

DENSO

Crafting the Core

FY2025 1st Quarter Financial Results (2024/4-2024/6)

July 31st, 2024

DENSO CORPORATION



Overview of FY2025 1st Quarter Financial Results

1. Revenue increased compared to the previous year due in part to slowing depreciation of the yen, though suspensions of operations by Japanese customers and lower vehicle production volumes due to poor vehicle sales in Asia. Operating profit increased compared to the previous year due to foreign exchange gains and improvement efforts though lower production volumes.

2. In the first quarter, both sales revenue and operating profit decreased compared to the previous forecast. And from the second quarter onward, due to uncertainties in the external environment, the plan of the previous forecast will remain unchanged. Based on the above, our forecast of revenue and operating profit reflects only the downside of the first quarter and revise downward to 7,330.0 billion yen and 692.0 billion yen.

FY2025 1st Quarter Consolidated Financial Results (2024/4-2024/6)

【Unit : Billions of Yen, %】
(Ratio to Revenue)

	2023/4-2023/6		2024/4-2024/6		Change	
Revenue		1,712.9		1,753.8	+41.0	+2.4%
Operating Profit	(5.5%)	94.4	(6.9%)	120.6	+26.2	+27.7%
Profit before Income Taxes	(7.5%)	129.3	(7.9%)	137.7	+8.4	+6.5%
Profit (*)	(5.0%)	85.5	(5.4%)	94.5	+9.0	+10.5%

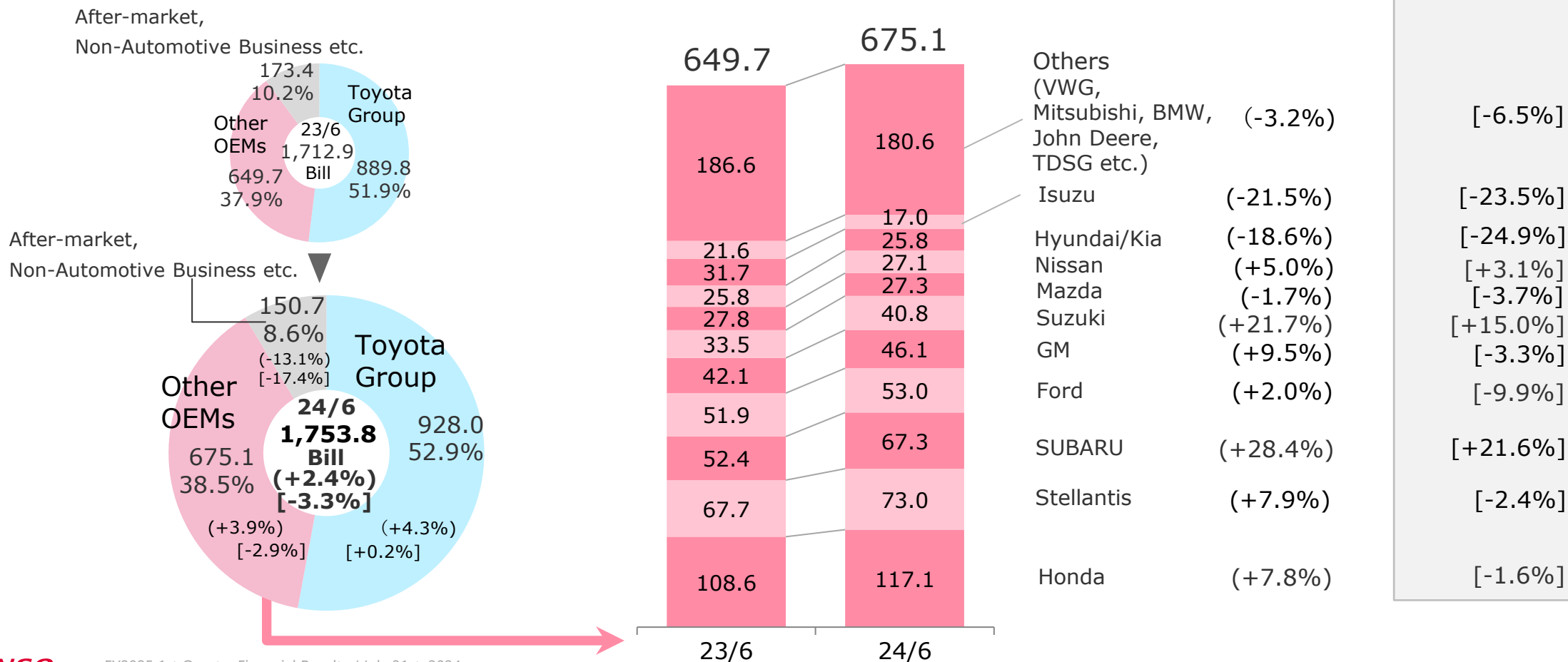
Precondition	Foreign Exchange Rate	JPY	137.4/USD	JPY	155.9/USD	+18.5 JPY	-
		JPY	149.5/EUR	JPY	167.9/EUR	+18.4 JPY	-
		JPY	19.6/CNY	JPY	21.5/CNY	+1.9 JPY	-
	Domestic Vehicle Production		2.06Mil		1.95Mil	-0.11Mil	-5.3%
	Overseas Vehicle Production of Japanese Manufacturers		4.35Mil		4.00Mil	-0.35Mil	-8.0%

