

## 1. Consolidated Financial Results

-Sales and Income decreased from previous year  
-Upward revision of FY2012 1st-half income forecast

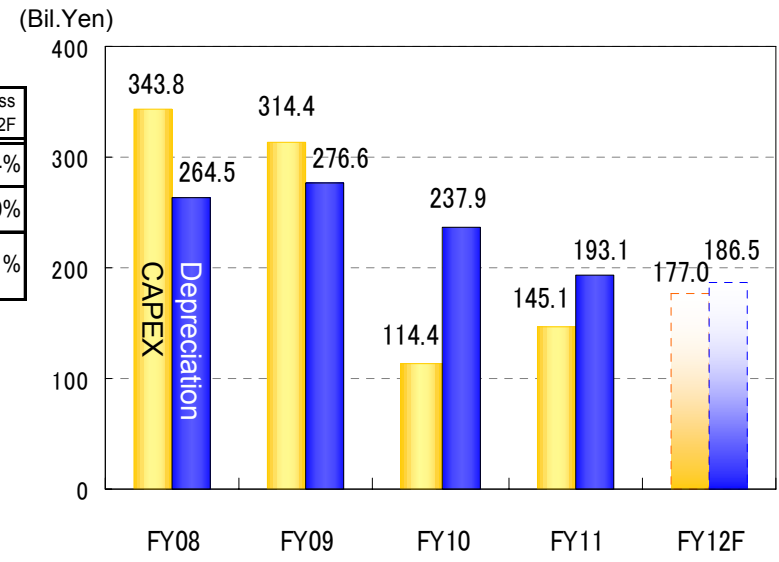
### Income Statements

Account	FY2012 1Q		FY2011 1Q		Change		FY2012 2Q YTD Forecast					
	(Ratio to Sales)				Amount	Percent	Forecast as of Jul. 11		Forecast as of Aug. 1			
Net Sales	( 100.0 )	630.2	( 100.0 )	802.8	-172.6	-21.5	( 100.0 )	1,420.0	( 100.0 )	1,420.0	( 100.0 )	3,170.0
Cost of Sales	( 90.7 )	571.9	( 82.9 )	665.3	-93.4							
SGA Expenses	( 9.9 )	62.7	( 8.3 )	66.8	-4.1							
Operating Income	( -0.7 )	-4.4	( 8.8 )	70.7	-75.0	-	( 0.0 )	0.0	( 0.7 )	10.0	( 4.3 )	135.0
Non-Operating Income		6.9		3.7	3.2			5.0		5.0		10.0
Extraordinary Income (Loss)		-0.0		0.4	-0.4			0.0		-0.0		-0.0
Income Before Income Taxes	( 0.4 )	2.5	( 9.3 )	74.8	-72.3	-96.7	( 0.4 )	5.0	( 1.1 )	15.0	( 4.6 )	145.0
Net Income	( 0.4 )	2.6	( 5.7 )	46.0	-43.4	-94.4	( 0.1 )	1.0	( 0.6 )	9.0	( 3.1 )	98.0
Foreign Exchange Rate (US\$)		82 Yen		92 Yen				81 Yen		81 Yen		81 Yen
Foreign Exchange Rate (Euro)		117 Yen		117 Yen				116 Yen		113 Yen		113 Yen
Domestic Car Production		1.46 Mil units		2.30 Mil units				3.81 Mil units		9.25 Mil units		9.25 Mil units
Overseas Car Production of Japanese Manufacturers		2.79 Mil units		3.18 Mil units				6.18 Mil units		14.26 Mil units		14.26 Mil units
Consolidated Subsidiaries		188		186				-		-		-
Affiliates under Equity Method		31		30				-		-		-

