## DENSO CORPORATION and Consolidated Subsidiaries

Consolidated Financial Results for the Third Quarter Ended December 31, 2011

| 1-1, Showa-cho, Kariya, Aichi 448-8661, Japan |  |
| :--- | :--- |
| Representative | : Nobuaki Katoh |
|  | President and CEO |
| Contact | $:$ Masanori Asawaka |
|  | Director |
| Telephone | $:+81-566-25-5850$ |
| Fax | $:+81-566-25-4913$ |
| (URL http://www.globaldenso.com) |  |

DATE: February 3, 2012
DENSO CORPORATION
CODE: 6902
Listed on the Tokyo and
Nagoya stock exchanges

Results for the third quarter ended December 31, 2011 (From April 1, 2011 to December 31, 2011)

| (1) Operating Results | (Millions of yen, except per share figures) |  |  |
| :---: | :---: | :---: | :---: |
|  | 9 months ended Dec. 31, 2011 | 9 months ended <br> Dec. 31, 2010 | Year ended <br> Mar. 31, 2011 |
| Net sales.. | 2,214,389 | 2,358,025 | 3,131,460 |
| \% change from the previous corresponding period........................ | ( 6.1\%) | 11.3\% | 5.2\% |
| Operating income............................................... | 82,108 | 174,435 | 188,331 |
| \% change from the previous corresponding period. | ( $52.9 \%$ ) | 121.4\% | 37.8\% |
| Income before income taxes and minority interests........ | 90,143 | 193,299 | 211,667 |
| \% change from the previous corresponding period. | ( $53.4 \%$ ) | 117.6\% | 44.1\% |
| Net Income........................................................ | 36,366 | 129,347 | 143,033 |
| \% change from the previous corresponding period........................ | ( 71.9\%) | 156.8\% | 94.8\% |
| Basic net income per share.................................... | 45.12 yen | 160.50 yen | 177.49 yen |
| Diluted net income per share .................................. | - yen | - yen | - yen |

Note: Basic net income per share is based upon the average number of shares outstanding.


Note: "Equity per share" is based upon the number of shares outstanding as of the respective balance sheet dates.
(3) Consolidation Scope

Number of consolidated subsidiaries : 188
Number of unconsolidated subsidiary : 1 ( Unconsolidated subsidiary accounted for by the equity method : 1 )
Number of affiliates : 31 (Affiliates accounted for by the equity method : 30 )
(4) Changes in Consolidation Scope and Application of the Equity Method

Consolidated subsidiaries
Added : 1
Excluded : 0
Companies accounted for by the equity method
Added : 0
Excluded : 0

## Consolidated Balance Sheets

|  |  |  | Millions of yen |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets | As of | As of | Increase |  |
|  |  | Dec. 31, 2011 | Mar. 31, 2011 | (Decrease) |


| Current Assets: |  |  |  |
| :--- | ---: | ---: | ---: |
| Cash and cash equivalents | 696,253 | 688,626 |  |
|  | 268,448 | 245,001 |  |
| Short-term investments | 522,968 | 485,108 |  |
| Notes and accounts receivable, | 320,137 | 288,736 |  |
| less allowance for doubtful accounts | 51,123 | 64,298 |  |
| Inventories | 93,561 | 92,742 |  |
| Deferred tax assets | $1,952,490$ | $1,864,511$ | 87,979 |
| Other current assets |  |  |  |
| Total current assets | 154,416 | 156,477 |  |
| Property, Plant and Equipment: | 701,327 | 709,842 |  |
| Land | $2,536,910$ | $2,558,251$ |  |
| Buildings and structures | 65,766 | 55,819 |  |
| Machinery and equipment | $3,458,419$ | $3,480,389$ |  |
| Construction in progress | $(2,679,052)$ | $(2,657,161)$ |  |
|  | 779,367 | 823,228 | $(43,861)$ |
| Less: Accumulated depreciation | 626,796 | 692,694 | $(65,898)$ |
| Net property, plant and equipment | $3,358,653$ | $3,380,433$ | $(21,780)$ |
| Investments and Other Assets |  |  |  |
| Total |  |  |  |


| Liabilities and Equity | As of | As of | Increase |
| :---: | :---: | :---: | :---: |
|  | Dec. 31, 2011 | Mar. 31, 2011 | (Decrease) |