(*)Profit attributable to owners of the parent company

FY2025 1st Quarter Consolidated Revenue (By Customer)

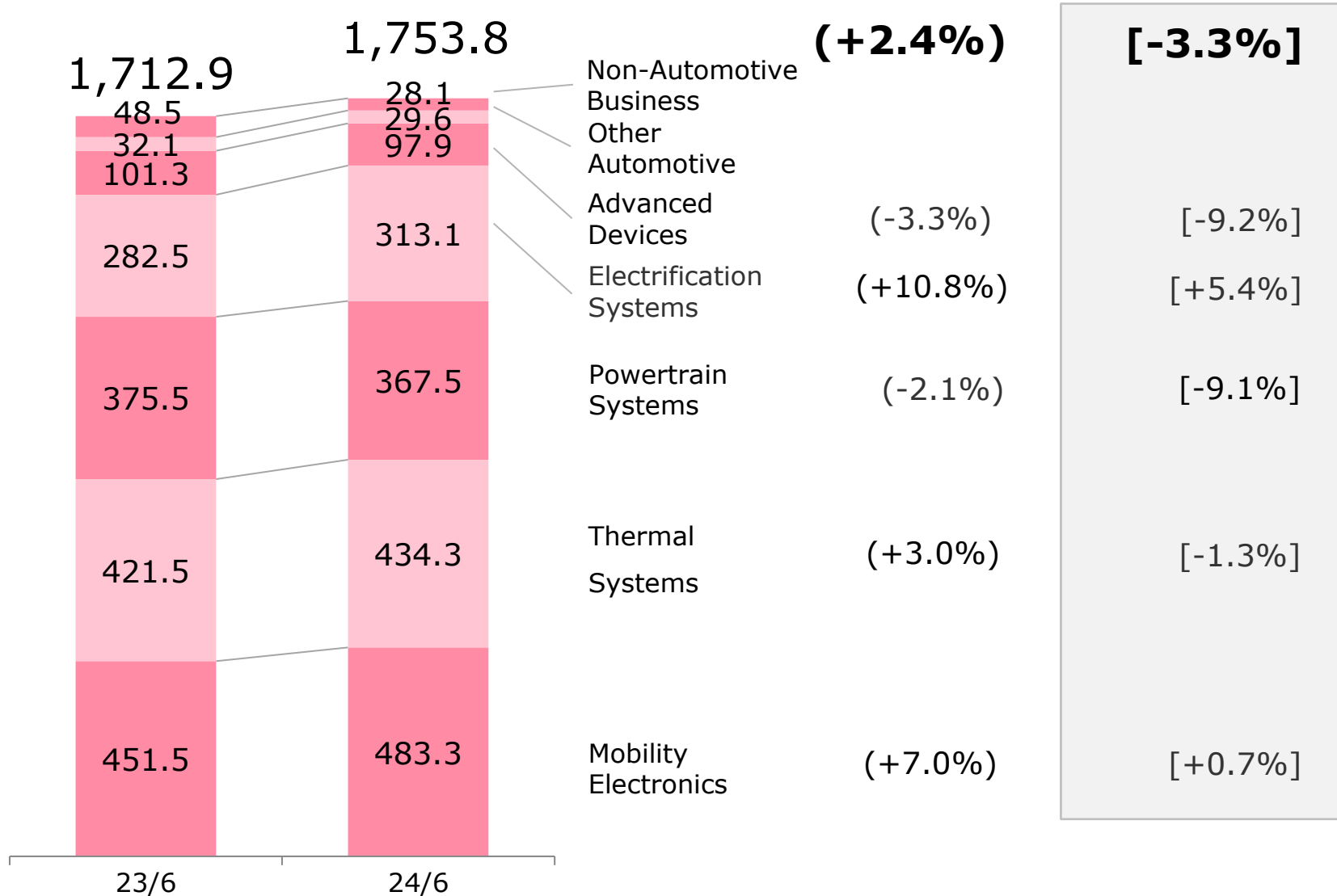
(Unit: Billions of Yen)
 (vs 23/6 (3 months basis)
 INCR/DECR)
 [vs 24/6 (3 months basis)
 INCR/DECR excluding FX diff.]