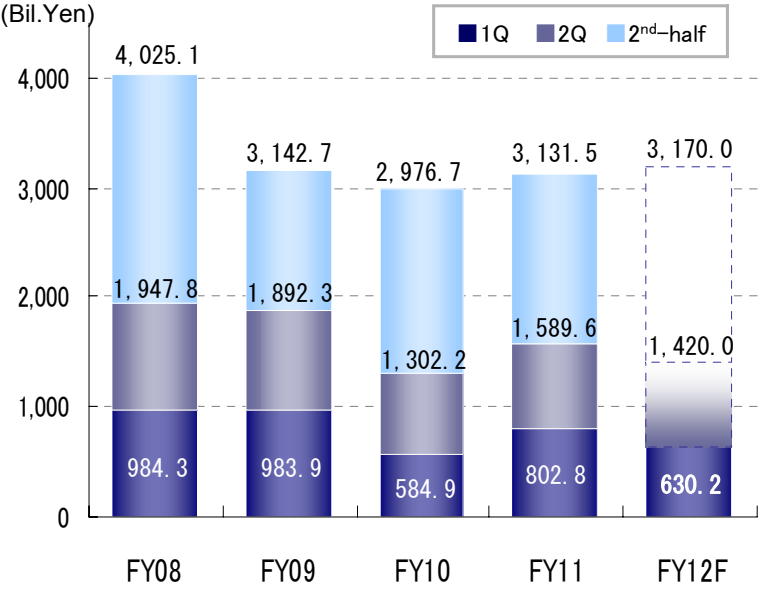
### Capital Expenditures, Depreciation and R&D Expenditures

Account	FY08		FY09		FY10		FY11		FY12F		Progress to FY12F
Capital Expenditures	343.8	314.4	114.4	145.1	43.2	177.0	24.4%				
Depreciation	264.5	276.6	237.9	193.1	41.0	186.5	22.0%				
R&D Expenditures	311.5	297.1	270.1	290.1	71.4	285.0	25.1%				
(Ratio to Sales)	(7.7)	(9.5)	(9.1)	(9.3)	(11.3)	(9.0)					

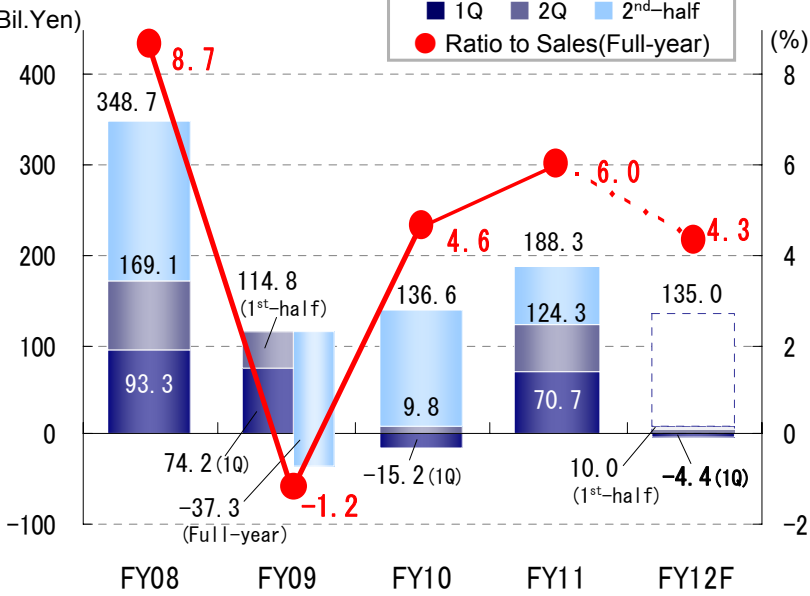
### Capital Expenditures and Depreciation



