# FY2022 2<sup>nd</sup> Quarter **Financial Results** ended September 30, 2021

## **HIGH-LIGHT**

- Both revenue and operating profit increased due to recovery of vehicle sales from COVID-19 and because of profit improvements from the previous year, although the semiconductor shortage has occurred recently.
- While it is difficult to project how the business environment might change due to factors like the lengthening of the semiconductor shortage, DENSO secured our full-year forecast from the previous announcement. Revenue is 5,540.0 billion yen and operating profit is 440.0 billion yen.

DENSO has achieved these results by strengthening our ability to cope with environmental changes and increasing profit. DENSO raised our interim dividend and year-end dividend forecast from 70 yen to 80 yen, then total full-year dividend forecast is 160 yen. (Up 20 yen from previous forecast)

29th October, 2021

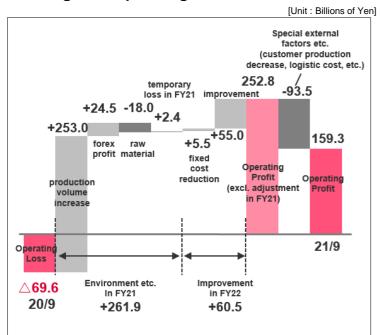
Crafting the Core

## 1.Consolidated Financial Results (IFRS)

Account		202	0/4	-2020/9	2021/4-2021/9		Change	
							Amount	Percent
Revenue				2,074.7		2,582.9	+ 508.2	+ 24.5%
Operating profit	(	-	)	-69.6	6.2%)	159.3	+ 228.9	-
Profit before income taxes	(	-	)	-55.4	7.1%)	182.9	+ 238.3	-
Profit for the period(%)	(	-	)	-71.1	4.4%)	112.7	+ 183.9	-
Foreign Exchange Rate (US\$)				106.9 Yen		109.8 Yen	+2.9 Yen	-
Foreign Exchange Rate (Euro)				121.3 Yen		130.9 Yen	+9.6 Yen	-
Foreign Exchange Rate (CNY)				15.3 Yen		17.0 Yen	+1.7 Yen	-
Domestic Vehicle Production			3.3	34 Mil units	3.5	54 Mil units	+0.20 Mil units	+ 5.8%
Overseas Vehicle Production of Japanese Manufacturers			6.	25 Mil units	8.4	15 Mil units	+2.20 Mil units	+ 35.3%

	( ) Ratio to Revenue				
	[Unit:Billions of Yen]				
21/4-22/3	Change				
Forecast	from previous year Amount Percent				
5,540.0	+ 603.3 + 12.2%				
(7.9%) <b>440.0</b>	+ 284.9 + 183.7%				
(8.7%) <b>481.0</b>	+ 287.2 + 148.3%				
(6.1%) <b>336.0</b>	+ 210.9 + 168.7%				
107.4 Yer					
127.9 Yer	ı				
16.6 Yer					
8.25 Mil units					
18.31 Mil units					

## 2.Changes in Operating Profit (20/9->21/9)

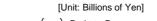


**CAPEX** 

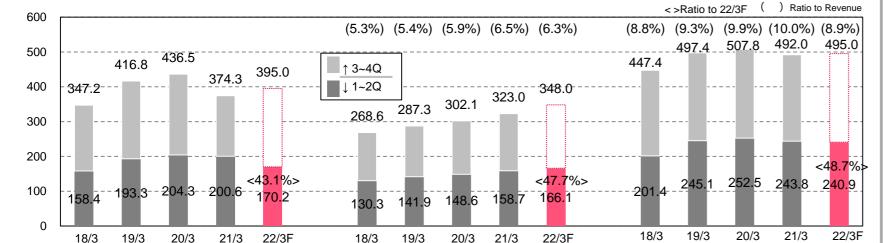
## 3. Geographic Segments By Company Location

		[Unit: Billions of Yen]								
		20/4-2	<b>20/9</b> Margin	<b>21/4-21/9</b> Margin		Change	Change (local currency)	21/4-22/3 Forecast		
Re	Japan	1,324.8	-	1,690.0	-	+ 27.6%	+ 27.6%	3,647.0		
	North America	436.3	-	564.7	-	+ 29.4%	+ 24.8%	1,189.5		
	Europe	200.2	-	269.5	-	+ 34.6%	+ 25.4%	605.0		
Revenue	Asia	549.9	-	715.5	-	+ 30.1%	+ 21.5%	1,506.0		
ue	Others	14.4	-	36.1	-	+ 151.1%	+ 155.7%	60.5		
	Eliminations	- 450.8	-	- 692.8	-	-	-	- 1,468.0		
	Consolidated	2,074.7	-	2,582.9	-	+ 24.5%	+ 20.7%	5,540.0		
Operating	Japan	-93.1	-	88.9	5.3%	-	-	248.0		
	North America	-8.5	-	2.9	0.5%	-	-	30.0		
	Europe	-4.0	-	3.9	1.4%	-	-	16.5		
	Asia	29.8	5.4%	57.4	8.0%	+ 92.5%	+ 81.6%	132.5		
Profit	Others	2.7	18.8%	8.0	22.1%	+ 194.7%	+ 195.0%	10.5		
	Eliminations	3.5	-	- 1.7		-		2.5		
	Consolidated	-69.6	-	159.3	6.2%	-	-	440.0		

## 4. Capital Expenditures and Depreciation, R&D Expenditures



R&D



Depreciation

- Accelerate payment terms to help finance the coronavirus crisis. Local communities

- In order to deliver as many cars as possible, we will maintain our supply chain.

- Maintenance and expansion of employment, continuous high-level of capital investment (FY11 ightarrowFY 21 ¥179.4  $\rightarrow$  ¥395.0 billion), tax payment (FY11  $\rightarrow$  FY 21 ¥42.8  $\rightarrow$  ¥118.0 billion)

- Supply of attractive products through ongoing high-level R&D (FY11 → FY 21 ¥298.4 → ¥495.0 billion)

#### √ Shareholders

✓ Customers

 Under the policy of improving dividend levels in a stable manner over the long term, the dividend will be increased this time (FY20 $\rightarrow$ FY21 ¥140  $\rightarrow$  ¥160).

## ✓ Employees

- Maintaining and expanding employment (FY11→FY 21 130,000→170,000 people) with the aim of providing security and happiness to working people.
- Steady salary increases for the past 10 years on a non-consolidated basis

DENSO's Efforts to Build Good Relationships with Stakeholders

Through the various initiatives described above, with stakeholders, we will protect the blue sky and the green earth, and deliver peace of mind without traffic accidents to people around the world including the next generation.

### Reference