Revenue	1,712.9	⇒	1,753.8	(+2.4%)	[-3.3%]
·Toyota group	889.8	⇒	928.0	(+4.3%)	[+0.2%]
·Other OEM s	649.7	⇒	675.1	(+3.9%)	[-2.9%]



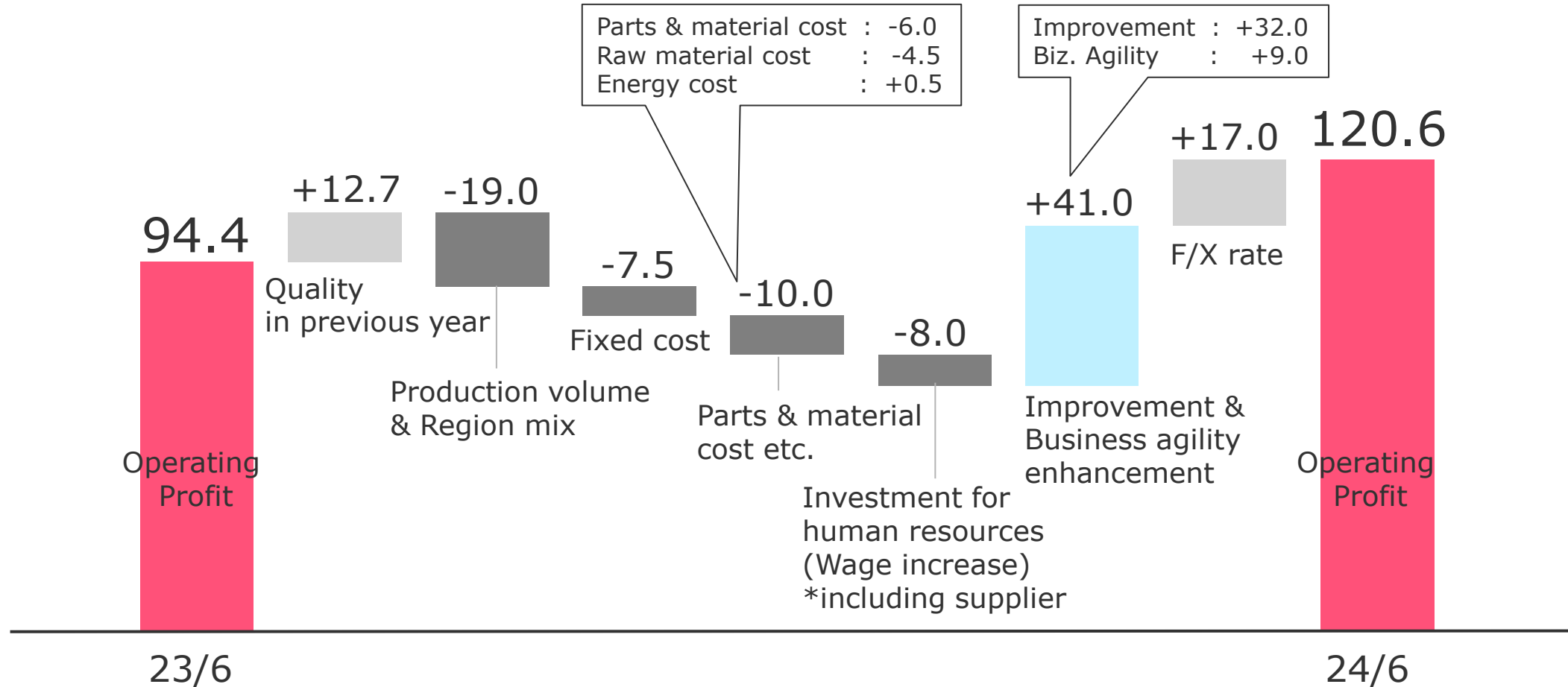
FY2025 1st Quarter Consolidated Revenue (By Product)

