FY2014 1st Quarter Financial Results ended June 30, 2013

1. Consolidated Financial Results

- Sales and Income increased from the previous year
- Upward revisions of FY2014 1st-half and full year forecast

### Income Statements

<table>
<thead>
<tr>
<th>Account</th>
<th>FY2014 1Q</th>
<th>FY2013 1Q</th>
<th>Change</th>
<th>Amount</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales</td>
<td>3,890.0</td>
<td>3,154.6</td>
<td>+27.1%</td>
<td>797.4</td>
<td>2.5%</td>
</tr>
<tr>
<td>Cost of Sales</td>
<td>2,102.3</td>
<td>1,973.0</td>
<td>+6.6%</td>
<td>29.3</td>
<td>0.6%</td>
</tr>
<tr>
<td>SG&amp;A Expenses</td>
<td>84.9</td>
<td>54.5</td>
<td>+55.2%</td>
<td>30.3</td>
<td>9.3%</td>
</tr>
<tr>
<td>Operating Income</td>
<td>136.6</td>
<td>124.3</td>
<td>+10.2%</td>
<td>12.3</td>
<td>3.1%</td>
</tr>
<tr>
<td>Non-Operating Income</td>
<td>25.7</td>
<td>7.3</td>
<td>+257.4%</td>
<td>18.4</td>
<td>5.1%</td>
</tr>
<tr>
<td>Income Before Income Taxes</td>
<td>111.9</td>
<td>116.7</td>
<td>-4.2%</td>
<td>-4.8</td>
<td>-4.2%</td>
</tr>
<tr>
<td>Net Income</td>
<td>164.6</td>
<td>183.0</td>
<td>-9.5%</td>
<td>-18.4</td>
<td>-9.5%</td>
</tr>
<tr>
<td>Change in Income Before Taxes</td>
<td>29.5</td>
<td>29.5</td>
<td>0.0%</td>
<td>0.0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Operating Income</td>
<td>102.1</td>
<td>88.2</td>
<td>+15.1%</td>
<td>13.9</td>
<td>3.4%</td>
</tr>
<tr>
<td>Non-Operating Income</td>
<td>10.2</td>
<td>7.3</td>
<td>+41.5%</td>
<td>2.9</td>
<td>0.7%</td>
</tr>
<tr>
<td>Income Before Income Taxes</td>
<td>112.3</td>
<td>95.5</td>
<td>+17.6%</td>
<td>16.8</td>
<td>4.3%</td>
</tr>
<tr>
<td>Net Income</td>
<td>162.5</td>
<td>190.3</td>
<td>-14.1%</td>
<td>-27.8</td>
<td>-14.1%</td>
</tr>
</tbody>
</table>

### Sales

- Sales (Bill.Yen)
  - FY10: 2,976.9
  - FY11: 3,131.5
  - FY12: 3,154.6
  - FY13: 3,580.9
  - FY14: 3,880.0

### Operating Income

- 1Q: 136.6
- 2Q: 124.3
- 2nd-half: 102.1
- Ratio to Sales (Full-year): 13.3%

### Financial Indices

- ROE and EPS
  - FY10: 4.0
  - FY11: 7.4
  - FY12: 4.5
  - FY13: 8.4
  - FY14 Forecast: 9.9

- EPS
  - FY10: 91.11
  - FY11: 177.49
  - FY12: 110.81
  - FY13: 226.59
  - FY14: 306.46

- Dividends per Share
  - FY10: 27
  - FY11: 46
  - FY12: 46
  - FY13: 68

- Pay-out Ratio (Consolidated)
  - FY10: 29.6
  - FY11: 25.9
  - FY12: 41.5
  - FY13: 28.2
  - FY14: 22.2

2. Non-Consolidated Financial Results

### Income Statements

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3. Financial Indices

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  - FY13: 8.4
  - FY14 Forecast: 9.9

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