FY2006 Financial Results ended March 31, 2007

April 26, 2007 DENSO CORPORATION



Overview of FY2006 Financial Results

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DENSO

- 1. Big Sales and Profit Increase
 - Steady domestic and overseas production for Japanese auto manufacturers and sales expansion for overseas manufacturers
 - Operating income and Income before income taxes exceeded 300 billions yen for the first time

2. Increase of sales and profits by all regions for the first time

3. Annual dividend per share increased by 7 yen to 45 yen for the year ended March 31,2007

FY2006 Financial Results

	* Detie te Calas	(Linit	· Pillions of Von)						
	*: Ratio to Sales	(Unit	: Billions of Yen)						
	07/3	06/3	Increase	Increase(%)					
Sales	3,609.7	3,188.3	+421.4	+13.2%					
Operating Income	<mark>8.4%</mark> ∗ 303.1	8.4% [∗] 266.6	+36.5	+13.7%					
Income before Income Taxes	319.7	271.9	+47.9	+17.6%					
Net Income	5.7% [∗] 205.2	5.3% * 169.6	+35.5	+20.9%					
		(Unit:M	lillions of Units)						
Foreign	JPY116/\$	JPY113/\$	+ JPY3						
Exchange Rate	JPY149/Euro	JPY137/Euro	+ JPY12						
Domestic Car Production (Toyota)	11.48 <i>(4.19)</i>			+5.4% (+8.5 %)					
Overseas Car Production of Japanese Manufacturers (Toyota)	11.30 <i>(4.18)</i>			+3.0% (+ 7.7%)					
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FY2006 Change in Consolidated Sales by Customer and Business Segments

(Unit: Billions of Yen) (): Change from previous period

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Geographical Segments by Company Location

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FY2007 Estimate

			the second s			
	*: Ratio to Sales	(Unit:Billions of Yen)				
	08/3 Estimate	07/3	Increase	Increase(%)		
Sales	3,800.0	3,609.7	+190.3	+ 5.3%		
Operating Income	8.1% * 308.0	<mark>8.4%</mark> ∗ 303.1	+4.9	+ 1.6%		
Income before Income Taxes	323.0	319.7	+3.3	+ 1.0%		
Net Income	5.4% * 207.0	5.7% * 205.2	+1.8	+ 0.9%		

	(Unit:Millions of Units)						
Foreign	JPY115/\$	PY115/\$ JPY116/\$					
Exchange Rate	JPY150/Euro	JPY149/Euro	+ JPY1				
Domestic Car Production (Toyota)	11.74 <i>(4.34)</i>	11.48 <i>(4.19)</i>	+0.26 (+0.15)	+ 2.3% (+3.6%)			
Overseas Car Production of Japanese Manufacturers (Toyota)	12.62 <i>(4.54)</i>	11.30 <i>(4.18)</i>	+1.32 (+0.36)	+ 11.7% (+ 8.6%)			
Dividend per Share	JPY 48	JPY45	+JPY3	DENG			
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7/22 Geographical Segments by Company Location (07/3 - 08/3)



8/22 Change in Income before Income Taxes (07/3 - 08/3)



9/22 **Capital Expenditures, Depreciation and R&D**



Capital Expenditures and Cash Flow

(Simplified Cash Flow)

Net Income (exclude dividends)+Depreciation > Capital Expenditures

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Maximize Shareholder's Value

07/3 Annual Dividend per Share: Increased by 7 yen to 45 yen for the year ended Mar.31,2007

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08/3 Share Buy-back Plan: 6.5 Million Shares Annual dividend per Share: Increased by 3 yen to 48 yen for the year ended Mar.31,2008



Non-consolidated Financial Results

Income Statements

						(Unit:Billions of Yen, %, Thousand Cars)						
Account	07/3			06/3 Change				08/3 Es	timata	Change		
		5115		00	5	Bil. Yen	%		00/5 28	Sumate	Bil. Yen	%
Net Sales	(100.0)	2,292.9	(100.0)	2,057.0	235.9	11.5	(100.0)	2,366.0	73.1	3.2
Cost of Sales	(86.1)	1,974.5	(85.3)	1,755.5	219.0						
SGA Expenses	(6.6)	152.2	(7.2)	147.2	5.0						
Operating Income	(7.3)	166.3	(7.5)	154.4	11.8	7.7	(6.6)	157.0	-9.3	-5.6
Non-Operating Income		35.9			30.5	5.4				30.0	-5.9	
Extaordinary Income (Loss)		-4.8			-0.3	-4.5				0	4.8	
Income Before Income Taxes	(8.6)	197.4	(9.0)	184.6	12.8	6.9	(7.9)	187.0	-10.4	-5.3
Net Income	(6.0)	137.9	(6.4)	130.7	7.2	5.5	(5.5)	130.0	-7.9	-5.7
Domestic Car Production		11,481	l		10,894					11,740		
Foreign Exchange Rate(US\$)		116 Yen			113 Yen					115 Yen		
Foreign Exchange Rate(Euro)		149 Yen			137 Yen					150 Yen		