(Unit: Billions of Yen)
 (vs 23/6 (3 months basis)
 INCR/DECR)
 [vs 24/6 (3 months basis)
 INCR/DECR excluding FX diff.]



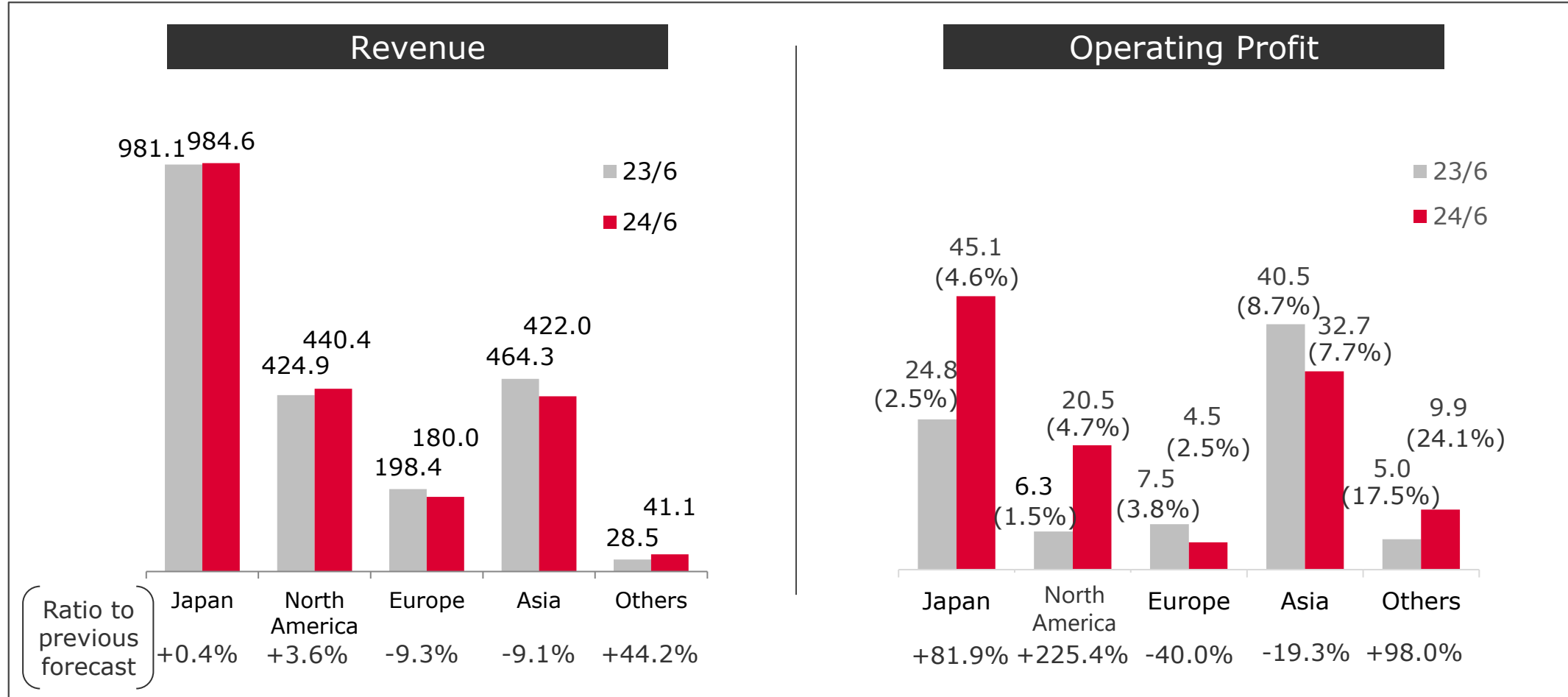
Change in FY2025 1st Quarter Operating Profit

