air-conditioning & cooling system

Battery ECU  
Electric powertrain integration ECU  
Connected system

Offer a lineup of systems and products that cover a wide output range from small mobility vehicles to large trucks. The sales target for 2025 is 1 trillion yen.

# Strategy for e-VTOL (air mobility)

## Objective of entering the air mobility market



## Business fields

### MaaS

Operation management, systems, sharing, security, safety



### Safety & cockpit

Automated driving, sensors, communication



### Electrification

Motors, inverters, batteries, charging



### Thermal

Air conditioning, heat pumps, heat exchangers, etc.



### Deployment in all fields

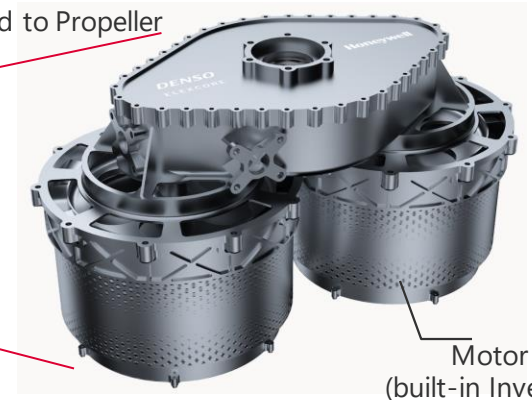
## Efforts toward commercialization

**DENSO**  
 Crafting the Core



**Honeywell**  
 THE POWER OF CONNECTED  
 Systems, certification, sales channels (Away)

Lightweight and high-quality products  
 • Production capacity (Home)  
 Connected to Propeller



Motor (built-in Inverter)

Development of electric propulsion system

**Establish alliances**  
**Aim to achieve flight test in 2022**

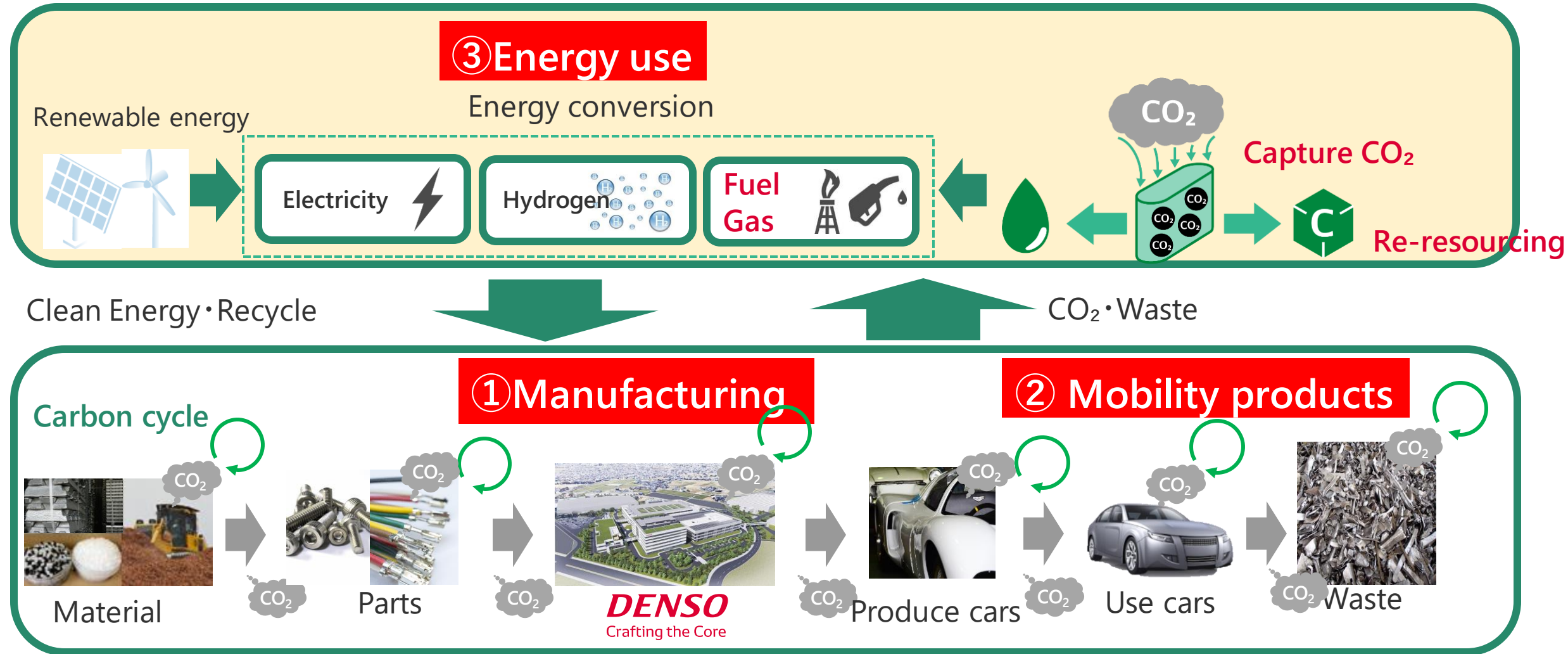
Contribute to the environment through the air mobility revolution and create a new main business