Income Before Income Taxes



Positive Factors		Negative Factors	
Production Volume Increase	70.0	Product Mix	-21.5
Cost Reduction	23.0	Labor Cost Increase	-21.0
Currency Exchange Gain	22.0	Raw Material Cost Increase	-20.0
Non-Operating Income Increase	5.4	Depreciation	-18.7
		Extraordinary Loss Increase	-4.5
		Expense and others	-22.0
Sub Total	120.4	Sub Total	-107.7
Total Increase		12.8	

Changes in Income Before Income Taxes (06/3 - 07/3)



(Unit:Billions of Yen)

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14/22 Preconditions (Foreign Exchange Rate/Car Production)

[Unit]Exchange:Yen,Car:Ten Thousand Cars

	07.	/3First H	lalf	07/3Second Half			07/3				08/3		
	Prior Year	Actual	Change	Prior Year	Revised Estimate	Actual	Change	Prior Year	Revised Estimate	Actual	Change	Estimate	Change
Foreign Exchange Rate(US\$)	109	114	+5	117	115	118	+1	113	115	116	+3	115	-1
Foreign Exchange Rate(Euro)	134	145	+11	140	145	153	+13	137	145	149	+12	150	+1
Domestic Production	519	553	+ 7%	570	611	595	+ 4%	1,089	1,164	1,148	+ 5%	1,174	+ 2%
Toyota	180	200	+11%	206	223	219	+ 6%	386	423	419	+ 8%	434	+ 4%
North America Production for Japanese Auto Manufacturers	222	217	-2%	224	229	233	+ 4%	446	446	450	+ 1%	474	+ 5%
Toyota	84	81	-4%	80	83	83	+ 4%	164	164	164	- %	178	+9%
Overseas Production for Japanese Auto Manufacturers	539	549	+2%	558	591	581	+4%	1,097	1,140	1,130	+3%	1,262	+ 12%
Toyota	188	206	+10%	200	211	212	+6%	388	417	418	+8%	454	+9%

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2. Establishment of New IC Manufacturing Company in Hokkaido



Sales and Operating Income



Accelerate long-term plan activities to achieve 2010 goal

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Prioritized Activities

	Item	Item Target			
R&D	-Future Growth	-Future Growth Plan 2015 strategy in collaboration with product, engineering and sales divisions			
	-Global R&D	Strengthen regional R&D function	Establish regional technical centers and localize the R&D function		
	-Quality Improvement	Recover "DENSO-brand Quality"	Strengthen quality in overseas group companies		
Manu facture	-Cost competitiveness	Strengthen cost competitiveness in collaboration with product and corporate divisions	Globalize cost planning		
	-Machine efficiency	Strengthen machine efficiency	Manage budget and cost reduction Case 3		
Business portfolio			Optimize production chain by region		
Manage ment	-Global Management	Strengthen functional and regional management	Delegate authorization to regions and control PDCA cycle		



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Strengthen R&D for environmental products^{18/22}

DN strategy: R&D in all directions to meet customer needs

		2007	202	10		K	20	15
Fuel	Bio Ethanol	E10 [*] products (Pump, Injector)			FFV ***Pι			
	Bio Diesel	B5 ^{**} products (Pump, Injector)	High-density bio diesel products					
	Low-cost fuel				Low-cost fuel (Pump, Injector)			
	Japan		New long-term plan	2010 Emission				2015 Emission
	U.S.		Tier2bin	5				
	Europe		EURO5		CO2 130g/k		O6 (Under dise	cussion)
Regulation	Gasoline	Direct injection (Fuel pump, Injector)			FFV	***direct inj	jection	
	Diesel	Third generation of	common rail					
	Hybrid	Hybrid products (Inverter, DC-DC converter, E	Battery Control Unit	New ge	eneration hybrid pro	duct		

^{*}E10: Gasoline with 10% ethanol ^{**}B5: Diesel with 5% light bio fuel

***FFV: Flex Fuel Vehicle





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Strengthen machine efficiency

-Introduce CS3(Compact, Simple, Slim, Speed)concept to model line

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-Strengthen cost reduction for logistics



Establish New IC Manufacturing Company Market Higher function of electronics Increased applications Growing market for hybrid cars

Purpose

Optimize the manufacturing portfolio to meet growing demand for IC



-Kota: Customized IC

-Takatana: Sensor, Hybrid IC (early production stage)

-Hokkaido: Sensor, Hybrid IC (after stable production)



Select Hokkaido for highly

talented engineers

Establish New IC Manufacturing Company^{2/22}

Name	DENSO Electronics	
Capital	2 billion yen, wholly owned by DENSO Corporation	Location of IC plants in Japan
Location	Chitose, Hokkaido	New Co.
SOP	April 2009	Kota Takatana
Capital expenditure	24 billion yen (by FY2015)	
Sales	100 billion yen (as of FY2015)	
Number of employees	1,300 (as of FY2015)	



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