(Unit: Billions of Yen)



FY2025 1st Quarter Geographical Segments by Company Location

【Unit : Billions of Yen】
 [Ratio to Revenue]

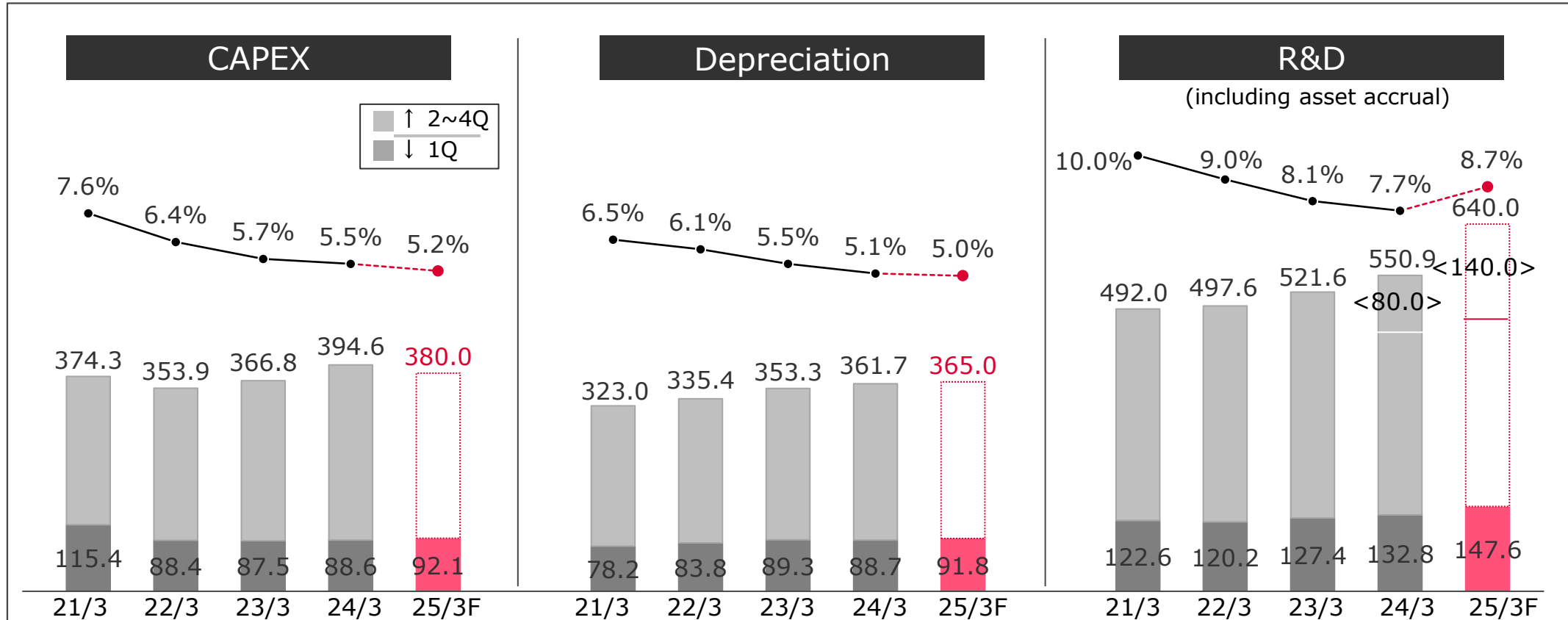


*Local currency basis excludes FX difference (137.4JPY/1USD, 149.5JPY/1EUR, 19.6JPY/1CNY)