# 3

## Energy use

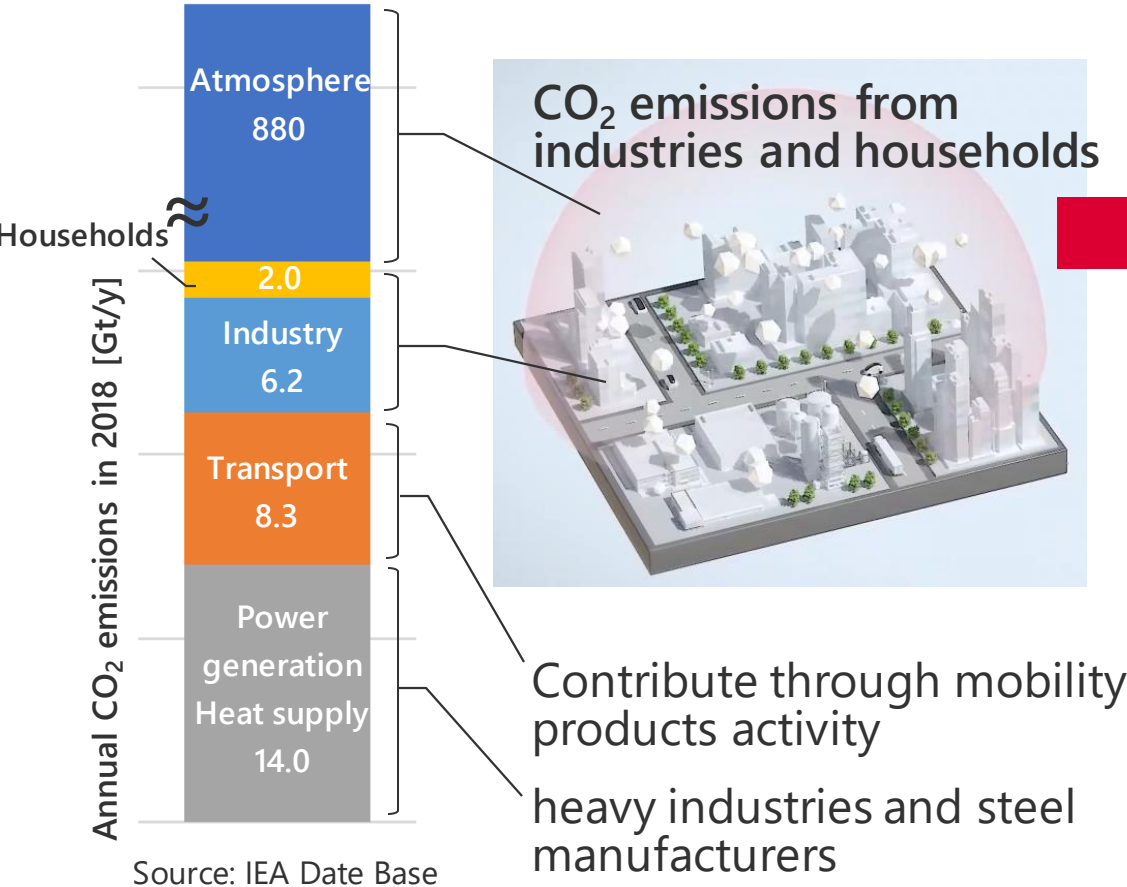
Development of technologies to capture and reuse CO<sub>2</sub>

# Technology Development toward an Energy Cycle Society



Develop key technologies toward an energy cycle society

# Efforts to "Store" CO<sub>2</sub>



**Goal**

Artificial photosynthesis

Renewable Energy (e-Fuel)

Factory CO<sub>2</sub> circulation

HEV fuel

**Capture CO<sub>2</sub> wherever necessary**  
**→ Use it as a renewable energy and material**

Create a convenient, clean and comfortable society and lifestyles

# DENSO's Goal

"Green"

Aim to achieve carbon neutrality (zero CO<sub>2</sub> emissions) by 2035

	Goal	DENSO's activities Value proposition	Current attainment level	Target
(1) Manufacturing	Achieve zero CO <sub>2</sub> emissions from factories	<ul style="list-style-type: none"> <li>Conserve energy through production innovation and use renewable energy</li> <li>Introduce green energy</li> </ul>	Reduce CO <sub>2</sub> emissions 1.9 million ton from factories by 40% (from 2012 level)	<b>Achieve zero CO<sub>2</sub> emissions from factories</b> 2025: by using certificate and credits 2035: without using credits
(2) Mobility products (electrification)	Contribute to electrification of vehicles and minimize CO <sub>2</sub> emissions	<ul style="list-style-type: none"> <li>Contribute to the electrification field by offering systems/products (cover all fields: HEVs, BEVs, FCEVs, and e-VTOL)</li> </ul>	550 billion yen in revenue	<b>1 trillion yen in revenue (2025)</b>
(3) Energy use	Contribute to carbon neutrality of the entire society by capturing and reusing CO <sub>2</sub>	<ul style="list-style-type: none"> <li>CO<sub>2</sub> capture (use CO<sub>2</sub> as a renewable energy and material) Photosynthesis, CO<sub>2</sub> cycle at factories</li> </ul>	Start demonstration at the Anjo Plant	<b>Social demonstration (2025)</b> <b>Commercialization (2030)</b> <b>300 billion yen(2035)</b>

DENSO's sustainability management: Solve social issues through business  
 Business "Spread products and systems" × Solve social issues (environment) "Carbon neutral"

A scenic view of a coastal town and mountains, with a person sitting on a car in the foreground. The text is overlaid on the left side of the image.

*Create a convenient  
and carbon-neutral  
society by using  
DENSO's  
technologies*



***DENSO***

Crafting the Core