### Sales



### Operating Income



## 2. Non-Consolidated Financial Results

### Income Statements

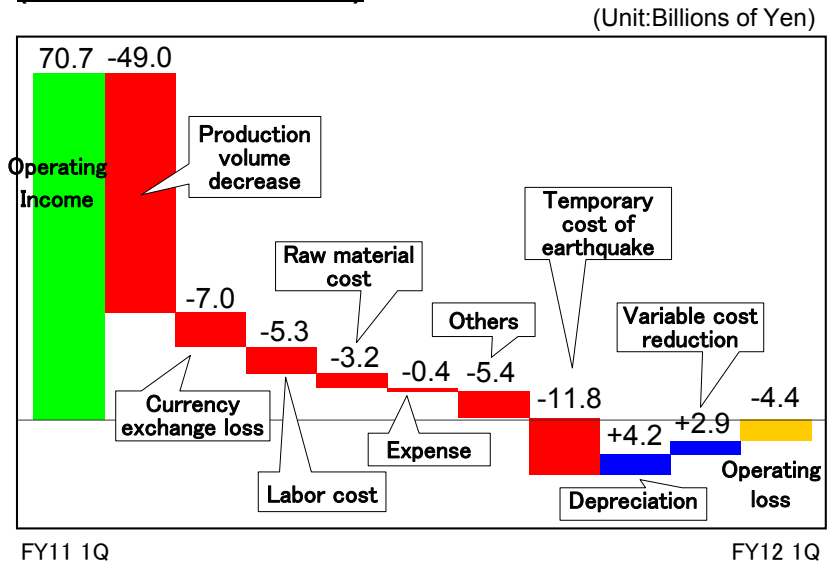
Account	FY2012 1Q		FY2011 1Q		Change		FY2012 2Q YTD Forecast		FY2012 Forecast	
	(Ratio to Sales)				Amount	Percent	Forecast as of Aug. 1		Forecast as of Aug. 1	
Net Sales	( 100.0 )	364.5	( 100.0 )	489.5	-125.1	-25.5	( 100.0 )	860.0	( 100.0 )	1,990.0
Cost of Sales	( 98.0 )	357.2	( 88.2 )	431.6	-74.3					
SGA Expenses	( 7.5 )	27.4	( 6.5 )	31.9	-4.5					
Operating Income	( -5.5 )	-20.2	( 5.3 )	26.1	-46.3	-	( -2.9 )	-25.0	( 1.3 )	25.0
Non-Operating Income		13.8		10.3	3.5			40.0		50.0
Extraordinary Income (Loss)		-0.0		0.0	-0.1			-0.0		-0.0
Income Before Income Taxes	( -1.8 )	-6.4	( 7.4 )	36.5	-42.9	-	( 1.7 )	15.0	( 3.8 )	75.0
Net Income	( 0.4 )	1.6	( 4.5 )	21.8	-20.2	-92.5	( 2.7 )	23.0	( 3.3 )	66.0

## 3. Financial Indices

### Geographic Segments By Company Location

Segment	FY2012 1Q		FY2011 1Q		Change	Local Currency	FY2012 Forecast
	Margin		Margin				
Japan	398.8		529.8		-24.7%	-24.7%	2,174.0
North America	101.1		144.4		-30.0%	-21.7%	493.0
Europe	108.6		104.4		4.0%	4.3%	423.0
Asia & Oceania	147.3	-	164.0	-	-10.2%	-5.8%	668.0
Others	15.8		15.5		2.0%	3.6%	59.5
Eliminations	-141.4		-155.3		-	-	-647.5
Sales	630.2		802.8		-21.5%	-19.1%	3,170.0
Japan	-24.4	-6.1%	33.3	6.3%	-	-	43.5
North America	-2.5	-2.5%	7.6	5.2%	-	-	11.5
Europe	3.2	2.9%	3.6	3.4%	-11.7%	-11.4%	12.0
Asia & Oceania	13.3	9.0%	25.7	15.7%	-48.2%	-45.5%	67.0
Others	1.5	9.7%	1.8	11.9%	-17.1%	-16.6%	5.0
Eliminations	4.6	-	-1.3	-	-	-	-4.0
Operating Income	-4.4	-0.7%	70.7	8.8%	-	-	135.0

### Changes in Income Before Income Taxes (FY11 1Q → FY12 1Q)



Account	FY08		FY09		FY10		FY11		FY12 Forecast	
ROE	11.3		-4.3		4.0		7.4		4.9	
EPS	299.96		-104.13		91.11		177.49		121.61	
Dividends per Share	54.00		40.00		27.00		46.00		TBD	
Pay-out Ratio (Consolidated)	18.0		-		29.6		25.9		-	

### ROE and EPS