Trend of Capital Expenditures, Depreciation and R&D Expenditures

● Ratio to Revenue [Unit : Billions of Yen]

< Costs to be paid in one lump sum by the customer >



FY2025 Financial Forecast

【Unit : Billions of Yen, %】
(Ratio to Revenue)

	Forecast as of Mar. 2024	2025/3 Forecast	Change from previous forecast		2024/3 Actual	Change from Mar. 2024	
Revenue	7,350.0	7,330.0	-20.0	-0.3%	7,144.7	+185.3	+2.6%
Operating Profit	(9.7%) 714.0	(9.4%) 692.0	-22.0	-3.1%	(5.3%) 380.6	+311.4	+81.8%
Profit before Income Taxes	(10.5%) 772.0	(10.2%) 745.0	-27.0	-3.5%	(6.1%) 436.2	+308.8	+70.8%
Profit (*1)	(7.2%) 526.0	(7.2%) 525.0	-1.0	-0.2%	(4.4%) 312.8	+212.2	+67.8%
Return on Equity	9.2%	9.3%	—	+0.1%	6.3%	—	+3.0%

Precondition	Exchange Rate	JPY 145.0/USD	(*2) 147.7/USD	+2.7 JPY	—	JPY 144.6/USD	+3.1 JPY	—
		JPY 155.0/EUR	(*2) 158.2/EUR	+3.2 JPY	—	JPY 156.8/EUR	+1.4 JPY	—
		JPY 20.0/CNY	(*2) 20.4/CNY	+0.4 JPY	—	JPY 20.1/CNY	+0.2 JPY	—
	Vehicle Production	8.84Mil	(*3) 8.62Mil	-0.22Mil	-2.5%	8.53Mil	+0.10Mil	+1.1%
	Overseas Vehicle Production of Japanese Manufacturers	17.96Mil	(*3) 17.48Mil	-0.48Mil	-2.7%	17.87Mil	-0.38Mil	-2.1%

(*1) Profit attributable to owners of the parent company

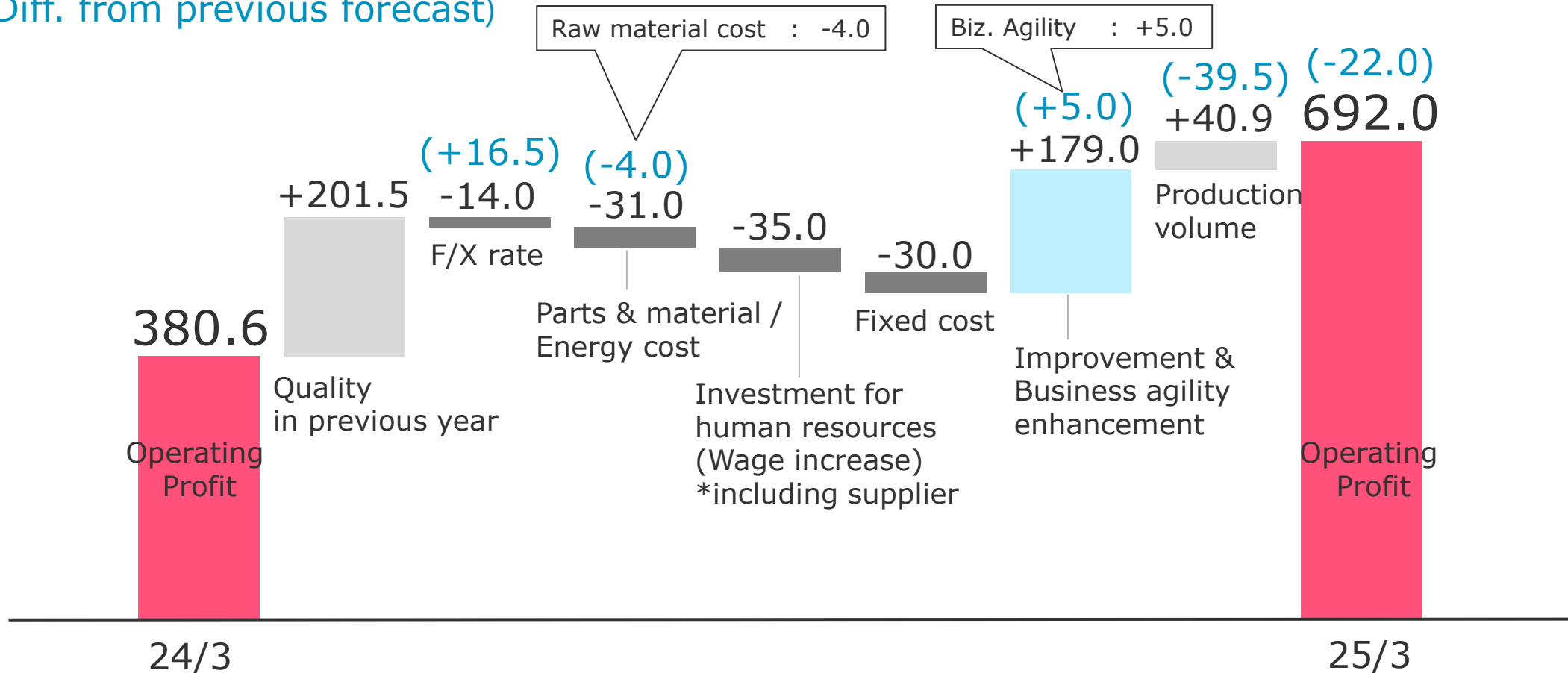
(*2) Foreign exchange rate from the second quarter onward : The previous forecast will remain unchanged.