Current Liabilities:

| Short-term borrowings | 13,420 | 51,590 |  |
| :---: | :---: | :---: | :---: |
| Current portion of long-term debt | 73,209 | 42,388 |  |
| Notes and accounts payable | 397,356 | 394,801 |  |
| Income taxes payable | 6,132 | 24,941 |  |
| Accrued expenses | 169,293 | 207,962 |  |
| Other current liabilities | 75,582 | 70,789 |  |
| Total current liabilities | 734,992 | 792,471 | $(57,479)$ |
| Long-term Liabilities: |  |  |  |
| Long-term debt | 460,911 | 305,622 |  |
| Liabilities for retirement benefits to employees, directors, corporate auditors and managing officers | 188,764 | 186,026 |  |
| Deferred tax liabilities | 7,745 | 9,019 |  |
| Other long-term liabilities | 13,001 | 14,852 |  |
| Total long-term liabilities | 670,421 | 515,519 | 154,902 |
| Shareholders' Equity: |  |  |  |
| Common stock | 187,457 | 187,457 |  |
| Capital surplus | 266,625 | 266,616 |  |
| Retained earnings | 1,739,496 | 1,741,008 |  |
| Treasury stock - at cost | $(198,496)$ | $(198,584)$ |  |
| Total shareholders' equity | 1,995,082 | 1,996,497 | $(1,415)$ |
| Variance of the Estimate/Conversion: |  |  |  |
| Unrealized gain on available-for-sale securities | 83,702 | 129,215 |  |
| Deferred gain on derivatives under hedge accounting | 307 | 59 |  |
| Foreign currency translation adjustments | $(223,206)$ | $(163,372)$ |  |
| Total variance of the estimate/conversion | $(139,197)$ | $(34,098)$ | $(105,099)$ |
| Stock Acquisition Rights | 3,543 | 3,462 | 81 |
| Minority Interests | 93,812 | 106,582 | $(12,770)$ |
| Total equity | 1,953,240 | 2,072,443 | $(119,203)$ |
| Total | 3,358,653 | 3,380,433 | $(21,780)$ |

## Consolidated Statements of Income

|  |  |  | Millions of y |
| :---: | :---: | :---: | :---: |
|  | 9 months ended Dec. 31, 2011 | 9 months ended <br> Dec. 31, 2010 | Increase (Decrease) |
| Net Sales | 2,214,389 | 2,358,025 | $(143,636)$ |
| Cost of Sales | 1,935,449 | 1,982,039 | $(46,590)$ |
| Gross Profit | 278,940 | 375,986 | $(97,046)$ |
| Selling, General and Administrative Expenses | 196,832 | 201,551 |  |
| Operating Income | 82,108 | 174,435 | $(92,327)$ |
| Other Income (Expenses): |  |  |  |
| Interest and dividend income | 13,829 | 11,962 |  |
| Interest expense | $(5,002)$ | $(4,044)$ |  |
| Equity in earnings of affiliates | 3,630 | 3,879 |  |
| Reversal of allowance-doubtful accounts | - | 291 |  |
| Gain on sales of property, plant and equipment | 908 | 877 |  |
| Gain on negative goodwill | - | 4,048 |  |
| Loss on sales or disposal of property, plant and equipment | $(2,570)$ | $(3,084)$ |  |
| Impairment loss on investment securities | (620) | (8) |  |
| Loss on sales of investment securities | (35) | (554) |  |
| Foreign exchange gain | 102 | 1,003 |  |
| Retirement benefit plan of subsidiaries at transition | 534 | - |  |
| Loss on antitrust law | $(6,142)$ | - |  |
| Other, net | 3,401 | 4,494 |  |
| Income before income taxes and minority interests | 90,143 | 193,299 | $(103,156)$ |
| Income Taxes: |  |  |  |
| Current | 21,479 | 40,632 |  |
| Deferred | 26,071 | 10,567 |  |
| Minority Interests in Net Income | 6,227 | 12,753 |  |
| Net Income | 36,366 | 129,347 | $(92,981)$ |

## Segment Information

| Geographical Segments (by company location) |  |  | Millions of yen |
| :--- | :--- | ---: | ---: | ---: |