(*3) Vehicle production from the second quarter onward : The previous forecast will remain unchanged.

Change in FY2025 Forecast Operating Profit

(Unit: Billions of Yen)

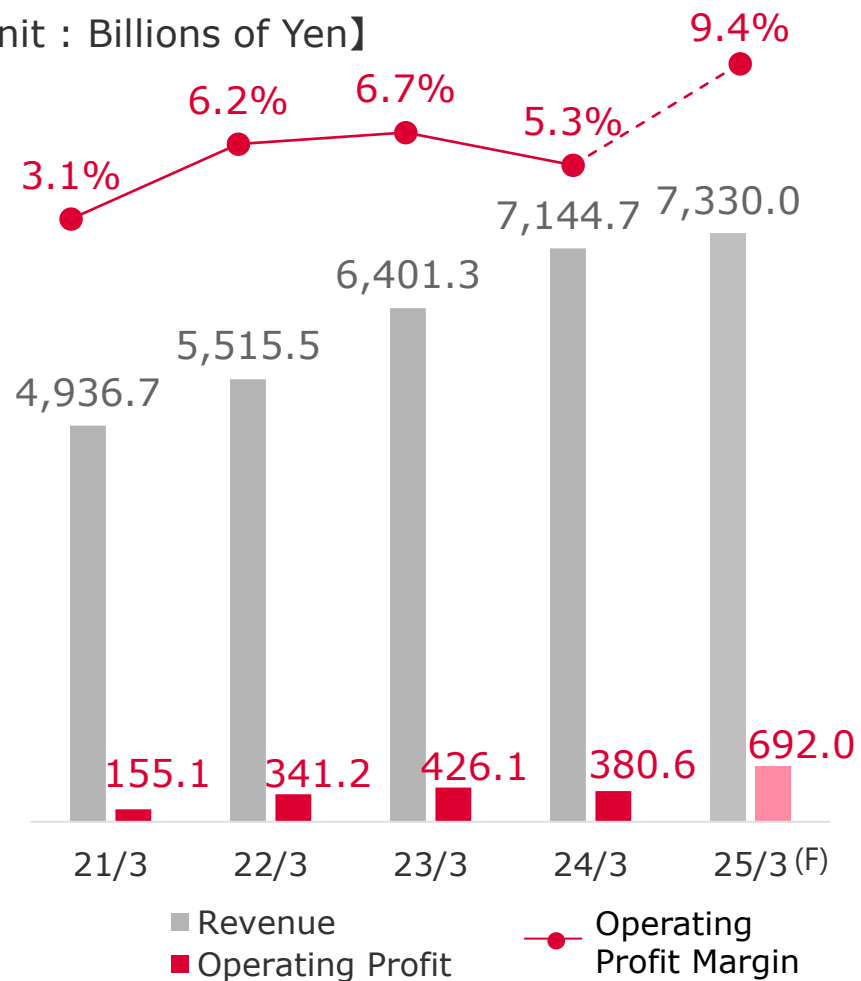
(Diff. from previous forecast)



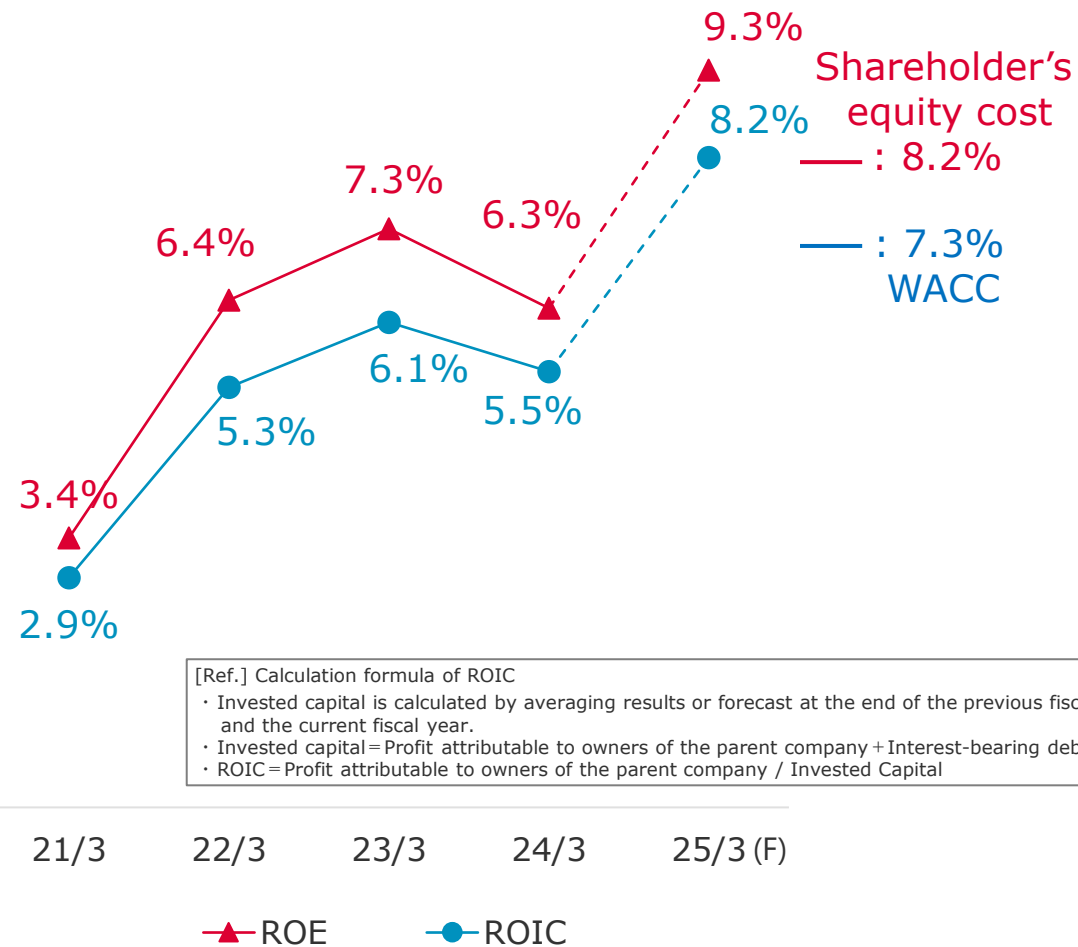
Major Financial Indicator

Revenue/Operating Profit/ Operating Profit Margin

【Unit : Billions of Yen】



ROE·ROIC



[Ref.] Calculation formula of ROIC
 · Invested capital is calculated by averaging results or forecast at the end of the previous fiscal year and the current fiscal year.
 · Invested capital = Profit attributable to owners of the parent company + Interest-bearing debt
 · ROIC = Profit attributable to owners of the parent company / Invested Capital

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